

#### RESEARCH

# **Listed Investment Companies**

January 2021 performance review and update

Conviction ideas: Our preferences within each sector are based on numerous quantitative and qualitative factors. Table 1 on page 2 provides a sector update, with our estimated current net tangible assets (NTAs) derived from our model portfolios for LICs.

#### **Traditional LICs**

The All Ordinaries Index posted another gain in January 2021, up 0.3% during the month, despite increased volatility and a slight pullback in the latter half of the month. Traditional LICs returned 0.4% on a pre-tax Net Tangible Asset (NTA) basis, outperforming the All Ordinaries Index, and returned 1.5% on a total shareholder return (TSR) basis. Traditional LICs have historically outperformed in the month of January as investors buy LICs for the dividend in the lead up to February. All traditional LICs in our coverage universe traded ex-div in February except Djerriwarrh Investments (DJW), which traded ex-dividend on 29 January. Our preferences are **Australian United Investment** (AUI), which is trading at an estimated 6.3% discount to NTA, and **Milton Corporation** (MLT), which is trading at an estimated 3.2% discount to NTA.

## Large capitalisation

L1 Long Short Fund (LSF) declared its first interim dividend (1.5 cps) during the month, following a strong performance in CY20 with pre-tax NTA increasing 29.5% on the pcp. Key preference **Perpetual Equity Investment Company** (PIC) declared an interim dividend of 2.8 cps and is trading at an estimated discount of 9.7%. Our second large-cap preference, **AMCIL** (AMH), is trading at an estimated 2.7% discount to NTA. AMH continues to outperform its benchmark across 1- and 3-year time horizons and has a 2.3% trailing yield.

### Small capitalisation and specialist

• Acorn Capital (ACQ) also maintained its outperformance versus its benchmark (Small Ordinaries index) over 1-, 3- and 5-year time horizons. ACQ was trading at a 3.2% discount to NTA as of 31 January. ACQ has declared an interim dividend of 4 cps, up from 3.65 cps in the pcp. Our second small-cap preference, Spheria Emerging Companies (SEC), also declared an increased interim dividend of 3.5 cps, up from 3 cps in the pcp. SEC is trading at a 15.4% discount to NTA. Specialist preference WAM Alternative Assets (WMA) has continued to narrow its discount, with its January month-end discount to NTA now in the single digits at 8.0%. Elsewhere, Hearts and Minds (HM1) declared its first interim dividend (12 cps) following a strong pre-tax NTA performance of 28.0% in CY20.

#### International

Overseas markets, as measured by the MSCI World Index, fell 1.0% in January. The index fell less (down 0.3%) on an AUD adjusted basis, with the AUD depreciating 0.6% relative to the USD in the month. Positive momentum, driven by vaccine developments and stimulus, continued in early January; however, volatility increased later in the month, as highly shorted stocks were squeezed. Slowing rising bond yields also dampened sentiment, with renewed concerns around inflationary expectations. Our preference, Magellan Global Fund (MGF), is trading at a 4.4% discount to NTA.

#### **CONTENTS**

Sector Update2
Performance table (Jan-21)4
Top picks
Acorn Capital (ACQ)5
AMCIL (AMH)6
Australian United Investment
Company (AUI)7
Magellan Global Fund (MGF)8
Milton Corporation (MLT)9
Perpetual Equity Investment
Company (PIC)10
Spheria Emerging Companies (SEC) 11
WAM Alternative Assets (WMA)12

### Supun Wijerathna, CFA

Research Associate (03) 9602 9325 swijerathna@ords.com.au

Table 1: Sector snapshot

### Listed Investment Companies coverage by sector

			Market	Trailing	Trailing	Trailing	TSR	Current	Current					
Traditional LICs	Code	Share Price	Cap.	Dividend	Dividend Yield	Grossed	since 1 Feb 21	Est. NTA	Estimated Disc/Prem	Jan NTA	Jan Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Argo Investments	ARG	8.40	(\$m) 6070.3	(cents) 28.0	3.3%	Up Yield 4.8%	-2.4%	8.19	2.5%	8.08	8.3%	3.8%	0.7%	0.16%
Australian Foundat.	AFI	7.19	8777.8	24.0	3.3%	4.8%	-2.4% -3.1%	6.77	6.2%	6.68	12.6%	6.4%	2.6%	0.16%
Australian Foundat.  Australian United In	AUI					4.8% 5.7%		9.55		9.46	-2.9%			
		8.95	1117.0	36.0	4.0%		-0.8%		-6.3%			-3.5%	-4.5%	0.10%
BKI Investment Ltd	BKI	1.45	1071.6	5.3	3.7%	5.2%	-6.4%	1.53	-4.6%	1.56	0.6%	-2.3%	-2.3%	0.17%
Diversified United	DUI	4.72	1002.9	15.5	3.3%	4.7%	0.0%	4.85	-2.7%	4.79	0.0%	-2.3%	-4.4%	0.13%
Djerriwarrh	DJW	3.03	682.3	10.5	3.5%	5.0%	1.0%	3.09	-2.1%	2.98	0.7%	-1.5%	2.8%	0.46%
Milton Corporation	MLT	4.77	3208.0	14.3	3.0%	4.3%	-0.1%	4.93	-3.2%	4.81	0.4%	-2.8%	-2.8%	0.13%
			Market	Trailing	Trailing	Trailing	TSR	Current	Current					
		Share	Cap.	Dividend	Dividend	Grossed	since	Est.	Estimated	Jan	Jan	1 Yr Ave	3 Yr Ave	
Large Capitalisation	Code	Price	(\$m)	(cents)	Yield	Up Yield	1 Feb 21	NTA	Disc/Prem	NTA	Disc/Prem	Disc/Prem	Disc/Prem	MER
AMCIL Limited	AMH	1.10	328.6	2.5	2.3%	3.2%	2.8%	1.13*	-2.7%	1.15	-7.0%	-6.9%	-6.9%	0.65%
Australian Leaders	ALF	1.01	193.0	2.5	2.5%	2.5%	-1.5%	n.a	n.a	1.10	-7.2%	-16.9%	-17.1%	1.00%
Cadence Capital	CDM	0.93	276.4	4.0	4.3%	6.2%	8.2%	1.06	-14.2%	1.03	-17.3%	-19.9%	-10.1%	1.00%
Carlton Investments	CIN	27.20	720.1	82.0	3.0%	4.3%	-0.1%	n.a	n.a	32.35	-15.0%	-16.9%	-14.5%	0.09%
Clime Capital	CAM	0.89	107.1	4.7	5.3%	7.5%	4.1%	0.90	-2.2%	0.92	-7.6%	-1.6%	-3.6%	0.83%
Concentrated Leaders	CLF	1.21	71.8	21.5	17.8%	25.4%	-3.6%	n.a	n.a	1.17	7.3%	-2.9%	-4.8%	0.75%
Contango Inc Gen Ltd	CIE	0.62	77.2	1.0	1.6%	2.2%	-0.8%	74.8%	-17.8%	0.73	-14.7%	-13.4%	-11.8%	0.95%
Future Gen Ltd	FGX	1.26	504.4	5.2	4.1%	5.9%	4.6%	n.a	n.a	1.34	-10.0%	-11.4%	-5.4%	0.00%
L1 Long Short Fnd Ltd	LSF	2.16	1341.5	1.5	0.7%	1.0%	10.1%	2.71*	-20.7%	2.38	-17.1%	-21.1%	na	1.25%
Mirrabooka Invest.	MIR	3.34	543.3	10.0	3.0%	4.3%	3.1%	3.08	8.4%	3.10	4.5%	-0.4%	3.9%	0.65%
Ophir High Conviction	OPH	3.52	704.0	0.0	0.0%	0.0%	0.6%	3.24*	9.6%	3.24	8.0%	-2.4%	na	1.23%
Perpetual Equity Ltd	PIC	1.19	414.9	6.0	5.0%	7.2%	5.8%	1.26*	-9.7%	1.19	-5.5%	-9.5%	-4.9%	1.00%
Plato Income Max.	PL8	1.20	512.0	4.9	4.1%	5.9%	1.6%	1.06*	12.1%	1.04	13.0%	7.8%	2.5%	0.80%
Qv Equities Limited	QVE	0.90	220.8	4.4	4.9%	7.0%	0.1%	1.01*	-10.9%	1.00	-9.0%	-11.7%	-8.4%	0.90%
WAM Capital Limited	WAM	2.14	1804.0	15.5	7.2%	10.3%	-4.5%	n.a	n.a	1.84	21.6%	19.8%	18.6%	1.00%
WAM Leaders Limited	WLE	1.45	1208.2	6.5	4.5%	6.4%	6.3%	n.a	n.a	1.27	7.3%	-1.3%	-3.3%	1.00%
Whitefield Ltd	WHF	5.34	514.2	20.5	3.8%	5.5%	-2.6%	5.11	4.5%	5.04	8.7%	0.7%	-4.5%	0.25%
		Ch	Market	Trailing	Trailing	Trailing	TSR	Current	Current	Len	Leve	4 V* 4	2 V- 4	
Small Capitalisation	Code	Share Price	Cap. (\$m)	Dividend (cents)	Dividend Yield	Grossed Up Yield	since 1 Feb 21	Est. NTA	Estimated Disc/Prem	Jan NTA	Jan Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Acorn Cap Inv Fund	ACQ	1.65	111.0	7.4	4.5%	6.4%	5.4%	n.a	n.a	1.62	-3.2%	-13.0%	-12.3%	0.95%
ECP Emerging Growth	ECP	1.44	26.4	6.0	4.2%	6.0%	-5.2%	1.71	-15.6%	1.70	-9.1%	-19.7%	-21.1%	1.00%
Forager Aust. Shares	FOR	1.44	157.5	0.0	0.6%	0.6%	3.3%	1.66	-15.7%	1.64	-16.5%	-14.4%	-5.2%	1.00%
Glennon SML Co Ltd	GC1	0.73	32.8	2.0	2.8%	2.8%	2.1%	n.a	-15.7% n.a	0.97	-26.8%	-14.4%	-15.4%	1.00%
Naos Emerg Opp	NCC	1.10	69.1	7.3	6.6%	9.4%	7.3%	n.a	n.a	1.09	-26.6% -6.0%	-20.6%	-4.2%	1.25%
Naos Emerg Opp Naos Small Cap Opp	NSC	0.73	113.3	7.5 4.5	6.2%	8.8%	0.3%	n.a	n.a n.a	0.86	-14.0%	-7.0%	-4.2%	1.25%
NGE Capital	NGE	0.73	22.3	0.0	0.2%	0.0%	5.3%	n.a	n.a	0.75	-14.0%	-25.1%	-17.9%	1.90%
Ozgrowth Limited	OZG	0.80	80.7	0.6	2.6%	3.7%	1.4%	0.27*	n.a -16.1%	0.75	-24.3% -17.3%	-25.9%	-21.2%	1.00%
•	RYD				2.8%						-17.3% -10.8%		-20.0% -14.8%	1.00%
Ryder Capital		1.80	113.8	5.0		4.0%	6.5%	n.a	n.a	1.89		-14.9% 10.5%		
Spheria Emerging Co	SEC	2.08	125.9	5.5	2.6%	3.8%	7.8%	2.42*	-15.4%	2.30	-16.0%	-19.5%	-13.9%	1.00%
WAM Microcap Ltd	WMI	1.95	403.1	9.0	4.6%	6.6%	8.3%	n.a	n.a	1.58	14.2%	4.3%	3.6%	1.00%
	WAX	1.66	323.3	9.8	5.9%	8.4%	1.2%	n.a	n.a	1.15	42.3%	32.0%	24.9%	1.00%
WAM Research Ltd Westoz Inv Ltd	WIC	1.17	156.4	6.0	5.1%	7.3%	-6.7%	1.30	-9.8%	1.39	-7.8%	-13.9%	-11.4%	1.00%

Source: Company releases, Bloomberg, IRESS, OML estimates

Figures as at: 1 March 2021

<sup>\*</sup>NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

Table 1: Sector snapshot (cont.)

#### **Listed Investment Companies coverage by sector**

International	Code	Share Price	Market Cap. (\$m)	Trailing Dividend (cents)	Trailing Dividend Yield	Trailing Grossed Up Yield	TSR since 1 Feb 21	Current Est. NTA	Current Estimated Disc/Prem	Jan NTA	Jan Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Antipodes Global	APL	1.04	502.2	4.5	4.3%	5.3%	0.0%	1.19*	-13.2%	1.16	-10.7%	-13.4%	-10.8%	1.10%
Argo Global Ltd	ALI	2.08	318.6	4.5	2.2%	3.1%	-1.4%	2.13*	-1.9%	2.16	-2.3%	-7.0%	-10.8%	1.25%
Ellerston Asian	EAI	1.24	164.1	4.0	3.2%	4.6%	1.6%	1.37*	-9.6%	1.32	-7.3%	-12.7%	-10.8%	0.75%
Future Glb Invest Co	FGG	1.41	554.1	2.0	1.4%	2.0%	-5.4%	n.a	n.a	1.63	-8.4%	-16.4%	-7.4%	0.00%
Global Value Fnd Ltd	GVF	1.11	190.6	5.8	5.2%	7.5%	2.3%	n.a	n.a	1.15	-6.2%	-4.3%	-3.2%	1.50%
Magellan Global Fund	MGF^	1.67	2815.5	0.0	0.0%	0.0%	-2.1%	1.74*	-4.4%	1.72	-2.9%	-2.7%	na	1.35%
MFF Capital Invest.	MFF	2.59	1451.2	5.5	2.1%	3.0%	2.4%	2.84*	-10.2%	2.75	-8.1%	-5.8%	-6.0%	0.55%
Pengana International	PIA	1.31	332.4	6.3	4.8%	6.8%	4.4%	1.43*	-8.4%	1.38	-9.4%	-13.4%	-10.9%	1.50%
Platinum Asia Ltd	PAI	1.33	483.1	9.0	6.8%	9.7%	6.6%	1.43*	-7.5%	1.40	-8.9%	-10.5%	-3.1%	1.10%
Platinum Capital Ltd	PMC	1.45	422.6	6.0	4.1%	5.9%	1.0%	1.65*	-10.7%	1.57	-6.7%	-10.9%	1.3%	1.10%
Pm Capital Asian Ops	PAF	0.93	52.9	1.5	1.6%	2.3%	5.7%	1.11*	-18.9%	1.03	-14.5%	-17.5%	-8.6%	1.00%
Pm Capital Fund	PGF	1.22	434.1	4.5	3.7%	5.3%	2.5%	1.53*	-22.2%	1.39	-14.6%	-17.1%	-12.3%	1.00%
Templeton Global	TGG	1.40	277.3	6.5	4.6%	6.6%	1.4%	1.58*	-9.2%	1.52	-8.4%	-12.1%	-11.4%	1.20%
VGI Partners Global	VG1	2.16	874.8	4.0	1.9%	2.6%	5.6%	2.60*	-17.3%	2.52	-18.3%	-14.4%	-4.1%	1.50%
WAM Global	WGB	2.64	561.6	7.0	2.7%	3.8%	8.6%	n.a	n.a	2.46	-1.4%	-12.7%	na	1.25%
			Market	Trailing	Trailing	Trailing	TSR	Current	Current					

			Market	Trailing	Trailing	Trailing	ISR	Current	Current					
		Share	Cap.	Dividend	Dividend	Grossed	since	Est.	Estimated	Jan	Jan	1 Yr Ave	3 Yr Ave	
Specialist	Code	Price	(\$m)	(cents)	Yield	Up Yield	1 Feb 21	NTA	Disc/Prem	NTA	Disc/Prem	Disc/Prem	Disc/Prem	MER
Bailador Tech Inv	BTI	1.46	179.4	2.5	1.7%	2.4%	14.1%	n.a	n.a	1.40	-8.6%	-28.5%	-26.0%	1.75%
Hearts and Minds	HM1	4.83	1086.8	0.0	0.0%	0.0%	10.0%	4.04*	18.8%	4.00	9.7%	-2.4%	na	0.00%
Lion Selection Grp	LSX	0.40	59.3	0.0	0.0%	0.0%	-6.0%	n.a	n.a	0.61	-31.6%	-20.5%	-13.7%	1.50%
Lowell Resource Fund	LRT	1.29	36.2	2.4	1.9%	1.9%	8.9%	1.58	-0.15	1.53	-22.7%	-17.3%	na	2.16%
Monash Absolute	MA1	1.38	61.7	1.0	0.7%	1.0%	4.2%	1.49*	-8.6%	1.45	-8.8%	-10.7%	-14.4%	1.50%
NAOS ex-50 Opport.	NAC	1.00	44.5	5.4	5.4%	7.7%	-2.5%	n.a	n.a	1.22	-15.2%	-21.2%	-17.1%	1.75%
Regal Investment Fund	RF1	4.16	470.1	23.6	5.7%	5.7%	9.5%	4.10*	1.5%	3.93	-3.3%	-8.8%	na	1.50%
Sandon Capital Ltd	SNC	0.84	92.3	6.0	7.1%	10.2%	6.3%	n.a	n.a	0.94	-15.6%	-18.7%	-11.5%	1.25%
Thorney Opp Ltd	TOP	0.56	110.5	2.0	3.6%	5.1%	0.9%	n.a	n.a	0.69	-20.3%	-21.7%	-18.9%	0.75%
Tribeca Glb Resources	TGF	2.02	124.2	0.0	0.0%	0.0%	14.8%	2.26	-0.11	2.08	-15.4%	-25.9%	na	1.50%
WAM Active Limited	WAA	1.11	52.0	6.0	5.4%	7.7%	0.0%	n.a	n.a	1.03	7.9%	1.7%	1.4%	1.00%
WAM Alternative Assets	WMA	1.00	192.9	4.0	4.0%	5.7%	-1.5%	n.a	n.a	1.10	-8.0%	-22.8%	-23.0%	1.20%

Source: Company releases, Bloomberg, IRESS, OML estimates

### NTA performance calculation methodology

- Unless stated otherwise, NTA performance in this report is calculated on pretax NTA basis, which refers to net tangible assets after tax paid but before tax on unrealised gains as well as cash dividends paid during the relevant period. TSR performance figures from Bloomberg and calculated with re-invested dividends. Active return refers to TSR relative to that of the comparative index.
- LIC performance measurements reflect performance after all operating expenses and taxation. Using index benchmarks often understates performance as the indices used are before all operating expenses and tax. Total shareholder returns are often negatively impacted by capital events such as options, DRPs, share purchase plans and placements. Dividend yields contained within are historical and are not an indication of future dividend payments.

Figures as at: 1 March 2021

<sup>\*</sup>NTA is last reported NTA, adjusted for any dividends past ex-date. Current premium and discount is based on the discount at date of last disclosed NTA date.

 $<sup>^{\</sup>upMMGF}$  has a target cash distribution yield of 4% p.a. paid semi-annually

Fig. 1: LIC performance table (Jan 2021)

			1 Year			3 Year (annualised)			5 Year (annualised)	
Code	Company	NTA performance	TSR Performance	Avg. Prem/Disc	NTA performance	TSR Performance	Avg. Prem/Disc	NTA performance	TSR Performance	Avg. Prem/Dis
RG	Argo Investments	-5.3%	3.7%	3.8%	4.2%	5.4%	0.7%	7.5%	7.1%	0.9%
=1	Australian Foundat.	-0.3%	9.9%	6.4%	7.4%	10.6%	2.6%	9.3%	9.9%	2.0%
JI	Australian United In	-6.9%	-6.3%	-3.5%	5.7%	4.6%	-4.5%	9.6%	9.2%	-4.8%
(I	BKI Investment Ltd	-5.6%	-5.3%	-2.3%	3.2%	1.4%	-2.3%	5.4%	3.5%	-0.4%
JI	Diversified United	-6.5%	-4.0%	-2.3%	7.9%	8.5%	-4.4%	11.1%	11.9%	-5.1%
JW	Djerriwarrh	-7.2%	-10.2%	-1.5%	2.2%	0.1%	2.8%	6.7%	-1.3%	8.6%
LT	Milton Corporation	-2.2%	-0.2%	-2.8%	5.2%	4.7%	-2.8%	7.0%	5.8%	-2.0%
ode	Company	NTA Performance	1 Year TSR Performance	Avg. Prem/Disc	NTA Performance	3 Year (annualised) TSR Performance	Avg. Prem/Disc	NTA Performance	5 Year (annualised) TSR Performance	Avg. Prem/Di
1H	AMCIL Limited	9.0%	11.0%	-6.9%	11.3%	11.0%	-6.9%	9.9%	9.4%	-4.7%
лп .F	Australian Leaders	-4.8%	6.3%	-16.9%	0.2%	3.3%	-17.1%	-0.6%	-2.6%	-9.0%
oM	Cadence Capital	23.0%	19.9%	-19.9%	-0.6%	-7.6%	-10.1%	2.2%	-4.8%	-2.4%
N	Carlton Investments	-11.2%	-10.5%	-16.9%	-1.5%	-3.1%	-14.5%	1.2%	1.0%	-13.7%
M	Clime Capital	-5.4%	-6.6%	-1.6%	5.7%	5.2%	-3.6%	6.8%	7.1%	-4.7%
.F	Concentrated Leaders	14.0%	15.4%	-2.9%	11.6%	11.1%	-4.8%	13.0%	13.4%	-6.4%
E	Contango Inc Gen Ltd	-23.7%	-25.0%	-13.4%	-6.6%	-8.6%	-11.8%	-0.8%	-4.0%	-9.1%
SX	Future Gen Ltd	6.9%	9.6%	-11.4%	6.9%	4.9%	-5.4%	7.0%	4.9%	-4.2%
F .	L1 Long Short Fund	40.2%	32.4%	-21.1%	na	na	na	na	na	na
r R	Mirrabooka Invest.	24.6%	27.2%	-0.4%	14.7%	11.1%	3.9%	12.8%	10.7%	8.9%
r PH	Ophir High Cf	11.3%	28.6%	-2.4%	na	na na	0.5% na	na na	na na	na
C	Perpetual Equity Ltd	12.7%	12.1%	-9.5%	7.0%	5.7%	-4.9%	8.2%	9.1%	-5.5%
.8	Plato Inc Max Ltd.	-3.3%	4.9%	7.8%	6.4%	10.1%	2.5%	na	na na	-5.5 % na
.o /E	Qv Equities Limited	-8.9%	-7.1%	-11.7%	-2.2%	-5.6%	-8.4%	3.1%	2.1%	-3.1%
AM	WAM Capital Limited	4.9%	6.8%	19.8%	4.7%	4.1%	18.6%	7.6%	7.7%	19.0%
LE	WAM Leaders Limited	4.6%	12.1%	-1.3%	7.3%	11.1%	-3.3%	na	na	19.0% na
HF	Whitefield Ltd	-5.9%	6.2%	0.7%	4.4%	9.7%	-4.5%	6.3%	9.5%	-6.0%
	William Eta	0.070	1 Year	0.170	11.170	3 Year (annualised)	1.070	0.070	5 Year (annualised)	0.070
de	Company	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/D
Q	Acorn Cap Inv Fund	32.0%	45.8%	-13.0%	13.1%	19.2%	-12.3%	16.0%	19.6%	-13.1%
CP.	ECP Emerging Co	22.5%	43.7%	-19.7%	16.6%	22.9%	-21.1%	10.7%	13.8%	-19.2%
DR	Forager Aust Shs Fnd	18.9%	18.1%	-14.4%	1.0%	-8.1%	-5.2%	na	na	na
21	Glennon SML Co Ltd	0.3%	-7.1%	-20.8%	-1.8%	-7.1%	-15.4%	2.3%	-2.2%	-12.3%
CC	Naos Emerg Opp	-4.7%	6.6%	-7.0%	-0.8%	-5.3%	-4.2%	6.6%	7.5%	-3.4%
SC .	Naos Smlcap Com Ltd	1.0%	15.2%	-23.1%	-0.2%	-0.7%	-17.9%	1.4%	1.7%	-14.2%
GE	NGE Capital Limited	-15.2%	-14.9%	-25.9%	4.6%	6.6%	-21.2%	na	8.4%	na
ZG	Ozgrowth Limited	31.1%	35.8%	-19.9%	8.6%	11.4%	-20.0%	16.2%	18.6%	-19.9%
YD	Ryder Capital Ltd	18.2%	23.0%	-14.9%	10.1%	11.8%	-14.8%	14.9%	13.0%	-11.9%
EC .	Spheria Emerging Co	11.0%	10.2%	-19.5%	5.4%	0.9%	-13.9%	na	na	na
/MI	WAM Microcap Limited	15.6%	33.0%	4.3%	10.7%	12.2%	3.6%	na	na	na
/AX	WAM Research Ltd	5.2%	20.9%	32.0%	4.6%	10.1%	24.9%	7.5%	10.8%	23.3%
IC.	Westoz Inv Ltd	14.9%	19.0%	-13.9%	6.4%	8.6%	-11.4%	14.7%	16.2%	-12.2%
			1 Year			3 Year (annualised)			5 Year (annualised)	
ode	Company	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/D
·L	Antipodes Global Inv	3.5%	5.4%	-13.4%	0.8%	-2.3%	-10.8%	na	na	na
J	Argo Global Ltd	-18.6%	-12.6%	-7.0%	4.3%	9.3%	-10.8%	4.5%	6.8%	-10.9%
ΑI	Ellerston Asian	12.2%	21.2%	-12.7%	5.0%	6.1%	-10.8%	9.4%	9.1%	-11.0%
G G	Future Glb Invest Co	6.9%	20.0%	-16.4%	10.4%	6.9%	-7.4%	10.3%	6.2%	-5.1%
VF	Global Value Fnd Ltd	7.6%	4.6%	-4.3%	7.0%	3.7%	-3.2%	6.1%	7.4%	-1.8%
GF^	Magellan Global Fund	-3.9%	-8.8%	-2.7%	na	na	na	na	na	na
FF	MFF Capital Inv Ltd	-16.7%	-28.8%	-5.8%	7.7%	7.1%	-6.0%	10.5%	8.7%	-8.0%
A	Pengana Int Equ Ltd	8.3%	14.5%	-13.4%	9.1%	8.2%	-10.9%	6.6%	8.6%	-9.0%
Al	Platinum Asia Ltd	27.7%	30.1%	-10.5%	7.9%	3.3%	-3.1%	12.8%	9.5%	-3.1%
иC	Platinum Capital Ltd	3.0%	-6.5%	-10.9%	0.1%	-4.6%	1.3%	6.4%	1.4%	3.1%
۸F	Pm Capital Asian Ops	-0.9%	-0.9%	-17.5%	-2.8%	-10.2%	-8.6%	3.1%	3.7%	-8.2%
GF	Pm Capital Fund	0.6%	1.1%	-17.1%	6.4%	1.8%	-12.3%	8.8%	8.9%	-11.3%
3G	Templeton Global	3.8%	7.6%	-12.1%	3.7%	4.2%	-11.4%	7.1%	9.5%	-11.0%
31	VGI Partners Global	0.6%	-6.0%	-14.4%	9.3%	0.1%	-4.1%	na	na	na
GB	WAM Global	-0.6%	11.7%	-12.7%	na	na	na	na	na	na
			1 Year			3 Year (annualised)			5 Year (annualised)	
de	Company	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/Disc	NTA Performance	TSR Performance	Avg. Prem/D
1	Bailador Tech Inv	9.9%	21.5%	-28.5%	9.8%	14.5%	-26.0%	2.6%	6.5%	-20.9%
<i>I</i> 11	Hearts and Minds	24.2%	32.9%	-2.4%	na	na	na	na	na	na
SX	Lion Selection Grp	22.8%	-5.6%	-20.5%	21.8%	3.4%	-13.7%	17.0%	16.0%	-10.6%
RT	Lowell Res Fund	151.6%	158.8%	-17.3%	na	na	na	na	na	na
<b>A1</b>	Monash Absolute	23.9%	30.5%	-10.7%	13.7%	17.4%	-14.4%	na	na	na
AC	Naos Ex-50	5.5%	9.7%	-21.2%	6.7%	5.8%	-17.1%	7.0%	6.3%	-13.1%
=1	Regal Invest Fund	47.8%*	53.2%*	-8.8%	na	na	na	na	na	na
NC	Sandon Capital Ltd	5.4%	3.2%	-18.7%	4.3%	0.3%	-11.5%	6.6%	6.0%	-8.8%
OP.	Thorney Opp Ltd	-14.9%	-13.1%	-21.7%	-3.0%	-5.8%	-18.9%	6.6%	3.1%	-14.2%
3F	Tribeca Glb Resources	-5.2%	-10.2%	-25.9%	na	na	na	na	na	na
'AA	WAM Active Ltd	0.7%	8.5%	1.7%	3.8%	4.4%	1.4%	6.3%	6.1%	3.2%
^^										

Source: Bloomberg, IRESS, OML

^Historical performance data for the Magellan Global Fund strategy is available on MGF summary page

# Acorn Capital (ACQ)

### www.acorncapital.com.au

- Acorn Capital was founded in 1998 and is one of the largest specialist microcap investor in the Australian Market. ACQ commenced trading on the ASX in May 2014.
- Utilising a sector neutral investment style, ACQ invests in ASX listed companies outside the top 250 by market capitalisation and unlisted opportunities if they are evaluated to be more attractive than listed opportunities.
- The total shareholder return for the year ending 31 Jan 2021 was 45.8%, with pre-tax NTA backing increasing 32.0%. The active return (TSR) was 40.5%.

Fig.2: ACQ overview

ACQ Snapshot				Top Hold	lings			%		
Price (31 January 2021)			\$1.57	Cleanspa	ce Holdings			6.4%		
Share price range (12 months	s)	\$0.7	73- \$1.67	Telix Pha	rmaceutical			5.6%		
Shares on issue (Mn)			67.3	Moula Mo		5.3%				
Market capitalisation (\$Mn)			\$106	Redbubbl	le Limited			4.8%		
Pre-tax asset backing*			\$1.62	Aroa Bios	surgery			3.3%		
Post-tax asset backing*			\$1.48	Calix Lim	ited			2.9%		
Premium/(Discount) to pre-tax		-2.9%	Elenium A	Elenium Automation (UL)						
Premium/(Discount) to post-ta	x NTA		6.2%	Shine Jus	Shine Justice Ltd					
Dividend yield			4.5%	Carbon R	Carbon Revolution					
Dividend per share (cents)			7.4	Innovative	Innovative Asset Solutions Group (UL)					
Franking			100%							
Management expense ratio			0.95%							
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Perf	ormance	1 Year	3 Year	5 Year		
ACQ	45.8%	19.2%	19.6%	NTA grov	vth	32.0%	13.1%	16.0%		
Active return	40.5%	12.5%	8.1%	Active ret	urn	26.7%	6.4%	4.4%		

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 Jan 2021. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.3: ACQ TSR vs ASX Small Ords Accum. Index



# AMCIL (AMH)

## www.amcil.com.au

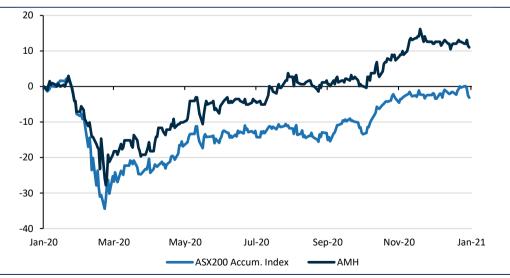
- AMCIL was formed in 1996 with an initial focus on the media and telecommunications sectors.
- The limited scope of attractive investments within these sectors resulted in a change of strategy, and AMCIL now has a diversified portfolio of 30 to 40 of Australia's largest companies.
- Key sector exposures as at 31 January 2021 included Industrials (22.7%), Healthcare (13.8%), Cons Disc (12.0%), Information Technology (9.2%), Communication Services (7.7%), and Materials (8.5%).
- The total shareholder return for the year ending 31 Jan 2021 was 11.0%, with pre-tax NTA increasing 9.0%. The active return (TSR) was 14.1%.

Fig.4: AMH overview

AMH Snapshot				Top Holdings			%
Price (31 January 2021)			\$1.07	CSL Limited			8.4%
Share price range (12 months)	)	\$0.7	72- \$1.12	Mainfreight			6.5%
Shares on issue (Mn)			298.7	BHP Group Limited			6.0%
Market capitalisation (\$Mn)			\$320	Wesfarmers Limited			5.8%
Pre-tax asset backing*			\$1.15	Woolworths Group Ltd			4.7%
Post-tax asset backing*			\$1.02	Macquarie Group Ltd			4.2%
Premium/(Discount) to pre-tax	NTA		-7.0%	Transurban Group			4.0%
Premium/(Discount) to post-ta	x NTA		4.9%	National Aust. Bank			3.7%
Dividend yield			2.3%	ARB Corporation.			3.5%
Dividend per share (cents)			2.5	Macquarie Telecom Gp			3.5%
Franking			100%				
Management expense ratio			0.65%				
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AMH	11.0%	11.0%	9.4%	NTA growth	9.0%	11.3%	9.9%
Active return	14.1%	4.0%	-0.6%	Active return	12.1%	4.3%	-0.1%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 Jan 2021. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.5: AMH TSR vs ASX200 Accum. Index



# Australian United Investment Company (AUI)

#### www.aui.com.au

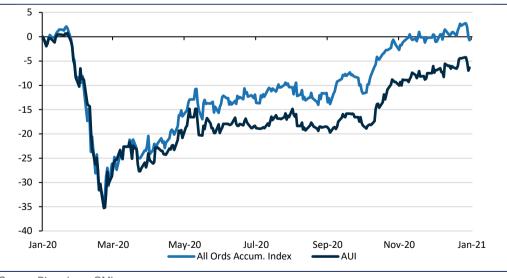
- AUI was founded in 1953 by the late Sir Ian Potter and The Ian Potter Foundation.
- AUI utilises a "traditional" investment philosophy, focusing on risk reduction by investing in a range of large and mid-cap companies on the ASX.
- Investments are chosen on their individual merits, with no pre-determined policy that any particular proportions of the capital will be invested in particular investment sectors.
- The total shareholder return for the year ending 31 Jan 2021 was -6.3%, with pre-tax NTA decreasing 6.9%. The active return (TSR) was -5.6%.

Fig.6: AUI overview

AUI Snapshot				Top Holdings			%
Price (31 January 2021)			\$9.19	CSL Limited			8.3%
Share price range (12 months)	)	\$6.5	60- \$9.40	Commonwealth Bank.			8.3%
Shares on issue (Mn)			124.8	BHP Group Limited			6.7%
Market capitalisation (\$Mn)			\$1,147	RIO Tinto Limited			6.3%
Pre-tax asset backing*			\$9.46	Transurban Group			5.7%
Post-tax asset backing*			\$8.08	Wesfarmers Limited			5.5%
Premium/(Discount) to pre-tax	NTA		-2.9%	Diversified United			5.3%
Premium/(Discount) to post-ta:	x NTA		13.7%	ANZ Banking Grp Ltd			4.5%
Dividend yield			4.0%	Westpac Banking Corp			4.3%
Dividend per share (cents)			36.0	Woodside Petroleum			3.9%
Franking			100%				
Management expense ratio			0.10%				
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AUI	-6.3%	4.6%	9.2%	NTA growth	-6.9%	5.7%	9.6%
Active return	-5.6%	-3.1%	-1.3%	Active return	-6.2%	-2.0%	-0.9%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 Jan 2021. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.7: AUI TSR vs All Ords Accum. Index



# Magellan Global Fund - closed class (MGF)

### www.magellangroup.com.au

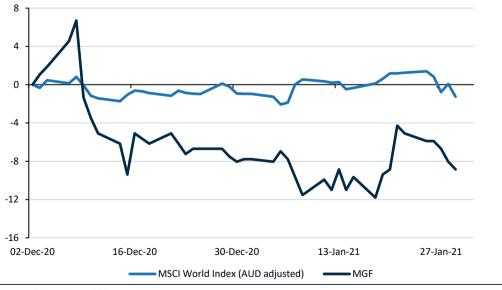
- Magellan Global Trust (MGG), managed by Magellan Financial Group (ASX:MFG), was listed in October 2017. Unitholders of the unlisted Magellan Global Fund, Magellan Global Equity Fund (MGE) and MGG, approved a restructure in November 2020 to combine the three funds into a single trust with open (ASX:MGOC) and closed class units (ASX:MGF).
- MGF seeks to achieve attractive risk-adjusted returns over the medium to long term by investing in international equities while reducing the risk of permanent capital loss. MGF has a target cash distribution yield of 4% p.a.
- The underlying strategy as measured by the performance of Magellan Global Fund open class units (ASX:MGOC) returned -6.9% during the year ending 31 Jan 2021, underperforming its benchmark by 7.6%.

Fig.8: MGF overview

MGF Snapshot				Top Holdings (MGF)						
Price (31 January 2021)			\$1.67	Alibaba Group Holding Ltd						
Share price range (12 months	s)	\$1.6	2- \$1.95	Alphabet Inc						
Shares on issue (Mn)			1691.0	Facebook Inc - Class A Shares						
Market capitalisation (\$Mn)			\$2,824	Intercontinental Exchange						
Pre-tax asset backing*			\$1.72	Microsoft Corporation						
Post-tax asset backing*			n.a	Netflix Inc						
Premium/(Discount) to pre-tax	( NTA		-2.8%	Novartis AG	Novartis AG					
Premium/(Discount) to post-ta	ax NTA		n.a	Reckitt Benckiser Group						
Dividend yield			0.0%	Starbucks Corporation						
Dividend per share (cents)			0.0	Tencent Holdings Ltd						
Franking			n.a							
Management expense ratio			1.35%	**listed in alphabetical order**						
Total Shareholder Return	1 Year*	3 Year	5 Year	NTA Performance 1 Year*	3 Year	5 Year				
MGF	-8.8%	na	na	NTA growth -3.9%	na	na				
Active return	-8.3%	na	na	Active return -3.3%	na	na				

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 Jan 2021. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below). \*1 Year return is calculated as return from 30 November 2020 to 31 January 2021.

Fig.9: MGF TSR vs MSCI World Index (AUD adj.)



# Milton Corporation (MLT)

#### www.milton.com.au

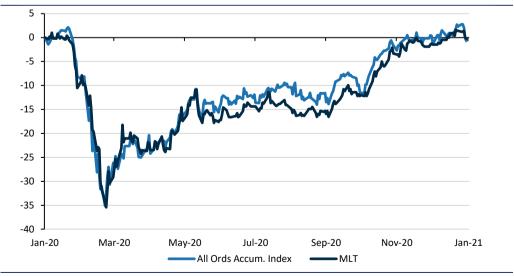
- Milton Corporation (MLT) was formed in 1938 and listed in 1958. Its objective is to invest in a diversified portfolio that provides an increasing income stream over time.
- Milton's investment objectives include 1) increase fully franked dividends paid to shareholders over time; 2) provide capital growth in the value of the shareholders' investments; and 3) invest in a diversified portfolio of assets which are predominantly Australian listed companies and trusts.
- Key sector exposures include Banks (18.2%), Materials (12.0%), Other Financials (11.6%), Consumer Discretionary (9.8%) and Energy (9.2%).
- The total shareholder return for the year ending 31 Jan 2021 was -0.2%, with pre-tax NTA decreasing 2.2%. The active return (TSR) was 0.5%.

Fig.10: MLT overview

MLT Snapshot				<b>Top Holdings</b>			%
Price (31 January 2021)			\$4.83	Commonwealth Bank.			8.1%
Share price range (12 months	s)	\$3.1	19- \$4.93	Soul Pattinson (W.H)			7.7%
Shares on issue (Mn)			672.5	Macquarie Group Ltd			6.6%
Market capitalisation (\$Mn)			\$3,248	BHP Group Limited			6.5%
Pre-tax asset backing*			\$4.81	Westpac Banking Corp			6.5%
Post-tax asset backing*			\$4.20	CSL Limited			5.1%
Premium/(Discount) to pre-tax	( NTA		0.4%	Wesfarmers Limited			4.9%
Premium/(Discount) to post-ta	x NTA		15.0%	Woolworths Group Ltd			3.7%
Dividend yield			3.0%	National Aust. Bank			3.5%
Dividend per share (cents)			14.3	Eagers Automotive			2.8%
Franking			100%	-			
Management expense ratio			0.13%				
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MLT	-0.2%	4.7%	5.8%	NTA growth	-2.2%	5.2%	7.0%
Active return	0.5%	-3.0%	-4.8%	Active return	-1.5%	-2.5%	-3.6%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 Jan 2021. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.11: MLT TSR vs All Ords Accum. Index



# Perpetual Equity Investment Company (PIC)

### www.perpetualequity.com.au

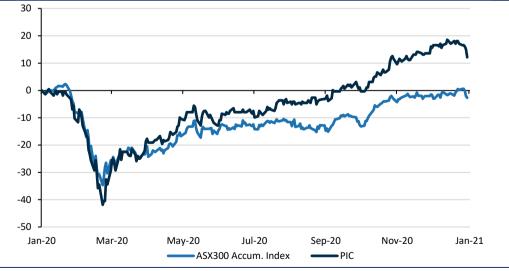
- Perpetual Equity Investment Company listed on 18 December 2014 and is managed by Perpetual. Perpetual, as at December 2020, had ~A\$89.2 billion of Assets under Management.
- PIC follows a bottom-up investment approach, focusing on mid-caps with a concentrated exposure of 20–40 securities. Additionally, a global allocation is included, up to a recently (March-20) increased threshold of 35% of the portfolio. As at 31 Dec, PIC had a 21.4% exposure allocated to international securities and held 7.7% of the portfolio in cash.
- The total shareholder return for the year ending 31 Jan 2021 was 12.1%, with pre-tax NTA increasing 12.7%. The active return (TSR) was 14.7%.

Fig.12: PIC overview

PIC Snapshot				<b>Top Holdings</b>			%		
Price (31 January 2021)			\$1.13	Suncorp Group Ltd			4.5%		
Share price range (12 months	)	\$0.6	3- \$1.19	Bluescope Steel Ltd			4.2%		
Shares on issue (Mn)			348.7	Crown Resorts Ltd	4.1%				
Market capitalisation (\$Mn)			\$394	Ht&E Limited			3.9%		
Pre-tax asset backing*			\$1.19	National Aust. Bank			3.8%		
Post-tax asset backing*			\$1.15						
Premium/(Discount) to pre-tax	NTA		-5.0%	GLOBAL TOP HOLDI	NGS				
Premium/(Discount) to post-ta		-2.1%	Flutter Entertainment	Plc		7.6%			
Dividend yield			5.0%	La Francaise des Jeux	La Française des Jeux SA				
Dividend per share (cents)			6.0	Persimmon Plc			2.6%		
Franking			100%						
Management expense ratio			1.00%						
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year		
PIC	12.1%	5.7%	9.1%	NTA growth	12.7%	7.0%	8.2%		
Active return	14.7%	-1.4%	-1.0%	Active return	15.4%	-0.1%	-1.9%		

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 Jan 2021. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.13: PIC TSR vs ASX300 Accum. Index



# Spheria Emerging Companies (SEC)

### www.spheria.com.au

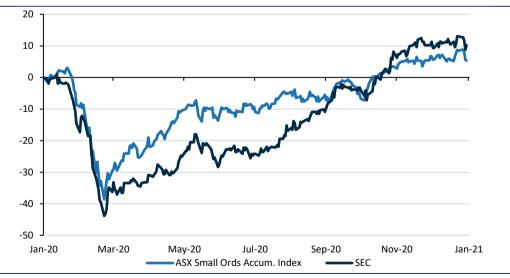
- Spheria is managed by Spheria Asset Management; a fundamental bottom up investment manager specialising in small and microcap companies. SEC listed in December 2017 following a ~\$132m raise.
- SEC has a dual investment objective to outperform the benchmark over each full investment cycle (three to five years), and provide capital growth and income (over the investment cycle).
- A significant portion of SEC's portfolio (47.6%) is investment in companies with a market capitalisation of \$1bn+.
- The total shareholder return for the year ending 31 Jan 2021 was 10.2%, with pre-tax NTA increasing by 11.0%. The active return (TSR) was 4.8%.

Fig.14: SEC overview

SEC Snapshot				Top Holdings			%
Price (31 January 2021)			\$1.93	Fletcher Building			4.3%
Share price range (12 months	)	\$1.0	0- \$2.09	Ht&E Limited			3.9%
Shares on issue (Mn)			60.5	Mortgage Choice Ltd			3.8%
Market capitalisation (\$Mn)			\$117	Class Limited			3.7%
Pre-tax asset backing*			\$2.30	Seven West Media Ltd			3.7%
Post-tax asset backing*			\$2.27	City Chic Collective			3.6%
Premium/(Discount) to pre-tax	NTA		-16.0%	Healius			3.6%
Premium/(Discount) to post-ta	x NTA		-15.0%	Breville Group Ltd			3.5%
Dividend yield			2.6%	Asaleo Care Limited			3.5%
Dividend per share (cents)			5.5	Adbri Limited			3.0%
Franking			100%				
Management expense ratio			1.00%				
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
SEC	10.2%	0.9%	na	NTA growth	11.0%	5.4%	na
Active return	4.8%	-5.8%	na	Active return	5.6%	-1.3%	na

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 Jan 2021. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.15: SEC TSR vs ASX Small Ords Accum. Index



# WAM Alternative Assets (WMA)

### www.wilsonassetmanagement.com.au

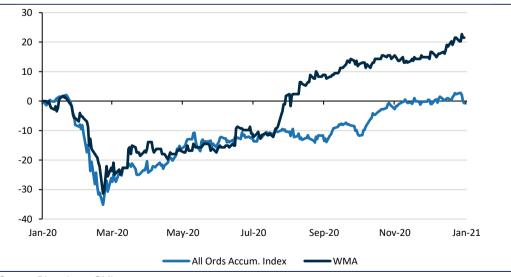
- WMA listed on the ASX in December 2014 as Blue Sky Alternatives Access Fund (BAF). In October 2020, WMA finalised its manager transition from BAF to Wilson Asset Management (International) Pty Limited (WAM).
- WMA provides an exposure to a portfolio of real assets, private equity, real estate, private debt and infrastructure.
- The company aims to deliver absolute returns and diversification benefits along with a meaningful dividend yield and capital growth.
- Asset class exposure as at 31 Jan 2021 included Real Assets (42.6%), Private Equity (24.7%), Real Estate (6.5%) and Cash (26.2%).
- The total shareholder return for the year ending 31 Jan 2021 was 21.4%, with pre-tax NTA flat on the pcp. The active return (TSR) was 22.1%

Fig.16: WMA overview

WMA Snapshot				<b>Top Holdings</b>			%
Price (31 January 2021)			\$1.01	SECTOR WEIGHTI	NGS		
Share price range (12 months)		\$0.5	9- \$1.02	Real Assets			42.6%
Shares on issue (Mn)			193.8	Private Equity			24.7%
Market capitalisation (\$Mn)			\$196	Real Estate			6.5%
Pre-tax asset backing*			\$1.10	Cash			26.2%
Post-tax asset backing*			\$1.09				
Premium/(Discount) to pre-tax NTA			-8.0%				
Premium/(Discount) to post-tax NTA			-7.2%				
Dividend yield			4.0%				
Dividend per share (cents)			4.0				
Franking			100%				
Management expense ratio			1.20%				
Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WMA	21.4%	-0.7%	5.7%	NTA growth	0.0%	3.0%	5.2%
Active return	22.1%	-8.4%	-4.9%	Active return	0.7%	-4.6%	-5.3%

Source: IRESS, Bloomberg, OML, Company reports. Figures as at 31 Jan 2021. Active returns refers to the TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.17: WMA TSR vs All Ords Accum. Index



Institutional Research	h		
Nicolas Burgess	Senior Research Analyst	+61 3 9602 9379	nburgess@ords.com.au
James Casey	Senior Research Analyst	+61 3 9602 9265	jamescasey@ords.com.au
Phillip Chippindale	Senior Research Analyst	+61 2 8216 6346	pchippindale@ords.com.au
Michael Gerges	Senior Research Analyst	+61 2 8216 6625	mgerges@ords.com.au
Dylan Kelly	Senior Research Analyst	+61 2 8216 6417	dkelly@ords.com.au
William MacDiarmid	Senior Research Analyst	+61 2 8216 6514	wmacdiarmid@ords.com.au
Luke Macnab	Senior Research Analyst	+61 2 9250 8930	Imacnab@ords.com.au
Ian Munro	Senior Research Analyst	+61 3 9608 4127	ian.munro@ords.com.au
John O'Shea	Senior Research Analyst	+61 3 9608 4146	joshea@ords.com.au
Leanne Truong	Senior Research Analyst	+61 3 8216 6367	ltruong@ords.com.au
Joshua Goodwill	Research Analyst	+61 3 9608 4121	jgoodwill@ords.com.au
Jason Korchinski	Research Analyst	+61 2 8216 6348	jkorchinski@ords.com.au
Olivia Hagglund	Research Associate	+61 2 8216 6358	ohagglund@ords.com.au
Jack Lynch	Research Associate	+61 2 8216 6368	jlynch@ords.com.au
Supun Wijerathna	Research Associate	+61 3 9602 9325	swijerathna@ords.com.au

Institutional Sales (Australia)			
Nick Burmester	Head of Institutional Equities	+61 2 8216 6363	nburmester@ords.com.au
Jim Bromley	Institutional Equities Sales	+61 2 8216 6343	jbromley@ords.com.au
Stephen Jolly	Institutional Equities Sales	+61 2 8216 6424	sjolly@ords.com.au
Chris McDermott	Institutional Equities Sales	+61 2 8216 6335	cmcdermott@ords.com.au
Scott Ramsay	Institutional Equities Sales	+61 3 9608 4100	sramsay@ords.com.au
Matt White	Institutional Equities Sales	+61 3 9608 4133	mwhite@ords.com.au
Zac Whitehead	Institutional Equities Sales	+61 2 8216 6350	zwhitehead@ords.com.au
Isaac Morris	Institutional Equities Sales Support	+61 2 8216 6370	imorris@ords.com.au
Brendan Sweeney	Operator	+61 2 8216 6781	bsweeney@ords.com.au

Institutional Sales (	Hong Kong)		
Chris Moore	Institutional Equities Sales	+61 2 8216 6362	cmoore@ords.com.hk

### **Ord Minnett Offices**

Adelaide

Level 11 13 Grenfell Street Adelaide SA 5000 Tel: (08) 8203 2500 Fax: (08) 8203 2525

Brisbane

Level 31 10 Eagle Street Brisbane QLD 4000 Tel: (07) 3214 5555 Fax: (07) 3214 5550

Buderim (Sunshine Coast)

1/99 Burnett Street Buderim QLD 4556 Tel: (07) 5430 4444 Fax: (07) 5430 4400 Canberra

101 Northbourne Avenue Canberra ACT 2600 Tel: (02) 6206 1700 Fax: (02) 6206 1720

Gold Coast

Level 7 50 Appel Street Surfers Paradise QLD 4217 Tel: (07) 5557 3333 Fax: (07) 5557 3377

Hobart

Level 3 85 Macquarie Street Hobart TAS 7000 Tel: (03) 6161 9300 Mackay

45 Gordon Street Mackay QLD 4740 Tel: (07) 4969 4888 Fax: (07) 4969 4800

Melbourne

Level 7 161 Collins Street Melbourne VIC 3000 Tel: (03) 9608 4111 Fax: (03) 9608 4142 Newcastle

426 King Street Newcastle NSW 2300 Tel: (02) 4910 2400 Fax: (02) 4910 2424

Perth

Level 27 108 St Georges Terrace Perth WA 6000 Tel: (02) 4910 2400 Fax: (02) 4910 2424 **Head Office** 

Sydney

Level 8, NAB House 255 George Street Sydney NSW 2000 Tel: (02) 8216 6300 Fax: (02) 8216 6311 www.ords.com.au

International

Hong Kong 1801 Ruttonjee House 11 Duddell Street Central, Hong Kong Tel: +852 2912 8980 Fax: +852 2813 7212 www.ords.com.hk

#### **Guide to Ord Minnett Recommendations**

Our recommendations artime horizon.	re based on the total return of a stock – nominal dividend yield plus capital appreciation – and have a 12-month
SPECULATIVE BUY	We expect the stock's total return (nominal yield plus capital appreciation) to exceed 20% over 12 months. The investment may have a strong capital appreciation but also has high degree of risk and there is a significant risk of capital loss.
BUY	The stock's total return (nominal dividend yield plus capital appreciation) is expected to exceed 15% over the next 12 months.
ACCUMULATE	We expect a total return of between 5% and 15%. Investors should consider adding to holdings or taking a position in the stock on share price weakness.
HOLD	We expect the stock to return between 0% and 5%, and believe the stock is fairly priced.
LIGHTEN	We expect the stock's return to be between 0% and negative 15%. Investors should consider decreasing thei holdings.
SELL	We expect the total return to lose 15% or more.
RISK ASSESSMENT	Classified as Lower, Medium or Higher, the risk assessment denotes the relative assessment of an individual stock's risk based on an appraisal of its disclosed financial information, historic volatility of its share price, nature of its operations and other relevant quantitative and qualitative criteria. Risk is assessed by comparison with other Australian stocks, not across other asset classes such as Cash or Fixed Interest.

**Disclosure:** Ord Minnett Limited ABN 86 002 733 048 (Ord Minnett) holds AFS Licence Number 237121 and E.L. & C. Baillieu Limited ABN 74 006 519 393 (EL&C Baillieu) holds AFS Licence Number 245421. Ord Minnett and EL&C Baillieu are ASX Group Participants, Participants of Chi-X Australia Pty Ltd and are wholly owned subsidiaries of Ord Minnett Holdings Pty Limited ABN 32 062 323 728.

Ord Minnett and EL&C Baillieu and their associated entities, directors and employees may have a material interest in, and may earn brokerage from, any securities referred to in this document, or may provide services to the company referred to in this report. Further, Ord Minnett, EL&C Baillieu and/or their affiliated companies may have acted as manager or co-manager of a public offering of such securities in the past three years or may provide or may have provided corporate finance services to the companies referred to in the report.

This document is not available for distribution outside Australia, New Zealand and Hong Kong and may not be passed on to any third party or person without the prior written consent of Ord Minnett.

Disclaimer: Ord Minnett and EL&C Baillieu believe that the information contained in this document has been obtained from sources that are accurate but have not checked or verified this information.

Except to the extent that liability cannot be excluded, Ord Minnett, and EL&C Baillieu and their associated entities accept no liability for any loss or damage caused by any error in, or omission from, this document.

This document is intended to provide general financial product advice only, and has been prepared without taking account of your objectives, financial situation or needs, and therefore before acting on advice contained in this document, you should consider its appropriateness having regard to your personal circumstances.

If any advice in this document relates to the acquisition or possible acquisition of a particular financial product, you should obtain a copy of and consider the Product Disclosure Statement prospectus or other disclosure material for that financial product before making any decision. Investments can go up and down. Past performance is not necessarily indicative of future performance.

Ord Minnett Hong Kong: This document is issued in Hong Kong by Ord Minnett Hong Kong Limited, CR Number 1792608, which is licensed by the Securities and Futures Commission (CE number BAI183) for Dealing in Securities (Type 1 Regulated Activity) and Advising on Securities (Type 4 Regulated Activity) and Asset Management (Type 9 Regulated Activity) in Hong Kong. Ord Minnett Hong Kong Limited believes that the information contained in this document has been obtained from sources that are accurate but has not checked or verified this information. Except to the extent that liability cannot be excluded, Ord Minnett Hong Kong Limited and its associated entities accept no liability for any loss or damage caused by any error in, or omission from, this document. This document is provided for information purposes only and does not constitute an offer to sell (or solicitation of an offer to purchase) the securities mentioned or to participate in any particular trading strategy. The investments described have not been, and will not be, authorized by the Hong Kong Securities and Futures Commission.

Analyst Certification: The analyst certifies that: (1) all of the views expressed in this research accurately reflect their personal views about any and all of the subject securities or issuers; (2) no part of their compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed herein.

This report has been prepared by Ord Minnett. EL&C Baillieu is authorised to provide the advice contained in the research report to other persons subject to the condition that it makes no material changes to the advice contained herein.

Ord Minnett, EL&C Baillieu and associated persons (including persons from whom information in this report is sourced) may do business or seek to do business with companies covered in its research reports. As a result, investors should consider any potential conflicts of interest that could affect the objectivity of this report and should view this report as only a single factor in making their investment decision.

This document is current as at the date of the issue but may be superseded by future publications. You can confirm the currency of this document by checking Ord Minnett's internet site.

For summary information about the qualifications and experience of the Ord Minnett research service, please visit http://www.ords.com.au/our-team-2/

For information regarding Ord Minnett Research's coverage criteria, methodology and spread of ratings, please visit http://www.ords.com.au/methodology/

For information regarding any potential conflicts of interest and analyst holdings, please visit http://www.ords.com.au/methodology/

The analyst has certified that they were not in receipt of inside information when preparing this report, whether or not it contains company recommendations. Any reports in this publication have been authorised for distribution by Malcolm Wood, Head of Institutional Research at Ord Minnett.