

# LISTED INVESTMENT COMPANIES

## BELL POTTER

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### Opinion Piece: Unlocking value through options

It may be interesting to note that there has been an evolution in the LIC/LIT industry. Over the last quarter, two Listed Investment Trust (LIT) and one LIC listed on the market without the obligatory attached option and a proforma Net Asset Value (NAV) in line with the issue price. While we expect to see a decrease in bonus options issues, we suspect some future LICs might still offer bonus options when listing. In this opinion piece, we discuss the bonus options that are expiring within the next 6 months and what shareholders can do with these options.

(continued page 3).

### Investment Key Picks

As at the end of the Quarter, our key picks across pre-tax NTA and share price performance, distribution yield (based on the previous 12 months and including Special Dividends) and valuation were as follows. Please note that historical performance is no guarantee of future performance.

**Table 1: Quarter Highlights**

#### Pre-Tax NTA Performance (p.a.)

30-Sep-17	Large	Lrg/Medium	Med/Small	Alternative	Intl
(%)	AFI	PIC	MIR	ALF	MFF
1 years	6.6	10.3	0.5	-5.5	22.5
5 years	8.8	n/a	10.7	7.6	21.9
10 years	3.8	n/a	5.6	6.0	10.4

#### Share Price Performance (p.a.)

30-Sep-17	Large	Lrg/Medium	Med/Small	Alternative	Intl
(%)	AFI	AMH	MIR	ALF	MFF
1 years	6.0	-9.5	-8.3	-18.9	11.6
5 years	9.7	9.0	12.0	6.7	18.0
10 years	4.1	5.7	6.8	8.4	9.9

#### Distribution

30-Sep-17	Large	Lrg/Medium	Med/Small	Alternative	Intl
(%)	AUI	CAM	MIR	WMK	PMC
Net Yield	4.1	5.6	5.4	6.4	5.6
Franking	100.0	100.0	100.0	87.5	100.0
Gross Yield	5.9	8.0	7.8	8.0	8.1

#### Valuation

30-Sep-17	Large	Lrg/Medium	Med/Small	Alternative	Intl
(%)	AFI	WLE	ACQ	AEG	GVF
Current Disc/Prem	1.2	-6.3	-13.1	-5.9	3.8
1 year avg	0.5	-2.2	-11.8	2.0	2.3
5 year avg	2.8	n/a	n/a	n/a	n/a
10 year avg	1.9	n/a	n/a	n/a	n/a

SOURCE: COMPANY DATA, IRESS & BELL POTTER

It is important that clients are aware that the share price of a LIC is impacted by the oscillation of the discount or premium to NTA, which should be taken into consideration when investing in LICs. We therefore advise clients to view this report in conjunction with the Bell Potter Weekly Indicative NTA. For further information please speak to your Bell Potter Adviser.

### Inside this edition

- Opinion Piece
- Market update
- Coverage of 48 securities
- New LICs - WLE & URB

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## Opinion Piece: Unlocking value through Options

It may be interesting to note that there has been an evolution in the LIC/LIT industry. Over the last quarter, two Listed Investment Trust (LIT) and one LIC listed on the market without the obligatory attached option and a proforma Net Asset Value (NAV) in line with the issue price namely, VGI Partners Global Investment (ASX:VG1), MCP Master Income Trust (ASX:MXT) and Magellan Global Trust (ASX:MGG).

VG1 came to market with a proforma NAV of \$2.00, in line with the issue price of \$2.00. The issue cost will be initially paid for by the company, however, these cost will be recouped as they are essentially a loan to the manager. In effect, the manager will pay for the issue costs, and not by the shareholders. VG1 achieves this by not receiving any management fee until the Company has recouped the offer cost.

MXT offered a proforma NAV of \$2.00, also in line with the issue price of \$2.00. The issue cost will initially be paid for by the manager via a manager loan, which will be paid down by the company in the form of an 10 year investor equalisation expense (IIE) at 0.22% p.a.. In layman terms, this means that the investor, and not the manager, will pay down the loan along with any accrued interest until fully repaid.

MGG listed with a proforma NAV of \$1.50 that will be in line with its issue price. Similar to VG1, Magellan will pay issue cost upfront however will be receiving a management fee from listing.

We believe this is great practice for the sector and has precedent for all future LICs to replicate this structure. More importantly, this investor-friendly structure removes the need for LICs to offer a bonus option when listing.

Options were initially introduced to provide an incentive for investors to participate in the IPO and place them at a significant advantage to those who purchase these securities in the secondary markets. However, what we found was these options at times caused confusion amongst investors along with the option overhang dilemma many LICs currently trading on the ASX are now faced with.

While we would suggest its best practice for the manager to pay for the cost of the issue, we do acknowledge that this is not always feasible. Therefore, while we expect to see a decrease in bonus options issues, we suspect some future LICs might still offer bonus options when listing.

### What is a LIC Bonus Option?

A bonus option issued by a LIC is offered to security holders that participate in an IPO. The option holder is able to purchase additional shares of the underlying security at a fixed price (strike price) until a specified date (expiry date). The bonus option is usually listed and can be sold on the ASX. This allows the holder of the bonus option to monetise the option value by selling the option on market if they do not want to exercise the option (buy more of the security) themselves.

**Table 2: LIC Initial Public Offering—2017**

Name (ASX/Option Code)	Listing Date	Issue Price	Proforma NTA	Options Ratio Bonus	Options Price	Exercise Price	Expiry
Fat Prophets Global Contrarian Fund (FPC/FPCO)	Mar-17	\$1.10	\$1.08	1 option for 1 share	n/a*	\$1.10	22/03/2019
URB Investments (URB/URBO)	Apr-17	\$1.10	\$1.07	1 option for 1 share	\$0.10	\$1.10	7/04/2018
Plato Income Maximiser (PL8/PL8O)	May-17	\$1.10	\$1.08	1 option for 1 share	\$0.03	\$1.10	29/04/2019
Benjamin Hornigold (BHD/BHDO)	May-17	\$1.00	\$0.98	1 option for 1 share	\$0.20	\$1.00	28/04/2020
Morphic Ethical Equities Fund (MEC/MECO)	May-17	\$1.10	\$1.07	1 option for 1 share	\$0.03	\$1.10	30/11/2018
WAM Microcap (WMI)	Jun-17	\$1.10	\$1.09	n/a	n/a	n/a	n/a
Contango Global Growth (CQG/CQGO)	Jun-17	\$1.10	\$1.06	1 option for 1 share	\$0.03	\$1.10	24/06/2019
MCP Master Income Trust (MXT)	Oct-17	\$2.00	\$2.00	n/a	n/a	n/a	n/a
VGI Partners Global Investments (VG1)	Sep-17	\$2.00	\$2.00	n/a	n/a	n/a	n/a
Magellan Global Trust (MGG)	Oct-17	\$1.50	\$1.50	n/a	n/a	n/a	n/a

\*Options will be listed 12 months after shares quoted on ASX.

SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Opinion Piece: Choosing the best LIC

### What to consider when you hold a LIC Bonus Option

Investors holding options have 3 choices to consider: exercise the option, sell the option or do nothing.

**Table 3: What Investor can do with Options**

Exercise the option	Sell the option	Do nothing
<ul style="list-style-type: none"> <li>An option entitles the holder to one share in the underlying security at the exercise price.</li> <li>Once exercised, the option will convert to fully paid ordinary share and rank equally with existing share.</li> <li>Options should only be exercised when the share price trades at a higher price than the exercise price, otherwise it would be cheaper to purchase the share on the ASX.</li> </ul>	<ul style="list-style-type: none"> <li>As most bonus options are listed on the ASX, they can be bought and sold on market.</li> <li>Options holders that are not interested in buying more securities in the underlying security can sell their options on market to compensate them for the dilution associated with option holders that do exercise their right.</li> </ul>	<ul style="list-style-type: none"> <li>Options holders that do not exercise their right to buy more shares or sell the option on market will expire on the expiry date.</li> <li>As the holder of an option, there is no obligation to exercise or sell the option on market, however, the option will expire worthless and the investors return will not be compensated for the dilution associated with any options that are exercised.</li> </ul>

### Don't let options lapse

Whether or not an option holder decides to exercise or sell an option, largely depends on the investors individual circumstances. However, an option holder should only exercise an option if it is 'in the money' i.e. the share price is higher than the exercise price. We would advise investors that have no intention of exercising to sell these options on market to unlock some value. Holders that 'do nothing' will not be compensated for any dilution that occurs as other investors exercise their options.

The value of these options will vary depending on the underlying share price. However, it is worth noting that as the options reach expiry they generally tend to drop in value. The reasoning is that if they are 'in the money' some investors may be tempted to 'sell the share' and 'buy the option', if the option price plus the exercise price is lower than the current share price. This has a tendency to drive down the share price as the expiry date approaches, and this in-turn reduce the value of the option. On the positive side, it can also make for good buying if it does push an LIC into a deeper than ordinary discount.

### Bonus Options expiring in the next 6 months

The table below lists LIC Options that will expire within the next 6 months. We have also calculated the current fully diluted discount, and the average fully diluted discount post listing.

**Table 4: Outstanding options expiring within the next 6 months**

	ASX Code	Stock Price	Options Code	Exercise Price	Outstanding Options	Expiry
Absolute Equity Performance Fund	AEG	\$1.08	AEGO	\$1.10	69,684,572	16-Nov-17
WAM Leaders	WLE	\$1.16	WLEO	\$1.10	256,670,448	17-Nov-17
URB Investments	URB	\$1.02	URBO	\$1.10	55,087,500	07-Apr-18
Ellertson Global Investments	EGI	\$1.13	EGIO	\$1.00	33,217,464	10-Apr-18

Data as at close of business 2 Nov 2017.

SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Opinion Piece: Choosing the best LIC

**Table 5: Effective impact to share price if premium or discount normalise**

	ASX Code	Stock Price	Fully Diluted Indicative Pre Tax NTA	Indicative Premium/Discount	Ave Premium/Discount since Incept.
Absolute Equity Performance Fund	AEG	\$1.08	\$1.08	0.00%	4.37%
WAM Leaders	WLE	\$1.16	\$1.14	1.32%	0.50%
URB Investments	URB	\$1.02	\$1.06	-4.25%	-1.88%
Ellertson Global Investments	EGI	\$1.13	\$1.13	0.00%	-2.59%

Data as at close of business 2 Nov 2017.

SOURCE: COMPANY DATA, IRESS & BELL POTTER

WLE and EGI are both trading above the exercise price which suggest that there is value in the option. On a back of a strong share price performance in October, EGI's fully diluted discount since inception has now come in line with its average discount. We suspect that the discount gap might expand over the next 6 months, suggesting reasonable value to be made. This is replicated with WLE.

AEG (\$1.095) and URB (\$1.02) share price are all trading below their exercise price suggesting there is little value in exercising the option presently, and that you may be better off selling the option and buying on market.

### Strong investment performance from WLE, AEG and EGI over the last 6 months

It is also worth considering the NTA investment performance of these LICs. Given a poor start since inception, WLE, AEG and EGI have delivered solid NTA growth (options dilution removed) outperforming their respective benchmarks over the last six months. AEG has demonstrated its strong experience in the team since the unexpected retirement of their Co-Portfolio Manager, Richard Fish, earlier this year. While WLE has recovered reasonably well since going fully invested in August—after a disappointing performance earlier in the year. WLE again is part of the Wilson Asset Management and their team has demonstrated its ability of unlocking alpha in the Australian stock market with its other LICs (ASX: WAM, WAX, WAA) historically been able to outperform the market over the long term.

This strong investment performance should give these managers a competitive angle to market the LIC to investors. Further the absence of options is also likely to enhance each LICs trading in the secondary market given no upside dilution which does tend to weigh on the share price. In conjunction with a credible communications strategy, we suspect this LICs may be able to generate more demand for the stock and arguably drive share price appreciation.

**Table 6: Pre-Tax NTA Performance**

ASX Code	ASX Listed Investment Companies	Investment Mandate	Pre-tax NTA Performance (%)				Benchmark	Value Add + (%)			
			3-mth	6-mth	1 Year	Incept.		3-mth	6-mth	1 Year	Incept.
Domestic Equity											
WLE	WAM Leaders	Large/Medium	2.5	1.4	6.1	7.4	S&P/ASX200 Accum	1.0	2.4	-3.2	-4.0
AEG	Absolute Equity Performance Fund	Market Neutral	-4.6	5.1	4.6	-1.5	RBA Cash Rate	-4.9	4.3	3.0	-3.1
URB	URB Investments	Equity & Property	-1.0	n/a	n/a	-1.9	8.00% p.a	-2.9	n/a	n/a	-5.2
International Equity											
EGI	Ellerston Global Investments	Global	4.9	8.9	8.3	9.1	MSCI World Index (Local)	1.0	2.1	-9.6	0.3

Data as at close of business 2 Nov 2017.

SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Universe Summary

We note we have included 2 new domestic LICs into our coverage – WLE and URB. On a Weighted Average basis, the LICs within the Bell Potter universe are trading at an average premium to pre-tax NTA of 1.3% as at 30 Sept 2017, higher than our prior edition. On an Arithmetic basis, the discount contracted slightly from 3.3% to 2.7%. We see the Weighted Average of Domestic LICs trade at a premium of 3.0%. While, International LICs saw its discount expanded from the previous quarter - going from an 7.1% discount to a 9.0% discount.

**Table 7: Current Share Price Premium/Discount to NTA and Yield**

ASX Code	Company name	Investment Mandate	Market Cap (\$m)	Price (\$)	Pre-tax NTA (\$)	Prem/ (Disc) to pre-tax NTA (%)	Post-tax NTA (\$)	Prem/ (Disc) to post-tax NTA (%)	12 Mth Dividend Per Share (\$)*	Net Dividend Yield (%)*	Franking (%)	Gross Dividend Yield (%)*	Indirect Cost Ratio (%)
<b>Domestic Equity</b>													
AFI	AFIC	Large	6,855	5.80	5.73	1.2	4.94	17.4	0.240	4.1	100	5.9	0.14
ARG	Argo Investments	Large	5,415	7.78	7.55	3.0	6.67	16.6	0.310	4.0	100	5.7	0.16
AUI	Australian United	Large	1,023	8.26	8.44	-2.1	7.34	12.5	0.340	4.1	100	5.9	0.10
MLT	Milton Corporation	Large/Medium	2,951	4.49	4.45	0.9	3.94	14.0	0.187	4.2	100	5.9	0.12
BKI	BKI Investment	Large/Medium	1,021	1.65	1.57	4.8	1.48	11.1	0.073	4.4	100	6.3	0.15
CIN	Carlton Investments	Large/Medium	809	30.55	35.54	-14.0	29.65	3.0	1.160	3.8	100	5.4	0.08
DUI	Diversified United	Large/Medium	800	3.82	3.95	-3.3	3.43	11.4	0.145	3.8	100	5.4	0.14
WLE	WAM Leaders	Large/Medium	473	1.10	1.17	-6.3	1.16	-5.3	0.010	0.9	100	1.3	1.62
WHF	Whitefield	Large/Medium	393	4.51	4.84	-6.8	4.48	0.7	0.170	3.8	100	5.4	0.40
QVE	QV Equities	Large/Medium	352	1.28	1.19	7.8	1.15	11.3	0.038	3.0	100	4.2	1.01
PIC	Perpetual Equity Invest Co	Large/Medium	269	1.06	1.11	-4.7	1.10	-3.4	0.047	4.4	100	6.3	1.32
AMH	AMCIL	Large/Medium	228	0.87	0.90	-3.3	0.85	2.4	0.035	4.0	100	5.7	0.68
WDE	Wealth Defenders Equity	Large/Medium	108	0.85	0.91	-6.7	0.95	-10.2	0.010	1.2	100	1.7	1.25
CAM	Clime Capital	Large/Medium	78	0.87	0.89	-2.2	0.89	-2.2	0.049	5.6	100	8.0	1.92
FSI	Flagship Investments	Large/Medium	42	1.64	1.77	-7.6	1.68	-2.9	0.073	4.4	100	6.3	1.47
CBC	CBG Capital	Large/Medium	23	0.93	0.97	-4.4	0.97	-4.3	0.025	2.7	100	3.9	2.19
WAM	WAM Capital	Medium/Small	1,596	2.52	1.97	27.8	1.95	29.4	0.148	5.9	100	8.4	1.18
MIR	Mirrabooka	Medium/Small	405	2.57	2.30	11.7	2.09	23.0	0.140	5.4	100	7.8	0.62
WAX	WAM Research	Medium/Small	299	1.62	1.23	31.5	1.23	31.4	0.088	5.4	100	7.7	1.32
WIC	WestOz Investment Co.	Medium/Small	128	1.00	1.17	-14.8	1.13	-12.2	0.060	6.0	100	8.6	1.89
OZG	Ozgrow th	Medium/Small	59	0.17	0.21	-21.1	0.20	-18.7	0.005	3.0	100	4.3	1.38
NCC	Naos Emerging Opps Co	Small/Micro	85	1.43	1.36	5.1	1.30	10.0	0.070	4.9	100	7.0	2.57
ACQ	Acorn Capital	Small/Micro	47	0.97	1.12	-13.1	1.09	-10.7	0.035	3.6	100	5.2	1.75
BTI	Bailador Tech Investments	Unlisted Tech	100	0.83	1.06	-21.7	1.03	-19.4	0.000	0.0	0	0.0	2.55
CDM	Cadence Capital	Long/Short	359	1.30	1.16	12.3	1.23	5.9	0.080	6.2	100	8.8	2.01
ALF	Australian Leaders Fund	Long/Short	313	1.15	1.20	-4.2	1.21	-5.0	0.090	7.8	78	10.2	1.25
WAA	WAM Active	Long/Short	45	1.16	1.07	8.6	1.07	8.6	0.053	4.6	100	6.5	3.89
AEG	Absolute Equity Perf Fund	Market Neutral	93	1.00	1.06	-5.9	1.10	-8.8	0.000	0.0	0	0.0	n/a
WMK	Watermark Market Neutral	Market Neutral	82	0.94	0.99	-5.6	1.00	-6.5	0.060	6.4	88	8.0	1.74
DJW	Djerriw arrh Investments	Income	779	3.54	3.13	13.1	3.16	12.0	0.200	5.6	100	8.1	0.46
PL8	Plato Income Maximiser	Income	326	1.10	1.03	7.1	1.05	5.0	0.000	0.0	0	0.0	n/a
IBC	Ironbark Capital	Income	71	0.52	0.53	-1.3	0.54	-4.4	0.028	5.4	100	7.7	0.87
<b>International Equity</b>													
MFF	MFF Capital Investments	Global	972	1.91	2.38	-19.6	2.00	-4.5	0.020	1.0	93	1.5	0.91
PMC	Platinum Capital	Global	505	1.77	1.69	5.0	1.59	11.4	0.100	5.6	100	8.1	1.42
APL	Antipodes Gbl Invest Co	Global	377	1.21	1.23	-1.5	1.18	2.5	0.000	0.0	0	0.0	n/a
TGG	Templeton Global Grow th	Global	301	1.33	1.49	-10.5	1.42	-6.1	0.045	3.4	56	4.2	1.12
HHV	Hunter Hall Global Value	Global	277	1.13	1.18	-4.1	1.17	-3.4	0.070	6.2	100	8.8	1.98
PGF	PM Capital Global Opp	Global	385	1.10	1.26	-12.5	1.18	-7.1	0.034	3.1	100	4.4	1.49
EGI	Elerston Global Investments	Global	76	1.00	1.19	-16.2	1.16	-14.6	0.025	2.5	100	3.6	1.41
WGF	Watermark Global Leaders	Global (Long/Short)	78	0.95	1.08	-12.5	1.07	-11.7	0.000	0.0	0	0.0	n/a
GVF	Global Value Fund	Global (Multi Assets)	140	1.15	1.11	3.8	1.10	4.5	0.062	5.3	74	6.9	3.55
ALI	Argo Global Infrastructure	Global (Listed Infra)	250	1.74	2.05	-15.1	2.03	-14.3	0.035	2.0	0	2.0	1.51
EAI	Elerston Asian Investments	Asia	106	0.97	1.08	-10.5	1.07	-9.0	0.000	0.0	0	0.0	1.23
PAF	PM Capital Asian Opp	Asia	61	1.09	1.25	-12.7	1.17	-7.2	0.045	4.1	100	5.9	1.48
<b>Specialist</b>													
FGX	Future Gen Invest Co	Fund of Funds	390	1.12	1.17	-4.8	1.17	-4.5	0.041	3.7	100	5.3	0.14
FGG	Future Gen Global Invest	Gbl Funds of Funds	325	1.10	1.18	-6.4	1.15	-4.6	0.010	0.9	100	1.3	0.45
URB	URB Investments	AU Equity & Property	71	1.03	1.03	0.0	1.03	0.0	0.000	0.0	0	0.0	n/a
SNC	Sandon Capital	Activist	45	1.02	1.01	0.8	0.97	4.2	0.065	6.4	100	9.1	4.72
<b>Arithmetic Average (All)</b>						-2.8		0.9		5.6		7.0	1.34
<b>Weighted Average (All)</b>						1.3		11.4		4.5		6.2	0.50
Weighted Average (Domestic Market Cap - Over \$500m)						3.3		16.1		4.3		6.1	0.23
Weighted Average (Domestic Market Cap - Under \$500m)						1.4		3.4		4.1		5.7	1.29
Weighted Average (Domestic All)						3.0		13.8		4.2		6.0	0.41
<b>Weighted Average (International Equity)</b>						-9.1		-2.6		6.9		7.8	1.16
<b>Weighted Average (Specialist)</b>						-9.0		-7.0		4.6		6.6	0.95

\*12 month historical dividends including Special Dividends. \*ICR with performance fee.

SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Investment Performance

In the Table below, we have evaluated our LICs using the performance of both the pre-tax NTA and share price. The pre-tax NTA data seeks to measure the performance of the underlying investments of the Fund. Whereas, the share price data measures the performance of the security as it trades on the ASX. However, some of this terminology is a little misleading as the pre-tax NTA actually reflects tax associated with realised capital gains (tax applicable on positions that have been exited) but not unrealised capital gains (tax applicable on positions that have not been exited).

Table 8: Pre-tax NTA and Share Price Performance

			Pre-tax NTA										Share price									
ASX Code	ASX Listed Investment Companies	ASX Code	Performance (%)					Value-add+ (%)					Performance (%)					Value-add+ (%)				
			Yr 1	Yr 3	Yr 5	Yr 7	Yr 10	Yr 1	Yr 3	Yr 5	Yr 7	Yr 10	Yr 1	Yr 3	Yr 5	Yr 7	Yr 10	Yr 1	Yr 3	Yr 5	Yr 7	Yr 10
Domestic Equity																						
AFI	AFIC	AFI	6.6	4.7	8.8	7.3	3.8	-2.6	-2.4	-1.3	-0.6	0.7	6.0	3.2	9.7	7.3	4.1	-2.5	-4.1	-0.4	-0.4	1.1
ARG	Argo Investments	ARG	7.7	5.8	9.8	7.5	3.3	-1.5	-1.3	-0.3	-0.4	0.2	12.0	4.9	11.6	8.6	3.9	3.5	-2.4	1.5	0.9	0.9
AUI	Australian United	AUI	11.6	5.3	9.5	6.9	2.7	2.4	-1.8	-0.6	-1.0	-0.4	19.6	4.9	11.8	8.2	3.4	11.1	-2.4	1.7	0.5	0.4
MLT	Milton Corporation	MLT	8.9	6.7	10.0	8.2	4.0	0.4	-0.6	-0.1	0.5	1.0	11.8	6.2	11.8	9.6	4.2	3.3	-1.1	1.7	1.9	1.2
BKI	BKI Investment	BKI	5.3	4.4	7.5	6.6	4.0	-3.7	-2.7	-2.4	-1.1	1.1	10.6	6.3	10.5	9.6	6.1	2.1	-1.0	0.4	1.9	3.1
CIN	Carlton Investments	CIN	-0.5	9.4	13.4	11.4	7.5	-9.7	2.3	3.3	3.5	4.4	-0.2	7.7	15.8	13.2	8.1	-8.7	0.4	5.7	5.5	5.1
DUI	Diversified United	DUI	13.5	7.2	11.2	8.2	3.5	4.3	0.1	1.1	0.3	0.4	20.8	8.2	13.6	9.5	3.9	12.3	0.9	3.5	1.8	0.9
WLE	WAM Leaders	WLE	5.0	n/a	n/a	n/a	n/a	-4.2	n/a	n/a	n/a	n/a	-3.1	n/a	n/a	n/a	n/a	-11.6	n/a	n/a	n/a	n/a
WHF	Whitefield	WHF	5.3	7.5	12.8	10.0	3.5	-2.2	-1.1	0.1	-1.2	-1.3	9.0	6.3	14.0	11.2	4.6	1.5	-2.3	1.3	0.0	-0.2
QVE	QV Equities	QVE	3.4	8.9	n/a	n/a	n/a	-5.4	-3.6	n/a	n/a	n/a	6.5	12.5	n/a	n/a	n/a	-2.5	5.4	n/a	n/a	n/a
PIC	Perpetual Equity Invest Co	PIC	10.3	n/a	n/a	n/a	n/a	1.3	n/a	n/a	n/a	n/a	15.4	n/a	n/a	n/a	n/a	6.9	n/a	n/a	n/a	n/a
AMH	AMCIL	AMH	-0.5	5.3	8.0	8.2	5.9	-9.7	-1.8	-2.1	0.3	2.8	-9.5	3.0	9.0	9.5	5.7	-18.0	-4.3	-1.1	1.8	2.7
WDE	Wealth Defenders Equity	WDE	5.1	n/a	n/a	n/a	n/a	-3.9	n/a	n/a	n/a	n/a	10.3	n/a	n/a	n/a	n/a	1.3	n/a	n/a	n/a	n/a
CAM	Clime Capital	CAM	2.1	-0.1	1.6	1.6	0.8	-6.4	-7.4	-8.5	-6.1	-2.2	14.2	2.2	5.0	6.3	1.2	5.7	-5.1	-5.1	-1.4	-1.8
FSI	Flagship Investments	FSI	1.1	5.8	9.8	7.5	2.7	-7.4	-1.5	-0.3	-0.2	-0.3	9.7	7.1	13.5	7.2	3.4	1.2	-0.2	3.4	-0.5	0.4
CBC	CBG Capital	CBC	0.4	n/a	n/a	n/a	n/a	-8.8	n/a	n/a	n/a	n/a	6.2	n/a	n/a	n/a	n/a	-2.3	n/a	n/a	n/a	n/a
WAM	WAM Capital	WAM	2.1	10.4	11.2	9.9	6.8	-6.4	3.1	1.1	2.2	3.8	14.6	15.4	16.5	17.4	9.9	6.1	8.1	6.4	9.7	6.9
MIR	Mirraboopa	MIR	0.5	8.4	10.7	10.5	5.6	-6.5	-4.0	0.0	4.1	4.5	-8.3	6.2	12.0	12.6	6.8	-16.8	-1.1	1.9	4.9	3.8
WIC	WestOz Investment Co.	WIC	13.6	4.9	2.7	1.6	n/a	10.6	-3.2	-2.4	-0.7	n/a	17.4	3.2	10.0	7.2	n/a	8.9	-4.1	-0.1	-0.5	n/a
WAX	WAM Research	WAX	0.1	10.9	12.9	11.4	5.4	-8.4	3.6	2.8	3.7	2.4	8.6	18.6	21.0	20.0	11.0	0.1	11.3	10.9	12.3	8.0
OZG	Ozgrow th	OZG	5.4	2.5	2.7	3.0	n/a	2.4	-5.6	-7.4	0.7	n/a	3.0	0.0	7.4	6.9	n/a	-5.5	-7.3	-2.7	-0.8	n/a
NCC	Naos Emerging Opportunities	NCC	0.9	8.5	n/a	n/a	n/a	-2.1	0.4	n/a	n/a	n/a	13.8	16.2	n/a	n/a	n/a	5.3	8.9	n/a	n/a	n/a
ACQ	Acorn Capital	ACQ	-5.6	7.0	n/a	n/a	n/a	-8.6	-1.1	n/a	n/a	n/a	-7.8	5.7	n/a	n/a	n/a	-10.8	-2.4	n/a	n/a	n/a
BTI	Bailador Tech Investments	BTI	-9.4	n/a	n/a	n/a	n/a	-17.4	n/a	n/a	n/a	n/a	-21.3	n/a	n/a	n/a	n/a	-29.8	n/a	n/a	n/a	n/a
ALF	Australian Leaders Fund	ALF	-5.5	1.7	7.6	7.8	6.0	-14.0	-5.6	-2.5	0.1	3.0	-18.9	-5.0	6.7	9.4	8.4	-27.4	-12.3	-3.4	1.7	5.4
CDM	Cadence Capital	CDM	10.3	2.6	6.0	10.0	6.8	1.8	-4.7	-4.1	2.3	3.8	14.5	4.3	7.0	16.4	9.8	6.0	-3.0	-3.1	8.7	6.8
WAA	WAM Active	WAA	4.7	7.8	7.1	6.5	n/a	-3.8	0.5	-3.0	-1.2	n/a	3.0	0.7	8.3	8.9	n/a	-5.5	-6.6	-1.8	1.2	n/a
AEG	Absolute Equity Performance	AEG	4.6	n/a	n/a	n/a	n/a	3.1	n/a	n/a	n/a	n/a	-8.3	n/a	n/a	n/a	n/a	-16.8	n/a	n/a	n/a	n/a
WMK	Watermark Market Neutral	WMK	-2.8	4.5	n/a	n/a	n/a	-4.3	2.6	n/a	n/a	n/a	-7.1	4.2	n/a	n/a	n/a	-15.6	-3.1	n/a	n/a	n/a
DJW	Djerriw arrh Investments	DJW	6.8	2.9	6.4	5.7	1.9	-2.4	-4.2	-3.7	-2.2	-1.2	5.0	-2.3	4.6	4.3	2.3	-3.5	-9.6	-5.5	-3.4	-0.7
IBC	Ironbark Capital	IBC	7.8	5.6	7.4	4.7	5.7	-0.3	-2.7	-1.3	-4.5	-4.4	20.6	4.3	6.6	7.5	3.6	11.6	-2.8	-3.3	-0.2	0.7
PL8	Plato Income Maximiser	PL8	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
International Equity																						
MFF	MFF Capital Investments	MFF	22.5	16.1	21.9	19.1	10.4	9.2	6.6	6.8	8.0	7.1	11.6	10.6	18.0	17.3	9.9	-1.7	1.1	2.9	6.2	6.6
PMC	Platinum Capital	PMC	20.7	7.0	14.8	9.3	6.6	4.7	-4.4	-1.8	-3.2	1.4	24.9	4.8	17.9	8.5	4.9	8.9	-6.6	1.3	-4.0	-0.3
APL	Antipodes Glb Invest Co	APL	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TGG	Templeton Global Grow th	TGG	17.4	6.5	14.2	10.6	2.8	1.4	-4.9	-2.4	-1.9	-2.4	19.0	2.9	15.6	12.2	8.5	3.0	-8.5	-1.0	-0.3	0.2
HHV	Hunter Hall Global Value	HHV	-16.5	1.8	10.2	7.5	2.6	-32.0	-9.8	-7.2	-5.9	-2.9	-16.8	5.1	14.3	9.5	4.1	-32.3	-6.5	-3.1	-3.9	-1.4
PGF	PM Capital Global Opp	PGF	30.4	8.8	n/a	n/a	n/a	14.9	-2.9	n/a	n/a	n/a	33.7	6.8	n/a	n/a	n/a	18.2	-4.9	n/a	n/a	n/a
EGI	Elerston Global Investments	EGI	7.9	n/a	n/a	n/a	n/a	-10.0	n/a	n/a	n/a	n/a	4.1	n/a	n/a	n/a	n/a	-13.8	n/a	n/a	n/a	n/a
WGF	Watermark Global Leaders	WGF	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
GVF	Global Value Fund	GVF	12.2	10.4	n/a	n/a	n/a	6.3	4.3	n/a	n/a	n/a	13.1	6.9	n/a	n/a	n/a	-0.2	-2.6	n/a	n/a	n/a
ALI	Argo Global Infrastructure	ALI	6.4	n/a	n/a	n/a	n/a	-2.5	n/a	n/a	n/a	n/a	1.2	n/a	n/a	n/a	n/a	-7.7	n/a	n/a	n/a	n/a
EAI	Elerston Asian Investments	EAI	9.2	n/a	n/a	n/a	n/a	-8.1	n/a	n/a	n/a	n/a	9.0	n/a	n/a	n/a	n/a	-8.3	n/a	n/a	n/a	n/a
PAF	PM Capital Asian Opp	PAF	22.2	10.0	n/a	n/a	n/a	2.3	-1.9	n/a	n/a	n/a	22.3	8.1	n/a	n/a	n/a	2.4	-3.8	n/a	n/a	n/a
Specialist																						
FGX	Future Generation Invest Co	FGX	3.6	5.7	n/a	n/a	n/a	-4.9	-1.6	n/a	n/a	n/a	0.5	5.1	n/a	n/a	n/a	-8.0	-2.2	n/a	n/a	n/a
FGG	Future Gen Global Invest	FGG	10.9	n/a	n/a	n/a	n/a	-5.1	n/a	n/a	n/a	n/a	5.7	n/a	n/a	n/a	n/a	-10.3	n/a	n/a	n/a	n/a
URB	URB Investments	URB	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SNC	Sandon Capital	SNC	6.9	5.9	n/a	n/a	n/a	-1.6	-1.4	n/a	n/a	n/a	21.9	8.4	n/a	n/a	n/a	13.4	1.1	n/a	n/a	n/a

CDM: In May 2011 CDM received \$0.22 per CDM share of franking credits when RHG returned the majority of its assets in the form of a fully franked dividend. At the time, CDM shares were trading at \$1.25. These franking credits were worth 17.6% of the CDM share price at the time and are not reflected in our performance calculations as the calculations are based on pre-tax NTA and not post-tax NTA.

SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Investment Performance (continued)

The measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, but does not incorporate franking. LIC returns will consequently be understated relative to the Index return given that the Benchmarks do not factor in operating costs or taxation. The performance of Unlisted Unit Trusts are not measured on an after tax basis and are therefore, generally, not a valid comparison.

In order to assess a LIC's performance, NTA and share price need to be evaluated with respect to the relative mandate and/or benchmark, given varying outcomes from different styles of investment. Hence, for the Domestic LICs we have categorised the LIC's Mandate into those with a Large, Large to Medium, Medium to Small, and Small Market Capitalisation investment focus, Long/Short/Market Neutral, International, and Specialist investment focuses following an analysis of the LIC's Top Stock Holdings.

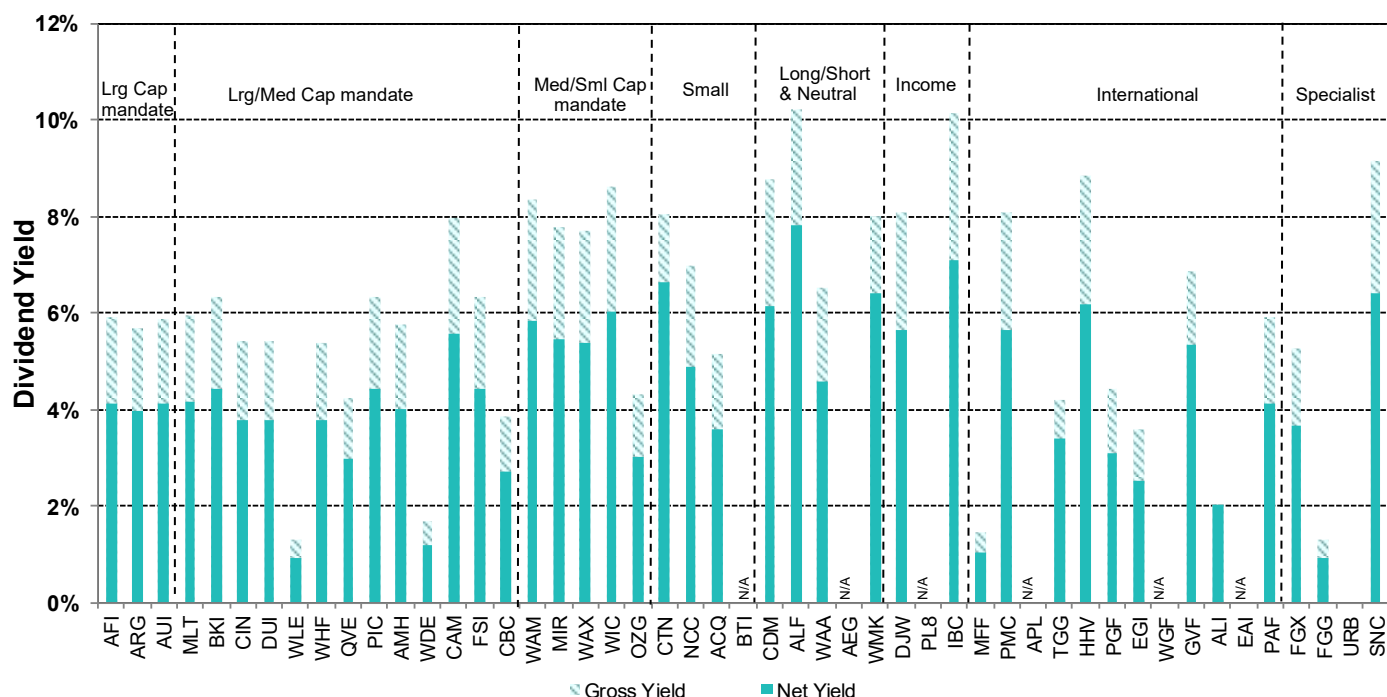
In general, the NTA has been benchmarked against the relative indices preferred by the Manager and these should be most reflective of its mandate. The share price of each LIC, apart from International and Specialist LICs, has been benchmarked against the All Ordinaries Accumulation Index, given this is the broadest index on the ASX and the exchange in which each LIC trades. This is arguably a less relevant benchmark.

Our value-add columns seek to quantify the value generated by the Manager. It is the difference between the performance of the share price and pre-tax NTA against the relevant benchmark. A positive value indicates outperformance against the Benchmark and a negative value indicates an underperformance. We view the pre-tax NTA value-add as the most relevant measure of management performance.

## Historical Gross Dividend Yield

Dividends are an important aspect of any investment decision. In the Graph below, we have included historical Net Dividend Yield and Gross Dividend Yield for the LICs in our universe. Nonetheless, investors must realise that although historical yield is clearly a key consideration when selecting a LIC, it is no guarantee of future yield. Please note several LICs have recently entered the market and have not paid a dividend yet.

Graph 1: Historical Dividend Yield (Net and Gross)



SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Premium/Discount to NTA

We have categorised our universe of LICs according to the percentage premium or discount the share price trades at relative to the pre-tax NTA.

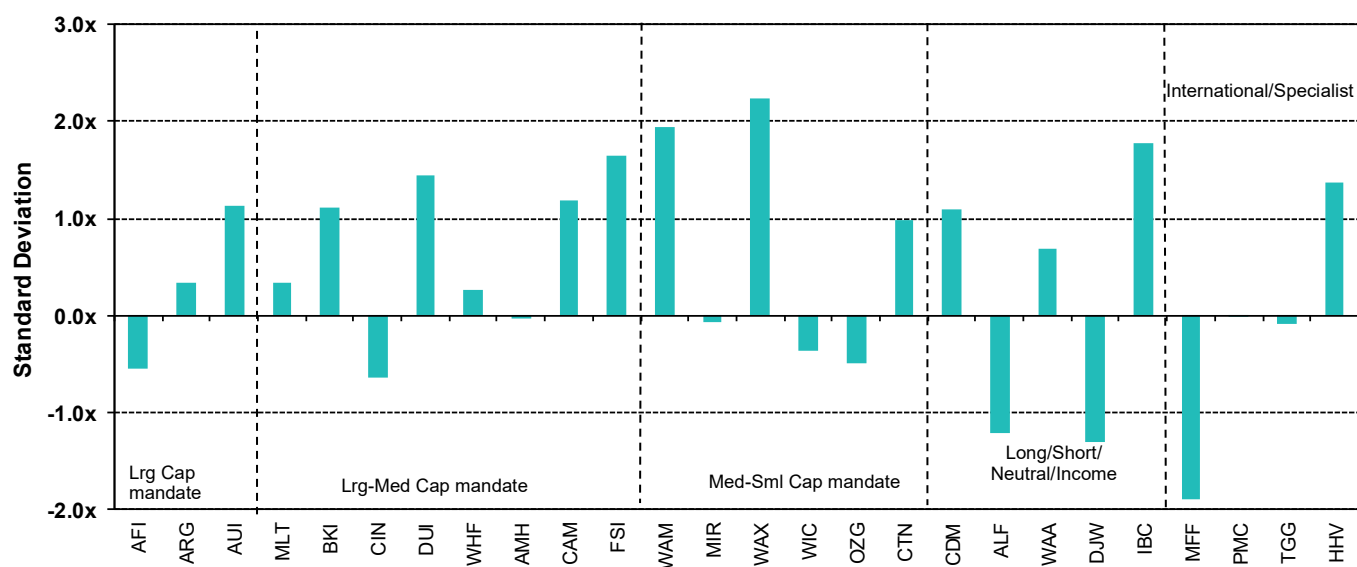
**Table 9: Share Price Premium/Discount versus Pre-Tax NTA**

Substantial premium			Approximately in line			Substantial discount		
		%			%			%
WAX	WAM Research	31.5	BKI	BKI Investment	4.8	AEG	Absolute Equity Perf Fund	-5.9
WAM	WAM Capital	27.8	GVF	Global Value Fund	3.8	WLE	WAM Leaders	-6.3
DJW	Djerriw arrh Investments	13.1	ARG	Argo Investments	3.0	FGG	Future Gen Global Invest	-6.4
CDM	Cadence Capital	12.3	AFI	AFIC	1.2	WDE	Wealth Defenders Equity	-6.7
MIR	Mirrabooka	11.7	MLT	Milton Corporation	0.9	WHF	Whitefield	-6.8
WAA	WAM Active	8.6	SNC	Sandon Capital	0.8	FSI	Flagship Investments	-7.6
QVE	QV Equities	7.8	URB	URB Investments	0.0	TGG	Templeton Global Growth	-10.5
PL8	Plato Income Maximiser	7.1	IBC	Ironbark Capital	-0.4	EAI	Ellerston Asian Investments	-10.5
NCC	Naos Emerging Opps Co	5.1	APL	Antipodes Gbl Invest Co	-1.5	WGF	Watermark Global Leaders	-12.5
PMC	Platinum Capital	5.0	AUI	Australian United	-2.1	PGF	PM Capital Global Opp	-12.5
			CAM	Clime Capital	-2.2	PAF	PM Capital Asian Opp	-12.7
			DUI	Diversified United	-3.3	ACQ	Acorn Capital	-13.1
			AMH	AMCIL	-3.3	CIN	Carlton Investments	-14.0
			HHV	Hunter Hall Global Value	-4.1	ALI	Argo Global Infrastructure	-14.1
			ALF	Australian Leaders Fund	-4.2	WIC	WestOz Investment Co.	-14.8
			CBC	CBG Capital	-4.4	EGI	Ellerston Global Investments	-16.2
			PIC	Perpetual Equity Invest Co	-4.7	MFF	MFF Capital Investments	-19.6
			FGX	Future Gen Invest Co	-4.8	OZG	Ozgrowth	-21.1
			WMK	Watermark Market Neutral	-5.6	BTI	Bailador Tech Investments	-21.7
			CTN	Contango Microcap	-5.7			

SOURCE: COMPANY DATA, IRESS & BELL POTTER

LICs often trade at a consistent premium or discount to NTA, with the standard deviation providing a measure of the range in which a LIC's premium/discount normally falls. By determining each LIC's average premium/discount we can look for anomalies between average premiums/discounts to NTA and current premiums/discounts to NTA. We have calculated each LIC's 5-year average (please note a number of LICs have a history less than 5 years and therefore not included in the graph) share price premium/discount to reported pre-tax NTA as well as its standard deviation from that average, which we portray in the below graph. Here, we are trying to convey whether or not a LIC is cheap or expensive compared to its historical average.

**Graph 2: Share Price Premium/Discount to Pre-Tax NTA Relative to 5-year Average**



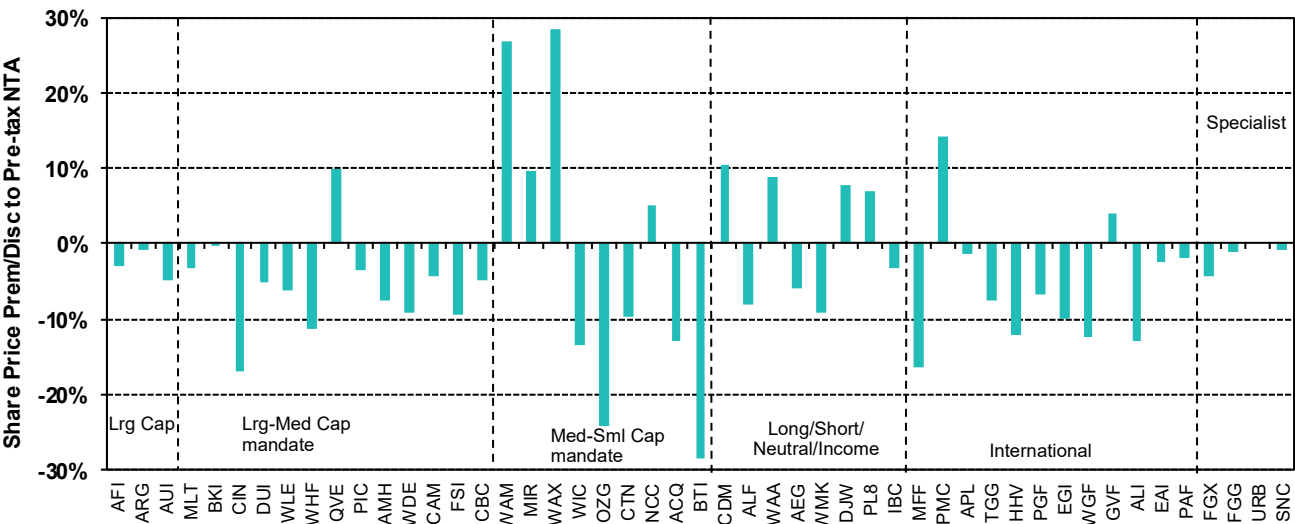
SOURCE: COMPANY DATA, IRESS & BELL POTTER

The average share price discount to pre-tax NTA for this quarter is 0.4x. In the Large Market Capitalisation investment focus, **ARG** looked the most reasonably valued. Medium to Small are trading at a substantial premiums, with the exception of **MLT** and **WHF**. International focused LICs are starting to look reasonably valued as more new LICs with International mandates start to list on the ASX.

Premium/Discount to NTA (continued)

In Graph 3 we have provided some context to the share price premium or discount to pre-tax NTA. Pre-tax NTA reflects realised capital gains (tax applicable on positions that have been exited) but not unrealised capital gains (tax applicable on positions that have not been exited).

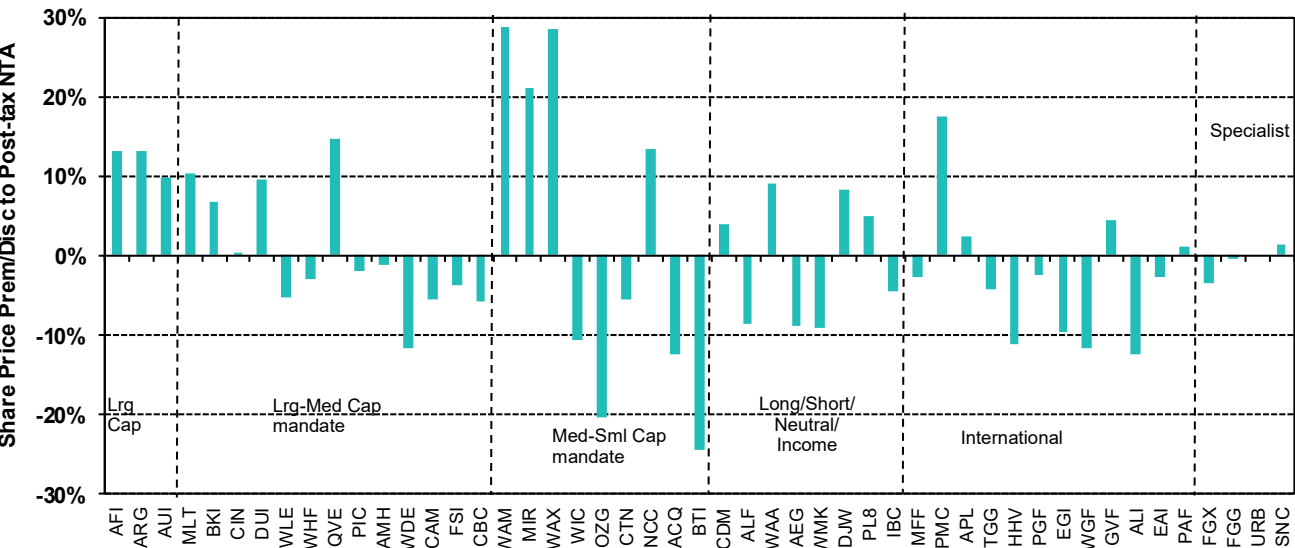
Graph 3: Share Price Premium/Discount versus Pre-Tax NTA



SOURCE: COMPANY DATA, IRESS & BELL POTTER

Graph 4 shows the share price premium/discount against post-tax NTA. Post-tax NTA reflects realised (tax applicable on positions that have been exited) and unrealised capital gains (tax applicable on positions that have not been exited). While this measure is arguably less relevant, it does provide additional comparison, particularly when viewed with Graph 5. Post-tax NTA is most useful in a wind-up scenario.

Graph 4: Share Price Premium/Discount versus Post-Tax NTA

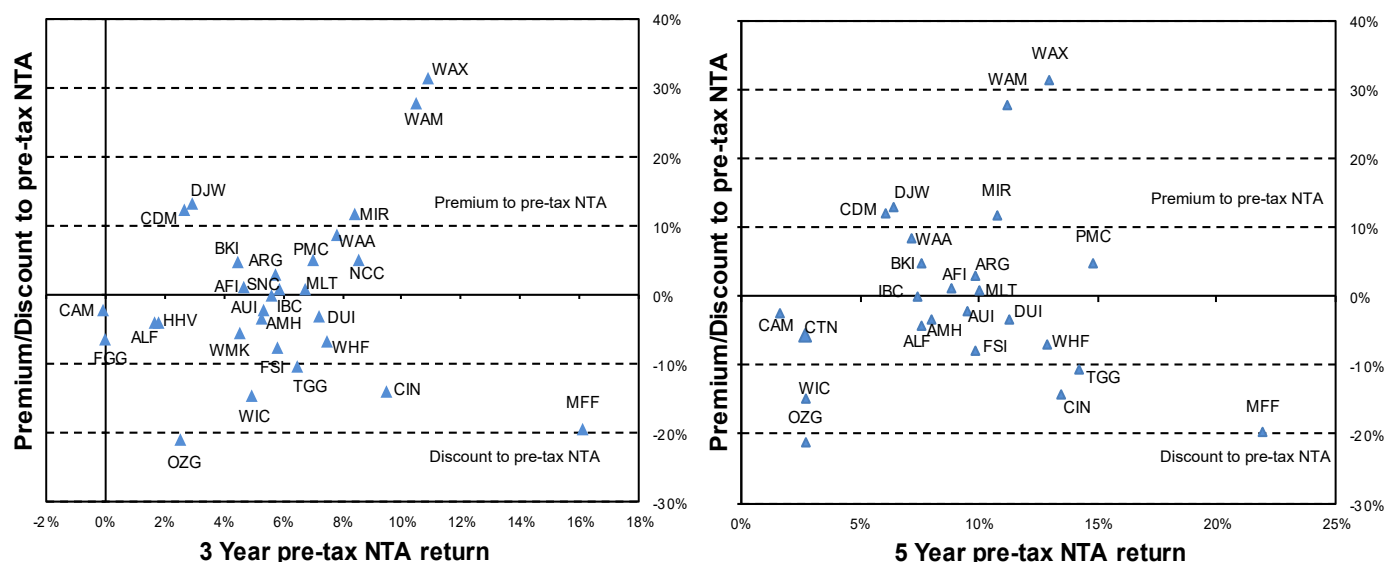


SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Premium/Discount to NTA (continued)

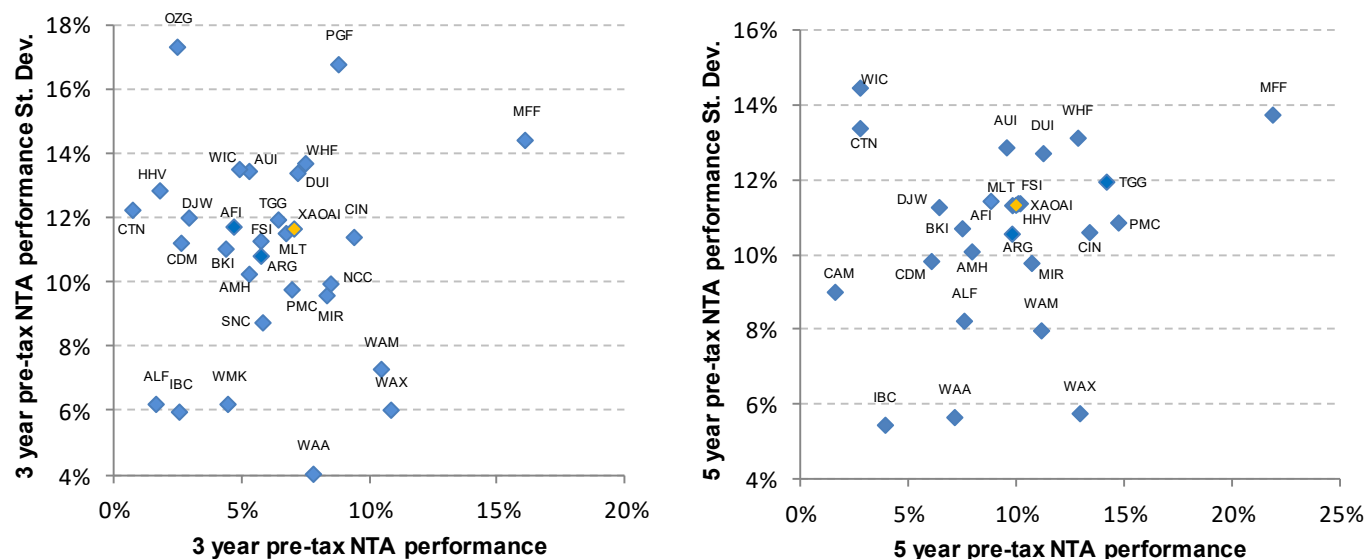
Graphs 5 & 6 show the pre-tax NTA performance of each LIC, assuming dividends are reinvested, over the past 3 and 5 years. This is reflected by its position along the horizontal axis, with LICs further to the right having achieved higher returns. The Graphs also highlight the share price premium or discount to pre-tax NTA at which each LIC was trading at Quarter End. This is reflected by each LIC's position along the vertical axis.

**Graphs 5 & 6: Share Price Premium/Discount vs Pre-Tax NTA Performance**



Pre-tax NTA performance is one way of reflecting the performance of a LIC's management and the standard deviation of the pre-tax NTA performance can be used as a measure of risk by reflecting the movement or dispersion from the average return. The below graphs can therefore give an indication of a LIC's risk-return over the time periods.

**Graphs 7 & 8: Pre-Tax NTA Performance Standard Deviation vs Pre-Tax NTA Performance**

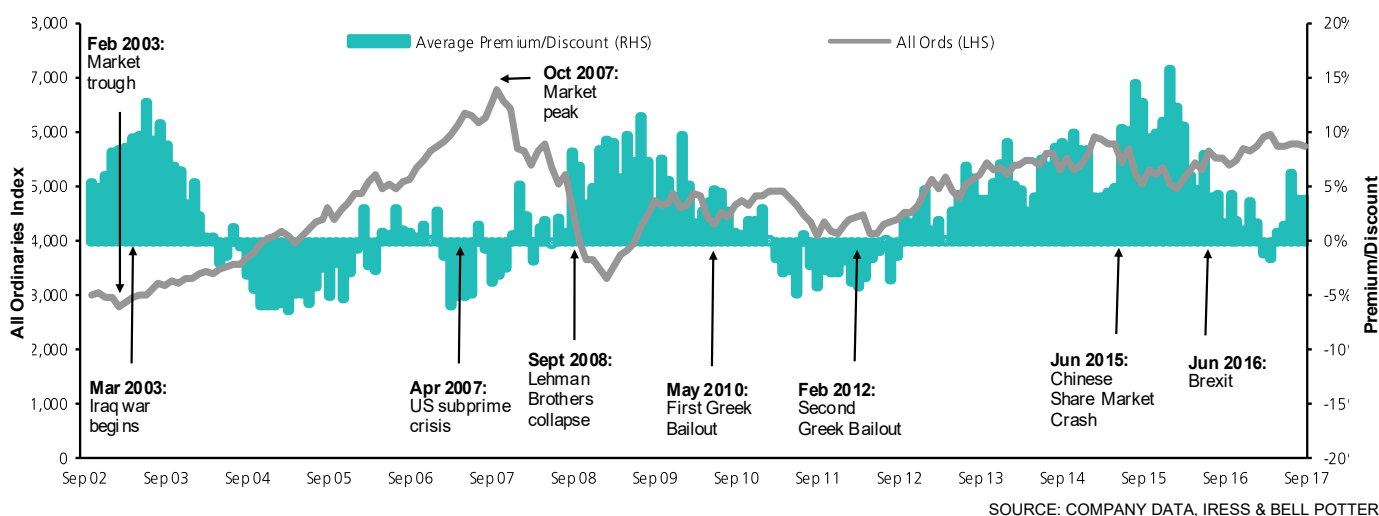


## Premium/Discount to NTA (continued)

LICs by their very nature can trade at either a premium or discount to pre-tax NTA. However, from a quantitative perspective, we have noted a tendency for LICs to revert to their mean premium or discount through the Cycle. As such, investors need to be cognisant of how a LIC trades through the Economic Cycle to ensure an investment is timed appropriately.

As noted in our quarterly in September 2015, Large LICs (Market Cap > \$500m) appear to behave differently from Small LICs (Market Cap < \$500m) through the Economic Cycle. Large LICs tend to trade at a substantial premium to pre-tax NTA in perceivably difficult or uneasy market conditions and a lower premium to pre-tax NTA in perceivably improving market conditions. One could argue that during uneasy market conditions investors prefer the safety of Large LICs with an established track record and hence push them up into substantial premiums. Whereas, in more favourable market conditions, investors have a tendency to view large LICs as a lower return investment alternative and instead favour smaller and more exotic LICs, hence driving large LICs' premiums lower.

**Graph 9: Large Cap Focused LICs' Average Share Price Premium/Discount to Pre-tax NTA**



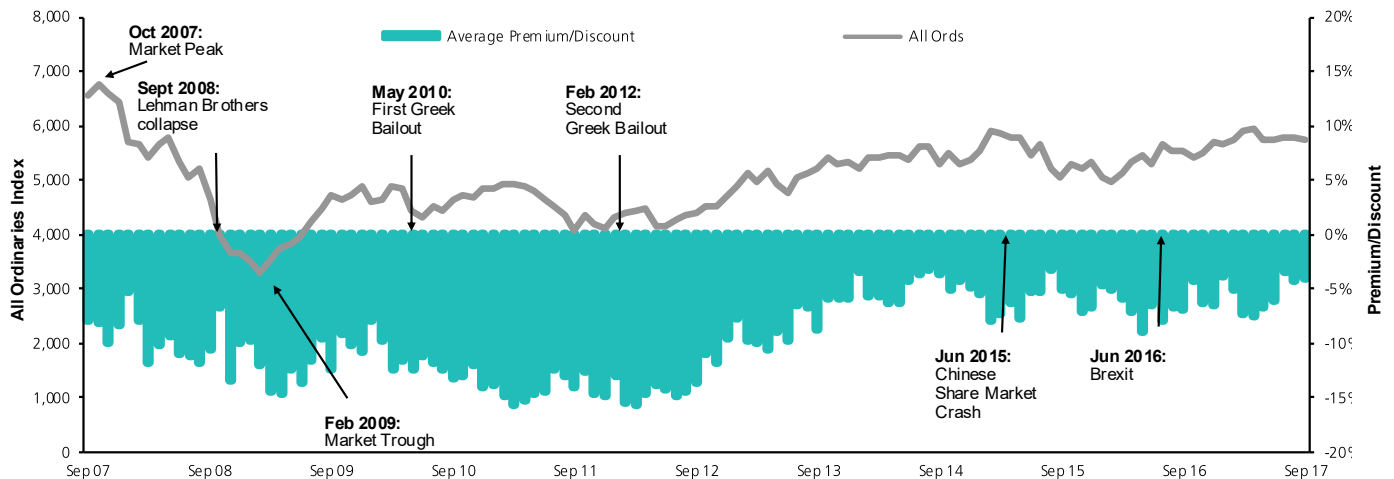
However, it is interesting to note, that we are currently in a period where Large LICs are deviating from its norm. Since early 2013, we see Large LICs trading at a premium to pre-tax NTA - even in a rising market. This phenomenon exist due to an increase of demand for Large LICs. We associate this greater demand to two underlying factors.

- **Future of Financial Advice (FoFA) reforms.** Since July 2013, commissions paid to financial planners by providers of managed fund have been banned going forward. This has removed the incentive for financial planners to use Managed Funds over LICs or ETFs.
- **A competitive dividend yield in comparison to the ASX200.** In July 2010, there was a significant change in the Corporation Act that have paved the way for LICs to offer greater consistency in dividends. Previously, companies could only pay a dividend if they had an accounting profit, which saw a number of LICs being unable to pay dividends through the GFC. However, following the introduction of the solvency test, LICs now have greater flexibility to offer sustainable dividend policies even with the absence of an accounting profit.

## Premium/Discount to NTA (continued)

Small LICs tend to operate in almost an opposing fashion. In general, Small LICs trade at a larger discount to pre-tax NTA, averaging an 8.7% discount over the last 8 years, which compares to the Large LICs 3.6% premium over the same period. Broadly speaking, as market confidence rises, Small LICs tend to trade at a smaller discount as investors' confidence rises. However, as market conditions turn, these small discounts tend to turn into deep discounts.

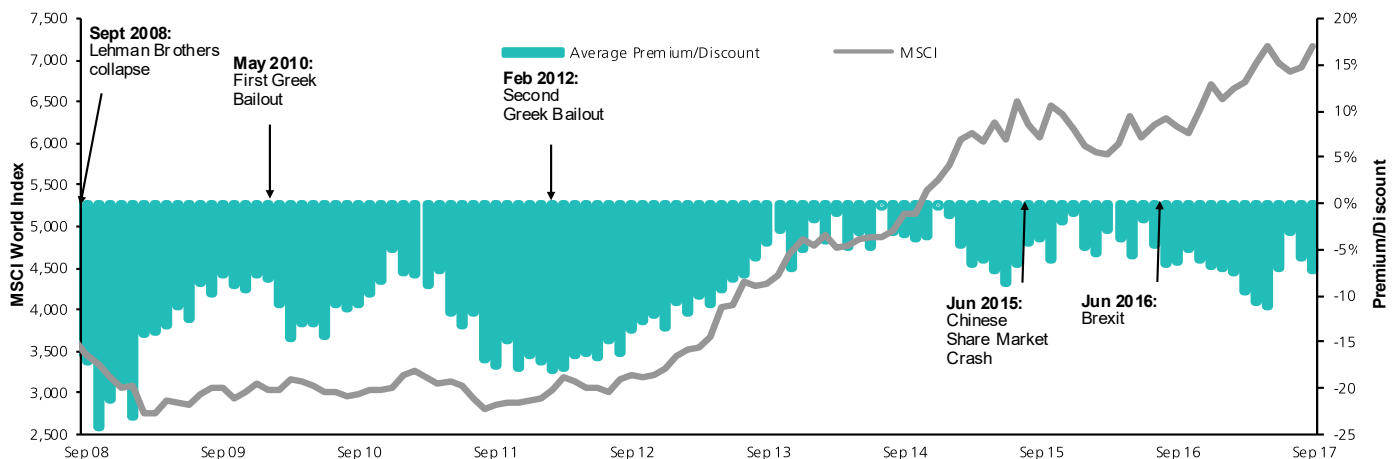
**Graph 10: Small Cap Focused LICs' Average Share Price Premium/Discount to Pre-tax NTA**



SOURCE: COMPANY DATA, IRESS & BELL POTTER

The graph below shows International LICs' discounts have historically been pretty much correlated with the global markets. These LICs traded at varying deep discounts when first introduced, for a combination of both the GFC made investors reluctant to hold international assets and international vehicles were originally not viewed as the yield making machines as domestic stocks. However as global share markets rose, so did the demand for these LICs—narrowing these discounts. While, as confidence falls within the global markets, we tend to see these discounts expand.

**Graph 11: International Cap Focused LICs' Average Share Price Premium/Discount to Pre-tax NTA**



SOURCE: COMPANY DATA, IRESS & BELL POTTER

## LIC Indicative NTA

LICs are only obligated to disclose their NTA at the end of each month and have 14 days to disclose this information to the Market. This means that an investor is only able to retrospectively gauge the value of the underlying NTA and for the remainder of the month be ignorant to the underlying value of the NTA.

Bell Potter has sought to address this gap by providing an Indicative Live NTA. We calculate the Indicative NTA by tracking the underlying NTA each week. This is achieved by monitoring the percentage movements of the Disclosed Holdings and using an appropriate proxy to track the movement of the remaining positions. We also adjust the NTA when the security goes ex-dividend.

The Indicative NTA works best with LICs that have a high percentage of investments concentrated in its Top 20 Holdings, regular disclosure of its holdings and cash position, lower turnover of its investments, and the absence of a performance fee.

**Table 10: Indicative Premium/Discount to Pre-Tax NTA (as at 02 Nov 2017)**

ASX Code	Company Name	Investment Mandate	Share Price	Fully Diluted Ind. Pre-Tax NTA"	Indicative Prem/Disc"	Average Premium/Discount+			
						1 year	3 years	5 years	10 years
AFI	AFIC	Large	\$ 5.98	\$ 5.97	0.2%	0.2%	2.4%	2.5%	1.8%
ARG	Argo Investments	Large	\$ 7.95	\$ 7.84	1.4%	-1.0%	3.2%	1.3%	1.1%
AUI	Australian United Investments	Large	\$ 8.41	\$ 8.82	-4.6%	-6.8%	-4.9%	-6.0%	-5.6%
MLT	Milton Corporation	Large/Medium	\$ 4.55	\$ 4.61	-1.2%	-1.8%	0.9%	-0.6%	-2.0%
BKI	BKI Investment	Large/Medium	\$ 1.65	\$ 1.63	1.4%	0.8%	1.5%	-1.0%	-7.2%
CIN	Carlton Investments	Large/Medium	\$ 33.05	\$ 37.03	-10.8%	-13.1%	-11.4%	-12.9%	-15.3%
DUI	Diversified United Investments	Large/Medium	\$ 3.94	\$ 4.16	-5.2%	-7.3%	-6.2%	-6.8%	-6.4%
WHF	Whitefield	Large/Medium	\$ 4.64	\$ 5.00	-7.2%	-9.7%	-7.8%	-7.6%	-8.6%
AMH	AMCIL	Large/Medium	\$ 0.89	\$ 0.94	-5.2%	0.3%	-1.0%	-3.9%	-9.7%
WLE	WAM Leaders"	Large/Medium	\$ 1.16	\$ 1.15	0.7%	-0.1%	0.1%	0.1%	0.1%
FSI	Flagship Investments	Large/Medium	\$ 1.66	\$ 1.77 ^	-6.2%	-13.7%	-15.6%	-15.1%	-10.4%
WAM	WAM Capital	Medium/Small	\$ 2.39	\$ 1.90	26.0%	19.7%	13.1%	8.2%	-4.7%
MIR	Mirrabeeka Investments	Medium/Small	\$ 2.60	\$ 2.43	7.1%	19.3%	14.8%	11.0%	1.5%
WIC	WestOz Investment Co.	Medium/Small	\$ 1.09	\$ 1.22 #	-10.7%	-13.8%	-11.3%	-13.6%	-17.9%
WAX	WAM Research	Medium/Small	\$ 1.57	\$ 1.19 ^	31.8%	22.2%	12.6%	7.8%	-8.4%
TOP	Thorney Opportunities	Medium/Small	\$ 0.71	\$ 0.77	-8.5%	-6.6%	-7.6%	n/a	n/a
OZG	OzGrowth	Medium/Small	\$ 0.18	\$ 0.22 ^	-19.4%	-20.1%	-16.1%	-18.3%	n/a
TEK	Thorney Technologies	Medium/Small	\$ 0.26	\$ 0.24	4.9%	n/a	n/a	n/a	n/a
WAA	WAM Active"	Medium/Small	\$ 1.14	\$ 1.04	9.6%	6.9%	4.1%	2.5%	n/a
CTN	Contango Microcap"	Small/Micro	\$ 0.91	\$ 0.98 ^	-8.0%	-6.7%	-8.5%	-10.5%	-18.6%
ACQ	Acorn Capital Invest Fund	Small/Micro	\$ 1.00	\$ 1.12 ^	-10.5%	-12.5%	n/a	n/a	n/a
ALF	Australian Leaders Fund	Long/Short	\$ 1.05	\$ 1.20 ^	-12.5%	6.8%	7.0%	5.1%	-10.4%
CDM	Cadence Capital	Long/Short	\$ 1.29	\$ 1.16 ^	11.4%	0.4%	-3.3%	-13.5%	n/a
NCC	NAOS Emerging Opp	Long/Short	\$ 1.47	\$ 1.33 ^	10.9%	-0.2%	-7.8%	n/a	n/a
DJW	Djerriwarrh Investments	Income	\$ 3.52	\$ 3.29	6.9%	14.9%	25.2%	23.2%	16.7%
PL8	Plato Income Maximiser"	Income	\$ 1.09	\$ 1.05 ^	3.5%	n/a	n/a	n/a	n/a
FGX	Future Generation Invest Comp	Fund of Funds	\$ 1.13	\$ 1.15 ^	-2.1%	-1.3%	-1.9%	n/a	n/a
AEG	Absolute Equity Performance"	Market Neutral	\$ 1.08	\$ 1.11 #	-2.7%	n/a	n/a	n/a	n/a
WMK	Watermark Market Neutral	Market Neutral	\$ 0.89	\$ 0.94 ^	-5.3%	1.2%	-3.9%	n/a	n/a
SNC	Sandon Capital	Activist	\$ 0.99	\$ 0.97 ^	1.8%	-5.9%	n/a	n/a	n/a
MFF	MFF Capital Investments"	International	\$ 2.12	\$ 2.33 #	-9.0%	2.6%	-6.1%	-9.9%	n/a
PMC	Platinum Capital	International	\$ 1.92	\$ 1.77 #	8.3%	1.9%	8.2%	4.3%	4.1%
TGG	Templeton Global Growth	International	\$ 1.40	\$ 1.20 #	16.6%	-11.1%	-9.4%	-10.7%	-15.4%
HHV	Hunter Hall Global Value	International	\$ 1.18	\$ 1.19 #	-0.7%	-5.0%	-9.4%	-11.8%	-13.0%
PGF	PM Capital Global Opp	International	\$ 1.15	\$ 1.31 #	-12.3%	-14.6%	-13.0%	n/a	n/a
APL	Antipodes Global Invest Co"	International	\$ 1.25	\$ 1.17 ^	6.3%	n/a	n/a	n/a	n/a
EGI	Ellerston Global Investment"	International	\$ 1.13	\$ 1.13 ^	0.0%	-11.8%	n/a	n/a	n/a
WGF	Watermark Global Leaders"	International (Market Neutral)	\$ 0.94	\$ 1.08 ^	-13.0%	n/a	n/a	n/a	n/a
ALI	Argo Global Infrastructure	International (Infrastructure)	\$ 1.82	\$ 2.10 #	-13.6%	-11.0%	n/a	n/a	n/a
GVF	Global Value Fund	International (Multi Asset)	\$ 1.15	\$ 1.08 ^	6.8%	0.9%	-4.3%	n/a	n/a
FGG	Future Gen Global Invest Co	Intl (Fund of funds)	\$ 1.15	\$ 1.17 ^	-1.3%	-4.5%	n/a	n/a	n/a
EAI	Ellerston Asian Investments"	Asia	\$ 1.06	\$ 1.10 #	-4.1%	-12.2%	n/a	n/a	n/a
PAF	PM Capital Asia	Asia	\$ 1.20	\$ 1.29 #	-6.7%	-13.5%	n/a	n/a	n/a

" The Fully Diluted Indicative NTA has been adjusted for options dilution (100% exercise) and dividends. Dividends are removed from the NTA once the security goes ex-date and until the receipt of the new ex-dividend NTA. # The Indicative NTA is the actual reported weekly pre-tax NTA as we have been unable to calculate the Indicative NTA within a reasonable level of accuracy. ^ The Indicative NTA is the actual reported monthly pre-tax NTA as we have been unable to calculate the Indicative NTA within a reasonable level of accuracy. \* Average premium/discounts as at end of the previous month.

+Prem/Disc does not adjust for the dilution of unexercised options.

SOURCE: COMPANY DATA, IRESS & BELL POTTER

## LIC Indicative NTA (continued)

Using the Bell Potter Indicative NTA, we calculate the effective impact on the share price if the premium or discount were to normalise to the 1, 3, 5 and 10 year average. We have also calculated this figure on an annualised basis.

The Indicative NTA is not without error and clearly susceptible to higher turnover, tax realisation, receipt and payment of dividends and accrued performance fees. As such, variations will occur across LICs and different market conditions. We have included the Average Error (average of the monthly NTA less Indicative NTA), Average Absolute Error (average of the monthly NTA less Indicative NTA on an absolute basis), and the range of Minimum and Maximum Errors over the previous 12-month period.

Table 11: Premium/Discount Normalisation and Error Tracking (as at 02 Nov 2017)

ASX Code	Investment Company Name	Mandate	Share Price Impact if Premium/Discount normalises*				Share Price Impact if Premium/Discount normalises is annualised+				
			1 year	3 years	5 years	10 years	1 year	3 years	5 years	10 years	Avg Error
AFI	AFIC	Large	0.0%	2.1%	2.3%	1.6%	0.0%	0.7%	0.5%	0.2%	-0.3%
ARG	Argo Investments	Large	-2.4%	1.8%	-0.1%	-0.3%	-2.4%	0.6%	0.0%	0.0%	-0.4%
AUI	Australian United Investments	Large	-2.2%	-0.3%	-1.4%	-0.9%	-2.2%	-0.1%	-0.3%	-0.1%	-0.3%
MLT	Milton Corporation	Large/Medium	-0.5%	2.2%	0.7%	-0.8%	-0.5%	0.7%	0.1%	-0.1%	-0.1%
BKI	BKI Investment	Large/Medium	-0.6%	0.1%	-2.4%	-8.6%	-0.6%	0.0%	-0.5%	-0.9%	-0.2%
CIN	Carlton Investments	Large/Medium	-2.4%	-0.7%	-2.1%	-4.6%	-2.4%	-0.2%	-0.4%	-0.5%	-1.1%
DUI	Diversified United Investments	Large/Medium	-2.1%	-0.9%	-1.6%	-1.2%	-2.1%	-0.3%	-0.3%	-0.1%	-0.2%
WHF	Whitefield	Large/Medium	-2.5%	-0.7%	-0.4%	-1.4%	-2.5%	-0.2%	-0.1%	-0.1%	-0.1%
AMH	AMCIL	Large/Medium	5.5%	4.2%	1.3%	-4.5%	5.5%	1.4%	0.3%	-0.5%	0.1%
WLE	WAM Leaders"	Large/Medium	-0.7%	-0.6%	-0.6%	-0.6%	-0.7%	-0.2%	-0.1%	-0.1%	-0.2%
FSI	Flagship Investments	Large/Medium	-7.5%	-9.4%	-8.9%	-4.2%	-7.5%	-3.2%	-1.8%	-0.4%	n/a
WAM	WAM Capital	Medium/Small	-6.3%	-12.9%	-17.8%	-30.7%	-6.3%	-4.5%	-3.8%	-3.6%	0.0%
MIR	Mirrabeeka Investments	Medium/Small	12.2%	7.7%	4.0%	-5.5%	12.2%	2.5%	0.8%	-0.6%	0.1%
WIC	WestOz Investment Co.	Medium/Small	-3.0%	-0.6%	-2.9%	-7.2%	-3.0%	-0.2%	-0.6%	-0.7%	n/a
WAX	WAM Research	Medium/Small	-9.6%	-19.3%	-24.0%	-40.2%	-9.6%	-6.9%	-5.3%	-5.0%	0.7%
TOP	Thorney Opportunities	Medium/Small	1.9%	0.9%	n/a	n/a	1.9%	0.3%	n/a	n/a	n/a
OZG	OzGrowth	Medium/Small	-0.7%	3.3%	1.0%	n/a	-0.7%	1.1%	0.2%	n/a	n/a
TEK	Thorney Technologies	Medium/Small	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WAA	WAM Active"	Medium/Small	-2.7%	-5.5%	-7.0%	n/a	-2.7%	-1.9%	-1.4%	n/a	0.0%
CTN	Contango Microcap"	Small/Micro	1.3%	-0.5%	-2.4%	-10.6%	1.3%	-0.2%	-0.5%	-1.1%	-0.2%
ACQ	Acorn Capital Invst Fund	Small/Micro	-2.0%	n/a	n/a	n/a	-2.0%	n/a	n/a	n/a	n/a
ALF	Australian Leaders Fund	Long/Short	19.3%	19.5%	17.6%	2.1%	19.3%	6.1%	3.3%	0.2%	n/a
CDM	Cadence Capital	Long/Short	-11.0%	-14.7%	-24.9%	n/a	-11.0%	-5.2%	-5.6%	n/a	n/a
NCC	NAOS Emerging Opp	Long/Short	-11.1%	-18.8%	n/a	n/a	-11.1%	-6.7%	n/a	n/a	n/a
DJW	Djerriwarh Investments	Income	7.9%	18.2%	16.3%	9.8%	7.9%	5.7%	3.1%	0.9%	-0.1%
PL8	Plato Income Maximiser"	Income	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FGX	Future Generation Invst Comp	Fund of Funds	0.7%	n/a	n/a	n/a	0.7%	n/a	n/a	n/a	n/a
AEG	Absolute Equity Performance"	Market Neutral	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WMK	Watermark Market Neutral	Market Neutral	6.5%	1.4%	n/a	n/a	6.5%	0.5%	n/a	n/a	n/a
SNC	Sandon Capital	Activist	-7.7%	n/a	n/a	n/a	-7.7%	n/a	n/a	n/a	n/a
MFF	MFF Capital Investments"	International	11.6%	2.9%	-1.0%	n/a	11.6%	1.0%	-0.2%	n/a	n/a
PMC	Platinum Capital	International	-6.4%	-0.1%	-4.0%	-4.2%	-6.4%	0.0%	-0.8%	-0.4%	n/a
TGG	Templeton Global Growth	International	-27.6%	-25.9%	-27.3%	-31.9%	-27.6%	-9.5%	-6.2%	-3.8%	n/a
HHV	Hunter Hall Global Value	International	-4.4%	-8.7%	-11.1%	-12.3%	-4.4%	-3.0%	-2.3%	-1.3%	n/a
PGF	PM Capital Global Opp	International	-2.2%	-0.7%	n/a	n/a	-2.2%	-0.2%	n/a	n/a	n/a
APL	Antipodes Global Invest Co"	International	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EGI	Ellerston Global Investment"	International	-11.8%	n/a	n/a	n/a	-11.8%	n/a	n/a	n/a	n/a
WGF	Watermark Global Leaders"	Intl (Market Neutral)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ALI	Argo Global Infrastructure	Intl (Infrastructure)	2.5%	n/a	n/a	n/a	2.5%	n/a	n/a	n/a	n/a
GVF	Global Value Fund	Intl (Multi Asset)	-6.0%	-11.1%	n/a	n/a	-6.0%	-3.9%	n/a	n/a	n/a
FGG	Future Gen Global Invest Co	Intl (Fund of Funds)	-3.2%	n/a	n/a	n/a	-3.2%	n/a	n/a	n/a	n/a
EAI	Ellerston Asian Investments"	Asia	-8.0%	n/a	n/a	n/a	-8.0%	n/a	n/a	n/a	n/a
PAF	PM Capital Asia	Asia	-6.8%	n/a	n/a	n/a	-6.8%	n/a	n/a	n/a	n/a

\* Refers to the current share price divided by the indicative pre-tax NTA as compared to the average 1, 3, 5 and 10 year Discount/Premium share price to pre-tax NTA as at end of the previous month, over the relevant time period of 1, 3, 5 and 10 years. \* Refers to the current share price divided by the indicative pre-tax NTA as compared to the average 1, 3, 5 and 10 year Discount/Premium share price to pre-tax NTA as at end of the previous month, annualised over the relevant time period of 1, 3, 5 and 10 years.

SOURCE: COMPANY DATA, IRESS &amp; BELL POTTER

## LIC Indicative NTA (continued)

A number of LICs under our coverage currently have options outstanding. Options dilute the NTA when exercised and therefore have an impact on the premium or discount.

Table 12: Dilution Effect of Outstanding Options on Indicative NTA (as at 02 Nov 2017)

ASX Code	Company Name	Code	SOI	Options	Strike	Share Price	Indicative NTA <sup>^</sup>	Option Price	Expiry	Eff. Prem/Disc after % Exc.		
										100%	70%	50%
AFI	AFIC	n/a	1,181,981,817	n/a	n/a	\$ 5.98	\$ 5.97	n/a	n/a			
ARG	Argo Investments	n/a	696,013,131	n/a	n/a	\$ 7.95	\$ 7.84	n/a	n/a			
AUI	Australian United Investments	n/a	123,867,282	n/a	n/a	\$ 8.41	\$ 8.82	n/a	n/a			
MLT	Milton Corporation	n/a	657,192,160	n/a	n/a	\$ 4.55	\$ 4.61	n/a	n/a			
BKI	BKI Investment	n/a	620,433,976	n/a	n/a	\$ 1.65	\$ 1.63	n/a	n/a			
CIN	Carlton Investments	n/a	26,474,675	n/a	n/a	\$ 33.05	\$ 37.03	n/a	n/a			
DUI	Diversified United Investments	n/a	209,358,360	n/a	n/a	\$ 3.94	\$ 4.16	n/a	n/a			
WHF	Whitefield	n/a	87,042,544	n/a	n/a	\$ 4.64	\$ 5.00	n/a	n/a			
AMH	AMCIL	n/a	261,499,774	n/a	n/a	\$ 0.89	\$ 0.94	n/a	n/a			
WLE	WAM Leaders"	WLEO	460,442,195	256,670,448	\$ 1.10	\$ 1.16	\$ 1.17	\$ 0.04	17-Nov-17	0.7%	0.2%	-0.2%
FSI	Flagship Investments	n/a	25,502,736	n/a	n/a	\$ 1.66	\$ 1.77	n/a	n/a			
WAM	WAM Capital	n/a	636,822,344	n/a	n/a	\$ 2.39	\$ 1.97	n/a	n/a			
MIR	Mirrabooka Investments	n/a	157,779,563	n/a	n/a	\$ 2.60	\$ 2.43	n/a	n/a			
WIC	WestOz Investment Co.	n/a	129,001,189	n/a	\$ 1.05	\$ 1.09	\$ 1.22	n/a	n/a			
WAX	WAM Research	n/a	185,505,984	n/a	n/a	\$ 1.57	\$ 1.23	n/a	n/a			
TOP	Thorney Opportunities	n/a	169,840,558	n/a	n/a	\$ 0.71	\$ 0.78	n/a	n/a			
OZG	OzGrowth	n/a	356,917,407	n/a	\$ 0.18	\$ 0.18	\$ 0.22	n/a	n/a			
TEK	Thorney Technologies	n/a	257,368,627	n/a	n/a	\$ 0.26	\$ 0.24	n/a	n/a			
WAA	WAM Active"	WAAO	40,132,177	30,548,301	\$ 1.14	\$ 1.14	\$ 1.07	\$ 0.02	17-Sep-19	6.7%	6.7%	6.7%
CTN	Contango Microcap"	CTNG	168,995,806	265,000	\$ 1.30	\$ 0.91	\$ 1.02	\$ 101.001	31-Mar-20	-11.5%	-11.5%	-11.5%
ACQ	Acorn Capital Invst Fund	n/a	48,553,085	n/a	n/a	\$ 1.00	\$ 1.12	n/a	n/a			
ALF	Australian Leaders Fund	n/a	272,523,924	n/a	\$ 1.37	\$ 1.05	\$ 1.20	n/a	n/a			
CDM	Cadence Capital	n/a	275,950,035	n/a	\$ 1.43	\$ 1.29	\$ 1.16	n/a	n/a			
NCC	NAOS Emerging Opp	n/a	59,173,393	n/a	n/a	\$ 1.47	\$ 1.36	n/a	n/a			
DJW	Djerriwarrh Investments	n/a	220,119,825	n/a	n/a	\$ 3.52	\$ 3.29	n/a	n/a			
PL8	Plato Income Maximiser"	PL8O	296,383,408	296,153,407	\$ 1.10	\$ 1.09	\$ 1.05	\$ 0.007	29-Apr-19	3.5%	3.5%	3.5%
FGX	Future Generation Invst Comp	n/a	350,578,294	n/a	n/a	\$ 1.13	\$ 1.17	n/a	n/a			
AEG	Absolute Equity Performance"	AEGO	93,391,482	69,532,453	\$ 1.10	\$ 1.08	\$ 1.11	n/a	16-Nov-17	-2.7%	-2.7%	-2.7%
WMK	Watermark Market Neutral	n/a	87,358,085	n/a	n/a	\$ 0.89	\$ 0.97	n/a	n/a			
SNC	Sandon Capital	n/a	48,133,615	n/a	n/a	\$ 0.99	\$ 1.01	n/a	n/a			
MFF	MFF Capital Investments"	MFFO	534,672,409	17,607,668	\$ 1.00	\$ 2.12	\$ 2.37	\$ 0.975	31-Oct-17	-9.0%#	-9.5%#	-9.8%#
PMC	Platinum Capital	n/a	285,119,006	n/a	n/a	\$ 1.92	\$ 1.77	n/a	n/a			
TGG	Templeton Global Growth	n/a	226,323,861	n/a	\$ 1.00	\$ 1.40	\$ 1.20	n/a	n/a			
HHV	Hunter Hall Global Value	n/a	244,876,776	n/a	\$ 1.00	\$ 1.18	\$ 1.19	n/a	n/a			
PGF	PM Capital Global Opp	n/a	350,191,809	n/a	n/a	\$ 1.15	\$ 1.31	n/a	n/a			
APL	Antipodes Global Invest Co"	APLO	318,680,222	250,985,687	\$ 1.10	\$ 1.25	\$ 1.23	\$ 0.140	15-Oct-18	6.3%	5.3%	4.5%
EGI	Ellerston Global Investment"	EGIO	76,253,637	33,217,464	\$ 1.00	\$ 1.13	\$ 1.19	\$ 0.095	10-Apr-18	0.0%	-1.2%	-2.0%
WGF	Watermark Global Leaders"	WGFO	82,585,375	82,799,001	\$ 1.10	\$ 0.94	\$ 1.08	\$ 0.005	16-Nov-18	-13.0%	-13.0%	-13.0%
ALI	Argo Global Infrastructure	n/a	143,583,305	n/a	\$ 2.00	\$ 1.82	\$ 2.10					
GVF	Global Value Fund	n/a	121,333,300	n/a	n/a	\$ 1.15	\$ 1.11	n/a	n/a			
FGG	Future Gen Global Invest Co	n/a	296,112,380	n/a	\$ 1.10	\$ 1.15	\$ 1.18	n/a	n/a			
EAI	Ellerston Asian Investments"	EAI0	107,655,244	65,167,917	\$ 1.00	\$ 1.06	\$ 1.16	n/a	28-Feb-19	-4.1%	-5.2%	-6.1%
PAF	PM Capital Asia	n/a	56,248,711	n/a	\$ 1.00	\$ 1.20	\$ 1.29	n/a	n/a			

<sup>^</sup> The Indicative NTA has been adjusted for dividends once the security goes ex-date and until the receipt of the new ex-dividend NTA. # The Indicative NTA is the actual reported weekly or monthly pre-tax NTA as we have been unable to calculate the Indicative NTA within a reasonable level of accuracy. \* Average premium/discounts as at end of the previous month.

SOURCE: COMPANY DATA, IRESS & BELL POTTER

## Liquidity

Liquidity is an important characteristic to consider when making an investment. Liquidity is the ability to buy or sell a particular security. Unfortunately, the volume traded among some LICs can be quite thin at times and may be difficult to trade larger lines. Therefore, liquidity needs to be taken into consideration when investing in this asset class. In the table below, we have a look at the 3 year Weekly and Monthly Averages for the LICs in our coverage.

**Table 13: Liquidity**

ASX Code	Company Name	Investment Mandate	Shares On Issue	Options	3 yr Average Weekly Volume	3 yr Average Weekly Value	3 yr Average Monthly Volume	3 yr Average Monthly Value
<b>Domestic Equities</b>								
AFI	AFIC	Large	1,181,981,817	-	1,859,191	10,890,024	8,056,495	47,190,106
ARG	Argo Investments	Large	696,013,131	-	917,029	7,002,491	3,973,793	30,344,128
AUI	Australian United Investments	Large	123,867,282	-	87,022	666,657	377,094	2,888,846
MLT	Milton Corporation	Large/Medium	657,192,160	-	834,614	3,663,227	3,616,660	15,873,984
BKI	BKI Investment	Large/Medium	620,433,976	-	1,025,483	1,668,470	4,443,758	7,230,035
CIN	Carlton Investments	Large/Medium	26,474,675	-	12,484	389,911	54,095	1,689,614
DUI	Diversified United Investments	Large/Medium	209,358,360	-	236,700	827,673	1,025,699	3,586,582
WLE	WAM Leaders	Large/Medium	425,434,005	-	2,846,023 *	3,194,651 *	12,332,767 *	13,843,488 *
WHF	Whitefield	Large/Medium	87,042,544	-	122,730	534,521	531,832	2,316,256
PIC	Perpetual Equity Invest Co	Large/Medium	253,845,980	-	1,100,606 *	1,080,959 *	4,769,294 *	4,684,156 *
AMH	AMCIL	Large/Medium	261,499,774	-	327,707	297,531	1,420,062	1,289,301
QVE	QV Equities	Large/Medium	275,070,493	-	927,987 *	1,058,111 *	4,021,277 *	4,585,146 *
WDE	Wealth Defender Equity	Large/Medium	126,298,387	-	587,190 *	476,181 *	2,544,491 *	2,063,451 *
CAM	Clime Capital	Large/Medium	89,712,339	-	344,732	296,815	1,493,840	1,286,198
FSI	Flagship Investments	Large/Medium	25,502,736	-	56,815	85,510	246,200	370,543
CBC	CBG Capital	Large/Medium	25,013,576	-	60,393 *	55,779 *	261,702 *	241,708 *
WAM	WAM Capital	Medium/Small	633,342,008	-	3,099,110	6,953,553	13,429,479	30,132,062
MIR	Mirrabooka Investments	Medium/Small	157,779,563	-	281,251	754,384	1,218,753	3,268,998
WIC	WestOz Investment Co.	Medium/Small	129,001,189	12,886,818	326,520	302,539	1,414,918	1,311,001
WAX	WAM Research	Medium/Small	184,404,085	-	821,541	1,140,231	3,560,009	4,941,000
OZG	OzGrow th	Medium/Small	356,917,407	35,690,410	625,576	95,513	2,710,830	413,891
CTN	Contango Microcap	Small/Micro	168,995,806	265,000	1,131,277	1,145,348	4,902,201	4,963,174
NCC	Naos Emerging Opportunities	Small/Micro	59,173,393	-	259,584	296,316	1,124,862	1,284,034
ACQ	Acorn Capital	Small/Micro	49,045,696	-	307,470	264,390	1,332,370	1,145,688
BTI	Bailador Tech Investments	Unlisted Tech	120,247,831	-	282,316 *	279,790 *	1,223,369 *	1,212,424 *
ALF	Australian Leaders Fund	Long/Short	272,523,924	-	1,443,981	1,972,418	6,257,253	8,547,143
CDM	Cadence Capital	Long/Short	275,950,035	-	1,375,975	1,875,246	5,962,559	8,126,065
WAA	WAM Active	Long/Short	38,923,872	31,559,203	185,412	198,629	803,451	860,725
AEG	Absolute Equity Perf Fund	Market Neutral	93,239,363	69,684,572	653,677 *	737,168 *	2,832,600 *	3,194,395 *
WMK	Watermark Market Neutral	Market Neutral	87,357,985	-	570,401	553,637	2,471,738	2,399,094
DJW	Djerriw arrh Investments	Income	220,119,825	-	543,925	2,187,317	2,357,007	9,478,372
PL8	Plato Income Maximiser	Income	296,283,408	296,253,407	1,570,499 *	1,710,777 *	6,805,494 *	7,413,368 *
IBC	Ironbark Capital	Income	137,258,651	-	153,442	76,859	664,916	333,055
<b>International Equities</b>								
MFF	MFF Capital Investments	International	498,778,696	44,811,215	1,702,706	3,139,559	7,378,394	13,604,757
PMC	Platinum Capital	International	285,119,006	-	1,098,172	1,866,649	4,758,744	8,088,811
APL	Antipodes Global Invest Co	International	311,425,159	258,240,750	1,807,047 *	2,103,673 *	7,830,537 *	9,115,915 *
TGG	Templeton Global Grow th	International	249,660,311	-	964,988	1,233,176	4,181,616	5,343,763
HHV	Hunter Hall Global Value	International	244,204,945	-	1,563,617	1,906,287	6,775,672	8,260,576
PGF	PM Capital Global Opp	International	350,191,809	-	2,144,704	2,141,820	9,293,718	9,281,218
EGI	Ellerston Global Investment	International	76,171,924	33,217,464	254,886 *	260,860 *	1,104,507 *	1,130,394 *
WGF	Watermark Global Leaders	International	82,808,902	82,799,001	319,548 *	323,070 *	1,384,708 *	1,399,968 *
GVF	Global Value Fund	International	121,333,300	-	418,016 *	443,479 *	1,811,404 *	1,921,743 *
ALI	Argo Global Infrastructure	Intl Infra	143,583,305	-	499,465 *	902,117 *	2,164,350 *	3,909,175 *
EAI	Ellerston Asian Investment	Asia	112,930,244	65,167,917	474,103 *	418,353 *	2,054,447 *	1,812,861 *
PAF	PM Capital Asian Opp	Asia	56,248,711	-	342,697 *	330,316 *	1,485,019 *	1,431,367 *
<b>Specialist</b>								
FGX	Future Gen Investment Comp	Fund of Funds	349,663,801	-	1,501,291 *	1,681,008 *	6,505,596 *	7,284,369 *
FGG	Future Gen Global Invest	Gbl Fnd of Fnd	295,815,787	-	1,169,151 *	1,266,434 *	5,066,321 *	5,487,881 *
URB	URB Investments	AU Eqt & Prop	72,861,832	72,844,732	197,395 *	207,115 *	855,380 *	897,498 *
SNC	Sandon Capital	Activist	48,001,175	40,519,237	169,709	158,056	735,406	684,911

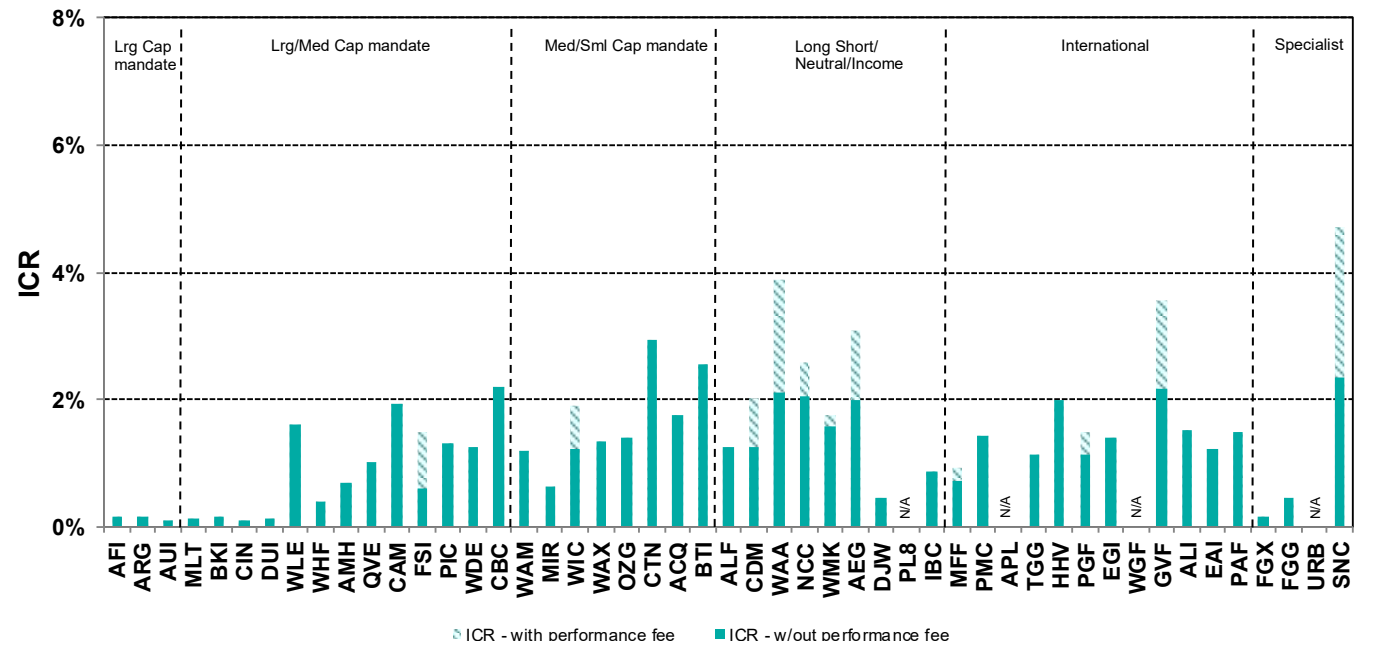
\* History less than 3 years

SOURCE: COMPANY DATA, IRESS & BELL POTTER

Indirect Cost Ratio: Fees and Expenses

In the Graphs below, we have provided the Indirect Cost Ratio (ICR) for LICs in our coverage for the full year ending 30 June 2017. The ICR has been calculated both with and without performance fees. We are using this method of calculation to standardise the cost ratios across our LIC universe given the many different interpretations of the Management Expense Ratio, which is a frequently used expense calculation. ICR is generally accepted as the principal expense ratio calculation for the Managed Funds industry. Note, a number of LICs have been on the market for less than a year, therefore ICR is non-applicable.

Graph 12: Indirect Cost Ratio



SOURCE: COMPANY DATA, IRESS & BELL POTTER

# AUSTRALIAN FOUNDATION INVESTMENT CO (AFI)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	S&P/ASX 200 Accumulation
<b>Manager:</b>	Internal	<b>Indirect cost ratio with perf. fee:</b>	0.14%
<b>Listed:</b>	1936	<b>Indirect cost ratio w/out perf. fee:</b>	0.14%

## Investment Strategy

AFI takes a medium to longer term view of value which means that the aim is to buy and hold individual stocks for the long term based on selection criteria which, in summary, include: formulation and execution of the business strategy and its underlying business value; key financial indicators, including cash flow, prospective price earnings relative to projected growth, sustainability of earnings and dividend yield; and corporate governance practices.

## Personnel

Investment Personnel: Ross Barker (MD) and Mark Freeman (CIO). Directors: Terrence Campbell (Chairman), Ross Barker, Jacqueline Hey, John Paterson, David Peever, Catherine Walter, Peter Williams and Graeme Liebelt.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: **Large**/Medium/Small Cap, Balanced/**Value**/Growth, Passive/**Active**, **Long**/Short

Derivatives: Options used to generate additional income in its short-term trading portfolio.

Cash/Debt: \$43.7m cash (30 Sept 2017)

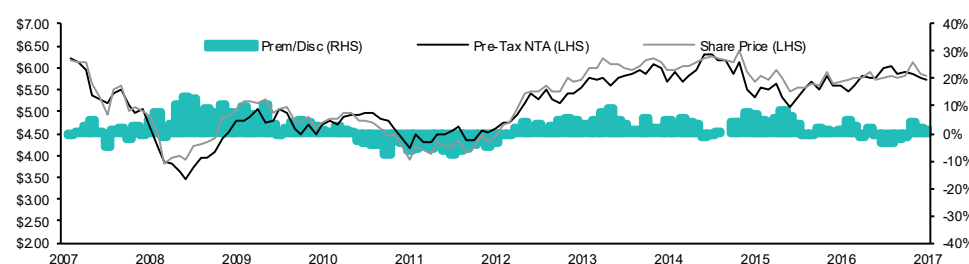
Dividend reinvestment plan: Yes, VWAP 5 day average price post ex-date

Other: Affiliated with AMCL (AMH), Djerriwarrah (DJW) and Mirabooka (MIR).

## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	2.2%	3.1%	6.0%	3.2%	9.7%	4.1%
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	1.2%	3.6%	-2.5%	-4.1%	-0.4%	1.1%
<b>NTA+</b>						
Performance	-0.3%	-1.7%	6.6%	4.7%	8.8%	3.8%
Benchmark	0.7%	-0.9%	9.2%	7.1%	10.1%	3.1%
Active return	-1.0%	-0.8%	-2.6%	-2.4%	-1.3%	0.7%

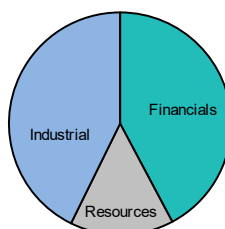
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.26	0.52	6.4%
Year 3	-0.47	0.08	8.2%
Year 5	-0.04	0.74	8.9%
<b>NTA+</b>			
Year 1	-2.33	0.55	7.2%
Year 3	-1.99	0.18	11.7%
Year 5	-1.09	0.50	11.4%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$5.80
Pre-tax NTA	\$5.73
Post-tax NTA	\$4.94

Premium/(Discount) share price to:

Pre-tax NTA	1.2%
Post-tax NTA	17.4%

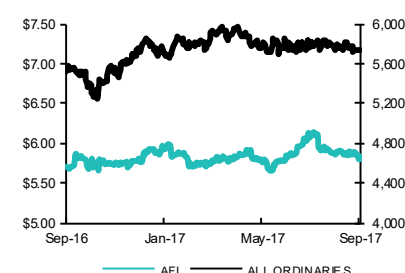
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.24
Yield	4.1%
Franking	100%
Grossed up yield	5.9%

## Capital Structure

Ordinary shares	1182.0m
Options/other	0.0m
Fully diluted	1182.0m
Market capitalisation	6855.5m

## AFI share price v ASX All Ords



## Top 20 Holdings

	%
as at 30-Sep-17	
Commonwealth Bank	8.9
Westpac Bank	7.4
BHP Billiton	5.4
National Australia Bank	4.7
Wesfarmers	4.1
ANZ Bank	3.7
CSL	3.7
Rio Tinto	3.6
Transurban Group	3.3
Amcor	2.8
Telstra	2.7
Woolworths	1.9
Brambles	1.8
Oil Search	1.7
AGL Energy	1.5
AMP	1.4
Woodside Petroleum	1.4
Treasury Wine Estate	1.4
Ramsay Health Care	1.3
Qube Holdings	1.3
<b>% of Total</b>	<b>64.2</b>

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# ARGO INVESTMENTS (ARG)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	S&P/ASX 200 Accumulation
<b>Manager:</b>	Internal	<b>Indirect cost ratio with perf. fee:</b>	0.16%
<b>Listed:</b>	1946	<b>Indirect cost ratio w/out perf. fee:</b>	0.16%

## Investment Strategy

ARG's objective is to maximise long-term returns to shareholders through a balance of capital and dividend growth. The Company seeks to invest in quality companies that display sound management and a capability to grow profitability to fund increasing dividend payments. ARG is a value orientated, bottom-up stock picker whose objective is to buy on price weakness and hold for the long-term. ARG characterises itself as moderately benchmark aware, value driven and fundamentally based.

## Personnel

Investment Personnel: Jason Beddow (MD), Andy Forster (SIO), Brydie Lloyd-Roberts, Paul Frost, Andrew Moller and Colin Whitehead. Directors: Ian Martin AM (Chairman), Russell Higgins AO, Anne Brennan, Jason Beddow, Chris Cuffe AO, Joycelyn Morton and Roger Davis.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Options used to generate additional income in its short-term trading portfolio.

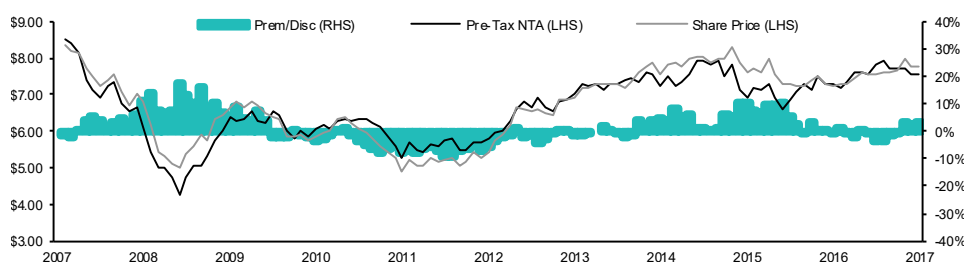
Cash/Debt: \$226.0m cash (30 Sept '17), \$0m Debt (30 Jun '17)

Dividend reinvestment plan: Yes, 2% discount to 4 day VWAP from record date

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	3.5%	5.3%	12.0%	4.9%	11.6%	3.9%
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	2.5%	5.8%	3.5%	-2.4%	1.5%	0.9%
<b>NTA+</b>						
Performance	0.0%	-1.7%	7.7%	5.8%	9.8%	3.3%
Benchmark	0.7%	-0.9%	9.2%	7.1%	10.1%	3.1%
Active return	-0.7%	-0.8%	-1.5%	-1.3%	-0.3%	0.2%

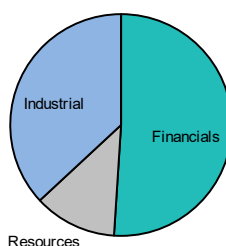
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.46	2.08	4.5%
Year 3	-0.26	0.31	7.5%
Year 5	0.18	0.99	8.6%
<b>NTA+</b>			
Year 1	-1.16	0.79	6.4%
Year 3	-0.86	0.29	10.8%
Year 5	-0.19	0.64	10.5%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$7.78
Pre-tax NTA	\$7.55
Post-tax NTA	\$6.67

Premium/(Discount) share price to:

Pre-tax NTA	3.0%
Post-tax NTA	16.6%

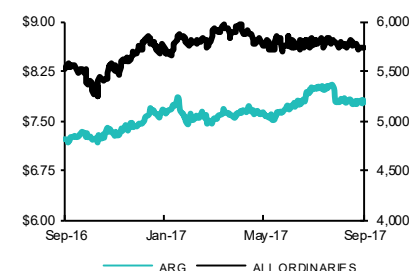
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.310
Yield	4.0%
Franking	100%
Grossed up yield	5.7%

## Capital Structure

Ordinary shares	696.0m
Options/other	0.0m
Fully diluted	696.0m
Market capitalisation	5415.0m

## ARG share price v ASX All Ords



## Top 20 Holdings

as at 30-Sep-17	%
Westpac Bank	6.7
ANZ Bank	5.4
Commonwealth Bank	4.5
Wesfarmers	4.2
Macquarie Group	4.2
BHP Billiton	4.1
National Australia Bank	3.6
Telstra	3.0
Rio Tinto	3.0
CSL	2.8
Australian United Investment	2.3
Milton Corporation	2.0
Woolworths	2.0
Sydney Airport	1.9
Ramsay Health Care	1.7
APA Group	1.6
AGL Energy	1.6
Origin Energy	1.5
Ancor	1.4
Computershare	1.3
<b>% of Total</b>	<b>58.8</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation Index.

\*\* Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# AUSTRALIAN UNITED INVESTMENT CO (AUI)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	S&P/ASX 200 Accumulation
<b>Manager:</b>	Internal	<b>Indirect cost ratio with perf. fee:</b>	0.10%
<b>Listed:</b>	1953	<b>Indirect cost ratio w/out perf. fee:</b>	0.10%

## Investment Strategy

AUI is an investment company which seeks, through careful portfolio management, to reduce risk and improve income from dividends and interest so as to maintain and grow dividend distributions to shareholders over the long term. AUI was founded in 1953 by the late Sir Ian Potter and The Ian Potter Foundation Ltd is today the Company's largest single shareholder.

## Personnel

Investment Personnel/Directors: Charles Goode AC (Chairman), Peter Wetherall, Frederick Grimwade and Jim Craig.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: **Large**/Medium/Small Cap, **Balanced**/Value/Growth, Passive/**Active**, Long/Short

Derivatives: n/a

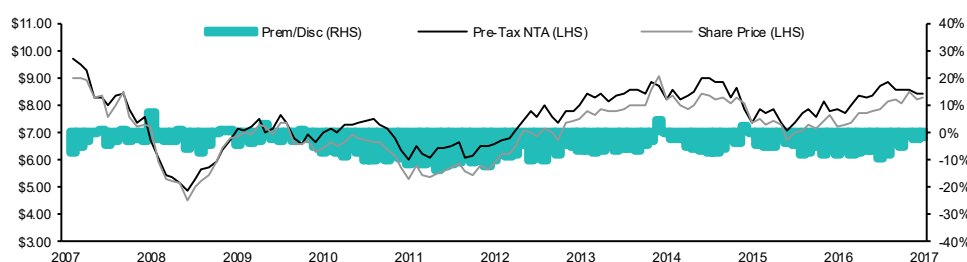
Cash/Debt: \$41.5m cash, \$130.6m Debt (30 Jun '17)

Dividend reinvestment plan: 5 day average price from ex-date.

Other: Affiliated with DUI

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	4.4%	8.0%	19.6%	4.9%	11.8%	3.4%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	3.4%	8.5%	11.1%	-2.4%	1.7%	0.4%
<b>NTA+</b>						
Performance	0.6%	-0.7%	11.6%	5.3%	9.5%	2.7%
Benchmark	0.7%	-0.9%	9.2%	7.1%	10.1%	3.1%
Active return	-0.1%	0.2%	2.4%	-1.8%	-0.6%	-0.4%

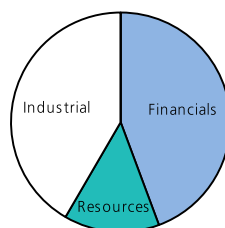
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	1.40	2.46	6.9%
Year 3	-0.28	0.22	10.3%
Year 5	0.20	0.73	12.0%
<b>NTA+</b>			
Year 1	1.60	1.11	8.0%
Year 3	-0.53	0.20	13.4%
Year 5	-0.18	0.50	12.8%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$8.26
Pre-tax NTA	\$8.44
Post-tax NTA	\$7.34

Premium/(Discount) share price to:

Pre-tax NTA	-2.1%
Post-tax NTA	12.5%

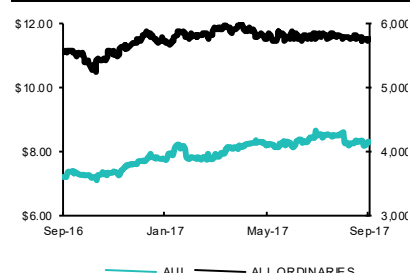
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.34
Yield	4.1%
Franking	100%
Grossed up yield	5.9%

## Capital Structure

Ordinary shares	123.9m
Options/other	0.0m
Fully diluted	123.9m
Market capitalisation	1023.1m

## AUI share price v ASX All Ords



## Top 20 Holdings %

as at 30-Sep-17

Commonwealth Bank	8.2
ANZ Bank	7.1
Westpac Bank	6.8
National Australia Bank	6.0
Wesfarmers	4.9
Diversified United Investment	4.7
CSL	4.6
Transurban Group	4.3
Rio Tinto	4.2
BHP Billiton	4.1
Woodside Petroleum	3.1
Woolworths	2.6
AMP	1.8
Telstra	1.8
Sonic Healthcare	1.8
Lend Lease Group	1.7
Brambles	1.6
Event Hospitality and Entertainment	1.6
Ramsay Health Care	1.6
Sydney Airport	1.6
<b>% of Total</b>	<b>74.1</b>

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation Index.

+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# MILTON CORPORATION (MLT)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Internal	<b>Indirect cost ratio with perf. fee:</b>	0.12%
<b>Listed:</b>	1958	<b>Indirect cost ratio w/out perf. fee:</b>	0.12%

## Investment Strategy

MLT is a long-term investor in companies, trusts, stapled securities and property. MLT seeks to invest in well-managed companies and trusts with a profitable history and with the expectation of sound dividend growth. MLT is not a speculative investor and does not sell its assets to increase profit for distribution to shareholders. Capital profits are reinvested by the Company for the benefit of shareholders.

## Personnel

Investment Personnel: Frank Gooch (MD), Sharon Johnson, Michael Borg and Michelle Wigglesworth. Investment Committee: Rob Millner, Kevin Eley and Frank Gooch. Directors: Robert Millner (Chairman), Kevin Eley, Ian Pollard, Frank Gooch, Justine Jarvinen and Graeme Crampton

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

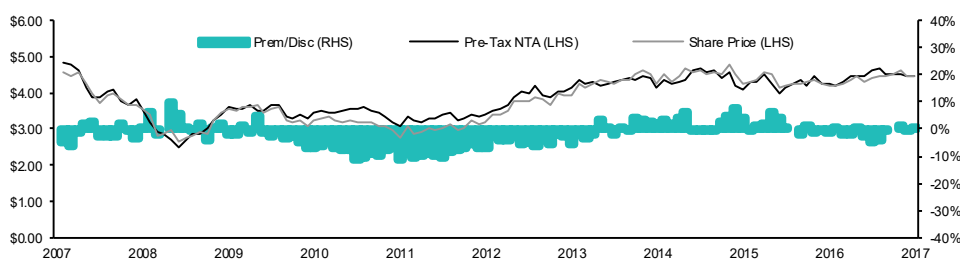
Derivatives: n/a

Cash/Debt: \$118.4m Cash (30 Jun '17)

Dividend reinvestment plan: Yes, 5 day VWAP post record date

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	1.8%	4.1%	11.8%	6.2%	11.8%	4.2%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	0.8%	4.6%	3.3%	-1.1%	1.7%	1.2%
<b>NTA+</b>						
Performance	0.9%	-1.9%	8.9%	6.7%	10.0%	4.0%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-0.1%	-1.4%	0.4%	-0.6%	-0.1%	1.0%

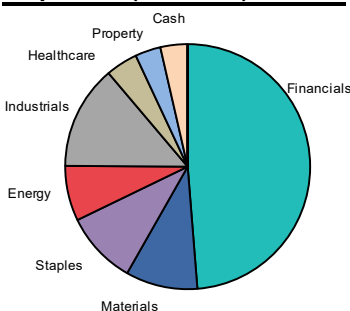
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.45	2.02	4.5%
Year 3	-0.12	0.37	9.7%
Year 5	0.18	0.78	11.2%
<b>NTA+</b>			
Year 1	0.20	0.85	7.3%
Year 3	-0.20	0.36	11.5%
Year 5	-0.03	0.61	11.3%

## Exposure (Portfolio)



\* The shareprice bench mark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a listed investment company's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, however, does not incorporate franking. Index returns however are entirely before tax measures. Listed investment company returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$4.49
Pre-tax NTA	\$4.45
Post-tax NTA	\$3.94

Premium/(Discount) share price to:

Pre-tax NTA	0.9%
Post-tax NTA	14.0%

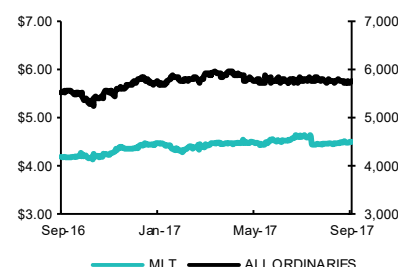
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.187
Yield	4.2%
Franking	100%
Grossed up yield	5.9%

## Capital Structure

Ordinary shares	657.2m
Options/other	0.0m
Fully diluted	657.2m
Market capitalisation	2950.8m

## MLT share price v ASX All Ords



## Top 20 Holdings

	%
as at 30-Sep-17	
Westpac Bank	11.5
Commonwealth Bank	8.0
National Australia Bank	5.2
W H Soul Pattinson	5.0
Wesfarmers	4.0
ANZ Bank	3.5
Bank of Queensland	3.2
BHP Billiton	3.2
CSL	2.7
Woolworths	2.5
Bendigo and Adelaide Bank	2.3
Perpetual	2.2
AGL Energy	2.2
Macquarie Group	2.1
Telstra	1.8
ALS	1.6
AP Eagers	1.5
Brickworks	1.5
Blackmores	1.5
Suncorp-Metway	1.5
<b>% of Total</b>	<b>67.0</b>

## BKI INVESTMENT CO (BKI)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	S&P/ASX 300 Accumulation
<b>Manager:</b>	External (Contact Asset Mgmt)	<b>Indirect cost ratio with perf. fee:</b>	0.15%
<b>Listed:</b>	2003	<b>Indirect cost ratio w/out perf. fee:</b>	0.15%

## Investment Strategy

BKI invests with a long-term horizon in companies, trust and interest bearing securities, with a focus on well-managed businesses with a profitable history and sound dividend or distribution growth prospects. The portfolio had been built over 15 years, prior to being acquired by BKI and listed in 2003.

## Personnel

Investment Personnel: Tom Millner, Will Culbert. Directors: Robert Millner (Chairman), Alexander Payne, David Hall, Ian Huntley

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: n/a

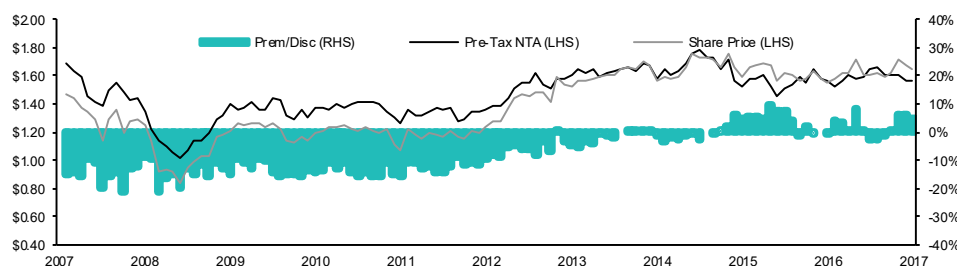
Cash/Debt: \$57m cash (30 Sept' 17)

Dividend reinvestment plan: Yes, 5 day VWAP post record date

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	3.8%	5.1%	10.6%	6.3%	10.5%	6.1%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	2.8%	5.6%	2.1%	-1.0%	0.4%	3.1%
<b>NTA+</b>						
Performance	-0.2%	-2.6%	5.3%	4.4%	7.5%	4.0%
Benchmark	0.8%	-0.8%	9.0%	7.1%	9.9%	2.9%
Active return	-1.0%	-1.8%	-3.7%	-2.7%	-2.4%	1.1%

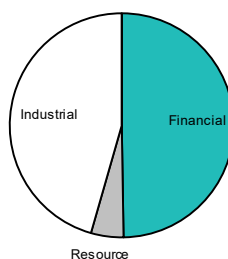
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.16	0.84	9.4%
Year 3	-0.09	0.37	10.2%
Year 5	0.04	0.64	11.6%
<b>NTA+</b>			
Year 1	-1.93	0.35	7.5%
Year 3	-1.12	0.16	11.1%
Year 5	-1.00	0.42	10.7%

## Exposure (Top 20)



\* The shareprice bench mark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 300 Accumulation.

\*+ Measurement of a listed investment company's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, however, does not incorporate franking. Index returns however are entirely before tax measures. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.65
Pre-tax NTA	\$1.57
Post-tax NTA	\$1.48

Premium/(Discount) share price to:

Pre-tax NTA	4.8%
Post-tax NTA	11.1%

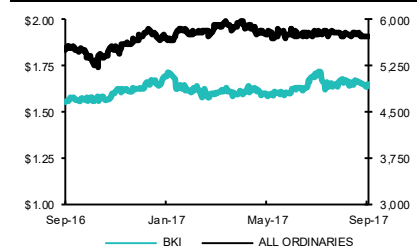
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0730
Yield	4.4%
Franking	100%
Grossed up yield	6.3%

## Capital Structure

Ordinary shares	620.4m
Options/other	0.0m
Fully diluted	620.4m
Market capitalisation	1020.6m

## BKI share price v ASX All Ords



## Top 20 Holdings

	%
as at 30-Sep-17	
National Australia Bank	8.8
Westpac Bank	7.4
Commonwealth Bank	7.2
ANZ Bank	4.7
Wesfarmers	4.4
Telstra	3.3
Transurban Group	3.2
APA Group	3.1
AGL Energy	3.0
New Hope Corporation	2.9
Woolworths	2.8
Sydney Airport	2.5
TPM Telecom	2.4
Invocare	2.4
Ramsay HealthCare	2.2
Macquarie Group	2.2
IAG	2.1
ASX	2.0
Sonic Healthcare	2.0
BHP Billiton	1.9
<b>% of Total</b>	<b>70.5</b>

## CARLTON INVESTMENTS (CIN)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	S&P/ASX 200 Accumulation
<b>Manager:</b>	Internal	<b>Indirect cost ratio with perf. fee:</b>	0.08%
<b>Listed:</b>	1970	<b>Indirect cost ratio w/out perf. fee:</b>	0.08%

## Investment Strategy

CIN's investment strategy is to invest in established listed blue chip stocks that provide high levels of sustainable income through fully franked dividends. It is the mandate of the LIC to only dispose of investments through takeovers, mergers or other exceptional circumstances that may arise from time to time.

## Personnel

Directors: Mr Alan Rydge (Chairman), Mr Anthony Clark and Mr Murray Bleach.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: **Large/Medium**/Small Cap, **Balanced**/Value/Growth, Passive/**Active**, **Long**/Short

Derivatives: n/a

Cash/Debt: \$15.6m cash(30 Sept '17), \$0 Debt (30 Jun '17)

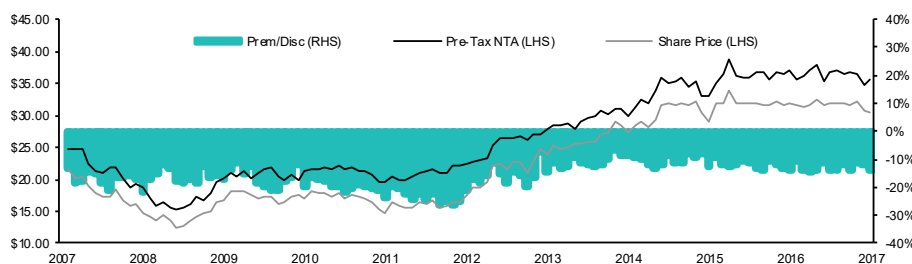
Dividend reinvestment plan: Suspended

Other: Share buy-back currently in place.

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-0.9%	-1.9%	-0.2%	7.7%	15.8%	8.1%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-1.9%	-1.4%	-8.7%	0.4%	5.7%	5.1%
<b>NTA+</b>						
Performance	-1.1%	-1.7%	-0.5%	9.4%	13.4%	7.5%
Benchmark	0.7%	-0.9%	9.2%	7.1%	10.1%	3.1%
Active return	-1.8%	-0.8%	-9.7%	2.3%	3.3%	4.4%

Returns have been calculated on the share price on an accumulation basis

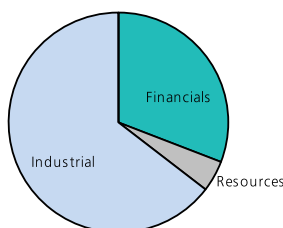
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.97	-0.51	5.6%
Year 3	0.04	0.48	10.7%
Year 5	0.51	0.93	13.6%
<b>NTA+</b>			
Year 1	-1.05	-0.34	9.5%
Year 3	0.25	0.60	11.4%
Year 5	0.39	0.98	10.6%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$30.55
Pre-tax NTA	\$35.54
Post-tax NTA	\$29.65

Premium/(Discount) share price to:

Pre-tax NTA	-14.0%
Post-tax NTA	3.0%

## Historic Dividend (prior 12-mths)

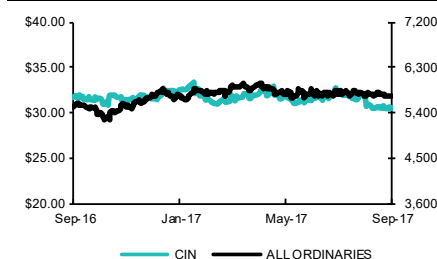
Dividends (net)	\$1.16
Yield	3.8%
Franking	100%
Grossed up yield	5.4%

\*included a 7.0 cent special dividend

## Capital Structure

Ordinary shares	26.5m
Options/other	0.1m
Fully diluted	26.6m
Market capitalisation	808.8m

## CIN share price v ASX All Ords



## Top 20 Holdings

	%
as at 30-Sep-17	
Event Hospitality and Ent	41.0
National Australia Bank	7.4
Westpac Bank	6.0
Commonwealth Bank	4.6
AGL	4.0
ANZ Bank	3.2
Wesfarmers	2.7
Perpetual	2.3
BHP Billiton	2.2
Bank of Queensland	2.0
Gowling Bros	1.6
Telstra	1.6
Amcor	1.4
Bendigo & Adelaide Bank	1.4
James Hardie	1.2
Orica	1.1
Lend Lease Group	0.9
Rio Tinto	0.9
Origin Energy	0.9
APA Group	0.8
<b>% of Total</b>	<b>87.2</b>

\* The shareprice bench mark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation.

\*+ Measurement of a listed investment company's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, however, does not incorporate franking. Index returns however are entirely before tax measures. LIC returns will consequently be understated relative to the Index return.

# DIVERSIFIED UNITED INVESTMENT (DUI)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	S&P/ASX 200 Accumulation
<b>Manager:</b>	Internal	<b>Indirect cost ratio with perf. fee:</b>	0.14%
<b>Listed:</b>	1991	<b>Indirect cost ratio w/out perf. fee:</b>	0.14%

## Investment Strategy

DUI seeks a mixture of current income and longer term capital gains within acceptable levels of risk. It takes a medium to longer term view, investing in a diversified portfolio of Australian equities, listed property trusts, short term deposits and international equity via exchange traded funds.

## Personnel

Directors: Charles Goode AC (Chairman), Stephen Hiscock (Non-Executive Director), Andrew Larke (Non-Executive Director) and Anthony Burgess (Non-Executive Director).

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: n/a

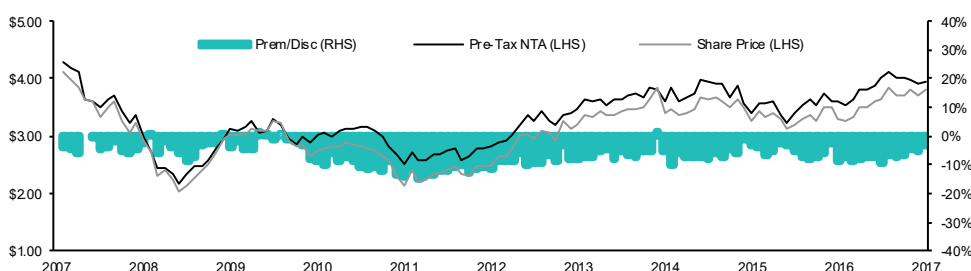
Cash/Debt: \$20.6m cash, \$95.1m Debt (30 Jun '17)

Dividend reinvestment plan: Yes, 5 day average price from ex date

Other: Affiliated with AUI

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	4.9%	6.9%	20.8%	8.2%	13.6%	3.9%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	3.9%	7.4%	12.3%	0.9%	3.5%	0.9%
<b>NTA+</b>						
Performance	0.8%	0.0%	13.5%	7.2%	11.2%	3.5%
Benchmark	0.7%	-0.9%	9.2%	7.1%	10.1%	3.1%
Active return	0.1%	0.9%	4.3%	0.1%	1.1%	0.4%

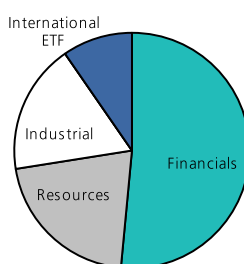
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	2.03	2.11	8.6%
Year 3	0.13	0.51	10.9%
Year 5	0.45	0.82	12.9%
<b>NTA+</b>			
Year 1	2.48	1.33	8.1%
Year 3	0.03	0.34	13.4%
Year 5	0.33	0.64	12.7%

## Exposure (Top 25)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$3.82
Pre-tax NTA	\$3.95
Post-tax NTA	\$3.43

Premium/(Discount) share price to:

Pre-tax NTA	-3.3%
Post-tax NTA	11.4%

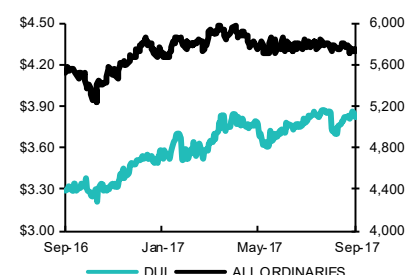
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.145
Yield	3.8%
Franking	100%
Grossed up yield	5.4%

## Capital Structure

Ordinary shares	209.4m
Options/other	0.0m
Fully diluted	209.4m
Market capitalisation	799.7m

## DUI share price v ASX All Ords



## Top 20 Holdings

as at 30-Sep-17

CSL	8.2
Commonwealth Bank	8.2
Westpac Bank	6.6
ANZ Bank	6.4
Transurban Group	5.1
National Australia Bank	5.1
Vanguard VEU ETF	3.5
Rio Tinto	3.4
BHP Billiton	3.4
Woodside Petroleum	3.2
Wesfarmers	2.9
Vanguard VTS ETF	2.7
Lend Lease	2.3
Sydney Airport	1.9
Woolworths	1.9
Washington H Soul Pattinson	1.9
AMP	1.8
Macquarie Atlas Roads	1.7
Vanguard VEQ ETF	1.6
Oil Search	1.5
<b>% of Total</b>	<b>73.3</b>

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# WAM LEADERS (WLE)

## Domestic Focussed

<b>Mandate:</b>	Australian Listed Equities	<b>Benchmark:</b>	S&P/ASX200 Accumulation
<b>Manager:</b>	Wilson Asset Management	<b>Indirect cost ratio</b> with perf. fee:	1.62%
<b>Listed:</b>	May-16	<b>Indirect cost ratio</b> w/out perf. fee:	1.62%

## Investment Strategy

WLE is a LIC focussed on investments within the S&P/ASX 200 Index. WLE's investment objective is to deliver investors a rising stream of fully franked dividends, provide capital growth and preserve capital. WLE achieves this by combining two different investment strategies – a Research Driven strategy, which aims to identify micro and macro-economic trends and under research companies, and Market driven strategy, which targets relatively short-term arbitrage and mispricings.

## Personnel

Investment Personnel: Geoff Wilson, Chris Stott, Matthew Haupt, Martin Hickson, Oscar Oberg, Tobias Yao, John Ayoub. Directors: Geoff Wilson (Chairman), Chris Stott, Kate Thorley, Melinda Snowden, Lindsay Mann.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: **Large/Medium**/Small Cap, Balanced/**Value**/Growth, Passive/**Active**, **Long**/Short

Derivatives: Used for arbitrage and in anticipation of a decline in the market value of the security

Cash/Debt: \$83.0m cash (30 Sept '16), \$0m Debt (30 June '17)

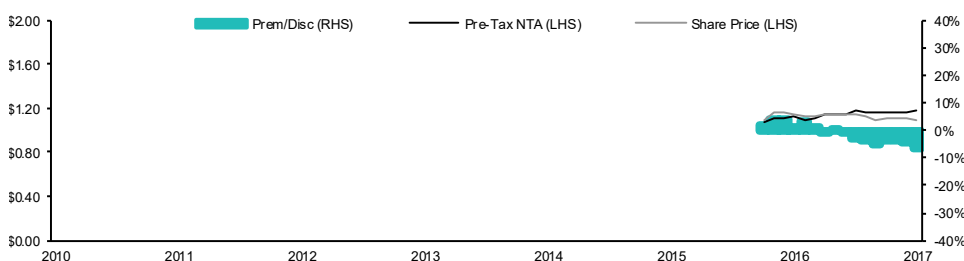
Dividend reinvestment plan: n/a

Other: Affiliated with Wilson Asset Management

## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-1.3%	-2.7%	-3.1%	n/a	n/a	n/a
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	7.7%
Active return	-2.3%	-2.2%	-11.6%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	1.1%	0.8%	5.0%	n/a	n/a	n/a
Benchmark	0.7%	-0.9%	9.2%	7.1%	10.1%	7.9%
Active return	0.4%	1.7%	-4.2%	n/a	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-2.25	-1.49	0.04
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-1.30	0.42	0.06
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

<i>as at 30-Sep-17</i>	
Share price	\$1.10
Pre-tax NTA	\$1.17
Post-tax NTA	\$1.16

Premium/(Discount) share price to:

Pre-tax NTA	-6.3%
Post-tax NTA	-5.3%

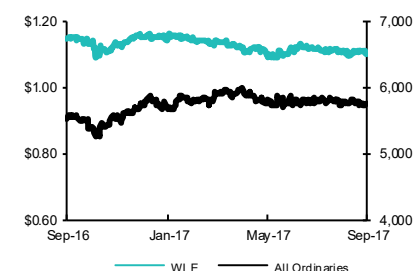
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.010
Yield	0.9%
Franking	100%
Grossed up yield	1.3%

## Capital Structure

Ordinary shares	425.4m
Options/other	291.7m
Fully diluted	717.1m
Market capitalisation	467.9m

## WLE share price v ASX All Ords



## Top Holdings

	%
<i>as at 30-Sep-17</i>	
National Australia Bank	5.8
Westpac Bank	5.0
Commonwealth Bank	4.6
Woolworths	4.2
Origin Energy	3.0
BHP Billiton	3.0
Macquarie Group	2.8
Computershare	2.5
Tabcorp Holdings	2.4
Santos	2.2
<b>% of Total</b>	<b>35.5</b>

# WHITEFIELD (WHF)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	S&P/ASX 200 Ind Accumulation
<b>Manager:</b>	White Funds Management Pty Ltd	<b>Indirect cost ratio with perf. fee:</b>	0.40%
<b>Listed:</b>	1923	<b>Indirect cost ratio w/out perf. fee:</b>	0.40%

## Investment Strategy

WHF seeks to own a portfolio of attractively priced businesses with a proven or strengthening ability to deliver shareholder value. Its investment strategy utilises a disciplined quantitative and qualitative process to identify and assess Quality, Intrinsic Value and Mispricing, and will seek to invest where these elements favour their shareholders. It takes a style neutral approach which is designed to provide a diversified return despite their focus on industrials.

## Personnel

Investment Personnel: Angus Gluskie (Chief Executive Officer). Directors: David Iliffe (Chairman), Angus Gluskie, Martin Fowler, Lance Jenkins and Will Seddon.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: **Large**/Medium/Small Cap, **Balanced**/Value/Growth, Passive/**Active**, Long/Short

Derivatives: n/a

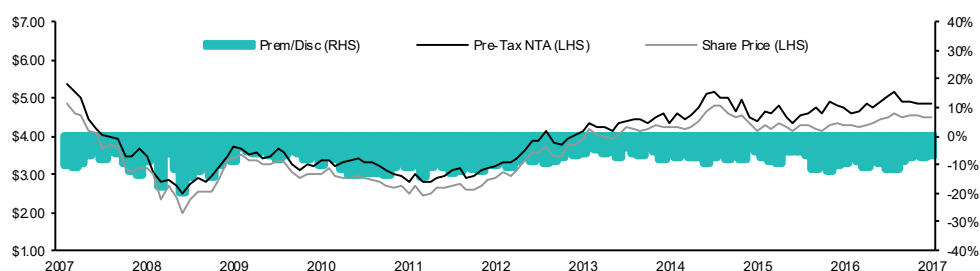
Cash/Debt: \$5.8m Cash (30 Sept '17), \$0.0m Debt, \$41.6m Hybrid (31 Mar '17)

Dividend reinvestment plan: Yes, 2.5% discount to a 5 day VWAP from (and including) ex-date

Other: N/A

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-0.7%	2.6%	9.0%	6.3%	14.0%	4.6%
Benchmark	-0.9%	-2.3%	7.5%	8.6%	12.7%	4.8%
Active return	0.2%	4.9%	1.5%	-2.3%	1.3%	-0.2%
<b>NTA+</b>						
Performance	-1.4%	-3.1%	5.3%	7.5%	12.8%	3.5%
Benchmark	-0.9%	-2.3%	7.5%	8.6%	12.7%	4.8%
Active return	-0.5%	-0.8%	-2.2%	-1.1%	0.1%	-1.3%

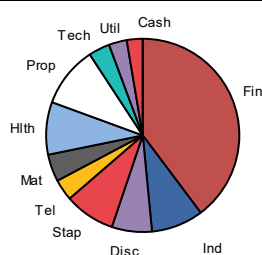
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.22	1.73	3.7%
Year 3	-0.28	0.46	8.0%
Year 5	0.17	1.10	10.0%
<b>NTA+</b>			
Year 1	-3.06	0.29	9.0%
Year 3	-0.48	0.36	13.7%
Year 5	0.09	0.75	13.1%

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$4.51
Pre-tax NTA	\$4.84
Post-tax NTA	\$4.48

Premium/(Discount) share price to:

Pre-tax NTA	-6.8%
Post-tax NTA	0.7%

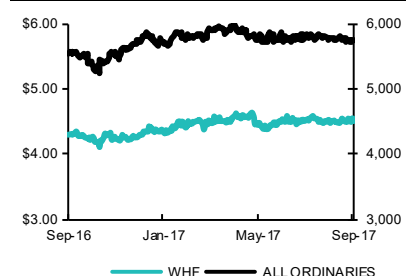
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.17
Yield	3.8%
Franking	100%
Grossed up yield	5.4%

## Capital Structure

Ordinary shares	87.0m
Options/other	0.4m
Fully diluted	87.4m
Market capitalisation	392.6m

## WHF share price v ASX All Ords



## Top 20 Holdings

	%
as at 30-Sep-17	
Commonwealth Bank	8.9
Westpac Bank	7.8
ANZ Bank	6.3
National Australia Bank	6.2
CSL	3.9
Wesfarmers	3.4
Woolworths	2.8
Telstra	2.6
Scentre Group	2.0
Transurban Group	1.8
Insurance Australia Group	1.7
Macquarie Group	1.7
AGL Energy	1.7
Cimic Group	1.4
Aurizon Holdings	1.2
Westfield	1.2
Sydney Airport	1.2
Orica	1.2
Brambles	1.0
<b>% of Total</b>	<b>59.2</b>

\* The shareprice benchmark has been compared against the S&P/ASX 200 Industrials Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Industrials Accumulation.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# QV EQUITIES (QVE)

## Domestic Focussed

<b>Mandate:</b>	Australian Listed Equities	<b>Benchmark:</b>	S&P/ASX 300 Ex-20 Accum
<b>Manager:</b>	Investors Mutual	<b>Indirect cost ratio with perf. fee:</b>	1.01%
<b>Listed:</b>	Aug-14	<b>Indirect cost ratio w/out perf. fee:</b>	1.01%

## Investment Strategy

QVE's primary objective is to achieve long term value through a combination of capital growth and income. This will be established by holding a diversified portfolio outside the S&P/ASX 20 Index. QVE will hold 20-50 stock predominately from the S&P/ASX 300 –ex Top 20. The Company seeks to invest in quality companies that display four key characteristics; an established competitive advantage, recurring and predictable earnings, strong management, and ability to grow over time. QVE characterises itself as value-driven investor, with a bottom-up research approach.

## Personnel

Investment Personnel: Anton Tagliaferro, Simon Conn. Directors: Peter McKillop (Chairman), John McBain, Jennifer Horrigan, Anton Tagliaferro, Simon Conn.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/**Derivatives**, **Cash**

Style: Large/**Medium**/**Small** Cap, Balanced/**Value**/**Growth**, Passive/**Active**, Long/Short

Derivatives: Used for arbitrage or to replicate underlying positions

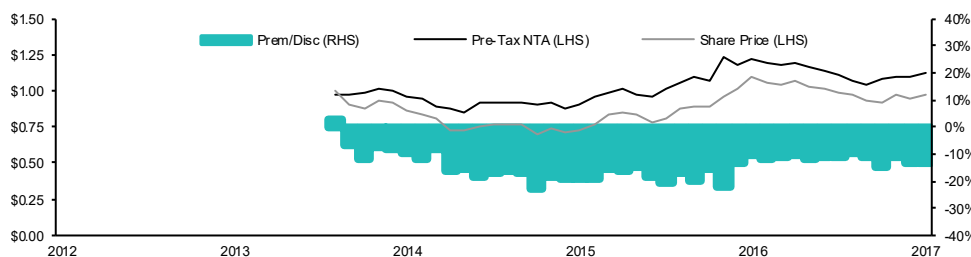
Cash/Debt: \$76.9m cash (30 Sept '17) \$0m Debt (30 Jun '17)

Dividend Reinvestment Plan: Yes

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-4.5%	3.2%	6.5%	12.5%	n/a	n/a
Index	0.8%	-0.8%	9.0%	7.1%	n/a	n/a
Active return	-5.3%	4.0%	-2.5%	5.4%	n/a	n/a
<b>NTA+</b>						
Performance	-1.9%	0.3%	3.4%	8.9%	n/a	n/a
Benchmark	1.4%	3.6%	8.8%	12.5%	n/a	n/a
Active return	-3.3%	-3.3%	-5.4%	-3.6%	n/a	n/a

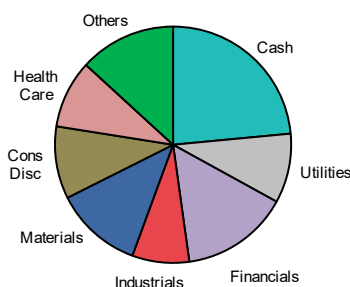
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.18	0.33	0.12
Year 3	0.42	0.98	0.10
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-1.18	0.11	0.07
Year 3	0.26	0.85	0.07
Year 5	n/a	n/a	n/a

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.28
Pre-tax NTA	\$1.19
Post-tax NTA	\$1.15

Premium/(Discount) share price to:

Pre-tax NTA	7.8%
Post-tax NTA	11.3%

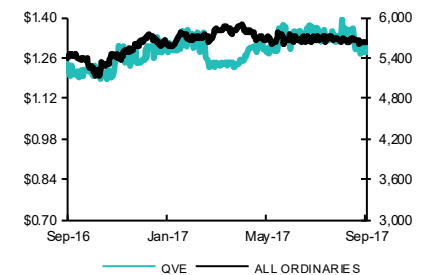
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.038
Yield	3.0%
Franking	100%
Grossed up yield	4.2%

## Capital Structure

Ordinary shares	275.1m
Options/other	0.0m
Fully diluted	275.1m
Market capitalisation	352.1m

## QVE share price v ASX All Ords



## Top Holdings

as at 30-Sep-17

Clydesdale Bank	3.7
Spark Infrastructure	3.5
Bank of Queensland	3.5
Pact Group	3.3
Sonic Healthcare	3.2
Fletcher Building	3.2
Caltex	3.2
Ansell	3.2
Steadfast	3.1
Tox Free Solutions	3.1
<b>% of Total</b>	<b>33.0</b>

\* The share price benchmark has been compared against the S&P/ASX 300 Accumulation Index. + The NTA has been compared against the S&P/ASX 300 ex 20 Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# PERPETUAL EQUITY INVESTMENT CO (PIC)

## Domestic Focussed

<b>Mandate:</b>	Aust/Intl Listed Equities	<b>Benchmark:</b>	S&P/ASX 300 Accum
<b>Manager:</b>	Perpetual Investment Mgmt	<b>Indirect cost ratio with perf. fee:</b>	1.32%
<b>Listed:</b>	Dec-14	<b>Indirect cost ratio w/out perf. fee:</b>	1.32%

## Investment Strategy

PIC's concentrated portfolio will primarily consist of mid cap Australian companies along with a smaller portion of global listed securities in an attempt to generate outperformance relative to the benchmark. The Manager will undertake a bottom up research approach to identify companies with four key quality characteristics; sound management, conservative debt (typically d/e ratio less than 50%), quality of business, and recurring earnings. The portfolio will traditionally consist between 20-40 securities.

## Personnel

Investment Personnel: Vince Pezzullo, Paul Skamvougeras, Nathan Hughes, Anthony Aboud, Anthony Cay, Jack Collopy, Garry Laurence. Directors: Nancy Fox (Chair), Virginia Malley, John Edstein, Christine Feldmanis, Geoff Lloyd

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Can use derivatives to hedge currency & securities, and short term invest. strategy

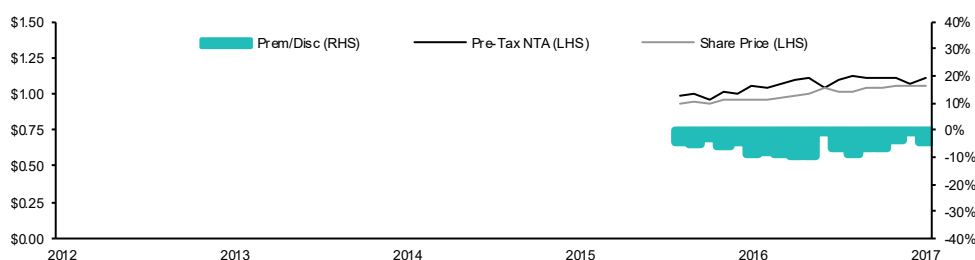
Cash/Debt: \$48.0m cash (30 Sept '17) \$0m Debt (30 Jun '17)

Dividend Reinvestment Plan: Yes

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	4.8%	6.4%	15.4%	n/a	n/a	n/a
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	3.8%	6.9%	6.9%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	2.8%	3.6%	10.3%	n/a	n/a	n/a
Benchmark	0.8%	-0.8%	9.0%	7.1%	10.1%	2.9%
Active return	2.0%	4.4%	1.3%	n/a	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.75	1.73	0.07
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	0.17	0.95	0.08
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 300 Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

<b>as at 30-Sep-17</b>	
Share price	\$1.06
Pre-tax NTA	\$1.11
Post-tax NTA	\$1.10

Premium/(Discount) share price to:

Pre-tax NTA	-4.7%
Post-tax NTA	-3.4%

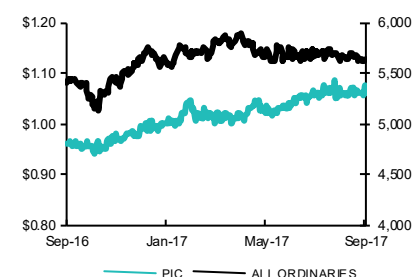
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.047
Yield	4.4%
Franking	100%
Grossed up yield	6.3%

## Capital Structure

Ordinary shares	253.8m
Options/other	0.0m
Fully diluted	253.8m
Market capitalisation	269.1m

## PIC share price v ASX All Ords



## Top Holdings

<b>as at 30-Sep-17</b>	
<b>Domestic Securities</b>	
Woolworths	8.4
Westpac Banking Corp	6.2
Star Ent Group	6.0
CYBG	5.5
Alumina	5.0

## International Securities

Shire PLC	6.8
AXA SA	5.6
Bank of America	4.2
<b>% of Total</b>	<b>47.6</b>

## Gross Portfolio Structure

<b>as at 30-Sep-17</b>	
Australian Securities	59%
Global Securities	24%
Cash	17%
<b>% of Total</b>	<b>100.0%</b>

# AMCIL (AMH)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	S&P/ASX 200 Accumulation
<b>Manager:</b>	Internal	<b>Indirect cost ratio with perf. fee:</b>	0.68%
<b>Listed:</b>	2000	<b>Indirect cost ratio w/out perf. fee:</b>	0.68%

## Investment Strategy

AMCIL's concentrated portfolio covers both large and small companies. The number of companies in the portfolio will usually comprise 30 to 40 stocks depending on market conditions and thematic investment opportunities. The selection of stocks in the portfolio is based on attractive valuations as well as the outlook for growth and the competitive structure of the industry.

## Personnel

Investment Personnel: Ross Barker (Managing Director) and Mark Freeman (Chief Investment Officer). Directors: Bruce Teele (Chairman), Ross Barker, Siobhan McKenna, Rupert Myer, Roger Brown, Jon Webster and Bob Santamaria.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Options occasionally used to generate additional income.

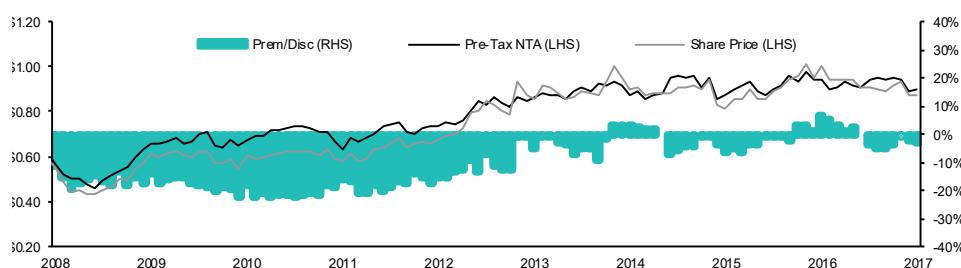
Cash/Debt: \$16.6m cash (30 Sept '17)

Dividend reinvestment plan: Yes, 5 day average price post ex-date

Other: Affiliated with AFIC (AFI), Djerriwarra (DJW) and Mirrabooka (MIR).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-1.1%	0.0%	-9.5%	3.0%	9.0%	5.7%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-2.1%	0.5%	-18.0%	-4.3%	-1.1%	2.7%
<b>NTA+</b>						
Performance	-1.5%	-0.5%	-0.5%	5.3%	8.0%	5.9%
Benchmark	0.7%	-0.9%	9.2%	7.1%	10.1%	3.1%
Active return	-2.2%	0.4%	-9.7%	-1.8%	-2.1%	2.8%

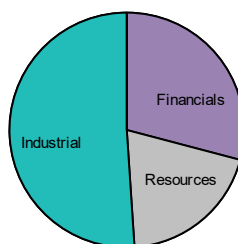
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.98	-1.60	7.6%
Year 3	-0.46	0.04	10.4%
Year 5	-0.09	0.42	14.3%
<b>NTA+</b>			
Year 1	-1.84	-0.47	6.8%
Year 3	-0.33	0.26	10.3%
Year 5	-0.42	0.49	10.1%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$0.87
Pre-tax NTA	\$0.90
Post-tax NTA	\$0.85

Premium/(Discount) share price to:

Pre-tax NTA	-3.3%
Post-tax NTA	2.4%

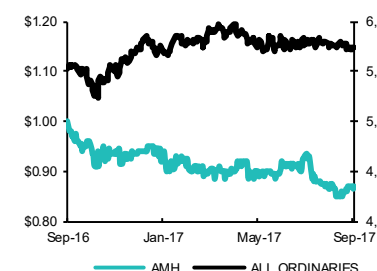
## Historic Dividend (prior 12-mths)

Dividends (net)*	\$0.035
Yield	4.0%
Franking	100%
Grossed up yield	5.7%

## Capital Structure

Ordinary shares	261.5m
Options/other	0.0m
Fully diluted	261.5m
Market capitalisation	227.5m

## AMH share price v ASX All Ords



## Top 20 Holdings

	%
as at 30-Sep-17	
BHP	5.4
National Australia Bank	4.9
Westpac Bank	4.8
Lifestyle Communities	4.5
Commonwealth Bank	4.1
CSL	4.0
Qube Holdings	3.4
Mainfreight	3.4
James Hardie Industries	3.2
Oil Search	2.9
Transurban Group	2.7
IRESS	2.6
Treasury Wine Estates	2.6
CYBG	2.3
Computershare	2.3
Amcort	2.3
Seek	2.3
Rio Tinto	2.2
Iluka Resources	2.1
Wesfarmers	2.1
<b>% of Total</b>	<b>64.1</b>

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## WEALTH DEFENDERS EQUITY (WDE)

## Domestic Focussed

<b>Mandate:</b>	Australian Listed Equities	<b>Benchmark:</b>	S&P/ASX 300 Accum
<b>Manager:</b>	Perennial Value Mgmt	<b>Indirect cost ratio with perf. fee:</b>	1.25%
<b>Listed:</b>	May-15	<b>Indirect cost ratio w/out perf. fee:</b>	1.25%

## Investment Strategy

WDE has a dual objective of outperforming the ASX 300 Accumulation Index and using dynamic asset allocation and derivative protection strategies to provide downside protection through the market cycles. The manager invests in a diversified portfolio of Australian shares, with an ex-ASX top 20 bias. The portfolio is expected to contain between 35 and 100 securities.

## Personnel

Investment Personnel: John Murray, Stephen Bruce, Dan Bosscher, Grant Oshry, Andrew Smith, Scott Stewart. Directors: Alan Schoenheimer (Chairman), Paul Clitheroe, Richard Morath, Anthony Patterson & John Murray.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Used to reduce magnitude of negative returns in falling market.

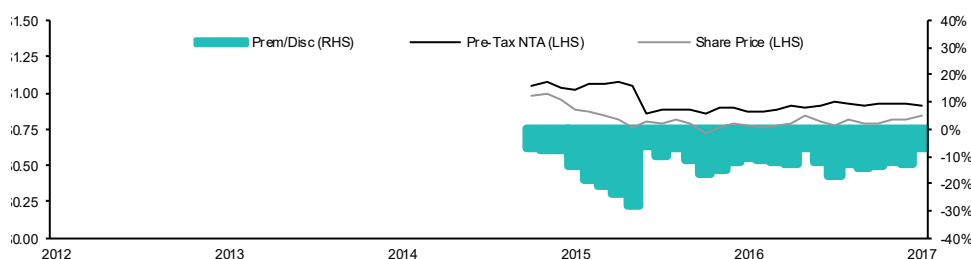
Cash/Debt: \$5.75m cash (30 Sept '17), \$0m Debt (30 Jun '17)

Dividend Reinvestment Plan: Yes, 2.5% discount

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	8.2%	11.0%	10.3%	n/a	n/a	n/a
Index	0.8%	-0.8%	9.0%	7.1%	9.9%	2.9%
Active return	7.4%	11.8%	1.3%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	0.1%	-1.5%	5.1%	n/a	n/a	n/a
Benchmark	0.8%	-0.8%	9.0%	7.1%	9.9%	2.9%
Active return	-0.7%	-0.7%	-3.9%	n/a	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.09	0.63	0.12
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-1.43	0.45	0.05
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX 300 Accumulation Index. + The NTA has been compared against the S&P/ASX 300 Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$0.85
Pre-tax NTA	\$0.91
Post-tax NTA	\$0.95

Premium/(Discount) share price to:

Pre-tax NTA	-6.7%
Post-tax NTA	-10.2%

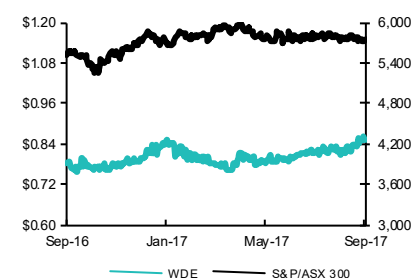
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.010
Yield	1.2%
Franking	100%
Grossed up yield	1.7%

## Capital Structure

Ordinary shares	126.5m
Options/other	0.0m
Fully diluted	126.5m
Market capitalisation	107.5m

## WDE share price v ASX All Ords



## Top Holdings

	%
as at 30-Sep-17	
Commonwealth Bank	7.7
BHP Billiton	6.6
National Australia Bank	5.9
Westpac Bank	4.7
Suncorp Group	3.9
Woodside Petroleum	3.7
AMP	3.7
ANZ Bank	3.6
Telstra	3.1
Caltex Australia	3.0
Woolworths	2.9
Westfield	2.8
Rio Tinto	2.6
Gateway Lifestyle	2.5
Wesfarmers	2.4
Newcrest Mining	2.1
CYBG	2.1
The Star Entertainment Group	2.0
Lendlease Group	1.7
Stockland	1.7
<b>% of Total</b>	<b>68.7</b>

## CLIME CAPITAL (CAM)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Clime Asset Management	<b>Indirect cost ratio with perf. fee:</b>	1.92%
<b>Listed:</b>	Apr-04	<b>Indirect cost ratio w/out perf. fee:</b>	1.92%

## Investment Strategy

CAM offers investors the opportunity to invest in a value focused closed end Investment Company managed by a top performing Australian Value Equity Manager Clime Asset Management. CAM applies a four tier investment strategy: Acquire securities in attractive companies when the market price on offer trades at a discount to their assessed value; reduce or close positions when the market price is well above the assessment of value; ensure each investment meets a realistic required return to ensure the risk and return of the portfolio is properly balanced to achieve returns without risking capital; seek investments with an enhanced yield; and maintain a high cash position when prices are expensive and value is not readily available in the market.

## Personnel

Investment Personnel: John Abernethy (Chief Investment Officer). Directors: John Abernethy (Chairman), Geoff Wilson, Julian Gosse and Brett Spork

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: The manager has the ability to use derivatives to manage excessive risk concentrations.

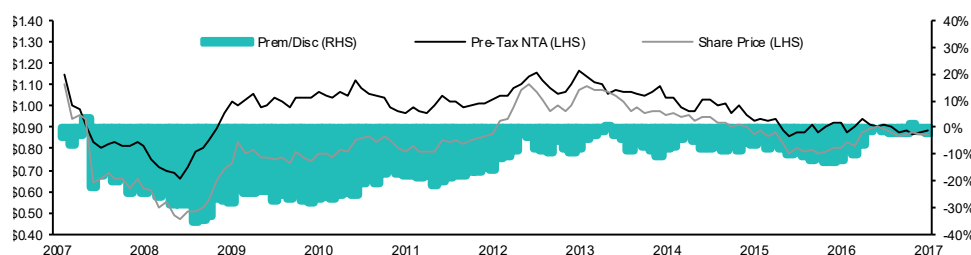
Cash (Fixed Income)/Debt: Cash \$5.21m (30 Sept '17), Debt \$0.0m (30 Jun '17)

Dividend reinvestment plan: Yes, at 1% discount to 4-day VWAP from (and incl.) record date.

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	1.4%	-0.1%	14.2%	2.2%	5.0%	1.2%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	0.4%	0.4%	5.7%	-5.1%	-5.1%	-1.8%
<b>NTA+</b>						
Performance	1.4%	0.5%	2.1%	-0.1%	1.6%	0.8%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	0.4%	1.0%	-6.4%	-7.4%	-8.5%	-2.2%

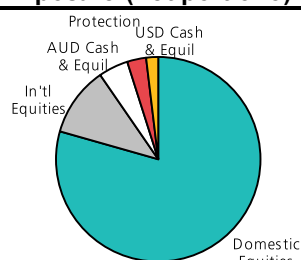
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.49	1.09	10.6%
Year 3	-0.50	-0.04	9.8%
Year 5	-0.45	0.17	11.1%
<b>NTA+</b>			
Year 1	-1.56	-0.08	7.0%
Year 3	-1.35	-0.29	9.1%
Year 5	-1.28	-0.17	9.0%

## Exposure (Net portfolio)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$0.87
Pre-tax NTA	\$0.89
Post-tax NTA	\$0.89

Premium/(Discount) share price to:

Pre-tax NTA	-2.2%
Post-tax NTA	-2.2%

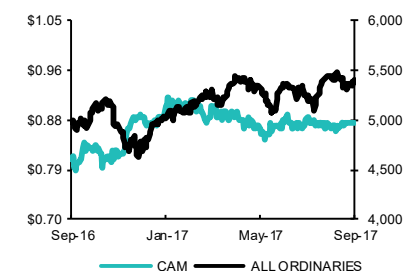
## Historic Dividend (prior 12-mths)

Dividends (net)*	\$0.049
Yield*	5.6%
Franking*	100%
Grossed up yield*	8.0%

## Capital Structure

Ordinary shares	89.7m
Options/other	0.0m
Fully diluted	89.7m
Market capitalisation	78.0m

## CAM share price v ASX All Ords



## Top Holdings

as at 30-Sep-17

## Domestic Equities

ANZ Bank	4.7
National Australia Bank	4.7
Janus Henderson Group	4.0
APN Outdoor Group	3.9
Qube Holdings	3.6
Ramsay Healthcare	3.5
HFA Holdings	3.1
Collins Foods	3.1
Seek	3.0
Citadel Group	2.7

## International Equities

Priceline.com	2.1
Netease.com	1.4
Alphabet	1.3
<b>% of Total</b>	<b>41.1</b>

\*The investment performance calculation has been impacted by the initial uplift associated with the 1 for 4 Renounceable Rights issue (CAMPA) issued in April 2007. However, this is offset by the ongoing cost of the issue which has an effective 7.5% fully franked coupon. CAMPA converts into ordinary equity in April 2017.

\*A measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking or options. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# FLAGSHIP INVESTMENTS (FSI)

## Domestic Focused

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	EC Pohl & Co Pty Ltd	<b>Indirect cost ratio with perf. fee:</b>	1.47%
<b>Listed:</b>	2000	<b>Indirect cost ratio w/out perf. fee:</b>	0.60%

## Investment Strategy

FSI provides investors with access to a diversified Australian investment portfolio. It aims to maintain 90% of available funds in equity investments with the balance in cash and equivalent. FSI is best suited to investors with a medium to long-term time horizon. FSI's central investment strategy is to invest in high quality business franchises that have the ability to grow sales and earnings at rates above GDP, producing superior investment returns over the long-term. The company adopts an active investment strategy comprising a broad spectrum of well managed companies.

## Personnel

Investment Personnel: Emmanuel Pohl (Managing Director). Directors: Emmanuel Pohl, Dominic McGann (Chairman) and Sophie Mitchell

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: **Large/Medium/Small Cap**, Balanced/**Value/Growth**, Passive/**Active**, **Long/Short**

Derivatives: n/a

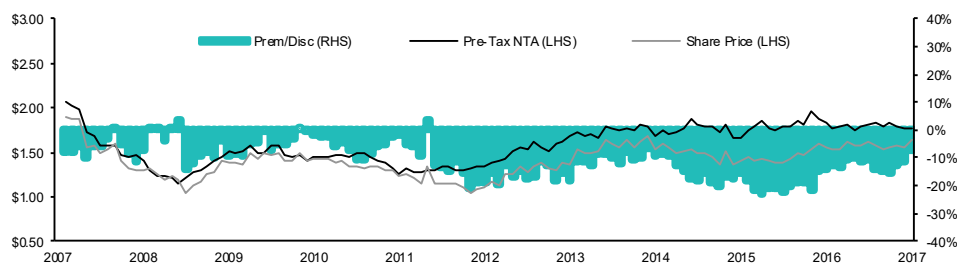
Cash/Debt: \$0.3m Cash, \$0.0m Debt (30 Jun. '17)

Dividend reinvestment plan: Yes.

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	8.4%	4.0%	9.7%	7.1%	13.5%	3.4%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	7.4%	4.5%	1.2%	-0.2%	3.4%	0.4%
<b>NTA+</b>						
Performance	-1.2%	0.1%	1.1%	5.8%	9.8%	2.7%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-2.2%	0.6%	-7.4%	-1.5%	-0.3%	-0.3%

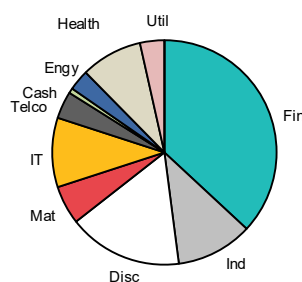
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.16	0.73	9.5%
Year 3	-0.02	0.37	12.4%
Year 5	0.30	0.72	14.5%
<b>NTA+</b>			
Year 1	-1.56	-0.20	8.1%
Year 3	-0.30	0.28	11.3%
Year 5	-0.05	0.60	11.3%

## Exposure (Portfolio)



## Share Price and NTA Summary

<i>as at 30-Sep-17</i>	
Share price	\$1.64
Pre-tax NTA	\$1.77
Post-tax NTA	\$1.68

Premium/(Discount) share price to:

Pre-tax NTA	-7.6%
Post-tax NTA	-2.9%

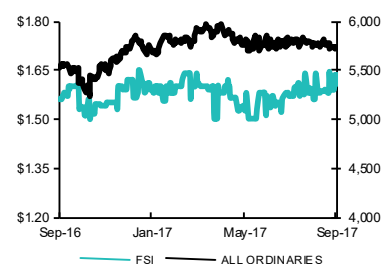
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0725
Yield	4.4%
Franking	100%
Grossed up yield	6.3%

## Capital Structure

Ordinary shares	25.5m
Options/other	0.0m
Fully diluted	25.5m
Market capitalisation	41.7m

## FSI share price v ASX All Ords



## Top 10 Holdings

	%
<i>as at 30-Sep-17</i>	
Macquarie Group	8.0
Westpac Bank	7.7
Commonwealth Bank	6.6
Rio Tinto	5.4
CSL	5.2
IPH	4.8
Magellan Financial Group	4.7
Carsales.Com	4.6
Domino's Pizza	3.8
TPG Telecom	3.8
<b>% of Total</b>	<b>54.6</b>

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# CBG CAPITAL (CBC)

## Domestic Focussed

<b>Mandate:</b>	Australian Listed Equities	<b>Benchmark:</b>	S&P/ASX 200 Accum
<b>Manager:</b>	CBG Asset Mgmt	<b>Indirect cost ratio with perf. fee:</b>	2.19%
<b>Listed:</b>	Dec-14	<b>Indirect cost ratio w/out perf. fee:</b>	2.19%

## Investment Strategy

CBC invests in portfolio of listed securities predominately in S&P/ASX200, with an emphasis on ex-S&P/ASX100 securities. The mandate is index unaware and style neutral. The Manager applies a disciplined investment process, using fundamental analysis to assess each securities' drivers, and then followed up by meeting with management. The portfolio will typically consist of 30-60 securities and is expected to take material underweight or overweight sector positions versus the index.

## Personnel

Investment Personnel: Ronni Chalmers, Scott Maddock, Vincent Cook, Michael Newbold. Directors: Ronni Chalmers (Chairman), Robert Swill, James Beecher.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Used for arbitrage or hedging

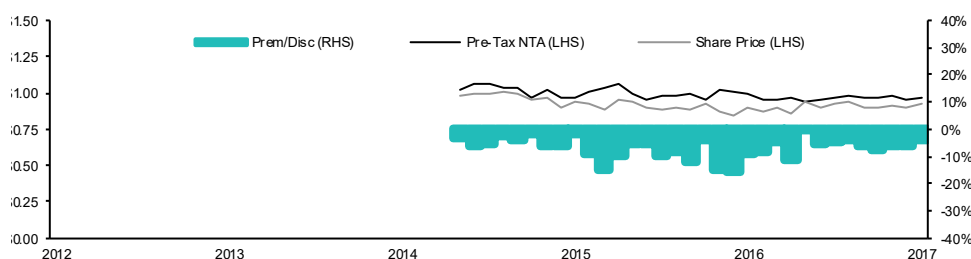
Cash/Debt: \$2.64m cash (30 Sept '17) \$0m Debt (30 Jun '17)

Dividend Reinvestment Plan: Yes, 2% discount from Oct 17 NTA

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	2.8%	1.1%	6.2%	n/a	n/a	n/a
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	1.8%	1.6%	-2.3%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	-0.6%	0.4%	0.4%	n/a	n/a	n/a
Benchmark	0.7%	-0.9%	9.2%	7.1%	10.1%	3.1%
Active return	-1.3%	1.3%	-8.8%	n/a	n/a	n/a

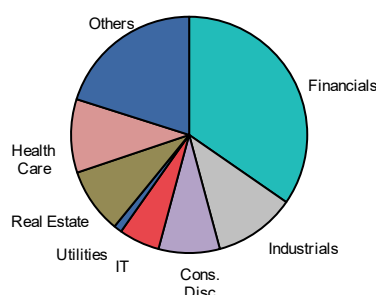
## Share Price and NTA



## Risk/Return Indicators

Information	Sharpe Ratio	Standard Deviation
<b>Share price*</b>		
Year 1	-0.14	0.14
Year 3	n/a	n/a
Year 5	n/a	n/a
<b>NTA+</b>		
Year 1	-1.83	0.05
Year 3	n/a	n/a
Year 5	n/a	n/a

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 30-Sep-17	
Share price	\$0.93
Pre-tax NTA	\$0.97
Post-tax NTA	\$0.97

Premium/(Discount) share price to:

Pre-tax NTA	-4.4%
Post-tax NTA	-4.3%

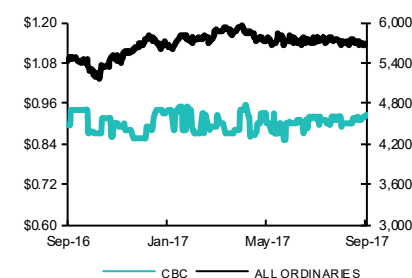
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.025
Yield	2.7%
Franking	100%
Grossed up yield	3.9%

## Capital Structure

Ordinary shares	25.0m
Options/other	0.0m
Fully diluted	25.0m
Market capitalisation	23.1m

## CBC share price v ASX All Ords



## Top Holdings

as at 30-Sep-17	
Commonwealth Bank	10.5
BHP Billiton	6.5
Westpac	5.8
CSL	5.6
Lend Lease	4.8
National Australia Bank	4.4
ANZ Bank	4.0
Janus Henderson Group	4.0
Rio Tinto	3.4
Link Administration	3.3
<b>% of Total</b>	<b>52.3</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# WAM CAPITAL (WAM)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Wilson Asset Management	<b>Indirect cost ratio with perf. fee:</b>	1.18%
<b>Listed:</b>	1999	<b>Indirect cost ratio w/out perf. fee:</b>	1.18%

## Investment Strategy

WAM Capital Limited (WAM) provides investors with exposure to a listed investment company with an actively managed diversified portfolio of undervalued growth companies. These are primarily found in the small to mid cap industrial sector. WAM also provides exposure to relative value arbitrage and market mispricing opportunities. The investment objectives are to deliver a growing stream of fully franked dividends, to provide capital growth and to preserve capital. WAM has a two fold investment strategy. Research driven: extensive research, focusing on free cash flow, then rating the company's management, earnings growth potential, valuation, industry position and catalyst for share price growth. Market driven: aims to take advantage of short-term relative arbitrage opportunities and mispricing in the market.

## Personnel

Investment Personnel: Geoffrey Wilson, Chris Stott, Martin Hickson, Matt Haupt, John Ayoub, Oscar Oberg and Tobias Yao. Directors: Geoffrey Wilson, Matthew Kidman, James Chirnside, Chris Stott, Kate Thorley and Lindsay Mann.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: Large/**Medium**/Small Cap, **Balanced**/Value/Growth, Passive/**Active**, Long/**Short**

Derivatives: Used for arbitrage and in anticipation of a decline in the market value of that security.

Cash (Fixed Income)/Debt: Cash \$485.2m (30 Sept '17)

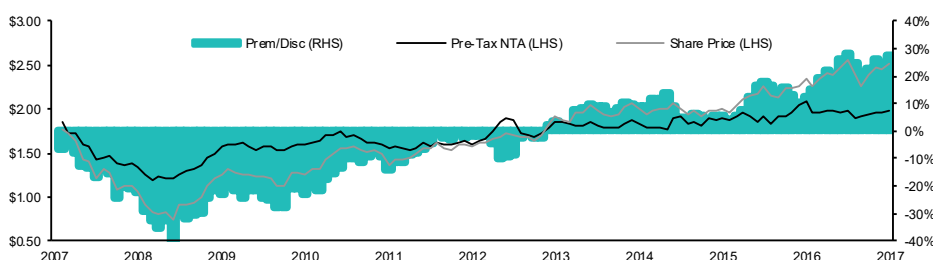
Dividend reinvestment plan: Yes, 2.5% discount to 4 day VWAP from (and including) ex-date

Other: Affiliated with WAM Research (ASX code: WAX) and WAM Active (ASX code: WAA).

## Performance

	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	5.4%	1.9%	14.6%	15.4%	16.5%	9.9%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	4.4%	2.4%	6.1%	8.1%	6.4%	6.9%
<b>NTA+</b>						
Performance	1.5%	3.4%	2.1%	10.4%	11.2%	6.8%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	0.5%	3.9%	-6.4%	3.1%	1.1%	3.8%

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.70	1.16	10.3%
Year 3	0.66	1.56	8.2%
Year 5	0.58	1.55	8.7%
<b>NTA+</b>			
Year 1	-1.00	-0.20	3.1%
Year 3	0.34	1.08	7.3%
Year 5	0.12	1.02	8.0%

\* The shareprice bench mark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$2.52
Pre-tax NTA	\$1.97
Post-tax NTA	\$1.95

Premium/(Discount) share price to:

Pre-tax NTA	27.8%
Post-tax NTA	29.4%

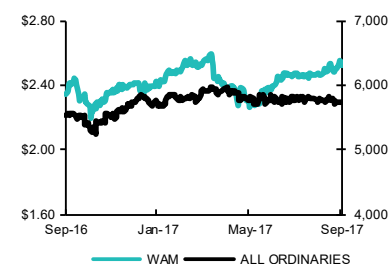
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.1475
Yield	5.9%
Franking	100%
Grossed up yield	8.4%

## Capital Structure

Ordinary shares	633.3m
Options/other	0.0m
Fully diluted	633.3m
Market capitalisation	1595.9m

## WAM share price v ASX All Ords



## Top 20 Holdings

as at 30-Sep-17

Hunter Hall Global Value
Nine Entertainment Co
Seven Group Holdings
Templeton Global Growth
Programmed Maintenance
Fairfax Media
Smartgroup Corp
Afterpay Touch Group
Class
Ausdrill
Flight Centre Travel
PSC Insurance Group
Southern Cross Media
Index
G8 Education
Scottish Pacific Group
Pinnacle Investment
Estia Health
McMillan Shakespeare
WorleyParsons

# MIRRABOOKA INVESTMENTS (MIR)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P Midcap (50%); Small Acc (50%)
<b>Manager:</b> Internal	<b>Indirect cost ratio with perf. fee:</b> 0.62%
<b>Listed:</b> 2001	<b>Indirect cost ratio w/out perf. fee:</b> 0.62%

## Investment Strategy

MIR objectives are to provide attractive investment returns over the medium to long term through holding core investments in selected small and medium sized companies and to provide attractive dividend returns. MIR focuses on attractive valuations, prospects for strong growth and the potential to benefit from takeover activity.

## Personnel

Investment Personnel: Ross Barker (Managing Director) and Mark Freeman (Chief Investment Officer). Directors: Terrence Campbell (Chairman), Ian Campbell, David Meiklejohn, Graeme Sinclair, Ross Barker

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: Large/**Medium**/Small Cap, Balanced/**Value**/Growth, Passive/**Active**, Long/Short

Derivatives: Options occasionally used to generate additional income.

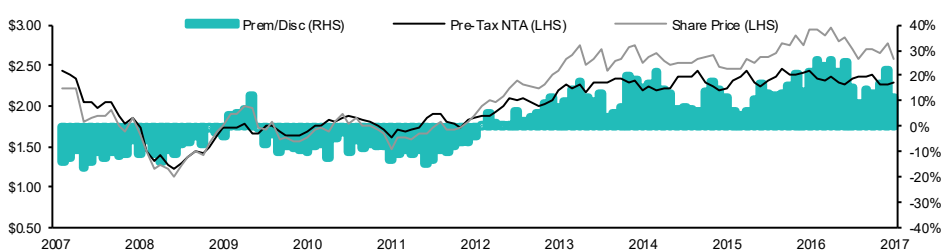
Cash/Debt: \$36.9m cash and \$0m debt (30 Jun 2017)

Dividend reinvestment plan: 5% discount to 5 day average price from ex-date

Other: Affiliated with AMCIL (AMH), AFIC (AFI) and Djerriwarrah (DJW).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-1.0%	-1.0%	-8.3%	6.2%	12.0%	6.8%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-2.0%	-0.5%	-16.8%	-1.1%	1.9%	3.8%
<b>NTA+</b>						
Performance	0.7%	2.8%	0.5%	8.4%	10.7%	5.6%
Benchmark	1.2%	3.7%	7.0%	12.4%	10.7%	1.1%
Active return	-0.5%	-0.9%	-6.5%	-4.0%	0.0%	4.5%

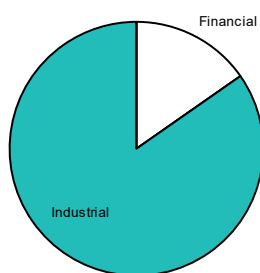
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.04	-0.77	14.2%
Year 3	-0.08	0.28	12.7%
Year 5	0.14	0.63	14.2%
<b>NTA+</b>			
Year 1	-1.77	-0.36	5.9%
Year 3	-0.75	0.60	9.6%
Year 5	0.00	0.79	9.8%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$2.57
Pre-tax NTA	\$2.30
Post-tax NTA	\$2.09

Premium/(Discount) share price to:

Pre-tax NTA	11.7%
Post-tax NTA	23.0%

## Historic Dividend (prior 12-mths)

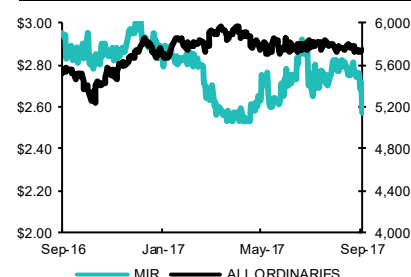
Dividends (net)	\$0.14
Yield	5.4%
Franking	100%
Grossed up yield	7.8%

\*included a 4 cent special dividend

## Capital Structure

Ordinary shares	157.8m
Options/other	0.0m
Fully diluted	157.8m
Market capitalisation	405.5m

## MIR share price v ASX All Ords



## Top 20 Holdings

	%
as at 30-Sep-17	
Lifestyle Communities	4.4
Qube Holdings	3.9
Mainfreight	3.5
ALS	3.3
IRESS	2.9
Alumina	2.8
Challenger	2.7
Iluka Resources	2.6
Seek	2.5
ResMed	2.5
AUB Group	2.3
Perpetual	2.3
Freedom Foods Group	2.2
ARB Corporation	2.2
CYBG	2.1
Computershare	2.1
Incitec Pivot	2.1
ClearView Wealth	2.0
Reece	2.0
Nufarm	1.9
<b>% of Total</b>	<b>52.1</b>

\* The shareprice bench mark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/Mid-cap (50%) and S&P/Small-cap (50%)

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# WAM RESEARCH (WAX)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Wilson Asset Management	<b>Indirect cost ratio with perf. fee:</b>	1.32%
<b>Listed:</b>	2003	<b>Indirect cost ratio w/out perf. fee:</b>	1.32%

## Investment Strategy

WAM Research Limited (WAX) is a LIC primarily investing in small to medium industrial companies listed on the ASX. The investment objectives are to provide a growing stream of fully franked dividends and to achieve a high real rate of return, comprising both income and capital growth within risk parameters acceptable to the Directors. WAX has a research driven investment strategy, focussed on identifying free cash flow, then rating the company's management, earnings growth potential, valuation, industry position and catalyst for share price growth.

## Personnel

Investment Personnel: Geoffrey Wilson, Chris Stott, Martin Hickson, Matt Haupt, John Ayoub, Oscar Oberg and Tobias Yao. Directors: Geoffrey Wilson, Matthew Kidman, Julian Gosse, Chris Stott, Kate Thorley and John Abernethy.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: Large/**Medium**/Small Cap, **Balanced**/Value/Growth, Passive/**Active**, Long/Short

Derivatives: Used for arbitrage and in anticipation of a decline in the market value of that security.

Cash (Fixed Income)/Debt: Cash \$68.1m (30 Sept. '17)

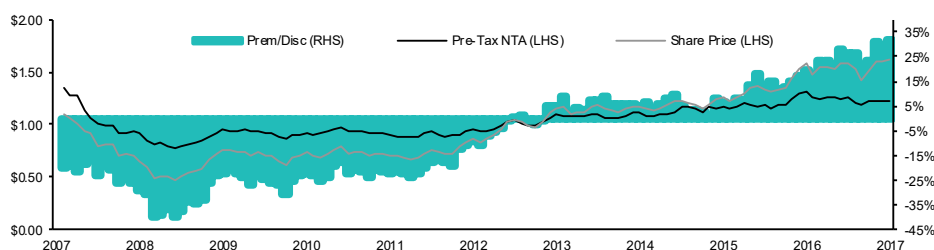
Dividend reinvestment plan: Yes, 2.5% discount to 4 day VWAP from (and including) ex-date

Other: Affiliated with WAM Capital (ASX code: WAM) and WAM Active (ASX code: WAA)

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	7.6%	4.9%	8.6%	18.6%	21.0%	11.0%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	6.6%	5.4%	0.1%	11.3%	10.9%	8.0%
<b>NTA+</b>						
Performance	1.2%	1.4%	0.1%	10.9%	12.9%	5.4%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	0.2%	1.9%	-8.4%	3.6%	2.8%	2.4%

Returns have been calculated on the share price on an accumulation basis

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.01	0.46	12.8%
Year 3	0.78	1.48	10.8%
Year 5	0.88	1.60	11.2%
<b>NTA+</b>			
Year 1	-1.36	-0.79	3.2%
Year 3	0.36	1.37	6.0%
Year 5	0.31	1.72	5.8%

\* The shareprice bench mark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.62
Pre-tax NTA	\$1.23
Post-tax NTA	\$1.23

Premium/(Discount) share price to:

Pre-tax NTA	31.5%
Post-tax NTA	31.4%

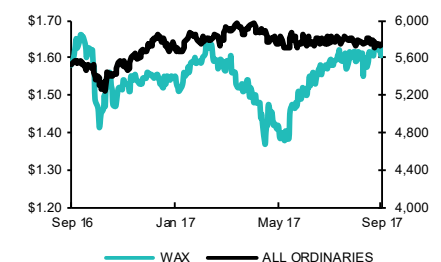
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0875
Yield	5.4%
Franking	100%
Grossed up yield	7.7%

## Capital Structure

Ordinary shares	184.4m
Options/other	0.0m
Fully diluted	184.4m
Market capitalisation	298.7m

## WAX share price v ASX All Ords



## Top 20 Holdings

	%
as at 30-Sep-17	
Smartgroup	
Afterpay Touch Group	
Class	
Ausdrill	
PSC Insurance Group	
Southern Cross Media	
Index	
G8 Education	
Scottish Pacific Group	
Pinnacle Investment Mgmt	
WorleyParsons	
NEXTDC	
ClearView Wealth	
AUB Group	
Mantra Group	
Bravura Solutions	
Nufarm	
Melbourne IT	
SG Fleet Group	
Reckon	

# WESTOZ INVESTMENT COMPANY LIMITED (WIC)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	S&P/ASX Small Ords Accum
<b>Manager:</b>	Westoz Funds Management	<b>Indirect cost ratio with perf. fee:</b>	1.89%
<b>Listed:</b>	Sep-09	<b>Indirect cost ratio w/out perf. fee:</b>	1.23%

## Investment Strategy

WIC invests in small to medium sized companies, generally with some connection to Western Australia. Its investment objective is to generate consistent positive returns over the medium term, thereby providing a reliable stream of dividends and capital growth for investors. A concentrated portfolio (generally 10 to 20 stocks) is held and given the focus on Western Australia, above average exposure to the resources sector is a feature. If suitable equity investments are not available, large cash positions may be held from time to time.

## Personnel

Key Personnel: Philip Rees, Dermot Woods, Jay Hughes. Directors: Jay Hughes (Chairman), Terry Budge, Simon Joyner.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: No (allowed but not used).

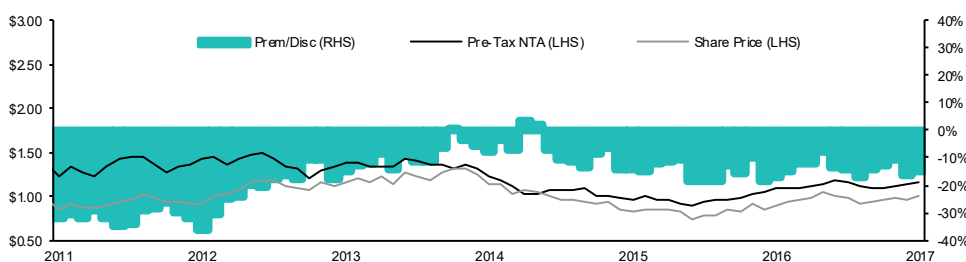
Cash/Debt: \$23.4m Cash (30 Sept '17), \$0.0m Debt (30 Jun '17)

Dividend reinvestment plan: Yes.

Other: Affiliated with Ozgrowth (ASX code: OZG).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	6.9%	4.2%	17.4%	3.2%	10.0%	n/a
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	5.9%	4.7%	8.9%	-4.1%	-0.1%	n/a
<b>NTA+</b>						
Performance	8.9%	4.3%	13.6%	4.9%	2.7%	n/a
Benchmark	4.4%	4.0%	3.0%	8.1%	5.1%	-1.4%
Active return	4.5%	0.3%	10.6%	-3.2%	-2.4%	n/a

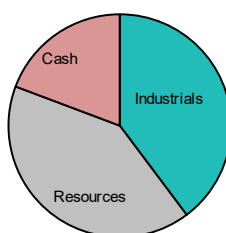
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.55	1.21	12.2%
Year 3	-0.31	0.04	15.2%
Year 5	0.00	0.42	16.7%
<b>NTA+</b>			
Year 1	0.97	1.22	9.0%
Year 3	-0.28	0.17	13.5%
Year 5	-0.23	-0.02	14.4%

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.00
Pre-tax NTA	\$1.17
Post-tax NTA	\$1.13

Premium/(Discount) share price to:

Pre-tax NTA	-14.8%
Post-tax NTA	-12.2%

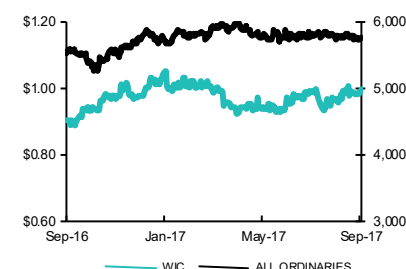
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.060
Yield	6.0%
Franking	100%
Grossed up yield	8.6%

## Capital Structure

Ordinary shares	129.0m
Options/other	0.0m
Fully diluted	129.0m
Market capitalisation	128.4m

## WIC share price v ASX All Ords



## Top Holdings

	%
as at 30-Sep-17	
NRW Holdings	11.0
Cedar Wood Properties	9.0
Cooper Energy	7.0
Australis Oil & Gas	6.0
Austal	6.0
Sandfire Resources	5.0
Western Areas	5.0
Beach Energy	4.0
Finbar Group	4.0
Mount Gibson Iron	4.0
Woodside Petroleum	3.0
Macmahon Holdings	3.0
IMF Bentham	3.0
Other	18.0
<b>% of Total</b>	<b>88.0</b>

\* The shareprice bench mark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX Small Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# OZGROWTH (OZG)

## Domestic Focussed

<b>Mandate:</b>	Australian listed	<b>Benchmark:</b>	S&P/ASX Small Ords Accum
<b>Manager:</b>	Westoz Funds Management	<b>Indirect cost ratio with perf. fee:</b>	1.38%
<b>Listed:</b>	Jan-08	<b>Indirect cost ratio w/out perf. fee:</b>	1.38%

## Investment Strategy

OZG invests in small to medium sized companies, generally with some connection to Western Australia. The group's investment objective is to generate a consistent positive return over the medium term. OZG will hold a concentrated portfolio of securities and a variable but significant amount of cash. It will also invest in smaller situations (sub \$100m market cap) and consider unlisted opportunities.

## Personnel

Key Personnel: Philip Rees, Dermot Woods, Jay Hughes. Directors: Jay Hughes (Chairman), Simon Joyner, Michael Jefferies.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: Large/**Medium**/Small Cap, **Balanced**/Value/Growth, Passive/**Active**, Long/Short

Derivatives: No (allowed but not used).

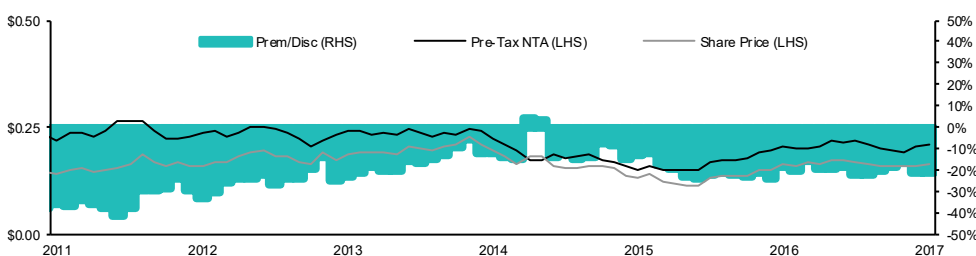
Cash/Debt: \$5.96m cash (30 Sept. '17), \$0 debt/hybrid (30 Jun '17)

Dividend Reinvestment Plan: Yes

Other: Affiliated with Westoz Investment Company (ASX code: WIC).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	4.7%	-1.4%	3.0%	0.0%	7.4%	n/a
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	3.7%	-0.9%	-5.5%	-7.3%	-2.7%	n/a
<b>NTA+</b>						
Performance	7.7%	-2.9%	5.4%	2.5%	2.7%	n/a
Benchmark	4.4%	4.0%	3.0%	8.1%	10.1%	-1.4%
Active return	3.3%	-6.9%	2.4%	-5.6%	-7.4%	n/a

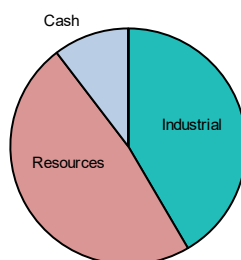
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.42	0.03	0.12
Year 3	-0.39	-0.13	0.19
Year 5	-0.16	0.22	0.20
<b>NTA+</b>			
Year 1	0.23	0.12	0.12
Year 3	-0.01	0.17	0.17
Year 5	-0.02	0.17	0.17

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$0.17
Pre-tax NTA	\$0.21
Post-tax NTA	\$0.20

Premium/(Discount) share price to:

Pre-tax NTA	-21.1%
Post-tax NTA	-18.7%

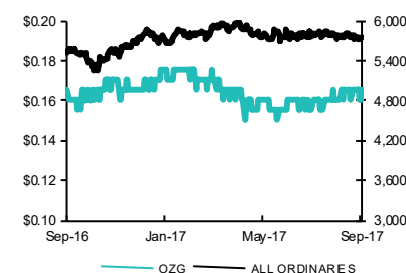
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.005
Yield	3.0%
Franking	100%
Grossed up yield	4.3%

## Capital Structure

Ordinary shares	356.9m
Options/other	0.0m
Fully diluted	356.9m
Market capitalisation	58.9m

## OZG share price v ASX All Ords



## Top Holdings

	%
as at 30-Sep-17	
Cedar Woods Properties	13.0
Cooper Energy	9.0
Zenith Energy	6.0
Emerald Resources	5.0
Australis Oil & Gas	5.0
NRW Holdings	5.0
MACA Holdings	4.0
Equatorial Resources	4.0
Finders Resources	3.0
Austal	3.0
Beach Energy	3.0
Programmed Maintenance	3.0
Seafarms Group	2.0
Sandfire Resources	2.0
IMF Bentham	2.0
Other	20.0
<b>% of Total</b>	<b>89.0</b>

\* The shareprice bench mark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX Small Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# NAOS EMERGING OPPORTUNITIES (NCC)

## Domestic Focussed

**Mandate:** Australian listed equities/ Long/Short **Benchmark:** S&P/ASX Small Ords Accum  
**Manager:** NAOS Asset Management **Indirect cost ratio with perf. fee:** 2.57%  
**Listed:** Feb-13 **Indirect cost ratio w/out perf. fee:** 2.05%

## Investment Strategy

NCC invests in Emerging Industrials Companies that are outside the S&P/ASX 100 Index. The Portfolio will hold a concentrated number of positions, which on average will be 0-15 positions when fully invested. Many of these Emerging Companies are often overlooked by the Market and therefore potentially inefficiently priced. The Manager will carefully select investment opportunities to create a Portfolio that seeks to exploit market inefficiencies and structure a Portfolio with a disciplined and risk controlled approach.

## Personnel

Investment Personnel: Sebastian Evans (Managing Director), Jeffrey Kim, Robert Miller, Ben Rundle, Chadd Knights. Directors: David Rickards (Chairman), Warwick Evans, Sebastian Evans.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: used for investment, leverage and hedging purposes.

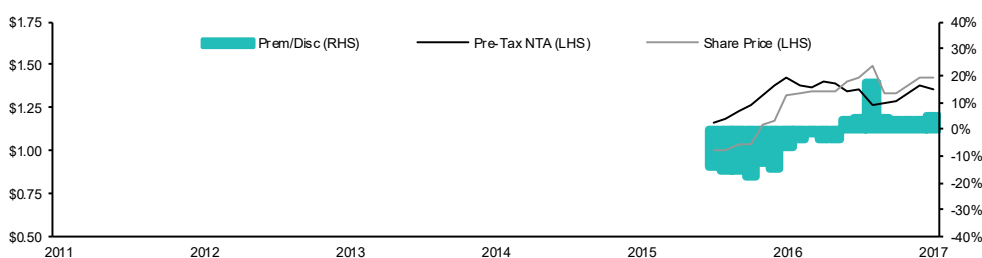
Cash/Debt: \$0.7m cash (30 Sept '17), \$0.0m debt (30 Jun '17)

Dividend Reinvestment Plan: Yes

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	7.5%	3.1%	13.8%	16.2%	n/a	n/a
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	6.5%	3.6%	5.3%	8.9%	n/a	n/a
<b>NTA+</b>						
Performance	5.4%	2.8%	0.9%	8.5%	n/a	n/a
Benchmark	4.4%	4.0%	3.0%	8.1%	5.1%	-1.4%
Active return	1.0%	-1.2%	-2.1%	0.4%	n/a	n/a

## Share Price and NTA



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.43
Pre-tax NTA	\$1.36
Post-tax NTA	\$1.30

Premium/(Discount) share price to:

Pre-tax NTA	5.1%
Post-tax NTA	10.0%

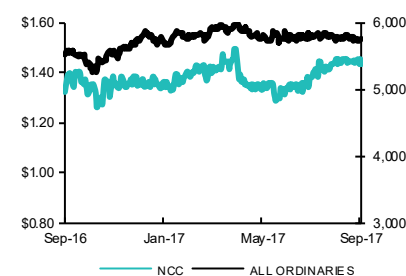
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.070
Yield	4.9%
Franking	100%
Grossed up yield	7.0%

## Capital Structure

Ordinary shares	59.2m
Options/other	0.0m
Fully diluted	59.2m
Market capitalisation	84.7m

## NCC share price v ASX All Ords



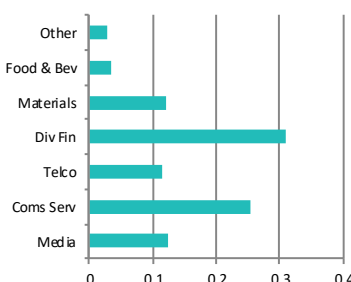
## Top 20 Holdings %

Not disclosed

## Risk/Return Indicators

	Information	Sharpe	Standard
<b>Share price*</b>	<b>Ratio</b>	<b>Ratio</b>	<b>Deviation</b>
Year 1	0.40	0.73	15.2%
Year 3	0.63	0.91	15.0%
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.25	-0.22	7.9%
Year 3	0.04	0.60	9.9%
Year 5	n/a	n/a	n/a

## Net exposure



\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX Small Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# ACORN CAPITAL INVESTMENT FUND (ACQ)

## Domestic Focussed

<b>Mandate:</b>	Australian listed/unlisted equities	<b>Benchmark:</b>	S&P/ASX Small Ords Accum
<b>Manager:</b>	Acorn Capital	<b>Indirect cost ratio with perf. fee:</b>	1.75%
<b>Listed:</b>	May-14	<b>Indirect cost ratio w/out perf. fee:</b>	1.75%

## Investment Strategy

ACQ invests in Listed and Unlisted Microcaps. The manager believe that through an in-house research driven investment process, the pricing inefficiencies that exist in both listed and unlisted microcaps can be exploited to earn returns superior to those available in the broader market.

## Personnel

Investment Personnel: Robert Routley, Matthew Sheehan, Ben Dalling, Rick Squire, Karina Bader, Robert Bruce, Paul Palumbo. Directors: Barry Fairley, Robert Brown, Judith Smith, John Steven (Chairman), David Trude.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, Cash

Style: Large/Medium/**Small** Cap, Balanced/Value/**Growth**, Passive/**Active**, Long/Short

Derivatives: n/a.

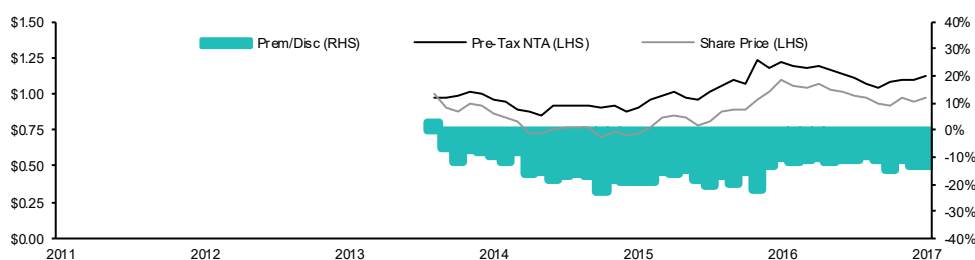
Cash/Debt: \$1.63m cash (30 Sept '17) \$0m Debt (30 Jun '17)

Dividend Reinvestment Plan: Yes, 2.0% discount

Other: On-market share buy-back

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	7.6%	0.0%	-7.8%	5.7%	n/a	n/a
Index	4.4%	4.0%	3.0%	8.1%	5.1%	-1.4%
Active return	3.2%	-4.0%	-10.8%	-2.4%	n/a	n/a
<b>NTA+</b>						
Performance	4.9%	2.0%	-5.6%	7.0%	n/a	n/a
Benchmark	4.4%	4.0%	3.0%	8.1%	5.1%	-1.4%
Active return	0.5%	-2.0%	-8.6%	-1.1%	n/a	n/a

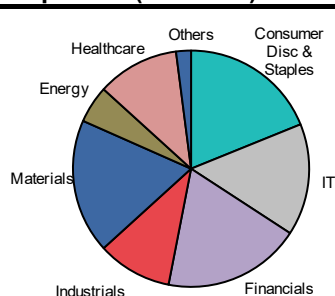
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.04	-0.96	0.11
Year 3	-0.17	0.19	0.16
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-1.04	-0.99	0.08
Year 3	-0.12	0.29	0.15
Year 5	n/a	n/a	n/a

## Exposure (Portfolio)



## Share Price and NTA Summary

<b>as at 30-Sep-17</b>	
Share price	\$0.97
Pre-tax NTA	\$1.12
Post-tax NTA	\$1.09

Premium/(Discount) share price to:

Pre-tax NTA	-13.1%
Post-tax NTA	-10.7%

## Historic Dividend (prior 12-mths)

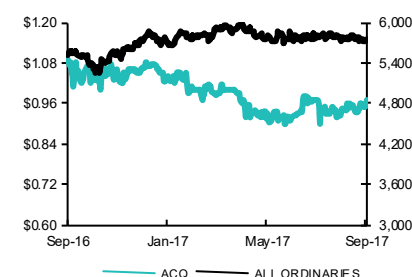
Dividends (net)	\$0.035
Yield	3.6%
Franking	100%
Grossed up yield	5.2%

\*included a 0.3 cent special dividend

## Capital Structure

Ordinary shares	48.5m
Options/other	0.0m
Fully diluted	48.5m
Market capitalisation	47.0m

## ACQ share price v ASX All Ords



## Top Holdings

<b>as at 30-Sep-17</b>	
Hub24	5.5
Genea (UL)	4.7
Carbon Revolution (UL)	3.4
Kidman Resources	3.0
Fiducian Group	2.8
Innovative Asset Solutions (	2.8
Redbubble	2.6
Lifestylepanel (UL)	2.6
MSL Solutions	2.3
Aroa Biosurgery (UL)	2.3
<b>% of Total</b>	<b>32.0</b>

## Gross Portfolio Structure

<b>as at 30-Sep-17</b>	
Listed Securities	72%
Unlisted Investments	25%
Cash	3%
<b>% of Total</b>	<b>100.0%</b>

\* The share price benchmark has been compared against the S&P/ASX Small Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX Small Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# BAILADOR TECHNOLOGY INVESTMENT (BTI)

## Domestic Focussed

<b>Mandate:</b>	Aus/NZ Unlisted Internet Comp	<b>Benchmark:</b>	8.0% p.a. Hurdle
<b>Manager:</b>	Bailador Investment Management	<b>Indirect cost ratio with perf. fee:</b>	2.55%
<b>Listed:</b>	Nov-14	<b>Indirect cost ratio w/out perf. fee:</b>	2.55%

## Investment Strategy

Offers investors a portfolio of unlisted internet related businesses founded in Aus and NZ. BTI focuses on private companies that are in the 'expansion stage' of their business cycle, with a demonstrated revenue lead and customer base as well as an enterprise value of between \$10m and \$200m. The Manager will seek to invest in companies that are looking for capital to grow the existing business, with no long term debt obligations. The Manager will also focus on companies that apply a subscription based or marketplace revenue model.

## Personnel

Investment Personnel: David Kirk, Paul Wilson, Andrea Kowalski, James Johnstone. Directors: David Kirk (Chairman), Paul Wilson, Andrew Bullock, Sankar Narayan, Heith Mackay-Cruise

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/Derivatives, **Cash**

Style: Large/Medium/**Small** Cap, Balanced/Value/**Growth**, Passive/**Active**, Long/Short

Derivatives: The Company may use Financial Derivatives

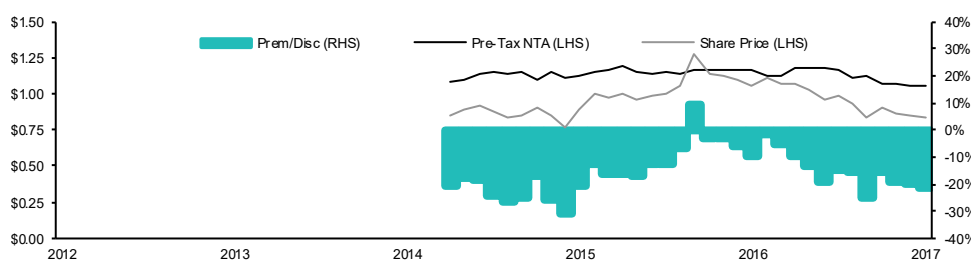
Cash/Debt: \$10.5m cash (30 Sept '17) \$0m Debt (30 Jun '17)

Dividend Reinvestment Plan: No

Other: Divs distributed only when investments are realised (after accrued per.fees deducted)

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-7.8%	-15.7%	-21.3%	n/a	n/a	n/a
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-8.8%	-15.2%	-29.8%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	-0.9%	-8.6%	-9.4%	n/a	n/a	n/a
Benchmark	1.9%	3.9%	8.0%	8.0%	8.0%	8.0%
Active return	-2.8%	-12.5%	-17.4%	n/a	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.75	-1.44	0.17
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-2.13	-1.48	0.08
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the 8.0%p.a performance benchmark.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17	
Share price	\$0.83
Pre-tax NTA	\$1.06
Post-tax NTA	\$1.03

Premium/(Discount) share price to:

Pre-tax NTA	-21.7%
Post-tax NTA	-19.4%

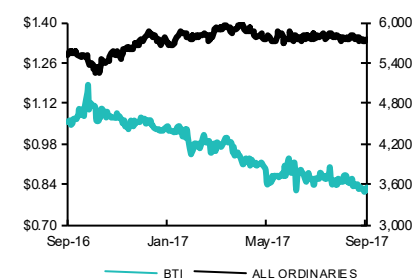
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.00
Yield	0.0%
Franking	n/a
Grossed up yield	n/a

## Capital Structure

Ordinary shares	120.2m
Options/other	0.0m
Fully diluted	120.2m
Market capitalisation	99.8m

## BTI share price v ASX All Ords



## Top Holdings

	%
as at 30-Sep-17	
SiteMinder	31.7
Viostream	18.9
Stackla	9.9
Straker Translations	6.8
Docscorp	5.8
SML	5.8
Lendi	5.6
Rezdy	3.6
Instaclustr	3.5

% in Total **91.6**

# CADENCE CAPITAL (CDM)

## Domestic Focussed

<b>Mandate:</b>	Aus / Intl listed equities, Long/Short	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Cadence Asset Management	<b>Indirect cost ratio with perf. fee:</b>	2.01%
<b>Listed:</b>	Dec-06	<b>Indirect cost ratio w/out perf. fee:</b>	1.23%

## Investment Strategy

CDM is a long-short Australian equities fund, with a long bias, that invests predominantly in equities listed on the ASX. More recently, the manager has taken advantage of opportunities in the international markets. The manager uses both fundamental and technical analysis in making investing decisions, employing bottom up research and a disciplined 'Entry and Exit' strategy. Both strategies seek to exploit the inefficient flow of information through the market, individual equity momentum and the cyclical nature of markets.

## Personnel

Investment Personnel: Karl Siegling, Wayne Davies, Christopher Garrard. Directors: Karl Siegling (Chairman), Wayne Davies, James Chirnside, Ronald Hancock.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: n/a

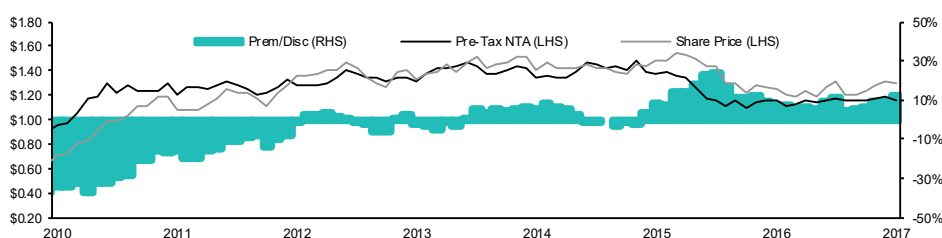
Cash (Fixed Income)/Debt: Cash \$18.22m (30 Sept. '17), Debt \$0.0m (30 Jun '17)

Dividend reinvestment plan: Yes, 3% discount to 4 day VWAP post ex-date

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	8.5%	6.1%	14.5%	4.3%	7.0%	9.8%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	7.5%	6.6%	6.0%	-3.0%	-3.1%	6.8%
<b>NTA+</b>						
Performance	2.9%	5.4%	10.3%	2.6%	6.0%	6.8%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	1.9%	5.9%	1.8%	-4.7%	-4.1%	3.8%

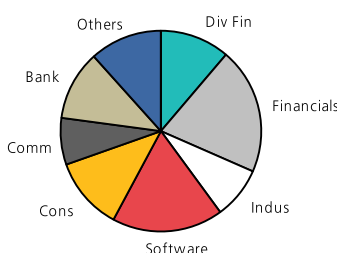
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.62	1.17	10.1%
Year 3	-0.24	0.16	10.9%
Year 5	-0.28	0.35	11.4%
<b>NTA+</b>			
Year 1	0.43	1.84	4.2%
Year 3	-0.62	0.00	11.2%
Year 5	-0.52	0.31	9.8%

## Exposure (Net)



\*+ In May 2011 CDM received \$0.22 per CDM share of franking credits when RHG returned the majority of its assets in the form of a fully franked dividend. At the time CDM shares were trading at \$125. These franking credits were worth 17.6% of the CDM share price at the time and are not reflected in our performance calculations as the calculations are based on pre-tax NTA and not post-tax NTA. \* The share price benchmark and NTA have been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking or options. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.30
Pre-tax NTA	\$1.16
Post-tax NTA	\$1.23

Premium/(Discount) share price to:

Pre-tax NTA	12.3%
Post-tax NTA	5.9%

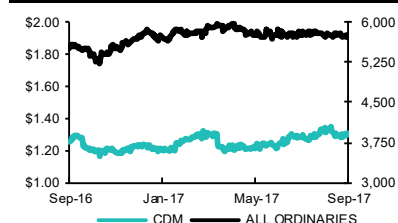
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.08
Yield	6.2%
Franking	100%
Grossed up yield	8.8%

## Capital Structure

Ordinary shares	275.9m
Options/other	0.0m
Fully diluted	275.9m
Market capitalisation	358.7m

## CDM share price v ASX All Ords



## Top Holdings

	%
as at 30-Sep-17	
Melbourne IT	16.9
Macquarie Group	10.6
Janus Henderson Group	6.2
Samsung Electronics (KOR)	5.1
Softbank Group (JP)	4.4
ANZ Bank	3.8
National Australia Bank	3.4
Commonwealth Bank	3.3
Eclix Group	3.1
Dow n EDI	3.1
Estia Health	2.5
Emeco Holdings	2.4
American International Group	2.3
Ardent Leisure Group	2.3
Facebook (US)	2.1
Macmahon Holdings	1.9
Pepper Group	1.7
<b>% of Total</b>	<b>75.1</b>

## Gross Portfolio Structure

as at 30-Sep-17

Listed Securities (long)	97%
Listed Securities (short)	3%

<b>Net exposure</b>	<b>94%</b>
Cash	6%

<b>Gross Assets</b>	<b>100%</b>
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# AUSTRALIAN LEADERS FUND (ALF)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities, Long/Short	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Watermark Funds Management	<b>Indirect cost ratio with perf. fee:</b>	1.25%
<b>Listed:</b>	Feb-04	<b>Indirect cost ratio w/out perf. fee:</b>	1.25%

## Investment Strategy

ALF looks to invest in leading Australian companies, with strong business fundamentals on attractive terms. The group has a long/short mandate that allows the company to take advantage of both undervalued and overvalued securities. The proceeds raised from short selling securities provides an additional source of funding for the group. These funds are either retained in cash or re-invested into the investment portfolio of shares we expect to outperform.

## Personnel

Investment Personnel: Justin Braitting (CIO), Tom Richardson (PM), Simon Felton (PM), Hamish Chalmers (Analyst), Delian Entchev (Analyst), Nick Cameron (Analyst), Ian Carmichael (Analyst). Directors: Justin Braitting (Chairman), Julian Gosse, John Abernethy and Geoff Wilson.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: The manager has the ability to short-sell securities.

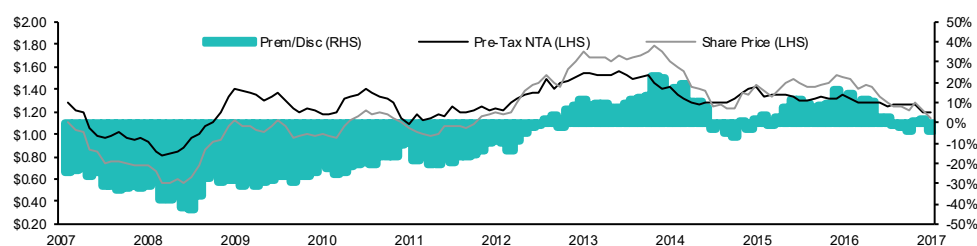
Cash/Fixed Income: \$316.2m (30 Sept '17), Debt: \$0.0m (30 Jun '17)

Dividend Reinvestment Plan: Yes

Other: affiliated with Watermark Market Neutral Fund (WMK) and Watermark Global Leaders Fund (WGF).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-4.6%	-10.9%	-18.9%	-5.0%	6.7%	8.4%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-5.6%	-10.4%	-27.4%	-12.3%	-3.4%	5.4%
<b>NTA+</b>						
Performance	-4.8%	-4.0%	-5.5%	1.7%	7.6%	6.0%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-5.8%	-3.5%	-14.0%	-5.6%	-2.5%	3.0%

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.77	-1.67	12.9%
Year 3	-0.65	-0.53	14.4%
Year 5	-0.21	0.25	14.4%
<b>NTA+</b>			
Year 1	-1.56	-1.65	4.9%
Year 3	-0.42	-0.15	6.2%
Year 5	-0.19	0.55	8.2%

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking or the issue of options. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.15
Pre-tax NTA	\$1.20
Post-tax NTA	\$1.21

Premium/(Discount) share price to:

Pre-tax NTA	-4.2%
Post-tax NTA	-5.0%

## Historic Dividend (prior 12-mths)

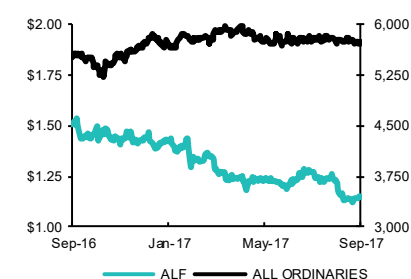
Dividends (net)*	\$0.09
Yield*	7.8%
Franking*	78%
Grossed up yield*	10.4%

excludes a 4.0 cent return of capital

## Capital Structure

Ordinary shares	272.5m
Options/other	0.0m
Fully diluted	272.5m
Market capitalisation	313.4m

## ALF share price v ASX All Ords



## Top Holdings

not disclosed

## Gross Portfolio Structure

as at 30-Sep-17

Listed Securities (long)	123%
Listed Securities (short)	-119%
<b>Net exposure</b>	<b>3%</b>
Hybrids/Bonds (long)	0%
Cash	97%
<b>Gross Assets</b>	<b>100%</b>

# WAM ACTIVE (WAA)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities, Long/Short	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Wilson Asset Management	<b>Indirect cost ratio with perf. fee:</b>	3.89%
<b>Listed:</b>	2008	<b>Indirect cost ratio w/out perf. fee:</b>	2.10%

## Investment Strategy

WAM Active Ltd (WAA) offers investors exposure to an active trading style with the aim of achieving a sound return with a low correlation to traditional markets. The investment objectives are to deliver investors a growing income stream in the form of fully franked dividends and to preserve capital in both the short term and long term. WAA uses a market driven approach to investing - it aims to take advantage of short-term relative arbitrage and mispricing in the market. The manager participates in IPOs, rights issues, placements, schemes of arrangement and looks for arbitrage opportunities and discount to asset plays, along with other market events viewed as favourably priced.

## Personnel

Investment Personnel: Geoffrey Wilson, Chris Stott, Martin Hickson, Matt Haupt, John Ayoub, Oscar Oberg and Tobias Yao. Directors: Geoffrey Wilson, Matthew Kidman, Chris Stott, Kate Thorley and John Abernethy.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Used for arbitrage and in anticipation of a decline in the market value of that security.

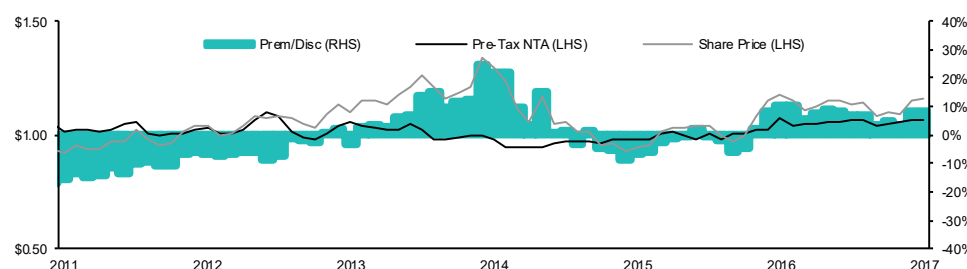
Cash (Fixed Income)/Debt: Cash \$19.5m (30 Sept '17)

Dividend reinvestment plan: Yes, 2.5% discount to 4 day VWAP from (and including) ex-date

Other: Affiliated with WAM Research (ASX code: WAX) and WAM Capital (ASX code: WAM).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	5.5%	4.8%	3.0%	0.7%	8.3%	n/a
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	4.5%	5.3%	-5.5%	-6.6%	-1.8%	n/a
<b>NTA+</b>						
Performance	1.6%	3.0%	4.7%	7.8%	7.1%	n/a
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	0.6%	3.5%	-3.8%	0.5%	-3.0%	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.57	0.04	7.6%
Year 3	-0.38	-0.13	15.3%
Year 5	-0.12	0.37	14.2%
<b>NTA+</b>			
Year 1	-0.57	2.02	1.0%
Year 3	0.05	1.28	4.1%
Year 5	-0.31	0.72	5.7%

\* The shareprice bench mark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.16
Pre-tax NTA	\$1.07
Post-tax NTA	\$1.07

Premium/(Discount) share price to:

Pre-tax NTA	8.6%
Post-tax NTA	8.6%

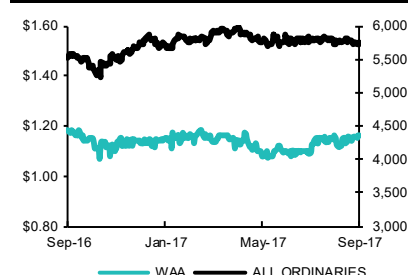
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0525
Yield	4.5%
Franking	100%
Grossed up yield	6.5%

## Capital Structure

Ordinary shares	38.9m
Options/other	31.6m
Fully diluted	70.5m
Market capitalisation	\$45.1m

## WAA share price v ASX All Ords



## Top 20 Holdings

as at 30-Sep-17

Hunter Hall Global Value
Nine Entertainment Co
Seven Group Holdings
Templeton Global Growth Fund
Fairfax Media
Flight Centre Travel Group
Estia Health
McMillan Shakespeare
Platinum Asset Management
HFA Holdings
Boral
Aveo
Programmed Maintenance Serv
AMP Capital China Growth
360 Capital Group
Wealth Defender Equities
Capitol Health
Westoz Investment Comp
Contango Microcap
Perpetual Equity Invest Co

# ABSOLUTE EQUITY PERFORMANCE FUND (AEG)

## Domestic Focussed

<b>Mandate:</b>	Market Neutral	<b>Benchmark:</b>	RBA Cash Rate
<b>Manager:</b>	Bennelong Long Short Equity Mgmt	<b>Indirect cost ratio with perf. fee:</b>	3.08%
<b>Listed:</b>	Jun-15	<b>Indirect cost ratio w/out perf. fee:</b>	1.98%

## Investment Strategy

AEG focusses on minimising market risk, sector risk and exogenous risk by creating a market neutral fund through a portfolio of pair trades within primarily the ASX 100. A Pair Trade involves short selling a security and using the proceeds to purchase a security in a similar industry with an equal dollar value. This produces a portfolio of low volatility and largely exposed to company specific risk, a risk The Manager believes has a greater ability to control.

## Personnel

Investment Personnel: Sam Shepherd (PM), Sam Taylor, Steven Lambeth, Justin Hay, Daniel Sanelli .  
Directors: Marc Fisher (Chairman), Graham Hand, Andrew Reeve-Parker.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Used for hedging

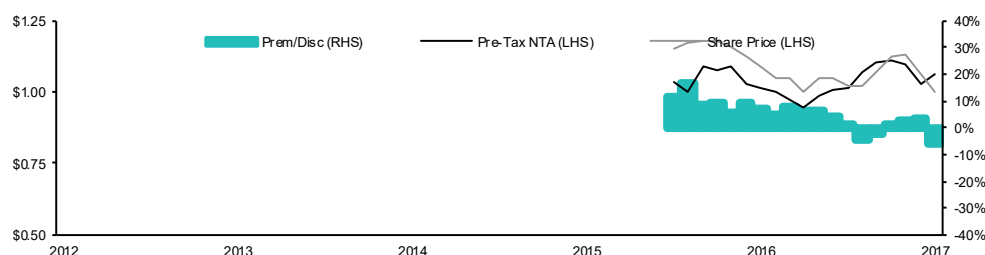
Cash/Debt: \$95.9m cash (30 Jun. '17), \$0 debt/hybrid (30 Jun. '17)

Dividend Reinvestment Plan: n/a

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-11.1%	-2.0%	-8.3%	n/a	n/a	n/a
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-12.1%	-1.5%	-16.8%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	-4.5%	5.1%	4.6%	n/a	n/a	n/a
Benchmark	0.4%	0.8%	1.5%	1.9%	10.1%	3.5%
Active return	-4.9%	4.3%	3.1%	n/a	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.97	-0.80	13.6%
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	0.26	0.16	0.12
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the RBA Cash Rate.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.00
Pre-tax NTA	\$1.06
Post-tax NTA	\$1.10

Premium/(Discount) share price to:

Pre-tax NTA	-5.9%
Post-tax NTA	-8.8%

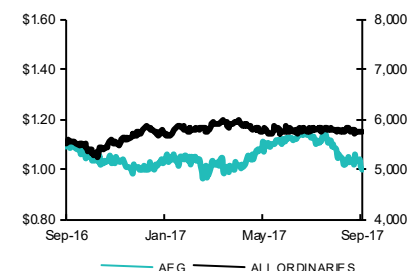
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.000
Yield	0.0%
Franking	0%
Grossed up yield	0.0%

## Capital Structure

Ordinary shares	93.2m
Options/other	69.7m
Fully diluted	162.9m
Market capitalisation	93.2m

## AEG share price v ASX All Ords



## Top 10 Holdings

not disclosed

## Gross Portfolio Structure

as at 30-Sep-17

Listed Securities (long)	50%
Listed Securities (short)	-50%
<b>Net exposure</b>	<b>1%</b>
Hybrids/Bonds (long)	0%
Cash	99%
<b>Gross Assets</b>	<b>100%</b>

# WATERMARK MARKET NEUTRAL FUND (WMK)

## Domestic Focussed

<b>Mandate:</b>	Australian listed equities	<b>Benchmark:</b>	RBA Cash Rate
<b>Manager:</b>	Watermark Funds Management	<b>Indirect cost ratio with perf. fee:</b>	1.74%
<b>Listed:</b>	Jul-13	<b>Indirect cost ratio w/out perf. fee:</b>	1.56%

## Investment Strategy

WMK identifies "strong" companies to invest in, or 'long', and "weaker" companies to sell, or 'short', without being fully exposed to the volatility and risks of the broader share market. The Manager looks to profit from the mispricing of shares by taking advantage of the natural hedge between long and short positions. The longs and shorts are approximately of equal value, while investors' capital is retained in cash earning interest. The performance of WMK will be the interest on the cash at bank plus the difference in the performance of the Long and Short portfolios.

## Personnel

Investment Personnel: Justin Braithling (CIO), Tom Richardson (PM), Simon Felton (PM), Hamish Chalmers (Analyst), Delian Entchev (Analyst), Nick Cameron (Analyst), Ian Carmichael (Analyst). Directors: Matthew Kidman (Chairman), Justin Braithling, John Abernethy, Stephen Van Eyk and Rob Ferguson

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: used for investment, leverage and hedging purposes.

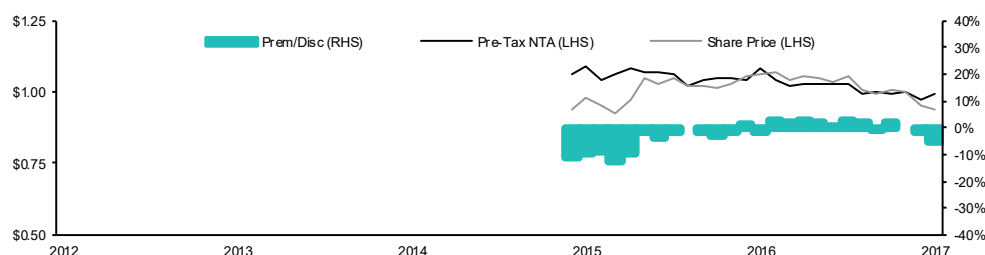
Cash/Debt: \$81.4m cash (30 Sept. '17), \$0 debt/hybrid (30 Jun. '17)

Dividend Reinvestment Plan: Yes

Other: affiliated with Australian Leaders Fund (ALF)

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-7.4%	-8.7%	-7.1%	4.2%	n/a	n/a
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-8.4%	-8.2%	-15.6%	-3.1%	n/a	n/a
<b>NTA+</b>						
Performance	0.0%	-1.0%	-2.8%	4.5%	n/a	n/a
Benchmark	0.4%	0.8%	1.5%	1.9%	2.2%	3.5%
Active return	-0.4%	-1.8%	-4.3%	2.6%	n/a	n/a

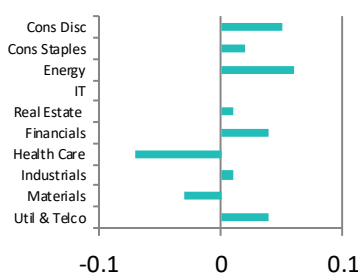
## Share Price and NTA



## Risk/Return Indicators

Information	Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.56	-1.32	7.4%
Year 3	-0.19	0.13	12.4%
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.92	-1.17	4.7%
Year 3	0.42	0.31	0.06
Year 5	n/a	n/a	n/a

## Net exposure



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$0.94
Pre-tax NTA	\$0.99
Post-tax NTA	\$1.00

Premium/(Discount) share price to:

Pre-tax NTA	-5.6%
Post-tax NTA	-6.5%

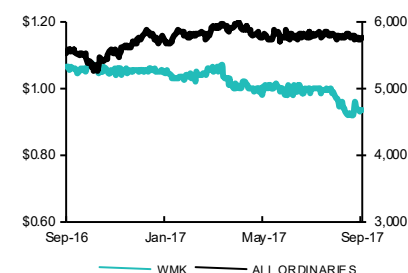
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.060
Yield	6.4%
Franking	88%
Grossed up yield	8.0%

## Capital Structure

Ordinary shares	87.4m
Options/other	0.0m
Fully diluted	87.4m
Market capitalisation	81.7m

## WMK share price v ASX All Ord



## Top 10 Holdings

not disclosed

## Gross Portfolio Structure

as at 30-Sep-17

Listed Securities (long)	122%
Listed Securities (short)	-117%
<b>Net exposure</b>	<b>6%</b>
Hybrids/Bonds (long)	0%
Cash	94%
<b>Gross Assets</b>	<b>100%</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the RBA Cash Rate.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# DJERRIWARRH INVESTMENTS (DJW)

## Domestic Focussed

<b>Mandate:</b> Australian listed equities	<b>Benchmark:</b> S&P/ASX 200 Accumulation
<b>Manager:</b> Internal	<b>Indirect cost ratio with perf. fee:</b> 0.46%
<b>Listed:</b> 1995	<b>Indirect cost ratio w/out perf. fee:</b> 0.46%

## Investment Strategy

DJW invests in Australian equities with a focus on stocks where there is an active options market and/or sustainable dividend yield. The company aims to provide shareholders with attractive investment returns through an enhanced level of dividends and attractive total returns over the medium to long term. It takes a medium to longer term view of value which means that the aim is to buy and hold individual stocks for the long term based on selection criteria which, in summary, include: formulation and execution of the business strategy and its underlying business value; and key financial indicators, including prospective price earnings relative to projected growth, sustainability of earnings and dividend yield (including franking) and balance sheet position including gearing, interest cover and cash flow.

## Personnel

Investment personnel: Ross Barker (MD) and Mark Freeman (CIO). Directors: John Paterson (Chairman), Ross Barker, Andrew Guy, Alice Williams, Graham Goldsmith, Kathryn Fagg, Karen Wood, and Robert Edgar.

## Key Information

Exposure: International/Domestic, Equities/Fixed Income/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Options typically written on between 20-50% of the Portfolio.

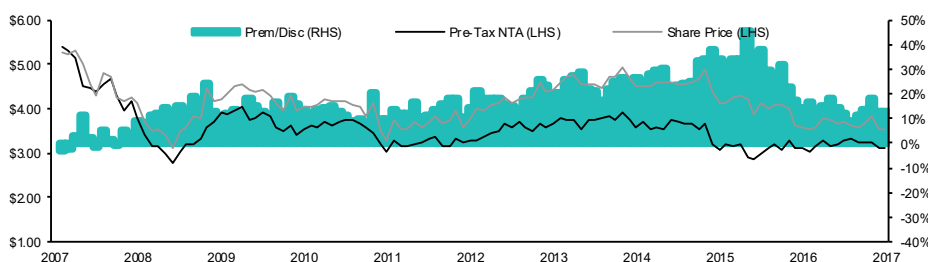
Cash/Debt: \$20.7m cash (30 Sept 17), \$85.0m debt (30 Jun 2017)

Dividend reinvestment plan: Yes, 5% discount to 5 day VWAP post ex-date

Other: Affiliated with AMCIL (AMH), AFIC (AFI) and Mirrabooka (MIR).

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-1.1%	-1.4%	5.0%	-2.3%	4.6%	2.3%
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-2.1%	-0.9%	-3.5%	-9.6%	-5.5%	-0.7%
<b>NTA+</b>						
Performance	-0.3%	-1.5%	6.8%	2.9%	6.4%	1.9%
Benchmark	0.7%	-0.9%	9.2%	7.1%	10.1%	3.1%
Active return	-1.0%	-0.6%	-2.4%	-4.2%	-3.7%	-1.2%

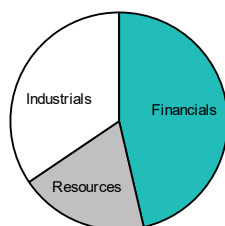
## Share Price and NTA



## Risk/Return Indicators

Information	Sharpe Ratio	Standard Deviation
<b>Share price*</b>		
Year 1	-0.36	9.2%
Year 3	-0.78	11.3%
Year 5	-0.49	11.2%
<b>NTA+</b>		
Year 1	-1.61	7.1%
Year 3	-1.72	12.0%
Year 5	-1.34	11.3%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$3.54
Pre-tax NTA	\$3.13
Post-tax NTA	\$3.16

Premium/(Discount) share price to:

Pre-tax NTA	13.1%
Post-tax NTA	12.0%

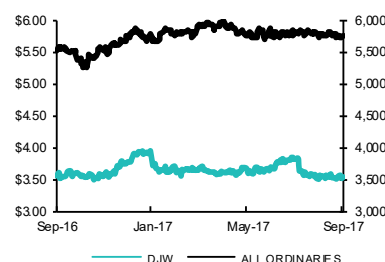
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.20
Yield	5.6%
Franking	100%
Grossed up yield	8.1%

## Capital Structure

Ordinary shares	220.1m
Options/other	0.0m
Fully diluted	220.1m
Market capitalisation	779.2m

## DJW share price v ASX All Ords



## Top 20 Holdings

	%
as at 30-Sep-17	
Westpac Bank	9.0
Commonwealth Bank	8.2
BHP Billiton	6.5
NAB	5.1
ANZ Bank	4.9
CSL	3.6
Wesfarmers	3.6
Telstra	3.2
Rio Tinto	2.5
Brambles	2.4
Oil Search	2.0
Macquarie Group	2.0
James Hardie Industries	1.9
Woolworths	1.7
Qube Holdings	1.7
Seek	1.6
Woodside Petroleum	1.6
Ampcor	1.5
Transurban Group	1.5
AMP	1.5
<b>% of Total</b>	<b>66.0</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Accumulation.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# PLATO INCOME MAXIMISER (PL8)

## Domestic Focussed

<b>Mandate:</b>	Australian Listed Equities	<b>Benchmark:</b>	S&P/ASX 200 FC Adj Daily TR
<b>Manager:</b>	Plato Investment Mgmt	<b>Indirect cost ratio with perf. fee:</b>	n/a
<b>Listed:</b>	May-17	<b>Indirect cost ratio w/out perf. fee:</b>	n/a

## Investment Strategy

PL8 aims to deliver income (inc. franking) and total returns in excess of the S&P/ASX200 Franking Credit Adjusted Daily Total Return Index. The Manager achieves this by 3 means; dividend run-up effect, franking credits and running a dividend trap model. The final portfolio is expected to display a portfolio composition similar to the underlying benchmark. The Company aims to pay regular monthly dividends once it has sufficient profit reserves.

## Personnel

Investment Personnel: Dr Don Hamson, Todd Kennedy, Manoj Wanzare, Dr Peter Gardner, Dr Mark Thompson, Dr Jonathan Whiteoak, Daniel Pennell, Wilson Thong. Directors: Jonathan Trollip (Chairman), Katrina Onishi, Lorraine Berends, Alex Ihlenfeldt, Dr. Don Hamson.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/**Derivatives**, **Cash**

Style: **Large/Medium**/Small Cap, Balanced/**Value/Growth**, Passive/**Active**, Long/Short

Derivatives: Only can invest in SPI futures

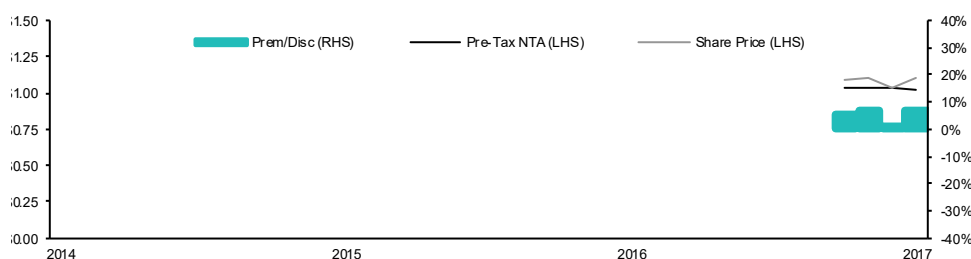
Cash/Debt: \$150k cash (30 Jun 2017)

Dividend Reinvestment Plan: n/a

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	0.5%	n/a	n/a	n/a	n/a	n/a
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	-0.5%	n/a	n/a	n/a	n/a	n/a
<b>NTA+</b>						
Performance	-1.1%	n/a	n/a	n/a	n/a	n/a
Benchmark	2.2%	-0.2%	14.4%	7.5%	10.1%	4.4%
Active return	-3.3%	n/a	n/a	n/a	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX 200 Franking Credit Adj Daily Total Return Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.10
Pre-tax NTA	\$1.03
Post-tax NTA	\$1.05

Premium/(Discount) share price to:

Pre-tax NTA	7.1%
Post-tax NTA	5.0%

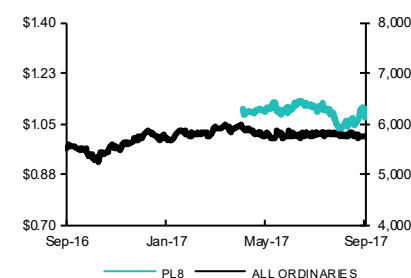
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.000
Yield	0.0%
Franking	0%
Grossed up yield	0.0%

## Capital Structure

Ordinary shares	296.3m
Options/other	296.3m
Fully diluted	592.6m
Market capitalisation	325.9m

## PL8 share price v ASX All Ords



## Top Holdings

as at 30-Sep-17

ANZ
BHP Billiton
Commonwealth Bank
CSL
IAG
Macquarie Group
NAB
Telstra
Westpac
Woolworths

# IRONBARK CAPITAL (IBC)

## International Focussed

<b>Mandate:</b>	Aus listed equities & hybrids	<b>Benchmark:</b>	BBSW 1 year + 6%
<b>Manager:</b>	Kaplan Funds Mgmt	<b>Indirect cost ratio</b> with perf. fee:	0.87%
<b>Listed:</b>	Apr-87	<b>Indirect cost ratio</b> w/out perf. fee:	0.87%

## Investment Strategy

IBC provides a conservative investment strategy through investing in a combination of Large to Medium Cap ASX shares and fixed income securities. Its investment portfolio focusses on achieving a portfolio volatility lower than the ASX300 and a positive investment return averaging greater than the 1 year Swap Rate + 6% over time with an emphasis on income generation.

## Personnel

Investment Personnel: Sam Kaplan, Douglas Hew. Directors: Michael Cole (Chairman), Ross Finley, Ian Hunter.

## Key Information

Exposure: International/Domestic, Equities/Hybrids/Derivatives, Cash

Style: Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short

Derivatives: Yes.

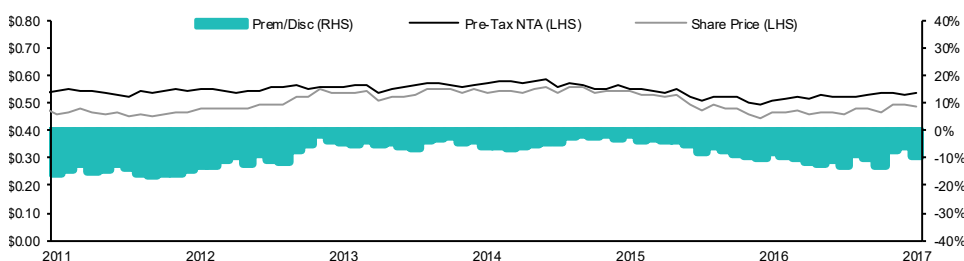
Cash/Debt: \$6.6m cash, \$0m Debt (30 Jun '17)

Dividend reinvestment plan: No

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	5.5%	8.8%	20.6%	4.3%	6.6%	3.6%
Index	0.8%	-0.8%	9.0%	7.1%	9.9%	2.9%
Active return	4.7%	9.6%	11.6%	-2.8%	-3.3%	0.7%
<b>NTA+</b>						
Performance	1.0%	1.3%	7.8%	5.6%	7.4%	5.7%
Benchmark	2.0%	3.9%	8.1%	8.3%	8.6%	10.0%
Active return	-1.0%	-2.6%	-0.3%	-2.7%	-1.3%	-4.4%

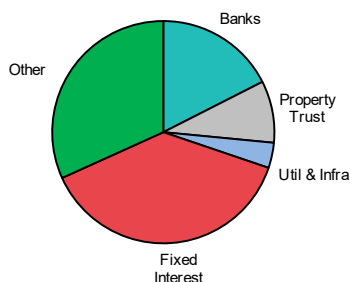
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.60	1.06	0.09
Year 3	-0.57	-0.09	0.10
Year 5	-0.46	0.31	0.09
<b>NTA+</b>			
Year 1	1.26	2.71	0.04
Year 3	-0.85	0.02	0.07
Year 5	-0.68	0.32	0.06

## Sector Exposure



## Share Price and NTA Summary

as at 30-Sep-17	
Share price	\$0.52
Pre-tax NTA	\$0.53
Post-tax NTA	\$0.54

Premium/(Discount) share price to:

Pre-tax NTA	-1.3%
Post-tax NTA	-4.4%

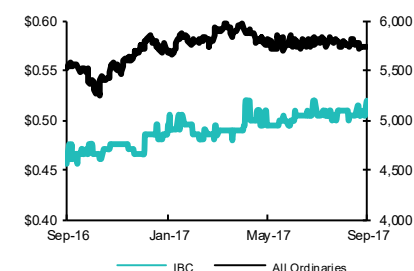
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0280
Yield	5.4%
Franking	100%
Grossed up yield	7.7%

## Capital Structure

Ordinary shares	137.3m
Options/other	0.0m
Fully diluted	137.3m
Market capitalisation	71.4m

## IBC share price v ASX All Ords



## Top Holdings

	%
as at 30-Jun-17	
Commonwealth Bank	11.4
Telstra	10.2
Westpac Bank	9.7
Viva Energy REIT	4.8
ANZ Bank	4.7
NAB Convertible Pref Shares	4.4
BHP Billiton	4.3
CBA Capital Notes	4.3
IAG Capital Note	4.1
IAG Perpetual Reset Ex	3.8
National Australia Bank	3.2
WBC Capital Note	3.0
Caltex Au Subordinated Note	2.9
Qube Subordinated Notes	2.7
Charter Hall Long Wale	2.7
Crown Subordinated Notes	2.7
APA - Subordinated Notes	2.0
BEN Convertible Pref Sec	1.8
BOQ Convertible Pref Sec	1.5
AGL Subordinated Notes	1.4
<b>% of Total</b>	<b>85.6</b>

\* The share price benchmark has been compared against the S&P/ASX 300 Accumulation Index. + The NTA has been compared against the benchmark of 1 year Swap Rate + 6%

\*+ Measurement of a IBC's Pre Fees performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and incorporates franking. Index returns are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# MFF CAPITAL INVESTMENTS (MFF)

## International Focussed

<b>Mandate:</b>	International Equities (US focus)	<b>Benchmark:</b>	MSCI World Index (AUD)
<b>Manager:</b>	Magellan Asset Management	<b>Indirect cost ratio with perf. fee:</b>	0.91%
<b>Listed:</b>	2006	<b>Indirect cost ratio w/out perf. fee:</b>	0.72%

## Investment Strategy

The primary focus of the portfolio is to invest in large listed international companies assessed to have attractive business characteristics at a discount to their assessed intrinsic values. The Directors believe that this will generate superior risk adjusted returns over the medium to long term, while minimising the risk of permanent capital loss.

## Personnel

Investment Personnel: Chris Mackay (MD & Portfolio Manager), Gerald Stack, Dom Giuliano and Nikki Thomas. Directors: Dick Warburton (Chairman), John Ballard, Andy Hogendijk, Chris Mackay

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: n/a

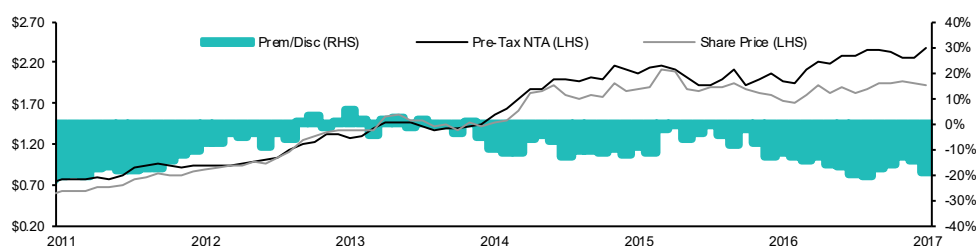
Cash/Debt: \$0.6m cash and \$71.1m debt (30 Jun.' 17)

Dividend reinvestment plan: Yes

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-1.8%	4.6%	11.6%	10.6%	18.0%	9.9%
Benchmark	2.2%	5.2%	13.3%	9.5%	15.1%	3.3%
Active return	-4.0%	-0.6%	-1.7%	1.1%	2.9%	6.6%
<b>NTA+</b>						
Performance	2.2%	4.5%	22.5%	16.1%	21.9%	10.4%
Benchmark	2.2%	5.2%	13.3%	9.5%	15.1%	3.3%
Active return	0.0%	-0.7%	9.2%	6.6%	6.8%	7.1%

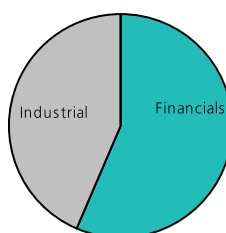
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.19	0.80	11.2%
Year 3	0.08	0.48	16.6%
Year 5	0.20	0.90	16.6%
<b>NTA+</b>			
Year 1	1.47	1.81	10.9%
Year 3	0.86	0.94	14.4%
Year 5	0.89	1.37	13.7%

## Exposure (Top 20)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.91
Pre-tax NTA	\$2.38
Post-tax NTA	\$2.00

Premium/(Discount) share price to:

Pre-tax NTA	-19.6%
Post-tax NTA	-4.5%

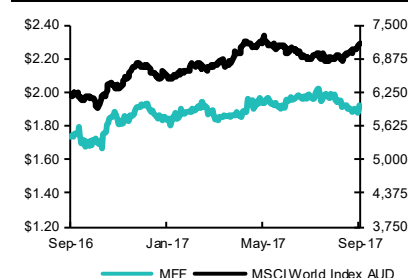
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.02
Yield	1.0%
Franking	93%
Grossed up yield	1.5%

## Capital Structure

Ordinary shares	509.0m
Options/other	34.6m
Fully diluted	543.6m
Market capitalisation	972.2m

## MFF v MSCI World Index (AUD)



## Top Holdings

as at 30-Sep-17	%
Visa	12.9
Master Card	11.0
Home Depot	10.4
Bank of America	9.9
Low e's	9.1
Wells Fargo	7.0
JP Morgan Chase	4.6
US Bancorp	4.6
HCA Healthcare	4.4
Alphabet	4.0
CVS Health	3.9
Lloyds Banking	3.3
Facebook	2.6
Microsoft	2.3
S&P Global	2.2
United Overseas Banking	1.2
DBS Group	1.2
Oversea - Chinse Banking	1.1
BlackRock	1.0
Capitaland	0.9
<b>% of Total</b>	<b>97.6</b>

\* The shareprice bench mark has been compared against the MSCI World price index in AUD. + The NTA has been compared against the MSCI World price index in AUD.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# PLATINUM CAPITAL (PMC)

## International Focussed

<b>Mandate:</b>	Absolute Return	<b>Benchmark:</b>	MSCI All Country World Net Index
<b>Manager:</b>	Platinum Asset Management	<b>Indirect cost ratio with perf. fee:</b>	1.42%
<b>Listed:</b>	1994	<b>Indirect cost ratio w/out perf. fee:</b>	1.42%

## Investment Strategy

PMC utilises a bottom-up, stock selection methodology and is focused on absolute returns over returns relative to any index. Investments may be in global equities (including Australia), perceived by the Manager as being inappropriately valued by the market. This is combined with screening software that allows the Company to select stocks for further evaluation based on a specific criteria. The Criteria is determined by the Manager's hypothesis regarding social, political or economic change. These factors are intended to bring together a portfolio of stocks with a below average risk.

## Personnel

Directors: Bruce Coleman (Chairman), Jim Clegg, Richard Morath.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Yes

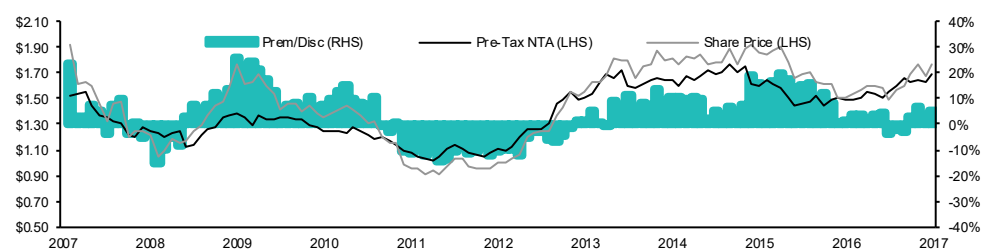
Cash/Debt: \$51.1m cash, \$0.0m debt (30 Jun. '17)

Dividend reinvestment plan: Yes, 2.5% discount to 5 day average price post ex-date.

Other: n/a

Performance	3-mth	6-mth	1 year	3 Yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	8.8%	22.6%	24.9%	4.8%	17.9%	4.9%
Benchmark	3.0%	6.9%	16.0%	11.4%	16.6%	5.2%
Active return	5.8%	15.7%	8.9%	-6.6%	1.3%	-0.3%
<b>NTA+</b>						
Performance	6.9%	12.7%	20.7%	7.0%	14.8%	6.6%
Benchmark	3.0%	6.9%	16.0%	11.4%	16.6%	5.2%
Active return	3.9%	5.8%	4.7%	-4.4%	-1.8%	1.4%

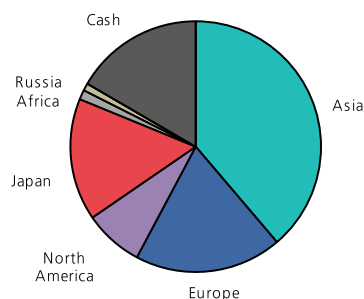
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.66	2.08	10.7%
Year 3	-0.47	0.18	12.3%
Year 5	0.89	1.07	14.0%
<b>NTA+</b>			
Year 1	1.07	2.88	6.3%
Year 3	-0.79	0.45	9.8%
Year 5	-0.31	1.08	10.9%

## Regional Exposure



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.77
Pre-tax NTA	\$1.69
Post-tax NTA	\$1.59

Premium/(Discount) share price to:

Pre-tax NTA	5.0%
Post-tax NTA	11.4%

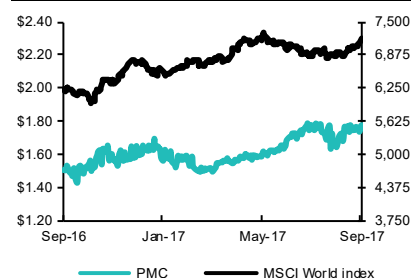
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.10
Yield	5.6%
Franking	100%
Grossed up yield	8.1%

## Capital Structure

Ordinary shares	285.1m
Options/other	0.0m
Fully diluted	285.1m
Market capitalisation	504.7m

## PMC v MSCI World Index



## Top 10 Holdings

	%
as at 30-Sep-17	
Samsung Electronics	3.5
Alphabet	3.0
Royal Dutch Shell	2.7
Lixil Group	2.5
Inpex Corporation	2.5
Sina Corp	2.3
Kering	2.2
Tencent Holdings	2.1
Nexcon Co	2.0
Sanofi SA	2.0
<b>% of Total</b>	<b>24.8</b>

\* The shareprice benchmark has been compared against the MSCI All Country World Net Index. + The NTA has been compared against the MSCI All Country World Net Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# ANTIPODES GLOBAL INVESTMENT COMPANY (APL)

## International Focussed

<b>Mandate:</b>	Absolute Return	<b>Benchmark:</b>	MSCI All Country World Net Index
<b>Manager:</b>	Antipodes Partners	<b>Indirect cost ratio with perf. fee:</b>	n/a
<b>Listed:</b>	Oct-16	<b>Indirect cost ratio w/out perf. fee:</b>	n/a

## Investment Strategy

APL is a global asset manager offering a pragmatic value approach. The objective of the strategy is to generate absolute returns in excess of the benchmark, at below market levels of risk. APL seeks to take advantage of the market's tendency for irrational extrapolation, identify investments that offer a high margin of safety and build portfolios with a capital preservation focus. APL deploys multiple levers - longs, shorts and currency management - to manage risk and drive returns. Typical net equity exposure is in the 50-100% range

## Personnel

Investment Personnel: Jacob Mitchell (Portfolio Manager), Andrew Baud (Deputy Portfolio Manager), Sunny Bangia (Deputy Portfolio Manager), Graham Hay (Deputy Portfolio Manager). Directors: Jonathan Trollip (Chairman), Chris Cuffe, Lorraine Berends, Andrew Findlay, Alex Ihlenfeldt.

## Key Information

Exposure: **International/Domestic**, **Equities/Fixed Income/Derivatives**, Cash

Style: **Large/Medium/Small Cap**, **Balanced/Value/Growth**, **Passive/Active**, **Long/Short**

Derivatives: Yes

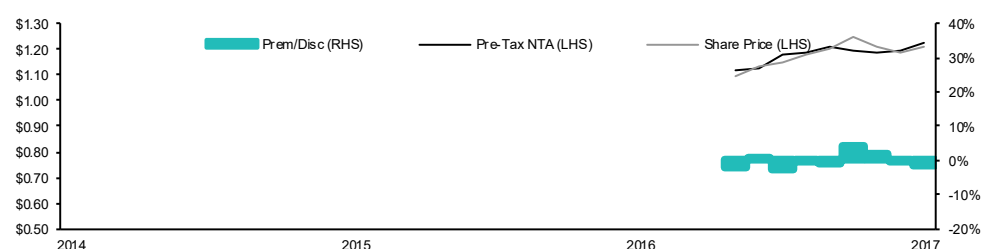
Cash/Debt: \$41.7m cash, \$0.0m debt (30 Jun. '17)

Dividend reinvestment plan: n/a

Other: n/a

Performance	3-mth	6-mth	1 year	3 Yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-2.8%	5.7%	n/a	n/a	n/a	n/a
Benchmark	3.0%	6.9%	16.0%	11.4%	16.6%	5.2%
Active return	-5.8%	-1.2%	n/a	n/a	n/a	n/a
<b>NTA+</b>						
Performance	2.6%	4.4%	n/a	n/a	n/a	n/a
Benchmark	3.0%	6.9%	16.0%	11.4%	16.6%	5.2%
Active return	-0.4%	-2.5%	n/a	n/a	n/a	n/a

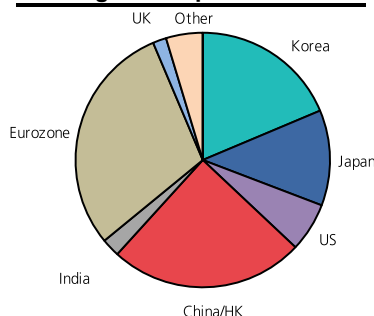
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Net Regional Exposure



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.21
Pre-tax NTA	\$1.23
Post-tax NTA	\$1.18

Premium/(Discount) share price to:

Pre-tax NTA	-1.5%
Post-tax NTA	2.5%

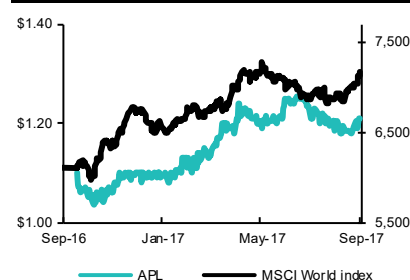
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.00
Yield	0.0%
Franking	0%
Grossed up yield	0.0%

## Capital Structure

Ordinary shares	311.4m
Options/other	258.2m
Fully diluted	569.6m
Market capitalisation	376.8m

## APL v MSCI World Index



## Top 10 Holdings

	%
as at 30-Sep-17	
Baidu	3.6
Hyundai Motor Co.	3.4
Electricite de France	3.0
Gilead Sciences	2.7
INPEX	2.7
Microsoft	2.6
KB Financial Group	2.5
ING Groep	2.5
Samsung Electronics	2.5
UniCredit	2.4
<b>% of Total</b>	<b>27.9</b>

\* The shareprice bench mark has been compared against the MSCI All Country World Net Index. + The NTA has been compared against the MSCI All Country World Net Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# TEMPLETON GLOBAL GROWTH FUND (TGG)

## International Focussed

<b>Mandate:</b>	Absolute return	<b>Benchmark:</b>	MSCI All Country World TR (AUD)
<b>Manager:</b>	Templeton Global Equity Group	<b>Indirect cost ratio with perf. fee:</b>	1.12%
<b>Listed:</b>	1987	<b>Indirect cost ratio w/out perf. fee:</b>	1.12%

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.33
Pre-tax NTA	\$1.49
Post-tax NTA	\$1.42

## Investment Strategy

TGG's investment process endeavours to identify undervalued equity securities through fundamental company analysis, using a global industry focus and a long-term investment horizon. The investment approach can be characterised by three underlying tenets: Value, Patience and Bottom-Up Analysis. The portfolio of investments is unhedged.

Premium/(Discount) share price to:

Pre-tax NTA	-10.5%
Post-tax NTA	-6.1%

## Personnel

Directors: Chris Freeman (chairman), Gregory McGowan, Jennifer Johnson, Martin Warwick, Michael O'Brien, Alok Sethi and Joanne Dawson.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: none.

Cash/Debt: \$4.4m cash (30 Sept. '17), \$0.0 debt (30 Jun '17)

Dividend reinvestment plan: Yes

Other: On-market Buy-back.

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	1.1%	6.2%	19.0%	2.9%	15.6%	8.5%
Benchmark	3.0%	6.9%	16.0%	11.4%	16.6%	8.3%
Active return	-1.9%	-0.7%	3.0%	-8.5%	-1.0%	0.2%
<b>NTA+</b>						
Performance	3.2%	6.3%	17.4%	6.5%	14.2%	2.8%
Benchmark	3.0%	6.9%	16.0%	11.4%	16.6%	5.2%
Active return	0.2%	-0.6%	1.4%	-4.9%	-2.4%	-2.4%

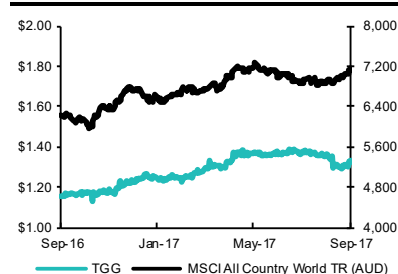
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.045
Yield	3.4%
Franking	56%
Grossed up yield	4.2%

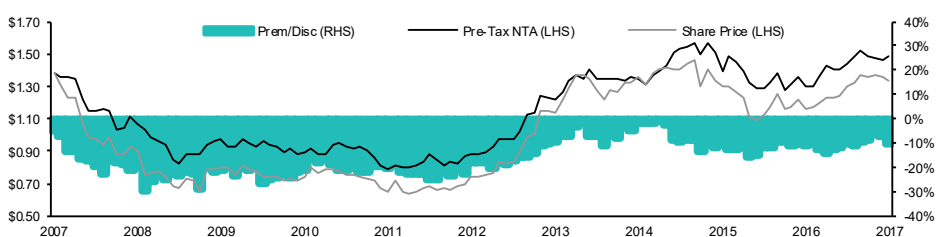
## Capital Structure

Ordinary shares	226.6m
Options/other	0.0m
Fully diluted	226.6m
Market capitalisation	301.4m

## TGG v MSCI AC World (AUD)



## Share Price and NTA



## Top Holdings

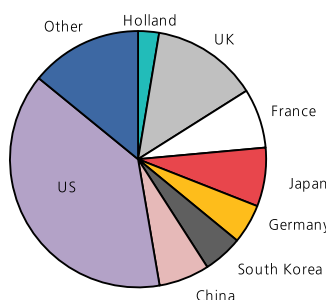
as at 30-Sep-17

Microsoft  
Samsung Electronics  
Oracle  
BP  
Alphabet  
Softbank  
Citigroup  
Royal Dutch Shell  
Apple  
Gilead Sciences

## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.46	3.23	5.1%
Year 3	-0.88	0.01	13.7%
Year 5	-0.10	0.85	15.1%
<b>NTA+</b>			
Year 1	0.48	1.75	8.4%
Year 3	-1.10	0.32	11.9%
Year 5	-0.53	0.93	12.0%

## Regional Exposure



\* The shareprice bench mark has been compared against the MSCI All Country World TR Index. + The NTA has been compared against the MSCI All Country World TR Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# HUNTER HALL GLOBAL VALUE (HHV)

## International Focussed

<b>Mandate:</b>	International Equities	<b>Benchmark:</b>	MSCI World Return Net Div Reinvested AUD
<b>Manager:</b>	Pengana Capital Group	<b>Indirect cost ratio with perf. fee:</b>	1.98%
<b>Listed:</b>	2004	<b>Indirect cost ratio w/out perf. fee:</b>	1.98%

## Investment Strategy

HHV focuses on investing in a well-constructed portfolio of growing businesses at reasonable valuations. It employs a benchmark unaware strategy with unrestricted access to all international share markets. An integral element of the portfolio construction process is the division of stock into three segments: Core, Cyclical and Opportunistic. Core stocks will represent 60-80% of the LIC while Cyclical or Opportunistic provide opportunity for material upside. HHV will still apply its current ethical screen to its portfolio.

## Personnel

Investment Personnel: Jordan Cvetanovski (CIO), Steven Glass, James McDonald. Directors: David Groves (Chairman), Julian Constable, Frank Gooch, Russel Pillmer.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: Large/**Medium/Small** Cap, Balanced/**Value**/Grow th, Passive/**Active**, Long/Short

Derivatives: Only used to hedge against foreign currency exposure.

Cash/Debt: \$21.9m cash (30 Sept '17), \$0m debt (30 Jun '17)

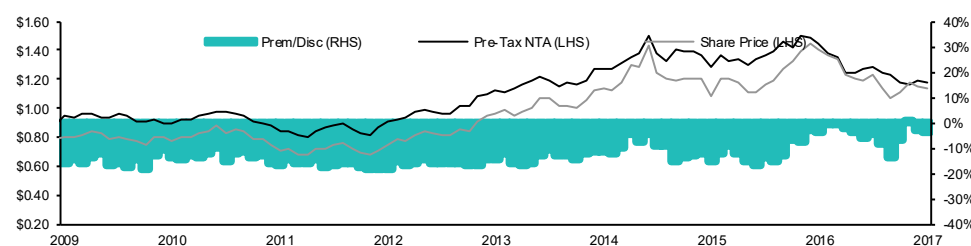
Dividend reinvestment plan: Yes

Other: Specialist fund investing in International Equities.

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	2.3%	-4.9%	-16.8%	5.1%	14.3%	4.1%
Benchmark	2.7%	6.3%	15.5%	11.6%	17.4%	5.5%
Active return	-0.4%	-11.2%	-32.3%	-6.5%	-3.1%	-1.4%
<b>NTA+</b>						
Performance	-0.3%	-5.9%	-16.5%	1.8%	10.2%	2.6%
Benchmark	2.7%	6.3%	15.5%	11.6%	17.4%	5.5%
Active return	-3.0%	-12.2%	-32.0%	-9.8%	-7.2%	-2.9%

Returns have been calculated on the share price on an accumulation basis

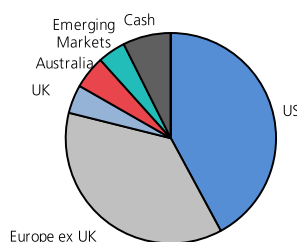
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.55	-1.39	14.0%
Year 3	-0.34	0.14	18.4%
Year 5	-0.18	0.70	16.0%
<b>NTA+</b>			
Year 1	-2.36	-1.99	9.6%
Year 3	-0.78	-0.06	12.8%
Year 5	-0.64	0.63	11.4%

## Regional Exposure



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.13
Pre-tax NTA	\$1.18
Post-tax NTA	\$1.17

Premium/(Discount) share price to:

Pre-tax NTA	-4.1%
Post-tax NTA	-3.4%

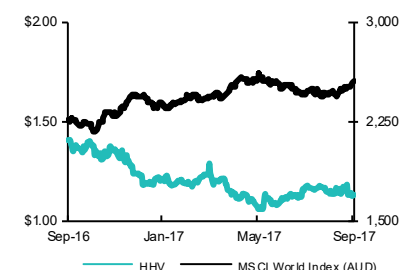
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.070
Yield	6.2%
Franking	100%
Grossed up yield	8.8%

## Capital Structure

Ordinary shares	244.9m
Options/other	0.0m
Fully diluted	244.9m
Market capitalisation	276.7m

## HHV v MSCI World Index (AUD)



## Top 10 Holdings

as at 30-Sep-17

American Express  
Apple  
B&M European Value  
Celgene Corp  
Dollar General Corp  
IAC/InterActive Corp  
Medtronic  
Novo Nordisk  
Oracle  
Wacker Chemie

\* The shareprice bench mark has been compared against the MSCI World Acc Net Return (\$A). + The NTA has been compared against the MSCI World Acc Net Return (\$A).

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# PM CAPITAL GLOBAL OPPORTUNITIES (PGF)

## International Focussed

<b>Mandate:</b>	International Equities	<b>Benchmark:</b>	MSCI World Index (AUD)
<b>Manager:</b>	PM Capital	<b>Indirect cost ratio with perf. fee:</b>	1.49%
<b>Listed:</b>	Dec-13	<b>Indirect cost ratio w/out perf. fee:</b>	1.12%

## Investment Strategy

PGF offers investors with a diversified portfolio of around 40 listed global (including Australia) equities, with an objective to provide long term capital growth to investors. The Manager utilises a fundamental bottom-up, research intensive investment process, investing in a portfolio of global companies which the Manager views as undervalued. Also note, PGF invests on a long term basis with at least 7 year time horizon.

## Personnel

Investment Personnel: Paul Moore (CIO), Kevin Bertoli, Jarod Dawson, John Whelan, Uday Cheruvu, Clement Tseung, Annabelle Symons, Chen Lin. Directors: Andrew McGill (Chairman), Brett Spork, Ben Skilbeck

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: The manager has the ability to borrow and short sell, with a max leverage of 30% of NAV.

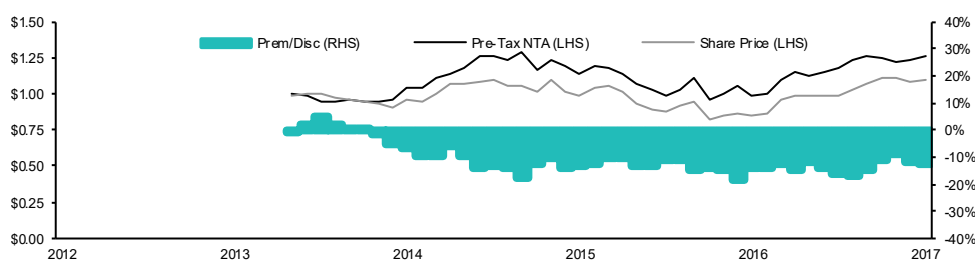
Cash/Debt: \$2.1m cash, \$55.7m Debt (30 Jun '17)

Dividend Reinvestment Plan: Yes

Other: The Manager actively manages currency exposure

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	1.2%	12.9%	33.7%	6.8%	n/a	n/a
Index	2.8%	6.2%	15.5%	11.7%	17.4%	5.5%
Active return	-1.6%	6.7%	18.2%	-4.9%	n/a	n/a
<b>NTA+</b>						
Performance	2.5%	8.3%	30.4%	8.8%	n/a	n/a
Benchmark	2.8%	6.2%	15.5%	11.7%	17.4%	5.5%
Active return	-0.3%	2.1%	14.9%	-2.9%	n/a	n/a

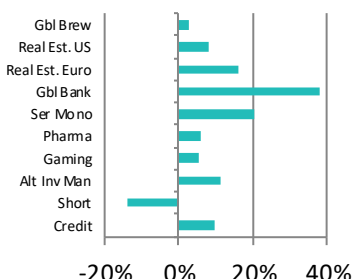
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	1.73	2.85	0.11
Year 3	-0.47	0.27	0.16
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	2.80	2.60	0.11
Year 3	-0.33	0.37	0.17
Year 5	n/a	n/a	n/a

## Portfolio Exposure



\* The shareprice benchmark has been compared against the MSCI World Accum Index in AUD. + The NTA has been compared against the MSCI World Accum Index in AUD.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.10
Pre-tax NTA	\$1.26
Post-tax NTA	\$1.18

Premium/(Discount) share price to:

Pre-tax NTA	-12.5%
Post-tax NTA	-7.1%

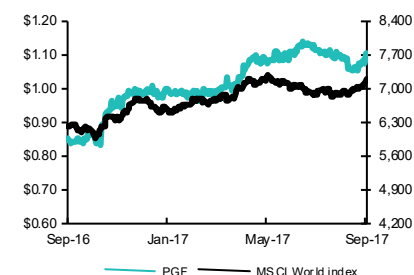
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.034
Yield	3.1%
Franking	100%
Grossed up yield	4.4%

## Capital Structure

Ordinary shares	350.2m
Options/other	0.0m
Fully diluted	350.2m
Market capitalisation	385.2m

## PGF v MSCI World Index



## Stock Example

as at 30-Sep-17

Heineken  
Howard Hughes Corp  
Cairn Homes  
Bank of America  
Alphabet  
Pfizer  
Wynn Macau  
KKR & Co L.P.

## Domicile of Business

as at 30-Sep-17

North America	35.9%
Europe	30.0%
International	17.9%
Asia (ex-Japan)	8.2%
United Kingdom	7.2%
Australia	0.8%
<b>% of Total</b>	<b>100.0%</b>

# ELLERSTON GLOBAL INVESTMENTS (EGI)

## International Focussed

<b>Mandate:</b>	International Equities	<b>Benchmark:</b>	MSCI World Index (Local)
<b>Manager:</b>	Ellerston Capital	<b>Indirect cost ratio with perf. fee:</b>	1.41%
<b>Listed:</b>	Oct-14	<b>Indirect cost ratio w/out perf. fee:</b>	1.41%

## Investment Strategy

EGI offers investors exposure to a diversified portfolio of international equities using the Manager's high conviction, contrarian and benchmark independent investment approach. The Manager undertakes a disciplined 'bottom up' stock selection based on fundamental analysis. This is overlaid with the Manager's 'top down' assessment of macroeconomic conditions and the market outlook. The investment portfolio will be relatively concentrated with a target of 10-40 securities.

## Personnel

Investment Personnel: Ashok Jacob (CIO), Arik Star, Travis Duff, David Serry, Bill Pridham, Mark Haet.  
Directors: Ashok Jacob (Chairman), Sam Brougham, Paul Dortkamp, Stuart Robertson.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Can hedge against currency movements.

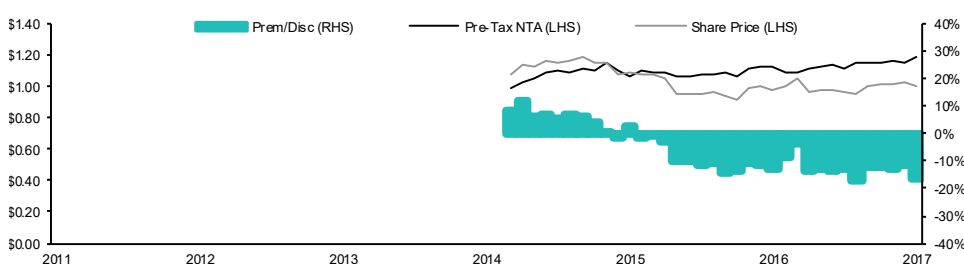
Cash/Debt: \$11.5m cash (30 Sept. '17), \$0.0m Debt (30 Jun '17)

Dividend reinvestment plan: 2.5% discount over 5 day VWAP

Other: Affiliated with EAI

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	0.0%	5.2%	4.1%	n/a	n/a	n/a
Index	3.9%	6.7%	17.9%	8.9%	12.8%	4.8%
Active return	-3.9%	-1.5%	-13.8%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	4.8%	8.6%	7.9%	n/a	n/a	n/a
Benchmark	3.9%	6.7%	17.9%	8.9%	12.8%	4.8%
Active return	0.9%	1.9%	-10.0%	n/a	n/a	n/a

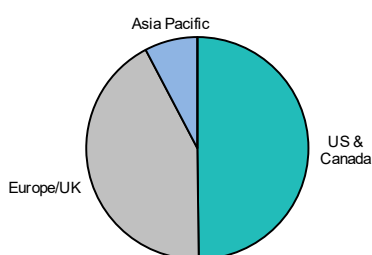
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.05	0.12	0.12
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-1.91	0.81	0.06
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Regional Exposure



## Share Price and NTA Summary

as at 30-Sep-17	
Share price	\$1.00
Pre-tax NTA	\$1.19
Post-tax NTA	\$1.16

Premium/(Discount) share price to:

Pre-tax NTA	-16.2%
Post-tax NTA	-14.6%

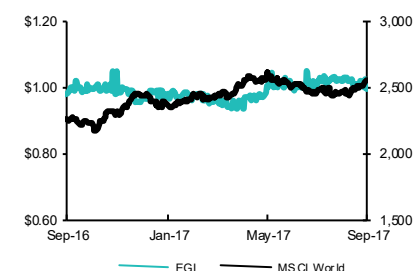
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.025
Yield	2.5%
Franking	100%
Grossed up yield	3.6%

## Capital Structure

Ordinary shares	76.3m
Options/other	33.6m
Fully diluted	109.9m
Market capitalisation	75.9m

## EGI share price v MSCI World



## Top Holdings

as at 30-Sep-17	%
Entertainment One	8.5
Equiniti Group Plc	6.6
Zayo Group Holdings	4.9
Phillips Lighting NV	4.8
Stars Group	4.4
Venator Materials	4.0
XPO Logistics	3.9
Interxion Holding	3.9
QTS Realty Trust	3.8
Hostelworld Group	3.4
<b>% of Total</b>	<b>48.1</b>

\* The shareprice benchmark has been compared against the MSCI World Index (Local). + The NTA has been compared against the MSCI World Index (Local).

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# WATERMARK GLOBAL LEADERS FUND (WGF)

## International Focussed

<b>Mandate:</b>	Global listed equities, Long/Short	<b>Benchmark:</b>	RBA Cash Rate
<b>Manager:</b>	Watermark Funds Management	<b>Indirect cost ratio with perf. fee:</b>	n/a
<b>Listed:</b>	Dec-16	<b>Indirect cost ratio w/out perf. fee:</b>	n/a

## Investment Strategy

WGF offers investors an alternative to traditional 'long only' global LICs by running a market neutral strategy. This investment approach provides a long/short mandate that allows the company to take advantage of both undervalued and overvalued global securities. The proceeds raised from short selling securities provides funding for WGF to retain as cash or reinvested into the Long portfolio. Typically, the Manager will hold between 40-80 securities within both the Long and Short portfolios.

## Personnel

Investment Personnel: Justin Braitling (Chief Investment Officer), Tom Richardson (Portfolio Manager), Simon Felton (PM), Hamish Chalmers (Analyst), Delian Entchev (Analyst), Nick Cameron (Analyst).  
Directors: Rohan Hedley (Chairman), Philip Howard, Justin Braitling and Tim Bolger.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: The manager has the ability to short-sell securities.

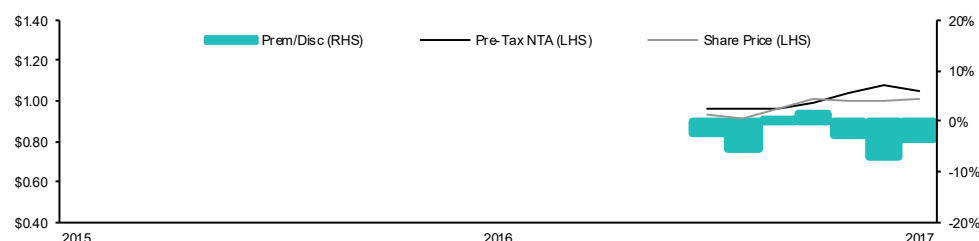
Cash/Fixed Income: \$88.3m (30 Sept '16) Debt: \$0.0m (31 Jun '17)

Dividend Reinvestment Plan: n/a

Other: affiliated with Australian Leaders Fund (ALF) & Watermark Market Neutral Fund (WMK)

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-6.9%	-8.3%	n/a	n/a	n/a	n/a
Benchmark	3.0%	6.9%	16.0%	11.4%	16.6%	12.5%
Active return	-9.9%	-15.2%	n/a	n/a	n/a	n/a
<b>NTA+</b>						
Performance	0.0%	0.0%	n/a	n/a	n/a	n/a
Benchmark	0.4%	0.8%	1.5%	1.9%	2.2%	2.9%
Active return	-0.4%	-0.8%	n/a	n/a	n/a	n/a

## Share Price and NTA



## Share Price and NTA Summary

<b>as at 30-Sep-17</b>	
Share price	\$0.95
Pre-tax NTA	\$1.08
Post-tax NTA	\$1.07

Premium/(Discount) share price to:

Pre-tax NTA	-12.5%
Post-tax NTA	-11.7%

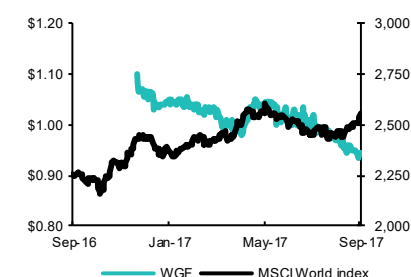
## Historic Dividend (prior 12-mths)

Dividends (net)*	\$0.00
Yield*	0.0%
Franking*	0%
Grossed up yield*	0.0%

## Capital Structure

Ordinary shares	82.8m
Options/other	82.8m
Fully diluted	165.6m
Market capitalisation	78.2m

## WGF share price v MSCI World



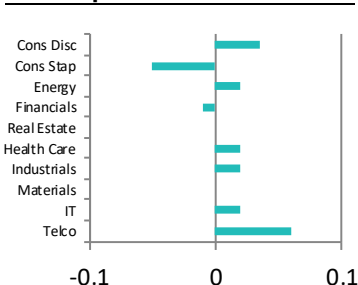
## Gross Portfolio %

<b>as at 30-Jun-17</b>	
Listed Securities (long)	115%
Listed Securities (short)	-107%
<b>Net exposure</b>	<b>8%</b>
Hybrids/Bonds (long)	0%
Cash	92%
<b>Gross Assets</b>	<b>100%</b>

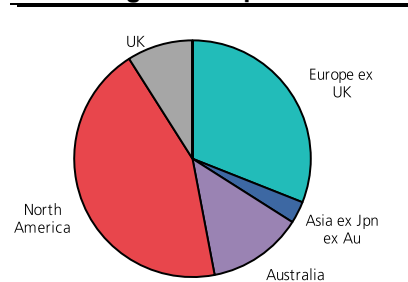
## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Net Exposure



## Gross Regional Exposure



\* The shareprice benchmark has been compared against the MSCI All Country World Net Index. + The NTA has been compared against the RBA Cash Rate.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking or the issue of options. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# GLOBAL VALUE FUND (GVF)

## International Focussed

<b>Mandate:</b>	Intl (Multi Assets)	<b>Benchmark:</b>	BBSW 1Year Rate + 4%
<b>Manager:</b>	Mirabella Financial Services^	<b>Indirect cost ratio with perf. fee:</b>	3.55%
<b>Listed:</b>	Jul-14	<b>Indirect cost ratio w/out perf. fee:</b>	2.16%

## Investment Strategy

GVF invests globally using a discount capture strategy. The fund owns a range of global assets all purchased at a discount to their intrinsic value. By capturing these discounts for its investors, the manager aims to provide an alternative source of market outperformance compared to more common stock selection strategies. The manager is based in London and has considerable experience in finding international assets trading at a discount to their intrinsic worth, and in identifying or creating catalysts that will be used to unlock this value.

## Personnel

Investment Personnel: Miles Staude. Directors: Jonathan Trollip (Chairman), Geoffrey Wilson, Chris Cuffe, Miles Staude.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives/Managed Funds, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Used for arbitrage and to manage currency exposures.

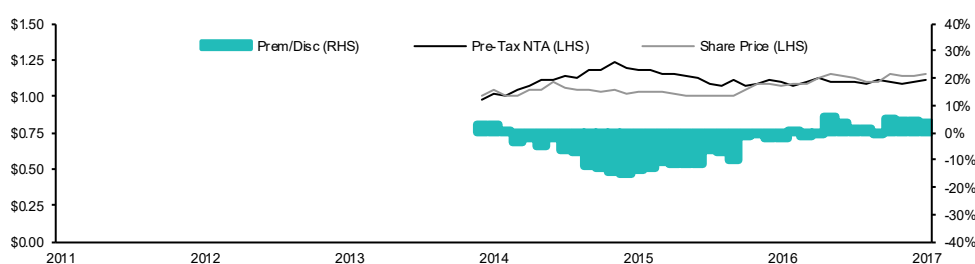
Cash/Debt: \$9.4m cash (30 Sept '17), \$0.0m Debt (30 Jun '17)

Dividend Reinvestment Plan: Yes

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-0.9%	5.6%	13.1%	6.9%	n/a	n/a
Index	2.2%	5.2%	13.3%	9.5%	15.1%	3.3%
Active return	-3.1%	0.4%	-0.2%	-2.6%	n/a	n/a
<b>NTA+</b>						
Performance	-0.2%	1.2%	12.2%	10.4%	n/a	n/a
Benchmark	1.5%	2.9%	5.9%	6.1%	15.1%	7.8%
Active return	-1.7%	-1.7%	6.3%	4.3%	n/a	n/a

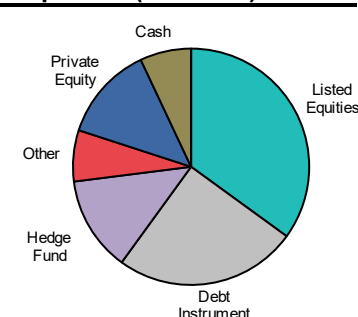
## Share Price and NTA



## Risk/Return Indicators

Information	Sharpe Ratio	Standard Deviation
<b>Share price*</b>		
Year 1	-0.02	1.34
Year 3	-0.22	0.55
Year 5	n/a	n/a
<b>NTA+</b>		
Year 1	0.71	1.09
Year 3	0.48	0.88
Year 5	n/a	n/a

## Exposure (Portfolio)



## Share Price and NTA Summary

<b>as at 30-Sep-17</b>	
Share price	\$1.15
Pre-tax NTA	\$1.11
Post-tax NTA	\$1.10

Premium/(Discount) share price to:

Pre-tax NTA	3.8%
Post-tax NTA	4.5%

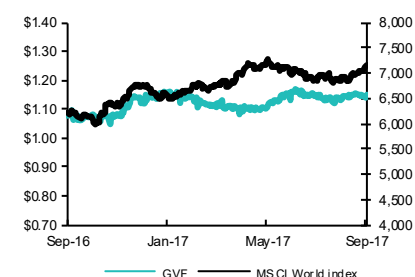
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.0615
Yield	5.3%
Franking	74%
Grossed up yield	6.9%

## Capital Structure

Ordinary shares	121.3m
Options/other	0.0m
Fully diluted	121.3m
Market capitalisation	139.5m

## GVF v MSCI World Index



## Top Holdings

<b>as at 30-Sep-17</b>	
DW Catalyst Fund	9.1
Jupiter Dividend & Growth	7.1
Third Point Offshore Invs	6.3
Carador Income Fund	6.1

**% of Total** **28.6**

## Currency Exposure

<b>as at 30-Sep-17</b>	
USD	39.0
AUD	30.0
EUR	21.0
Other	10.0

**% of Total** **100.0**

\* The shareprice bench mark has been compared against the MSCI World price index in AUD. + The NTA has been compared against the BBSW 1Year rate + 4 % ^The Manager has seconded the investment team at Staude Capital to manage the GVF.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# ARGO GLOBAL LISTED INFRASTRUCTURE (ALI)

## International Focussed

<b>Mandate:</b>	Global Listed Infrastructure	<b>Benchmark:</b>	FTSE Infra 50/50 (90%); BofA Fixed Rate (10%)
<b>Manager:</b>	Argo Service Company	<b>Indirect cost ratio with perf. fee:</b>	1.51%
<b>Listed:</b>	Jul-15	<b>Indirect cost ratio w/out perf. fee:</b>	1.51%

## Investment Strategy

ALI invests in listed global infrastructure. Its investment strategy involves a top down approach of their Global Investment universe – followed by a bottom up analysis of individual securities. The portfolio is concentrated across 50 – 100 stocks with a significant weighting to US Infrastructure securities. The Manager believes this strategy offers a value add to investors as global infrastructure is an asset class that has historically been characterised by stable income, strong returns, low volatility and low correlation to broader equity and fixed income markets.

## Personnel

Investment Personnel: Rob Becker (PM), Ben Morton (PM), Grace Ding, Humberto Medina, Thuy Quynh Dang, Tyler Rosenlicht, Kathleen Morris, Saagar Parikh. Directors: Ian Martin AM (Chairman), Joycelyn Morton, Gary Simon, Andrea Slattery and Jason Beddow.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Can hedge against extreme currency movements and enhance income.

Cash/Debt: \$3.2m cash (30 Sept '17), \$0m Debt (30 Jun '17)

Dividend reinvestment plan: Yes

Other: Portfolio managed by Cohen & Steers, a leading global manager specialising in listed infrastructure.

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-4.6%	2.0%	1.2%	n/a	n/a	n/a
Index	0.7%	4.6%	8.9%	n/a	n/a	n/a
Active return	-5.3%	-2.6%	-7.7%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	0.7%	3.7%	6.4%	n/a	n/a	n/a
Benchmark	0.7%	4.6%	8.9%	n/a	n/a	n/a
Active return	0.0%	-0.9%	-2.5%	n/a	n/a	n/a

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.74
Pre-tax NTA	\$2.05
Post-tax NTA	\$2.03

Premium/(Discount) share price to:

Pre-tax NTA	-15.1%
Post-tax NTA	-14.3%

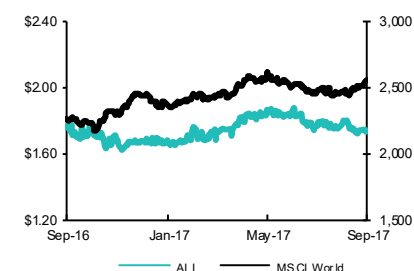
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.035
Yield	2.0%
Franking	0%
Grossed up yield	2.0%

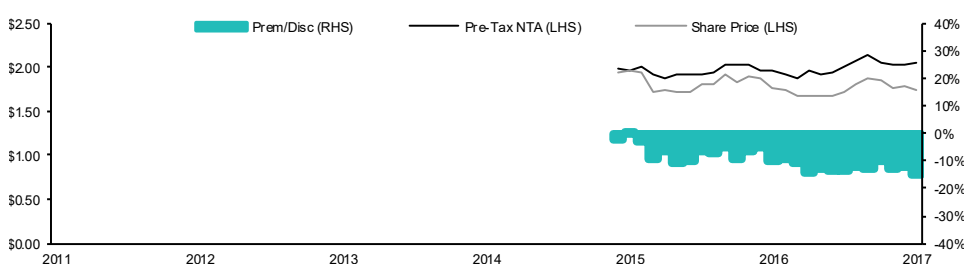
## Capital Structure

Ordinary shares	143.6m
Options/other	0.0m
Fully diluted	143.6m
Market capitalisation	249.8m

## ALI share price v MSCI World



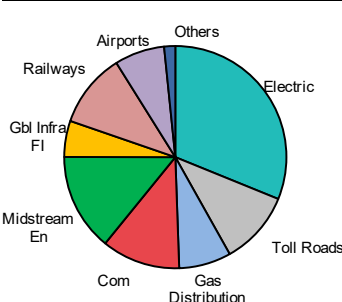
## Share Price and NTA



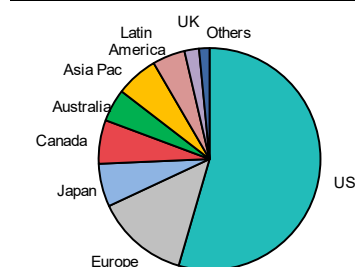
## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.11	-0.17	9.4%
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.66	0.40	9.4%
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Sector Exposure



## Regional Exposure



\* The share price and NTA benchmark has been compared against the FTSE Global Core Infrastructure 50/50 Index(90%) and BoFA Merrill Lynch Fixed Rate Preferred Securities Index (10%).

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# ELLERSTON ASIAN INVESTMENTS (EAI)

## International Focussed

<b>Mandate:</b>	Asian Equities	<b>Benchmark:</b>	MSCI AC Asia Ex-Jpn (\$AUD)
<b>Manager:</b>	Ellerston Capital	<b>Indirect cost ratio with perf. fee:</b>	1.23%
<b>Listed:</b>	Sep-15	<b>Indirect cost ratio w/out perf. fee:</b>	1.23%

## Investment Strategy

EAI provides investors with access to a portfolio of Asian Equity securities. Its investment strategy constructs a concentrated portfolio of between 20-40 large capitalisation, high quality, high growth Asian Equity Securities. It provides exposures to the Managers high conviction, benchmark independent style of investing which aims to identify high growth companies valued at a reasonable price.

## Personnel

Investment Personnel: Ashok Jacob (CIO), Mary Manning, Eric Fong, Freddy Hoh. Directors: Ashok Jacob (Chairman), Sam Brougham, Paul Dortkamp, Stuart Robertson.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Can hedge against currency movements.

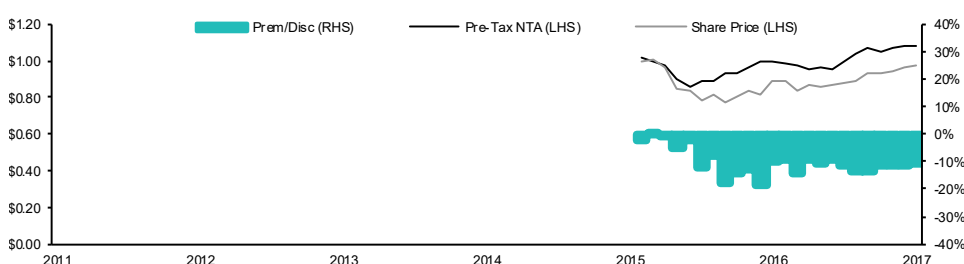
Cash/Debt: \$6.15m cash (30 Sept '17), \$0m Debt (30 Jun '17)

Dividend reinvestment plan: n/a

Other: Affiliated with EGI

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	3.7%	10.2%	9.0%	n/a	n/a	n/a
Index	3.5%	10.7%	17.3%	9.3%	11.0%	1.9%
Active return	0.2%	-0.5%	-8.3%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	2.9%	8.9%	9.2%	n/a	n/a	n/a
Benchmark	3.5%	10.7%	17.3%	9.3%	11.0%	1.9%
Active return	-0.6%	-1.8%	-8.1%	n/a	n/a	n/a

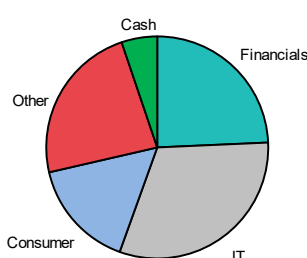
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.91	0.69	0.09
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-2.95	0.91	0.07
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Sector Exposure



## Share Price and NTA Summary

as at 30-Sep-17	
Share price	\$0.97
Pre-tax NTA	\$1.08
Post-tax NTA	\$1.07

Premium/(Discount) share price to:

Pre-tax NTA	-10.5%
Post-tax NTA	-9.0%

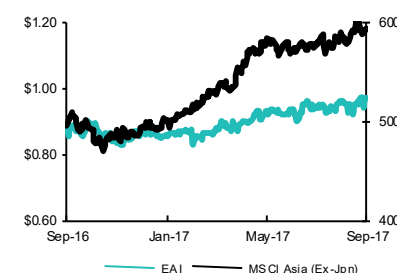
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.000
Yield	0.0%
Franking	n/a
Grossed up yield	n/a

## Capital Structure

Ordinary shares	109.5m
Options/other	65.2m
Fully diluted	174.7m
Market capitalisation	106.2m

## EAI v MSCI Asia (ex Jpn) Index



## Top Holdings

	%
as at 30-Sep-17	
Tencent Holdings	6.5
TSMC	5.7
Alibaba Group Holdings	4.7
DBS Group Holdings	4.7
Samsung Electronics	4.4
ICBC	3.3
China Construction Bank	3.1
Larsen and Toubro	3.0
Maruti Suzuki India	2.6
Ping An Insurance Group	2.3
<b>% of Total</b>	<b>40.3</b>

## Geographical Exposure

as at 30-Sep-17	
China/Hong Kong	48.8
India	13.4
ASEAN	12.2
Korea	10.4
Taiwan	10.0
Cash	5.2
<b>% of Total</b>	<b>100.0</b>

\* The shareprice bench mark has been compared against the MSCI Asia (Ex Japan) Price Index in AUD. + The NTA has been compared against the MSCI Asia (Ex Japan) Price Index in AUD.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# PM CAPITAL ASIAN OPPORTUNITIES FUND (PAF)

## International Focussed

**Mandate:** Asian (Ex- Jpn) Equities

**Manager:** PM Capital

**Listed:** May-14

**Benchmark:** MSCI Asia (Ex-Jpn) Accumulation

**Indirect cost ratio with perf. fee:** 1.48%

**Indirect cost ratio w/out perf. fee:** 1.48%

## Investment Strategy

PAF offers investors with a diversified portfolio of around 15-35 Asian listed equities (ex-Japan), of which the Manager considers to be undervalued. With a wide investment universe, the Manager focuses on key themes (like the gaming industry or the communications industry) that the Manager believes will provide long term growth in Asia. The Manager's investment process is a research intensive, bottom up approach which identifies both risk and opportunity.

## Personnel

Investment Personnel: Paul Moore (CIO), Kevin Bertoli, Jarod Dawson, John Whelan, Uday Cheruvu, Clement Tsueng, Annabelle Symons, Chen Lin. Directors: Andrew McGill (Chairman), Todd Barlow, Ben Skilbeck

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: The manager has the ability to indirectly gear the portfolio by short selling.

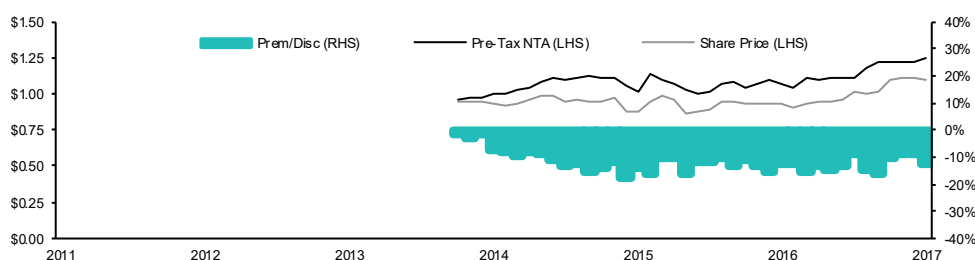
Cash/Debt: \$9.9m cash, \$2.2m Debt (30 Jun '17)

Dividend Reinvestment Plan: Yes

Other: The Manager actively manages currency exposure.

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	2.3%	10.4%	22.3%	8.1%	n/a	n/a
Index	4.4%	12.6%	19.9%	11.9%	13.7%	4.3%
Active return	-2.1%	-2.2%	2.4%	-3.8%	n/a	n/a
<b>NTA+</b>						
Performance	4.7%	14.7%	22.2%	10.0%	n/a	n/a
Benchmark	4.4%	12.6%	19.9%	11.9%	13.7%	4.3%
Active return	0.3%	2.1%	2.3%	-1.9%	n/a	n/a

## Share Price and NTA



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.09
Pre-tax NTA	\$1.25
Post-tax NTA	\$1.17

Premium/(Discount) share price to:

Pre-tax NTA	-12.7%
Post-tax NTA	-7.2%

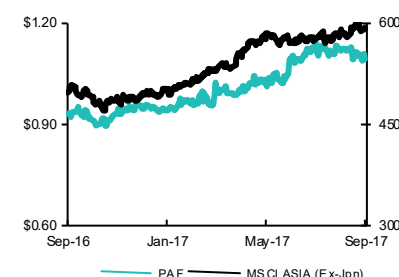
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.045
Yield	4.1%
Franking	100%
Grossed up yield	5.9%

## Capital Structure

Ordinary shares	56.2m
Options/other	0.0m
Fully diluted	56.2m
Market capitalisation	61.3m

## PAF v MSCI Asia (ex Jpn) Index



## Stock Example

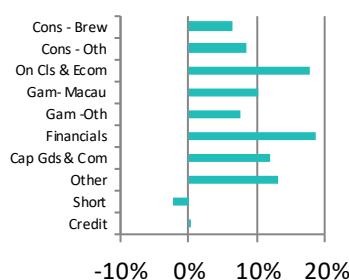
as at 30-Sep-17

Heineken Malaysia  
Dali Foods  
Baidu  
Wynn Macau  
Donaco International  
HSBC Holdings  
Turquoise Hill Resources  
Sinopec Kantons

## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.20	2.03	0.10
Year 3	-0.29	0.41	0.13
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	0.26	2.06	0.09
Year 3	-0.20	0.62	0.12
Year 5	n/a	n/a	n/a

## Portfolio Exposure



## Domicile of Business

as at 30-Sep-17

Greater China	53.8%
South East Asia	33.0%
International	7.8%
Developed Asia	5.4%

% of Total

100.0%

\* The shareprice bench mark has been compared against the MSCI Asia (Ex Japan) Net Index. + The NTA has been compared against the MSCI Asia (Ex Japan) Net Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# FUTURE GENERATION INVESTMENT CO (FGX)

## Domestic Focussed

<b>Mandate:</b>	Fund of funds	<b>Benchmark:</b>	All Ordinaries Accumulation
<b>Manager:</b>	Future Gen Investment Fund	<b>Indirect cost ratio with perf. fee:</b>	0.14%
<b>Listed:</b>	Sep-14	<b>Indirect cost ratio w/out perf. fee:</b>	0.14%

+The company does not charge a management fee or a performance fee.

## Investment Strategy

The Company will invest in a portfolio of funds that are predominantly investing in Australian equities. The vehicle will aim to provide a stream of fully franked dividends, achieve capital growth and to preserve capital. The managers are able to invest in any asset class and utilise any investment strategy in line with their investment mandate. Mandates include large-small cap, broad cap, deep value, active extension, absolute return and activism. The composition of the investment portfolio will vary over time, and the maximum allocation to a fund manager will be 20% of capital.

## Personnel

Investment Personnel: Geoffrey Wilson, Gabriel Radzynski, Matthew Kidman, Bruce Tomlinson & David Smythe. Directors: Jonathan Trollip (Chairman), Geoffrey Wilson, Gabriel Radzynski, David Paradise, David Leeton, Scott Malcolm & Kate Thorley.

## Key Information

Exposure: International/**Domestic**, Equities/Fixed Income/Derivatives/**Managed Funds**, Cash

Style: **Large/Medium/Small** Cap, **Balanced/Value/Growth**, Passive/**Active**, Long/**Short**

Derivatives: Used for arbitrage and in anticipation of a decline in the market value of that security.

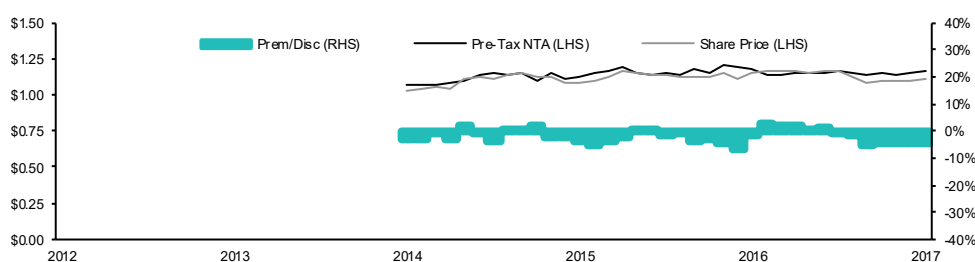
Cash/Debt: \$24.6m cash (30 Sept '17)

Dividend Reinvestment Plan: Yes, 2.5% discount to 4 day VWAP from (and including) ex-date

Other: Lieu of mgmt/perf. fees, a yearly donation of 1.0% of its NTA to support 'children at risk' charities.

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	1.8%	-2.5%	0.5%	5.1%	n/a	n/a
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	0.8%	-2.0%	-8.0%	-2.2%	n/a	n/a
<b>NTA+</b>						
Performance	1.9%	2.3%	3.6%	5.7%	n/a	n/a
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	0.9%	2.8%	-4.9%	-1.6%	n/a	n/a

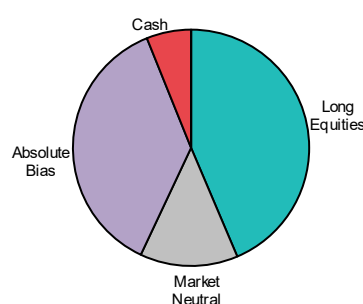
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-1.02	-0.36	0.06
Year 3	-0.20	0.35	0.07
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.94	0.30	0.03
Year 3	-0.23	0.47	0.07
Year 5	n/a	n/a	n/a

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.12
Pre-tax NTA	\$1.17
Post-tax NTA	\$1.17

Premium/(Discount) share price to:

Pre-tax NTA	-4.8%
Post-tax NTA	-4.5%

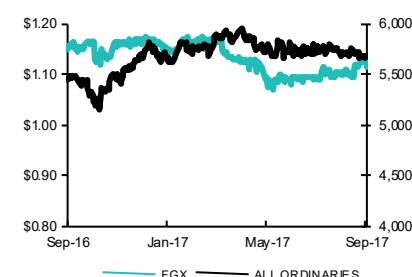
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.041
Yield	3.7%
Franking	100%
Grossed up yield	5.3%

## Capital Structure

Ordinary shares	349.7m
Options/other	0.0m
Fully diluted	349.7m
Market capitalisation	389.9m

## FGX share price v ASX All Ords



## Top Holdings

	%
as at 30-Sep-17	
Bennelong Aus Eq Fund	10.5
Regal Aus Long Short Eq	9.4
Wilson Asset Mgmt Eq Fund	8.6
Watermark Market Neutral Ti	7.3
Tribeca Alpha Plus Fund	6.9
Paradise Aus Eq Mid Cap	6.1
Eley Griffiths Small Comp	5.3
CI Aus Equity Fund	5.1
Paradise Large Cap	4.8
Sandon Capital Activist Fd	4.3
L1 Cap Long Short Fund	3.2
Bennelong Long Short	3.2
ARCO Invest Absolute	2.9
CBG Asset Aus Eq Fund	2.4
Vinva Aus Eq Fund	2.4
L1 Cap Aus Eq Fund	2.4
Discovery Aus Small Comp	2.1
LHC Cap Aus High Conv	1.7
The Level 18 Fund	1.7
<b>% of Total</b>	<b>90.3</b>

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# FUTURE GENERATION GLOBAL INVEST CO (FGG)

## International Focussed

<b>Mandate:</b>	Fund of funds	<b>Benchmark:</b>	MSCI World Index (AUD)
<b>Manager:</b>	Future Gen Global Invest Fund	<b>Indirect cost ratio with perf. fee:</b>	0.45%
<b>Listed:</b>	Sep-15	<b>Indirect cost ratio w/out perf. fee:</b>	0.45%
+The company does not charge a management fee or a performance fee.			

## Investment Strategy

FGG will invest in a portfolio of funds that are predominantly investing in Global equities. The vehicle's objective is to provide a stream of fully franked dividends and achieve capital growth. The fund managers can invest in any asset class and utilise any investment style or strategy. Mandates include long equities, absolute bias and quantitative strategy. The composition of the investment portfolio will vary over time, and the maximum single allocation to a fund manager will be limited to 10%. The Company itself is also permitted to invest directly into global and domestic equities.

## Personnel

Investment Personnel: Geoffrey Wilson, Amanda Gillespie, Aman Ramrakha, Sean Webster, Chris Donohoe. Directors: Belinda Hutchinson (Chair), Geoffrey Wilson, Frank Caserotti, Sue Cato, Karen Penrose, Sarah Morgan.

## Key Information

Exposure: **International/Domestic, Equities/Fixed Income/Derivatives/Managed Funds, Cash**

Style: **Large/Medium/Small Cap, Balanced/Value/Growth, Passive/Active, Long/Short**

Derivatives: Used to enhance or protect returns.

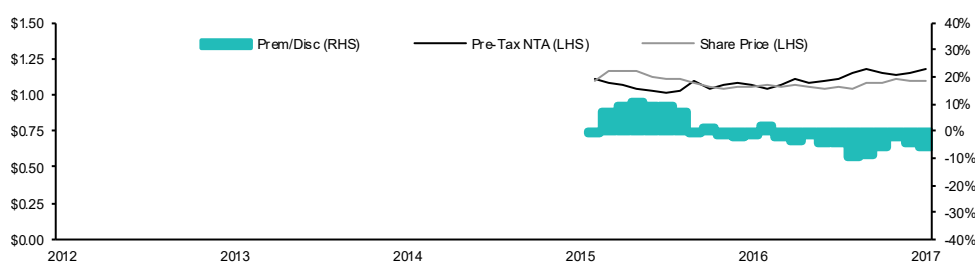
Cash/Debt: \$30.9m cash (30 Sept' 17)

Dividend Reinvestment Plan: Yes

Other: Lieu of mgmt/perf. fees, a yearly donation of 1.0% of its NTA to support 'mental health' charities.

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	1.9%	3.8%	5.7%	n/a	n/a	n/a
Index	3.0%	6.9%	16.0%	11.4%	16.6%	5.2%
Active return	-1.1%	-3.1%	-10.3%	n/a	n/a	n/a
<b>NTA+</b>						
Performance	1.8%	5.7%	10.9%	n/a	n/a	n/a
Benchmark	3.0%	6.9%	16.0%	11.4%	16.6%	5.2%
Active return	-1.2%	-1.2%	-5.1%	n/a	n/a	n/a

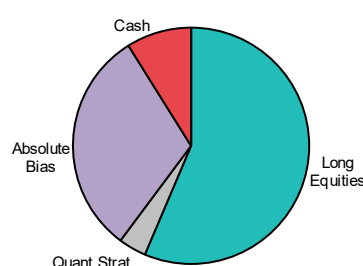
## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	-0.93	0.46	0.07
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-2.74	1.10	0.07
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Exposure (Portfolio)



## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.10
Pre-tax NTA	\$1.18
Post-tax NTA	\$1.15

Premium/(Discount) share price to:

Pre-tax NTA	-6.4%
Post-tax NTA	-4.6%

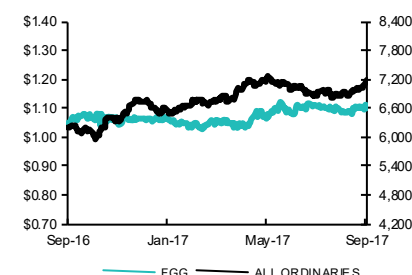
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.01
Yield	0.9%
Franking	100%
Grossed up yield	1.3%

## Capital Structure

Ordinary shares	295.8m
Options/other	0.0m
Fully diluted	295.8m
Market capitalisation	325.4m

## FGG v MSCI World Index



## Top Holdings

as at 30-Sep-17

CI Global Eq (Unhedged)	10.1
Magellan Global Fund	9.6
Ironbridge Global Focus Fun	8.9
Antipodes Global Fund	8.3
Marsico Global Fund	7.4
VGI Partners Funds	7.2
Caledonia Fund	6.4
Nikko AM Global Share Fund	5.9
Manikay Global Opp USD Fu	4.8
Elerston Global Mid Small C	4.6
Morphic Global Opp Fund	4.4
NB Systematic Global Eq	3.8
Paradise Gbl Small Mid Cap	3.5
Avenir Value Fund	3.4
Antipodes Asia Fund	2.8

% of Total

91.1

\* The shareprice benchmark has been compared against the MSCI All Country World TR Index. + The NTA has been compared against the MSCI All Country World TR Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# URB INVESTMENTS (URB)

## Domestic Focussed

<b>Mandate:</b>	Australian Listed Equities & Property	<b>Benchmark:</b>	8.0% p.a. Hurdle
<b>Manager:</b>	Contact Asset Mgmt	<b>Indirect cost ratio</b> with perf. fee:	n/a
<b>Listed:</b>	Apr-17	<b>Indirect cost ratio</b> w/out perf. fee:	n/a

## Investment Strategy

URB is a research driven LIC focused on capturing long-term value by investing in a diversified portfolio of assets with exposure to urban renewal and regeneration. URB provides shareholders access to a diversified portfolio of equity assets exposed to urban renewal as well as direct access to exclusive urban renewal deals through a co-invest agreement with Soul Pattinson in all Direct Property opportunities.

## Personnel

Investment Personnel: Tom Milner, Will Culbert. Directors: Warwick Negus (Chairman), Victoria Weekes, Tony McDonald, Bruce Dungey.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/**Property**/Derivatives, **Cash**

Style: **Large/Medium**/Small Cap, Balanced/**Value**/Growth, Passive/**Active**, **Long**/Short

Derivatives: n/a

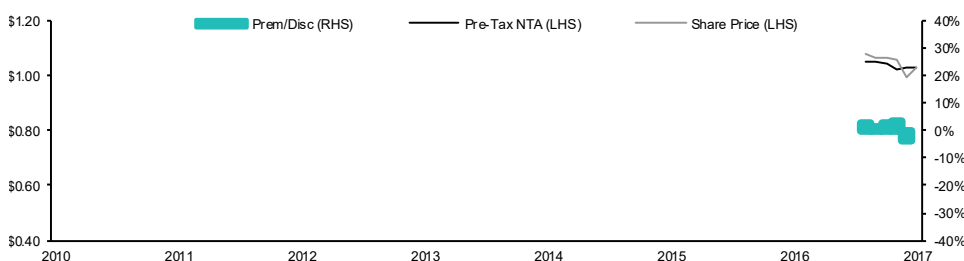
Cash/Debt: \$6.1m cash (30 Sept '17), \$0m Debt (30 June '17)

Dividend reinvestment plan: n/a

Other: n/a

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	-3.3%	n/a	n/a	n/a	n/a	n/a
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	7.7%
Active return	-4.3%	n/a	n/a	n/a	n/a	n/a
<b>NTA+</b>						
Performance	-1.0%	n/a	n/a	n/a	n/a	n/a
Benchmark	1.9%	3.9%	8.0%	8.0%	8.0%	8.0%
Active return	-2.9%	n/a	n/a	n/a	n/a	n/a

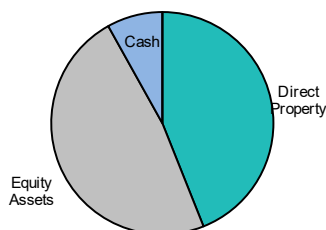
## Share Price and NTA



## Risk/Return Indicators

Share price*	Information Ratio	Sharpe Ratio	Standard Deviation
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	n/a	n/a	n/a
Year 3	n/a	n/a	n/a
Year 5	n/a	n/a	n/a

## Regional Exposure



## Share Price and NTA Summary

as at 30-Sep-17	
Share price	\$1.03
Pre-tax NTA	\$1.03
Post-tax NTA	\$1.03

Premium/(Discount) share price to:

Pre-tax NTA	0.0%
Post-tax NTA	0.0%

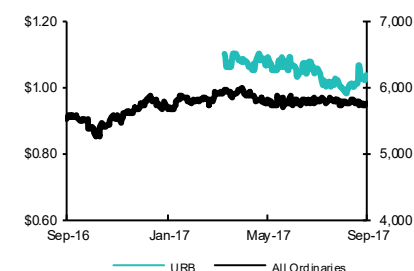
## Historic Dividend (prior 12-mths)

Dividends (net)	\$0.000
Yield	0.0%
Franking	0%
Grossed up yield	0.0%

## Capital Structure

Ordinary shares	72.9m
Options/other	72.8m
Fully diluted	145.7m
Market capitalisation	75.0m

## URB share price v ASX All Ords



## Top Holdings

as at 30-Sep-17		%
Purt No 5: Prestons	16.4	
Purt No 4: Penrith	16.3	
Purt No 3: Kingsgrove	12.2	
Sydney Airport	5.2	
Transurban Group	4.8	
Wesfarmers	2.9	
Lendlease Group	2.8	
Adelaide Brighton	2.7	
Telstra	2.1	
Mirvac Group	1.8	
Harvey Norman Holdings	1.8	
CSR	1.7	
National Storage REIT	1.7	
Woolworths	1.7	
AP Eagers	1.5	
Regis Healthcare	1.5	
Seymour Whyte	1.5	
BWP Trust	1.4	
Qube Holdings	1.3	
Stockland	1.3	
<b>% of Total</b>	<b>82.6</b>	

\* The shareprice benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the 8.0% performance benchmark.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns, however, are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

# SANDON CAPITAL INVESTMENTS (SNC)

## Domestic Focussed

<b>Mandate:</b>	Australian listed	<b>Benchmark:</b>	BBSW 1 Month Rate
<b>Manager:</b>	Sandon Capital	<b>Indirect cost ratio with perf. fee:</b>	4.72%
<b>Listed:</b>	Dec-13	<b>Indirect cost ratio w/out perf. fee:</b>	2.34%

## Investment Strategy

The company's investment philosophy is to build a concentrated portfolio of undervalued securities where the manager believes that there are opportunities to encourage change to unlock the securities' intrinsic value. SNC will aim to deliver an absolute positive return over the medium to long term while preserving capital and providing growth.

## Personnel

Investment Personnel: Gabriel Radzynski (Managing Director), Campbell Morgan. Directors: Gabriel Radzynski (Chairman), Peter Velez, Matthew Kidman.

## Key Information

Exposure: International/**Domestic**, **Equities**/Fixed Income/**Derivatives**, **Cash**

Style: Large/**Medium**/Small Cap, Balanced/**Value**/Grow th, Passive/**Active**, **Long**/Short

Derivatives: No derivatives currently employed

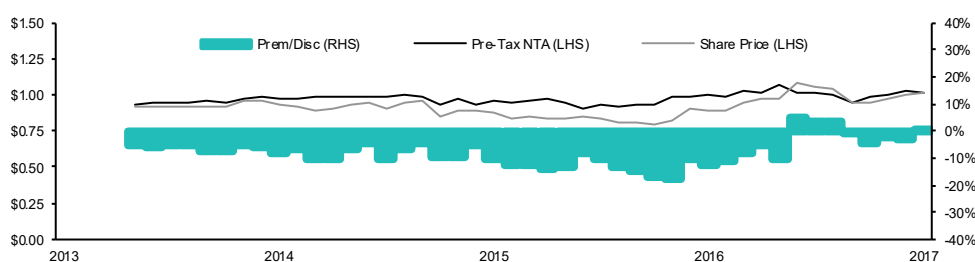
Cash/Debt: \$2.9m (30 Sept 17) cash, \$0 debt/hybrid (30 Jun 17)

Dividend reinvestment plan: No

Other: na

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	8.0%	-0.2%	21.9%	8.4%	n/a	n/a
Index	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	7.0%	0.3%	13.4%	1.1%	n/a	n/a
<b>NTA+</b>						
Performance	2.0%	3.5%	6.9%	5.9%	n/a	n/a
Benchmark	1.0%	-0.5%	8.5%	7.3%	10.1%	3.0%
Active return	1.0%	4.0%	-1.6%	-1.4%	n/a	n/a

## Share Price and NTA



## Risk/Return Indicators

	Information Ratio	Sharpe Ratio	Standard Deviation
<b>Share price*</b>			
Year 1	0.92	1.23	0.16
Year 3	0.07	0.42	0.14
Year 5	n/a	n/a	n/a
<b>NTA+</b>			
Year 1	-0.13	0.44	0.09
Year 3	-0.13	0.37	0.09
Year 5	n/a	n/a	n/a

\* The share price benchmark has been compared against the S&P/ASX All Ordinaries Accumulation Index. + The NTA has been compared against the S&P/ASX All Ordinaries Accumulation Index.

\*+ Measurement of a LIC's performance is calculated after all operating expenses, provision and payment of both income and realised capital gains tax and the reinvestment of dividends, and do not incorporate franking. Index returns however are entirely before any operating expenses or taxation. LIC returns will consequently be understated relative to the Index return.

## Share Price and NTA Summary

as at 30-Sep-17

Share price	\$1.02
Pre-tax NTA	\$1.01
Post-tax NTA	\$0.97

Premium/(Discount) share price to:

Pre-tax NTA	0.8%
Post-tax NTA	4.2%

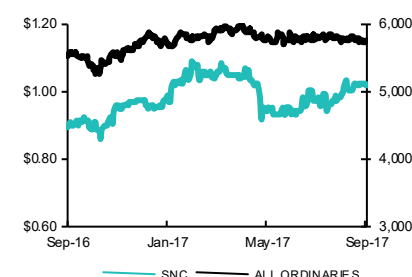
## Historic Dividend (prior 12-mths)

Dividends (net)*	\$0.065
Yield*	6.4%
Franking	100%
Grossed up yield*	9.1%

## Capital Structure

Ordinary shares	48.0m
Options/other	40.5m
Fully diluted	88.5m
Market capitalisation	48.7m

## SNC share price v ASX All Ords

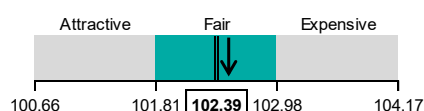


## Top 20 Holdings %

Not disclosed

# Contango MicroCap Convertible Notes (CTNG)

Price:  
\$102.50  
Recommendation:  
Hold  
Risk Rating:  
Medium



Investment Data	
Securities on issue	0.265m
Market capitalisation	\$26.6m
Face value	\$100.00
Issue terms	5.50% fixed
52 week low/high	\$98.00/\$103.00
Gross running yield	5.37%
Gross yield to maturity	4.42%
Swap rate (2.5 years)	2.10%
Trading margin (YTM-swap)	2.32%
Fair valuation margin	2.50%

Issuer Details	
Issuer	Contango
ASX code	CTN
Franking balance (Jun 2017)	\$1m
Gearing (Debt/Equity) (Jun 2017)	16%

Dividend Details	
Cum/ex dividend	Cum div
Ex dividend date	22 Mar 18
Dividend payable	3 Apr 18
Dividend amount (net)	\$2.75
Franking	0%
Dividend frequency	Half Yearly
Cumulative/non cumulative	Mandatory
Accrued income	-\$0.06

Redemption	
Maturity date	31 Mar 20
Redemption value	\$100.00
Parent share price	\$0.97
Conversion price (optional)	\$1.300
Conversion shares value	\$74.62
Estimated option value	\$0.25
Step-up margin	n/a

## Fixed Rate Debt

### Security view

CTNG is a redeemable convertible note, paying interest at a 5.50% fixed rate yield out until its 31 Mar 2020 maturity date. In addition, each CTNG security contains an unlisted option to convert into CTN shares on any half yearly interest payment date at a price of \$1.30, compared with the current CTN price of \$0.97. This currently requires an annualised CTN share price gain of at least 12.4% for the option to be in the money by the maturity date. We currently value this option at \$0.25. The \$26.5m CTNG issue is CTN's only debt facility, representing a gearing ratio (interest bearing liabilities / total equity) of 16% at 30 June 2017 (covenant 25%). The key risk investing in CTNG is the impact from a decline in the market value and earnings of CTN's investment portfolio. This may reduce the ability of CTN to pay scheduled interest and redeem CTNG at maturity, especially if this is associated with a material increase in gearing.

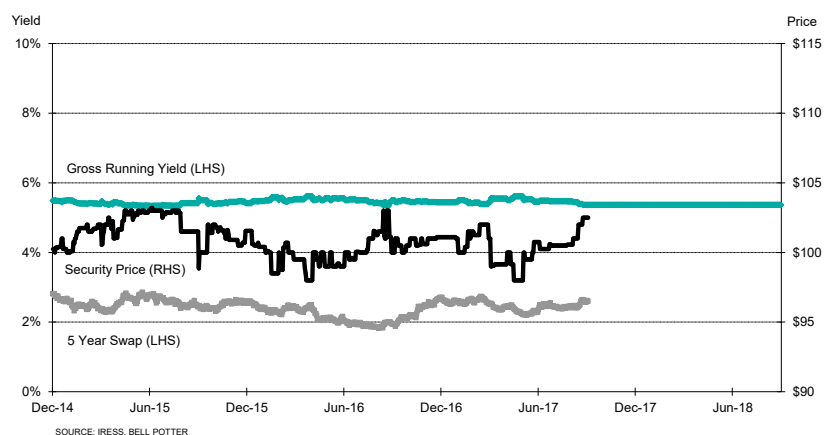
### Redemption details

Unless redeemed or converted earlier, CTNG will be redeemed for \$100 on 31 March 2020. In addition, holders have a conversion option into CTN shares at \$1.30 at each half yearly interest payment date.

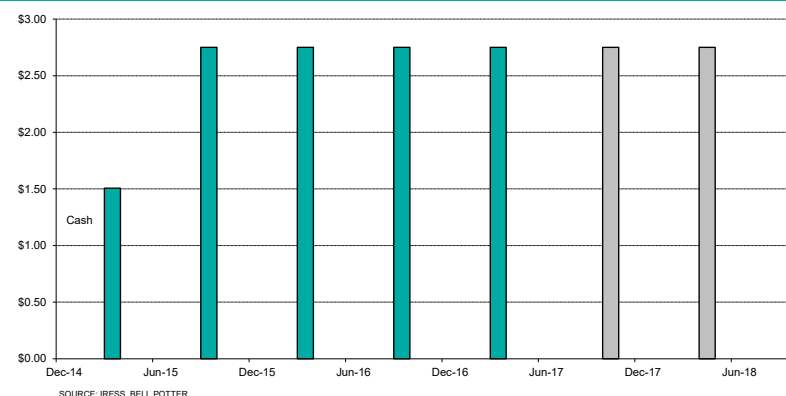
### Parent view

Listing in 2004, CTN is the largest small cap LIC with an investment portfolio of \$198m at June 2017. Its portfolio is currently diversified across 93 securities where the largest exposure to a single company represents 3.7% of the total portfolio. Its objective is to invest into small and microcap companies typically worth \$10-350m at the time of investment, seeking to outperform its benchmark of the medium to long term, while providing for the payment of regular franked dividends. The Manager uses the 'business cycle' approach to identify themes that will be important drivers of performance for particular sectors and industries.

## Security price and running yield



## Fixed distributions



# Whitefield Convertible Resettable Preference Shares (WHFPB)

Price:

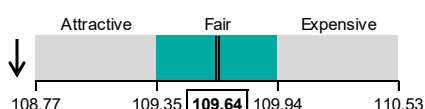
\$107.35

Recommendation:

Buy

Risk Rating:

Low



## Investment Data

Securities on issue	0.40m
Market capitalisation	\$42.9m
Face value	\$100.00
Issue terms	7.0% fully franked
52 week low/high	\$105.00/\$112.00
Gross running yield	9.32%
Gross yield to first call	6.10%
Swap rate (1.1 years)	1.84%
Trading margin	4.23%
Fair valuation margin	2.25%

## Issuer Details

Issuer	Whitefield
ASX code	WHF
Franking balance (Mar 2017)	\$12m
Gearing (ND+Pref/E) (Mar 2017)	8.4%

## Dividend Details

Cum/ex dividend	Cum div
Ex dividend date	21 Nov 17
Dividend payable	13 Dec 17
Dividend amount (net)	\$3.50
Franking	100%
Dividend frequency	Half Yearly
Cumulative/non cumulative	Non
Accrued income	\$2.14

## Conversion

Exchange / reset	30 Nov 18
Conversion discount	up to 3.5%
Parent share price	\$4.51
Conversion shares value	\$103.63
Step-up margin	n/a

## Fixed Rate Reset Preference Share

### Security view

In a low interest rate environment, the 7.00% fully franked coupon fixed until Nov 2018 appears compelling. The investment metrics remain attractive at \$107.35 with a gross running yield of 9.32% and a gross yield to first call of 6.10%. The operational risk of WHF is low with its conservative investment portfolio typically exposed to the top 100 ASX listed industrial companies, ~30% of which is weighted to the 4 major banks. With no debt, the \$40m WHFPB issue represents 8.6% of WHF's \$465m listed portfolio at 31 Mar 2017. This places WHF in a very strong position to pay preference dividends and fund conversion / redemption.

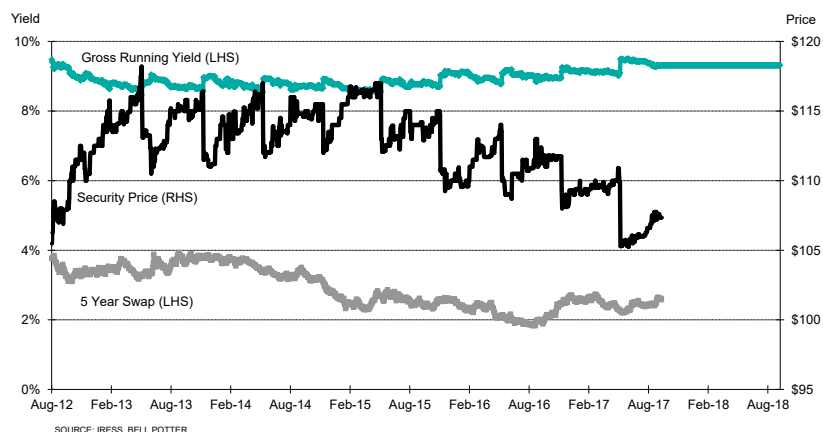
### Conversion details

At the first reset date (30 Nov 2018), if WHF wishes to amend WHFPB terms, it needs to provide holders with details of the new terms at least 50 business days prior to the reset date. WHF may also elect to convert or redeem WHFPB at the reset date. The reset date also provides WHFPB holders the option to elect for Holder Exchange, where WHF has the option to convert WHFPB into shares, or redeem for cash. All future reset dates post 2018 will occur at 3 year intervals. Non payment of scheduled WHFPB dividends provides investors with the right to request Holder Exchange. Investors may also request Holder Exchange under a Holder Trigger Event if WHF's gearing (net debt + prefs / equity) exceeds 35%. WHF also has a conversion right under a Gearing Event if gearing exceeds 25%.

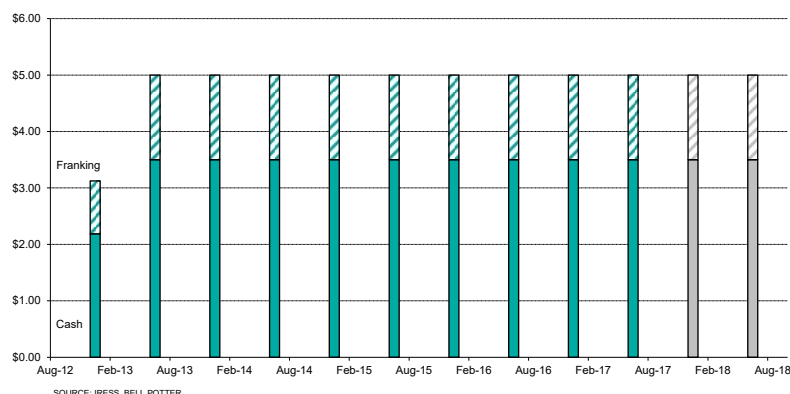
### Parent view

With a history dating back to 1923, WHF is one of Australia's oldest listed investment companies. WHF's investment portfolio at 31 Mar 2017 comprised \$9m of cash and \$465m of ASX listed securities across 167 industrial companies.

## Security price and running yield



## Fixed distributions



## Appendix A: Glossary of terms

**Annualised Compound Total Returns:** The Annualised Compound Total Return calculates the constant yearly return that would result in the initial value of an investment reaching its present value.

**Active Management:** Investing with the goal of outperforming a benchmark index.

**Balanced Investing:** Investing in securities with neither a preference for Growth or Value investing.

**Beta:** In the context of this report, a Beta is a representation of the tendency of a company's share price to respond to swings in the Market. A Beta of 1 indicates that a company's share price will move in line with the Market. A Beta of greater than 1 indicates that a share's price will be more volatile than the Market. Our Market Proxy is the All Ordinaries Accumulation Index.

**Dilutive Security:** When a company issues additional shares in itself at a price below the current value of existing shares this will have a dilutive effect.

**Estimated Fully Diluted NTA:** Some LICs have additional securities that have the ability to convert to, or create, new ordinary securities in the Company. If a security can be converted to ordinary securities at a price lower than the LIC's NTA, this will dilute its NTA on a per share basis.

**Excess Return to Risk Ratio:** This ratio, also known as the Sharpe Ratio (see Sharpe Ratio for definition), provides a measure of the return of each portfolio relative to the risk taken by the Investment Manager in achieving that return. A high return is only desirable if it does not come with too much additional risk (volatility of returns - see Standard Deviation).

**Grossed Up Dividend Yield:** Dividends paid plus any franking credits passed on to shareholders. We have focused on this measure to enable valid comparison between LICs whose dividends are franked and those that are not.

**Growth Investing:** Investing in securities with a bias towards higher projected Earnings Per Share growth rates and Return On Equity.

**Indirect Cost Ratio:** The ICR, as defined in the Corporations Act 2001, is the ratio of the Fund's management costs to average net assets. In layman's terms, it covers all expenditure, excluding transaction and finance costs, in the management of the Fund. This includes management fees, performance fees, marketing, audit, legal, rent, etc.

We are using this method of calculation to standardise the cost ratios across our LIC universe, given many different interpretations of the MER calculations by LICs and the inability to confirm the calculation. ICR is generally accepted as the principal expense ratio calculation for the Managed Funds industry.

**Net Tangible Assets (NTA):** Total assets of the Company minus any intangible assets such as goodwill and trademarks, less all liabilities of the Company. This is calculated before any theoretical tax is payable if the entire portfolio was sold. The largest liability of most LICs is the Management Fee, while some LICs also provide for performance fees, should the LIC's portfolio achieve certain benchmarks. Management fees are generally a reflection of how actively a portfolio is managed as well as its size.

**Option Adjusted Portfolio Return:** A LIC's calculated portfolio return over a period may be negatively impacted if there are new securities issued during a period. This is because the Manager will not have been able to generate returns off the new funds over the entire period, which will detract from the performance of the overall portfolio. Accordingly, where new securities have been issued in a LIC we will remove the impact of those securities creating an Option Adjusted Portfolio Return.

**Passive Management:** Investing in an attempt to track the return of the underlying benchmark index. Typically a passively managed portfolio has good diversification, low turnover (good for keeping down internal transaction costs), and lower management fees.

**Premium/Discount to Pre-Tax NTA:** While share prices of LICs are generally based around their NTA, the vagaries of supply and demand, as well as the market perception of a company's outlook, mean that a LIC's share price may move substantially below (discount) or above (premium) its NTA.

**Appendix A: Glossary of terms (continued)**

**Renounceable Rights Issue:** This is an offer by the LIC to shareholders to purchase more shares in the Company. Given these rights are normally issued at a discount they have an inherent value that can be traded on the ASX.

**Stapled Options:** These are options that cannot be traded individually. They are attached to a share or similar security and this combined security must be traded in a 'bundle'.

**Total Shareholder Return (TSR):** Highlights total increase in the value of \$100 invested in a LIC over a given period by a shareholder on the assumption that dividends are reinvested. TSR takes into account grossed up dividends paid as well as share price appreciation and may differ from share price performance in this regard.

**Value Investing:** Investing in securities that appear to be undervalued taking in to consideration certain valuation metrics.

## Appendix B: Legend to Performance Measures

The following provides an explanation of each item contained within 'our performance measures'.

**Figure - Historical Performance of Pre-Tax NTA and Security Price versus the Benchmark**

Performance	3-mth	6-mth	1 year	3 yr p.a.	5 yr p.a.	10 yr p.a.
<b>Share price*</b>						
Performance	3.9%	-6.0%	-14.7%	5.4%	-0.6%	6.9%
Index	1.9%	-9.6%	-11.4%	8.5%	-2.1%	6.3%
Active return	2.0%	3.6%	-3.3%	-3.1%	1.5%	0.6%
<b>NTA+</b>						
Performance	3.4%	-7.8%	-7.8%	9.0%	0.1%	7.4%
Benchmark	2.1%	-9.7%	-10.5%	7.6%	-2.3%	6.2%
Active return	1.3%	1.9%	2.7%	1.4%	2.4%	1.2%

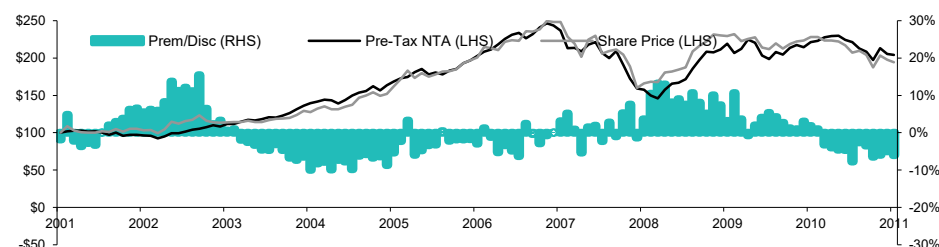
**Performance** - The Annualised Compound Total Return calculates the compound yearly return over a period, inclusive of dividends. Dividends are reinvested from the payment date using the most recent historical pre-tax NTA for the NTA performance calculation and the closing price of

the security on the prepayment date for the security calculation. Where a LIC has been listed for less than three years each return has been adjusted to reflect the annualised return since its listing.

**Benchmark** - The relevant benchmark has been selected by the Manager. In some instances, the exact Index as selected by a LIC will not be readily available. In such cases, we have determined the most appropriate surrogate index to provide readers with a reasonable guide as to the performance and volatility of that LIC's benchmark. The benchmark is either sourced from IRESS or Bloomberg.

**Active-return** - Active Return is the difference between the pre-tax NTA or security price and the underlying benchmark. A positive difference indicates an outperformance versus the benchmark and a negative difference indicates an underperformance relative to the benchmark.

**Figure - Return and Premium/Discount to pre-tax NTA**



**Share Price** - The light grey line highlights the total increase in the value of \$100 invested by that Investment Manager over the time period (assumes dividends reinvested) on a pre-tax basis. Portfolio performance is measured in dollars on the left-hand axis of the Graph.

**Pre-Tax NTA** - The black line provides a total increase in the value of \$100 if the investor were able to liquidate the investment at the underlying Pre-Tax NTA over the time period (assumes dividends reinvested). Performance is also referenced to the left-hand axis of the Graph.

**Premium/Discount to Pre-Tax NTA** - The light green columns represent the share price premium/discount relative to month-end pre-tax NTA and is measured as a percentage on the right-hand axis.

## Appendix B: Legend to Performance Measures (continued)

Figure 3 - Risk Return Indicators

**Risk/Return Indicators**

	Information	Sharpe	Standard	Tracking
Share price*	Ratio	Ratio	Deviation	Error
Year 1	0.18	-0.02	16.4%	15.0%
Year 3	-0.40	-0.62	33.2%	30.2%
Year 5	0.16	-0.18	32.1%	30.5%
<b>NTA+</b>				
Year 1	2.21	0.99	11.4%	3.1%
Year 3	-0.60	-0.56	29.2%	7.2%
Year 5	-0.65	-0.33	25.8%	10.1%

**Information Ratio** - This Ratio is a measure of the risk adjusted return of the LIC. It is defined as the Active Return divided by the Tracking Error. Active Return is the difference between the return of the security and the return of a selected benchmark index. The Tracking Error is the standard deviation of the Active Return.

**Sharpe Ratio** - This Ratio provides a measure of the return of each LIC's portfolio relative to the risk taken by the Investment Manager in achieving that return. A high return is only desirable if it does not come with too much additional risk (volatility of returns - see Standard Deviation). A Sharpe Ratio is calculated by subtracting a selected *Risk Free Rate* (Aust. Govt 10-year Bond yield) from a return, and dividing that by the Standard Deviation of that return.

**Standard Deviation:** This is a measure of the dispersion of a portfolio's returns around its average return. A data set that has many monthly returns a long way from the average return will have a greater standard deviation than a set of monthly returns that are close to the average. In the context of this report, we calculate the average monthly return of each LIC, as represented by changes in its NTA, and from this we can calculate a standard deviation from its average. Theoretically, a LIC that achieves the exact same return every month would have a standard deviation of zero.

**Tracking Error:** This measures how much the return of a portfolio deviates from the return of its benchmark index. A data set that has a low Tracking Error means that its returns are closely tracking the Portfolio's benchmark. Tracking Error is the standard deviation of the differences between the return of the portfolio and the return of the benchmark.

**Appendix C: Disclosures**

- WAM Research (WAX): WAX announced an Equity Raising on 28 October 2013. WAM paid a service fee equal to 1.0% (excluding GST) of the Application Monies provided. Bell Potter Securities and its Advisers shared in this Fee.
- Australian Leaders Fund (ALF): ALF announced an Equity Raising on 24 October 2013. ALF paid a service fee equal to 1.25% (excluding GST) of the Application Monies provided. Bell Potter Securities and its Advisers shared in this Fee.
- WAM Capital (WAM): WAM announced an Equity Raising on 14 October 2013. WAM paid a stamping fee equal to 1.0% (excluding GST) of the Application Monies provided. Bell Potter Securities and its Advisers shared in this Fee.
- Watermark Market Neutral Fund (WMK): WMK listed on 18 July 2013. WMK paid a stamping fee equal to 1.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Clime Capital (CAM): CAM announced a Renounceable Right Issue on 13 February 2013. CAM paid a stamping fee equal to 1.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Cadence Capital (CDM): CDM announced an Equity Raising on 14 January 2013. CDM paid a stamping fee equal to 2.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Australian Leaders Fund (ALF): ALF announced an Equity Raising on 19 December 2012. ALF paid a stamping fee equal to 1.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Cadence Capital (CDM): CDM announced an Equity Raising on 20 September 2012. CDM paid a stamping fee equal to 2.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- WAM Capital (WAM): WAM announced an Equity Raising on 23 July 2012. WAM paid a stamping fee equal to 1.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- PM Capital Global Opportunities Fund (PGF): Bell Potter Securities was a Joint Lead Manager of the PM Capital Global Opportunities Fund IPO on 12 December 2013. PGF paid a service fee equal to 1.25% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Platinum Capital (PMC): Bell Potter Securities was a Co-Manager of the Platinum Capital Placement in November 2013 and received a fee for the service.
- Watermark Market Neutral Fund (WMK): WMK announced a Placement on 24 March 2014. WMK paid a stamping fee equal to 1.0% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Clime Capital (CAM): CAM announced a Placement on 20 March 2014. CAM paid a service fee equal to 1.5% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Future Generation Investment Fund (FGX): FGX paid a service fee equal to 1.82% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- PM Capital Asia (PAF): PAF paid a service fee equal to 1.50% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Acorn Capital Investment Fund (ACQ): Bell Potter Securities was a Joint Lead Manager of the Acorn Capital Investment Fund IPO on 1 May 2014, but did not receive a Corporate Fee for this Service. ACQ paid a service fee equal to 1.5% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Global Value Fund (GVF): GVF paid a service fee equal to 2.50% (excluding GST) of the Application Monies provided with valid Application Forms bearing a Licensee's stamp to the extent Shares were allotted. Bell Potter Securities and its Advisers shared in this Fee.
- Magellan Flagship Fund (MFF): Bell Potter Securities was a Co-Manager of the MFF Renounceable Rights issue in May 2015 and received a fee for the service.
- Argo Global Listed Infrastructure (ALI): Bell Potter Securities was a Co-Lead Manager for this IPO in July 2015 and received a fee for the service.
- Wealth Defenders Equity (WDE): Bell Potter Securities was a Co-Lead Manager for this IPO in October 2015 and received a fee for the service.