

# May 2020 Investment Update

Pre-tax NTA

W | A | M *Capital* \$1.57

W | A | M *Leaders* \$1.15

W | A | M *Global* \$2.31

W | A | M *Microcap* \$1.26

W | A | M *Research* \$1.00

W | A | M *Active* \$0.90

## Dear Fellow Shareholders,

The last month saw the Black Lives Matter movement against police brutality and injustice towards people of colour gain momentum in the US and throughout the world, as it increased the awareness of various biases, discrimination and racism present in today's society. The rebound in equity markets continued in May as economies reopened and anticipation of a 'V-shaped' recovery increased. Unparalleled monetary and fiscal stimulus continues to support asset prices. The risk now is that of a second wave of coronavirus infections, the rise in US-China tensions, the shape of the economic recovery and the heightened valuations occurring in segments of the market.

Australia will end its 29-year recession free run, as gross domestic product growth fell by 0.3% in the March quarter with a further contraction predicted for the June quarter. However our relative strength in responding to the coronavirus saw state and federal governments take steps to reopen the economy during May. Reserve Bank of Australia Governor Philip Lowe noted "it is possible that the economic downturn will not be as severe as earlier thought" while consumer data from the Commonwealth Bank of Australia showed an increase in spending and the ANZ-Roy Morgan Consumer Confidence Index increased continued an eight-week climb. The S&P/ASX All Ordinaries Accumulation Index closed up 5.0% for the month, with significant gains in the dominant banking and mining sectors. The MSCI World Index (AUD) rose 3.4% during the month and other major indices rallied strongly in local terms: the US S&P 500 Index by 4.8%, the UK FTSE 100 Index by 3.4%, Euro Stoxx 50 Index by 4.9% and Japan's TOPIX Index by 6.8%.

## Time to level the capital raising field for retail investors

In a column for the [Australian Financial Review](#), Chief Executive Officer Kate Thorley advocated for retail investors' equal participation in capital raisings during the month. A tidal wave of capital raisings hit the equity market as companies looked to strengthen their balance sheets as the Great Lockdown set in. Twelve years since we last experienced this trend, in the wake of the GFC, retail investors are still locked out of discounted capital raisings open only to wholesale investors.

## WAM Vault

It was a great pleasure to share [WAM Vault](#) with you all during May and we greatly appreciate the feedback we have received. We were amazed to see the videos, transcripts and audio accessed more than 20,000 times. Thank you for your interest.

If you would like to access the content visit [www.wilsonassetmanagement.com.au/vault](http://www.wilsonassetmanagement.com.au/vault) and to help us improve this new initiative please complete the [survey](#). We missed meeting you in person for our Shareholder Presentations and look forward to seeing you again as soon as it is safe to do so.

Thank you for your support, and please stay safe.



Geoff Wilson AO  
Chairman &  
Chief Investment Officer



## LIC snapshot

LIC	Focus	Share price*	NTA before tax May-20	Cash weighting*	Fully franked interim dividend	Profits reserve^
W   A   M <i>Capital</i>	The most exciting undervalued growth opportunities in the Australian market	\$1.975	\$1.57	17.6%	7.75cps	6.1cps
W   A   M <i>Leaders</i>	Actively investing in the largest Australian companies	\$1.11	\$1.15	8.6%	3.25cps	15.6cps
W   A   M <i>Global</i>	The world's most compelling undervalued growth companies	\$2.04	\$2.31	11.1%	3.0cps	24.0cps
W   A   M <i>Microcap</i>	The most exciting undervalued growth opportunities in the Australian micro-cap market	\$1.30	\$1.26	16.1%	3.0cps	28.7cps
W   A   M <i>Research</i>	The most exciting undervalued growth opportunities in the Australian market	\$1.445	\$1.00	17.4%	4.9cps	26.2cps
W   A   M <i>Active</i>	Market mispricing opportunities in the Australian market	\$0.93	\$0.90	16.1%	3.0cps	5.9cps

\*As at 11 June 2020.

^The profits reserve figures are as at 31 May 2020.

# W | A | M Global

The world's most compelling undervalued growth companies.

## Portfolio update

Global equity markets rallied in concert during May as economies began to exit the lockdown phase and the prospect of a 'V-shaped' recovery improved. Significant contributors to the investment portfolio performance during the month included global online payments company Paypal (NASDAQ: PYPL), low-cost variety retailers Dollar General (NYSE: DG) and B&M European Value Retail (LON: BME).

Serving as an electronic alternative to cash and credit card payments, US-listed Paypal supports online money transfers. Paypal is a key beneficiary of the accelerating offline-to-online shift of commerce and payments. In May, Paypal reported its first quarter 2020 results with an increase in total payment volume of 18% and an increase in revenue of 12% on the comparative quarter. Paypal added 20.2 million accounts in the March 2020 quarter, with a monthly record of 7.4 million accounts achieved in April and recorded its largest single day of transactions on 1 May. The company also provided guidance on revenue growth of 13%, and 15-20% earnings per share growth in the second quarter. Shares in Paypal closed up 26.0%, in local terms, for the month.

The coronavirus outbreak has seen an increase in thrifty behaviour by consumers, and we believe this trend will endure given the high likelihood of persistent unemployment. WAM Global has holdings in Dollar General and B&M which are large dollar store operators across the US and Europe respectively. In May, Dollar General reported net sales increase of 28% to USD8.4 billion in the first quarter of 2020 compared to USD6.6 billion in the first quarter of 2019 and a 2% reduction in selling, general and administrative expenses as a percentage of sales in the same period. B&M reported significant growth in DIY and gardening product demand with revenue increasing 23% in the first eight weeks of the financial year.

The short-term outlook for global equity markets appears optimistic given the significant monetary and fiscal support, although we remain cautious around the growing signs of excess we see in parts of the market, as highlighted by valuations of such stocks as the recently US-listed Nikola (NASDAQ: NKL), which surged to a c. USD29 billion market valuation before generating any revenue. We continue to remain focused on investing in companies that meet our rigorous investment process during this time.

## Net Tangible Assets (NTA) per share

	NTA before tax	NTA after tax and NTA before tax on unrealised gains	NTA after tax
May 2020	230.86c	233.72c	227.51c
Apr 2020	224.99c	227.69c	223.41c

## Market capitalisation (ASX: WGB)

\$435.1m<sup>#</sup>

## Gross assets

\$489.5m<sup>\*</sup>

## Listed equities

\$423.5m

## Investment portfolio performance (pa since inception June 2018)

5.8%<sup>^</sup>

MSCI World Index (AUD): 8.3%

## Annualised fully franked interim dividend

6.0c

## Cash weighting

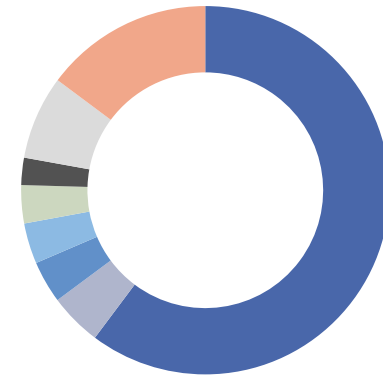
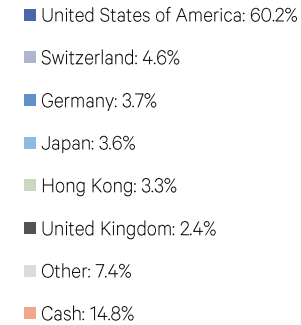
14.8%

<sup>#</sup>Based on the 29 May 2020 share price of \$2.05 per share and 212,249,854 shares on issue.

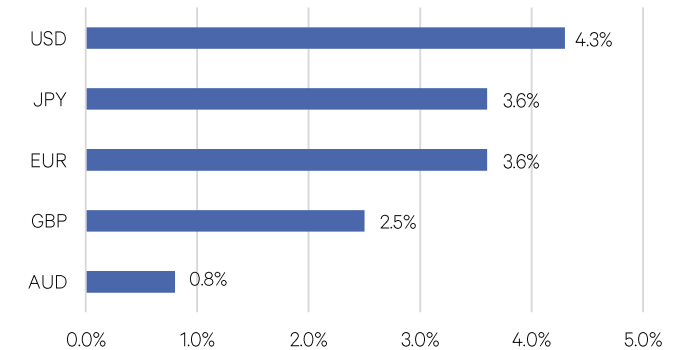
<sup>\*</sup>Gross assets exclude the \$1.8m offer costs receivable balance associated with the Initial Public Offer (repayable by the Investment Manager).

<sup>^</sup>Investment portfolio performance and index returns are before expenses, fees and taxes.

## Portfolio by geographical exposure



## Cash currency exposure



## Top 20 holdings (in alphabetical order)

3038 JP	700 HK	AMZN US	AON US	ATVI US	AZO US	CDW US	CME US	COST US	DG US
FIS US	HAS US	HFG GR	ICE US	INTU US	LOGN SW	LOW US	MSFT US	NOMD US	TMO US

# W | A | M Capital

The most exciting undervalued growth opportunities in the Australian market.

## Portfolio update

The Australian equity market rallied strongly in May as the reopening of the domestic economy commenced and economic data beat expectations. Significant contributors to the investment portfolio outperformance included automotive company Bapcor (ASX: BAP), retail travel agency Webjet (ASX: WEB), agricultural companies Elders (ASX: ELD) and GrainCorp (ASX: GNC).

During the month, we increased our holdings in automotive and travel companies in anticipation of an increase in domestic tourism and car usage as the lockdown measures began to be reversed. During the month, Bapcor raised \$56 million from a share purchase plan, significantly exceeding the \$30 million goal and adding to the \$180 million placement completed in April to institutional investors. Shares in Webjet surged 35.3% in May on investor optimism that domestic and international tourism will recommence earlier than expected.

Conditions for agricultural companies have improved with recent rain in core geographies. We hold positions in select companies that have strengthened their balance sheets and industry position during the drought. During the month, Elders announced strong half yearly results, reporting underlying earnings before interest and tax (EBIT) of \$52.8 million, a 55.3% increase on the prior corresponding period. GrainCorp also posted strong interim results in May, which demonstrated the benefits of the company's operational improvements within its processing and grains divisions. Elders and GrainCorp stand to benefit from an above-average wheat crop and high livestock prices.

## Net Tangible Assets (NTA) per share

	NTA before tax	NTA after tax and before tax on unrealised gains*	NTA after tax*
May 2020	157.11c	164.18c	166.83c
Apr 2020	147.17c	155.93c	159.89c

\*Includes 0.90 cents per share of tax assets resulting from the acquisition of unlisted investment companies.

## Market capitalisation (ASX: WAM)

\$1,400.1m<sup>#</sup>

## Gross assets

\$1,142.9m

## Listed equities

\$909.0m

## Investment portfolio performance (pa since inception Aug 1999)

15.7%<sup>^</sup>

S&P/ASX All Ordinaries Accumulation Index: 7.7%

## Dividends paid since inception (per share)

246.25c

## Annualised fully franked interim dividend yield

8.0%<sup>#</sup>

<sup>#</sup>Based on the 29 May 2020 share price of \$1.93 per share and the annualised FY20 fully franked interim dividend of 15.5 cents per share. WAM Capital has 725,465,456 shares on issue.

<sup>^</sup>Investment portfolio performance and index returns are before expenses, fees and taxes.

## Top 20 holdings (in alphabetical order)

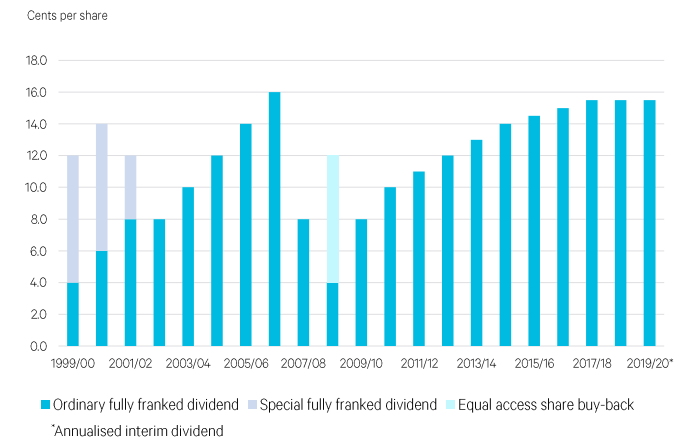
 AUSTAL LIMITED	 AUI	 Bapcor	 Breville	 BWX	 CODAN	 CFL	 Downer	 Elders	 Fisher & Paykel Healthcare	
ASB	AUI	BAP	BRG	BWX	CDA	CKF	DOW	ELD	FPH	
 idp	 INFOMEDIA	 Ingenia	 JOHNS LYNG GROUP	 PENGANA INTERNATIONAL INVESTMENTS	 Steadfast	 SGH	 Industrial Services, Media, Energy and Investments	 TGG	 TRG TELECOM	 VIVA Energy Australia
IEL	IFM	INA	JLG	PIA	SDF	SVW	TGG	TPM	VEA	

## Portfolio by sector

- Consumer Discretionary: 18.2%
- Financials: 16.2%
- Information Technology: 9.6%
- Industrials: 9.5%
- Consumer Staples: 8.0%
- Health Care: 6.2%
- Communication Services: 5.9%
- Materials: 2.6%
- Real Estate: 2.0%
- Energy: 1.3%
- Cash: 20.5%



## History of fully franked dividends



<sup>#</sup>Based on the 29 May 2020 share price of \$1.93 per share and the annualised FY20 fully franked interim dividend of 15.5 cents per share. WAM Capital has 725,465,456 shares on issue.

<sup>^</sup>Investment portfolio performance and index returns are before expenses, fees and taxes.

# W | A | M Leaders

Actively investing in the highest quality Australian companies.

## Portfolio update

Notable gains in mining, banking and travel holdings drove the investment portfolio outperformance in May. Significant contributors included miners BHP Group (ASX: BHP), Fortescue Metals Group (ASX: FMG) and Rio Tinto (ASX: RIO), financial institutions Westpac Banking Corporation (ASX: WBC), National Australia Bank (ASX: NAB) and Australia and New Zealand Banking Group (ASX: ANZ), retail travel agency Flight Centre Travel Group (ASX: FLT) and airline Qantas Airways (ASX: QAN).

Australian banks traded at decent discounts to their book value during uncertainty around the depth and the speed of the recovery of the Australian economy. In March, we took advantage of this mispricing opportunity and had the largest relative bet on the Australian banking sector since WAM Leaders' inception. Pleasingly the banks have rallied strongly following this low point, collectively lifting their market capitalisation by \$33.4 billion in the final week of May.

In May, the price of iron ore rallied strongly to almost USD100 per tonne. Supply disruptions in iron ore exports from Brazil due to the coronavirus outbreak and an increase in demand for the commodity in China resulted in an uplift for Australian exporters.

Flight Centre and Qantas rallied from recent lows, which saw the shares trading below asset replacement cost, as the coronavirus shutdown eased in Australia and the prospect of increased domestic tourism improved significantly.

## Net Tangible Assets (NTA) per share

	NTA before tax	NTA after tax before tax on unrealised gains	NTA after tax
May 2020	114.95c	117.48c	114.93c
Apr 2020	109.12c	111.75c	110.81c

## Market capitalisation (ASX: WLE)

\$849.7m\*

## Gross assets

\$922.1m

## Listed equities

\$839.7m

## Investment portfolio performance (pa since inception May 2016)

9.8%<sup>^</sup>

S&P/ASX 200 Accumulation Index: 6.0%

## Dividends paid since inception (per share)

16.9c

## Annualised fully franked interim dividend yield

6.0%\*

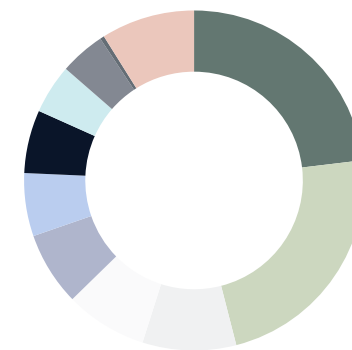
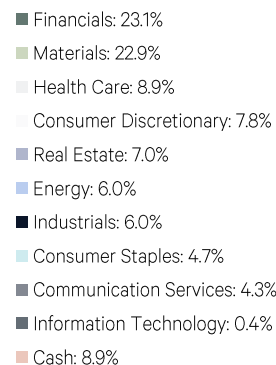
\*Based on the 29 May 2020 share price of \$1.08 per share and the annualised FY20 fully franked interim dividend of 6.5 cents per share. WAM Leaders has 786,731,577 shares on issue.

\*Investment portfolio performance and index returns are before expenses, fees and taxes.

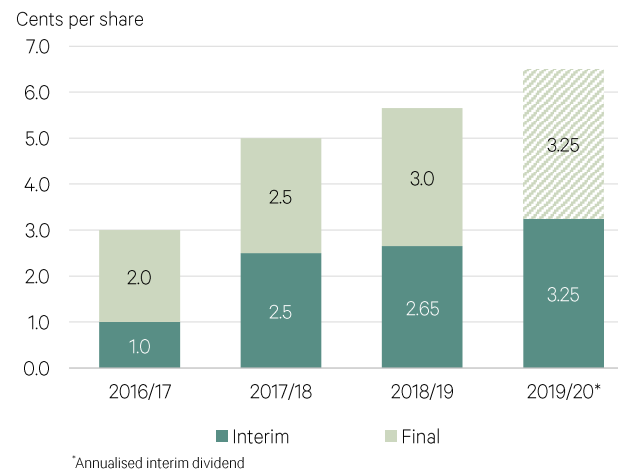
## Top 20 holdings (in alphabetical order)



## Portfolio by sector



## History of fully franked dividends



\*Annualised interim dividend



# W | A | M *Microcap*

The most exciting undervalued growth opportunities in the Australian micro-cap market.

## Portfolio update

Contributors to the solid investment portfolio performance during the month included smash repair company AMA Group (ASX: AMA), fashion retailer City Chic Collective (ASX: CCX) and infant goods retailer Baby Bunting Group (ASX: BBN).

During the month we increased our holdings in automotive companies, including AMA, in anticipation of an increase in domestic tourism and car usage as the lockdown measures began to be reversed. During May, AMA announced a cost reduction program and a successful contract with SG Fleet Group (ASX: SGF) to service an estimated 4,000 annual repairs across Australia.

Retail companies which demonstrated an ability to adapt to structural changes caused by the coronavirus, particularly the shift to online shopping, have presented solid investment opportunities. As an omni-channel retailer, two thirds of City Chic's global sales are derived from online purchases. During the month, City Chic reported growth in online sales during the period, up 57% from the same period a year prior. In a trading update in May, Baby Bunting reported consistent growth in its e-commerce channel, highlighting growth of approximately 66% on the prior corresponding period. Year to date, online sales represent 14% of the company's total sales.

## Net Tangible Assets (NTA) per share

	NTA before tax	NTA after tax and unrealised gains	NTA after tax
May 2020	125.86c	127.15c	123.89c
Apr 2020	116.04c	117.31c	116.96c

## Market capitalisation (ASX: WMI)

\$176.6m<sup>#</sup>

## Gross assets

\$181.2m

## Listed equities

\$143.1m

## Investment portfolio performance (pa since inception June 2017)

14.3%<sup>^</sup>

S&P/ASX Small Ordinaries Accumulation Index: 6.8%

## Dividends paid since inception (per share)

15.75c

## Annualised fully franked interim dividend

6.0c

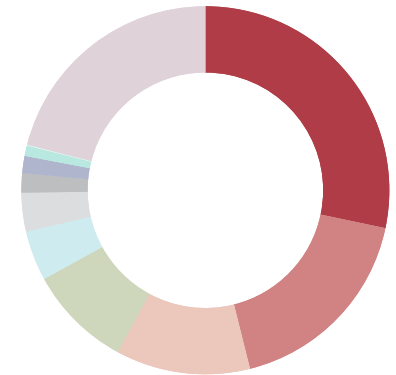
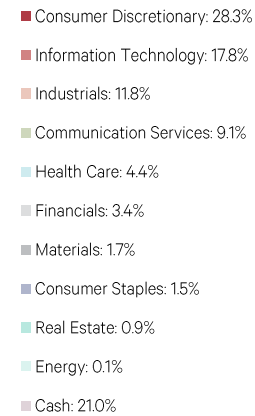
<sup>#</sup>Based on the 29 May 2020 share price of \$1.245 per share and 14,185,810 shares on issue.

<sup>^</sup>Investment portfolio performance and index returns are before expenses, fees and taxes.

## Top 20 holdings (in alphabetical order)

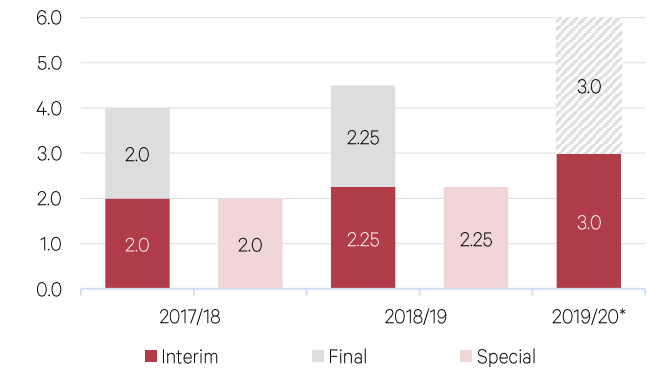


## Portfolio by sector



## History of fully franked dividends

Cents per share



\*Annualised interim dividend

## Portfolio update

Significant contributors to the solid investment portfolio outperformance in May included automotive company Bapcor (ASX: BAP), education placement service provider IDP Education (ASX: IEL) and home furnishings retailer Adairs (ASX: ADH).

During the month, Bapcor raised \$56 million from a share purchase plan (SPP), significantly exceeding the \$30 million goal and adding to the \$180 million placement to institutional investors completed in April. We also increased our exposure to student placement and testing company, IDP Education in anticipation of a faster than expected recommencement of tertiary education for international students. During the month, the company announced the successful completion of an approximate \$29 million SPP, following the successful completion of IDP Education's \$225 million placement to institutional investors in April.

In a trading update in May, Adairs announced that online sales have exceeded expectations offsetting the lost revenue from closed stores with online sales up 221% for the period. The company has taken decisive action to manage working capital and reduce costs across the business and plan for all stores to be re-opened in June. We continue to see opportunities in undervalued companies such as Adairs that are able to shift their focus to growing online demand.

## Net Tangible Assets (NTA) per share

	NTA before tax	NTA after tax and before tax on unrealised gains	NTA after tax
May 2020	99.65c	103.06c	103.21c
Apr 2020	93.52c	97.59c	98.92c

## Market capitalisation (ASX: WAX)

\$266.1m<sup>#</sup>

## Gross assets

\$193.5m

## Listed equities

\$145.1m

## Investment portfolio performance (pa since change in investment strategy July 2010)

14.1%<sup>^</sup>

S&P/ASX All Ordinaries Accumulation Index: 7.6%

## Dividends paid since inception (per share)

109.2c

## Fully franked dividend yield

7.1%<sup>#</sup>

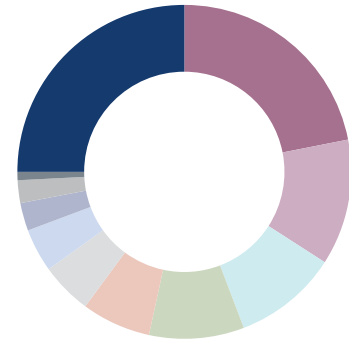
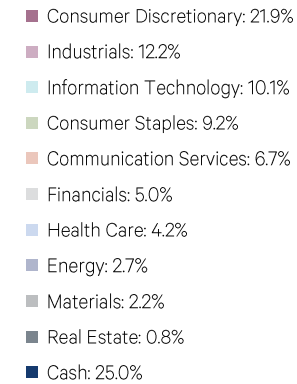
<sup>#</sup>Based on the 29 May 2020 share price of \$1.375 per share and the annualised FY20 fully franked interim dividend of 9.8 cents per share. WAM Research has 193,532,143 shares on issue.

<sup>^</sup>Investment portfolio performance and index returns are before expenses, fees and taxes.

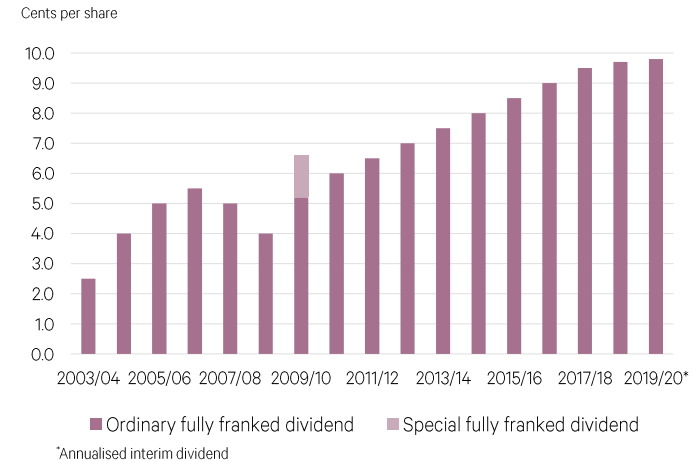
## Top 20 holdings (in alphabetical order)

adairs	ARISTOCRAT	AUSTAL LIMITED	BAPCOR	Breville	BWX	city chic	CODAN	CLEANAWAY	Elders
ADH	ALL	ASB	BAP	BRG	BWX	CCX	CDA	CWY	ELD
integral	idp	INFO MEDIA	JOHNS LYNG GROUP	PSC INSURANCE GROUP	REA Group	Sigma Healthcare	SGH   Industrial Services, Media, Energy and Investments	TRG TELECOM	VIVA Energy Australia
IDX	IEL	IFM	JLG	PSI	REA	SIG	SVW	TPM	VEA

## Portfolio by sector



## History of fully franked dividends



\*Annualised interim dividend

# W | A | M *Active*

Market mispricing opportunities in the Australian market.

## Portfolio update

Significant contributors to the investment portfolio's solid performance in May included affordable accommodation and services provider Ingenia Communities (ASX: INA) and integrated services provider Downer EDI (ASX: DOW). Ingenia Communities has performed strongly despite the coronavirus induced lockdown, reporting record high occupancies in lifestyle communities and strong booking numbers for June, as holiday parks are set to open in NSW and QLD. The company has also acquired a NSW coastal lifestyle location with development upside and conditionally acquired a greenfield development site in Victoria, allowing it to capitalise on a key growth corridor.

Downer EDI designs, builds and sustains assets, infrastructure and facilities across Australia and New Zealand. In May, the company announced a \$450 million contract with Fortescue Metals Group (ASX: FMG) through the provision of early mining and maintenance services at the Eliwana iron ore mine in the Pilbara region. We see a robust medium term trajectory of growth for Downer EDI given a favourable environment for infrastructure projects across Australia.

## Net Tangible Assets (NTA) per share

	NTA before tax	NTA after tax and before tax on unrealised gains	NTA after tax
May 2020	90.09c	94.95c	94.94c
Apr 2020	84.65c	91.15c	91.15c

## Market capitalisation (ASX: WAA)

\$43.4m<sup>#</sup>

## Gross assets

\$42.3m

## Listed equities

\$36.4m

## Investment portfolio performance (pa since inception Jan 2008)

10.8%<sup>^</sup>

Bloomberg AusBond Bank Bill Index (Cash): 3.2%

## Dividends paid since inception (per share)

71.7c

## Fully franked dividend yield

6.5%<sup>#</sup>

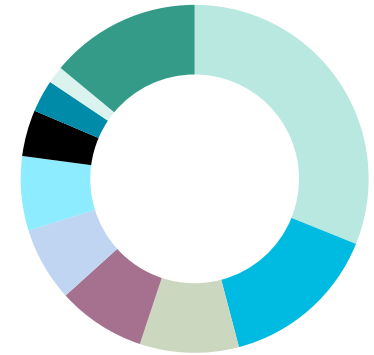
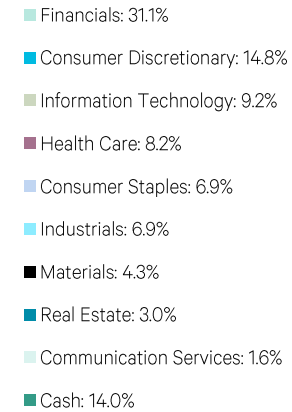
<sup>#</sup>Based on the 29 May 2020 share price of \$0.93 per share and the annualised FY20 fully franked interim dividend of 6.0 cents per share. WAM Active has 46,620,288 shares on issue.

<sup>^</sup>Investment portfolio performance is before expenses, fees and taxes.

## Top 20 holdings (in alphabetical order)

									
A2M	APX	AUI	BVS	CKF	DOW	FPH	GNC	HLS	INA
									
IPH	JBH	KBC	MIN	NXT	PIA	RHC	SDF	TGG	WEB

## Portfolio by sector



## History of fully franked dividends

